Quarterly Pro Forma Financial Information

Supplemental Unaudited Quarterly Pro Forma Financial Information[1]

Dollars in millions

Unaudited

Operating Revenues	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Reported AT&T Operating Revenues	**$ 42,779**	**$40,950**	**$42,340**	**$ 45,691**	**$171,760**	**$43,939**	**$44,045**	**$ 39,922**
Less: Video (A1)	(7,407)	(7,021)	(7,014)	(7,168)	(28,610)	(6,725)	(6,639)	(2,149)
Add: WarnerMedia sales to Video (A2)	755	666	551	487	2,459	524	508	167
Add: WarnerMedia sales of DIRECTV advertising inventory (A3)	413	294	408	603	1,718	388	410	111
Add: Other eliminations	64	55	65	84	268	61	58	17
Pro Forma Operating Revenues	**$36,604**	**$34,944**	**$36,350**	**$ 39,697**	**$147,595**	**$ 38,187**	**$ 38,382**	**$38,068**
Reported Revenue Growth Rate Y/Y						*2.7%*	*7.6%*	*-5.7%*
Pro Forma Revenue Growth Rate Y/Y						*4.3%*	*9.8%*	*4.7%*

Operations and Support Expenses	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Reported AT&T Operations and Support Expenses	**$28,071**	**$30,133**	**$29,178**	**$49,457**	**$136,839**	**$30,469**	**$35,015**	**$27,194**
Adjustments (B1)	476	(3,295)	(151)	(16,655)	(19,625)	(94)	(4,555)	(291)
Adjusted Operations and Support Expenses	**28,547**	**26,838**	**29,027**	**32,802**	**117,214**	**30,375**	**30,460**	**26,903**
Less: Video (A1)	(6,020)	(5,809)	(5,887)	(6,458)	(24,174)	(5,660)	(5,275)	(1,731)
Add: WarnerMedia sales to Video (A2)	755	666	551	487	2,459	524	508	167
Add: WarnerMedia sales of DIRECTV advertising inventory (A3)	39	38	38	38	153	39	38	12
Add: WarnerMedia/DIRECTV 70% revenue share (A3)	289	206	286	422	1,203	271	287	78
Add: Other eliminations	64	55	65	84	268	61	58	17
Pro Forma Adjusted Operations and Support Expenses	**$23,674**	**$21,994**	**$24,080**	**$27,375**	**$97,123**	**$25,610**	**$26,076**	**$25,446**
Reported Operations and Support Expense Growth Rate Y/Y						*8.5%*	*16.2%*	*-6.8%*
Adjusted Operations and Support Expense Growth Rate Y/Y						*6.4%*	*13.5%*	*-7.3%*
Pro Forma Adjusted Operations and Support Expense Growth Rate Y/Y						*8.2%*	*18.6%*	*5.7%*

Depreciation and Amortization Expense	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Reported AT&T Depreciation and Amortization Expense	**$7,222**	**$7,285**	**$7,030**	**$6,979**	**$28,516**	**$5,809**	**$5,761**	**$5,619**
Adjustments (B1)	(2,056)	(2,145)	(1,921)	(1,904)	(8,026)	(1,131)	(1,069)	(1,012)
Adjusted Depreciation and Amortization Expense	**5,166**	**5,140**	**5,109**	**5,075**	**20,490**	**4,678**	**4,692**	**4,607**
Less: Video Depreciation (A1)	(591)	(593)	(557)	(521)	(2,262)	(164)	(148)	(44)
Add: Other consolidation	—	1	—	1	2	—	—	—
Pro Forma Adjusted Depreciation and Amortization Expense	**$4,575**	**$4,548**	**$4,552**	**$4,555**	**$18,230**	**$4,514**	**$4,544**	**$4,563**
Reported Depreciation and Amortization Expense Growth Rate Y/Y						*-19.6%*	*-20.9%*	*-20.1%*
Adjusted Depreciation and Amortization Expense Growth Rate Y/Y						*-9.4%*	*-8.7%*	*-9.8%*
Pro Forma Adjusted Depreciation and Amortization Expense Growth Rate Y/Y						*-1.3%*	*-0.1%*	*0.2%*

Operating Income	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Reported AT&T Operating Income (Loss)	**$ 7,486**	**$ 3,532**	**$ 6,132**	**$(10,745)**	**$ 6,405**	**$ 7,661**	**$ 3,269**	**$ 7,109**
Adjustments (B1)	1,580	5,440	2,072	18,559	27,651	1,225	5,624	1,303
Adjusted Operating Income	**9,066**	**8,972**	**8,204**	**7,814**	**34,056**	**8,886**	**8,893**	**8,412**
Less: Video (A1)	(796)	(619)	(570)	(189)	(2,174)	(901)	(1,216)	(374)
Add: WarnerMedia sales to Video (A2)	—	—	—	—	—	—	—	—
Add: WarnerMedia sales of DIRECTV advertising inventory (A3)	374	255	370	564	1,563	349	372	99
Add: WarnerMedia/DIRECTV 70% revenue share (A3)	(289)	(206)	(286)	(422)	(1,203)	(271)	(287)	(78)
Add: Other eliminations	—	—	—	—	—	—	—	—
Pro Forma Adjusted Operating Income	**$ 8,355**	**$ 8,402**	**$ 7,718**	**$ 7,767**	**$ 32,242**	**$ 8,063**	**$ 7,762**	**$ 8,059**
Reported Operating Income Growth Rate Y/Y						*2.3%*	*-7.4%*	*15.9%*
Adjusted Operating Income Growth Rate Y/Y						*-2.0%*	*-0.9%*	*2.5%*
Pro Forma Adjusted Operating Income Growth Rate Y/Y						*-3.5%*	*-7.6%*	*4.4%*
Reported Operating Income Margin	*17.5%*	*8.6%*	*14.5%*	*-23.5%*	*3.7%*	*17.4%*	*7.4%*	*17.8%*
Adjusted Operating Income Margin	*21.2%*	*21.9%*	*19.4%*	*17.1%*	*19.8%*	*20.2%*	*20.2%*	*21.1%*
Pro Forma Adjusted Operating Income Margin	*22.8%*	*24.0%*	*21.2%*	*19.6%*	*21.8%*	*21.1%*	*20.2%*	*21.2%*

EBITDA	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Reported AT&T Net Income (Loss)	**$ 4,963**	**$ 1,563**	**$ 3,168**	**$ (13,515)**	**$ (3,821)**	**$ 7,942**	**$ 1,874**	**$ 6,273**
Additions:								
Income Tax Expense (Benefit)	1,302	935	766	(2,038)	965	2,122	751	1,539
Interest Expense	2,018	2,041	1,972	1,894	7,925	1,870	1,684	1,667
Equity in Net Income (Loss) of Affiliates	6	10	(5)	(106)	(95)	(52)	(41)	(91)
Other (Income) Expense - net	(803)	(1,017)	231	3,020	1,431	(4,221)	(999)	(2,279)
Depreciation and amortization	7,222	7,285	7,030	6,979	28,516	5,809	5,761	5,619
EBITDA	14,708	10,817	13,162	(3,766)	34,921	13,470	9,030	12,728
Adjustments (B1)	(476)	3,295	151	16,655	19,625	94	4,555	291
Adjusted EBITDA	**14,232**	**14,112**	**13,313**	**12,889**	**54,546**	**13,564**	**13,585**	**13,019**
Less: Video (A1)	(1,387)	(1,212)	(1,127)	(710)	(4,436)	(1,065)	(1,364)	(418)
Add: WarnerMedia sales to Video (A2)	—	—	—	—	—	—	—	—
Add: WarnerMedia sales of DIRECTV advertising inventory (A3)	374	256	370	565	1,565	349	372	99
Add: WarnerMedia/DIRECTV 70% revenue share (A3)	(289)	(206)	(286)	(422)	(1,203)	(271)	(287)	(78)
Add: Other eliminations	—	—	—	—	—	—	—	—
Pro Forma Adjusted EBITDA	**$ 12,930**	**$ 12,950**	**$ 12,270**	**$ 12,322**	**$ 50,472**	**$ 12,577**	**$ 12,306**	**$ 12,622**
Adjusted EBITDA Growth Rate Y/Y						*-4.7%*	*-3.7%*	*-2.2%*
Pro Forma Adjusted EBITDA Growth Rate Y/Y						*-2.7%*	*-5.0%*	*2.9%*
Adjusted EBITDA Margin	*33.3%*	*34.5%*	*31.4%*	*28.2%*	*31.8%*	*30.9%*	*30.8%*	*32.6%*
Pro Forma Adjusted EBITDA Margin	*35.3%*	*37.1%*	*33.8%*	*31.0%*	*34.2%*	*32.9%*	*32.1%*	*33.2%*

[1] After the transaction, AT&T expects to retain incurred operations and support costs in the range of ~$500M per quarter and depreciation costs for network infrastructure that provides both U-verse video and broadband services of ~$150M per quarter, of which approximately 50% will be received from DIRECTV through transition service agreements and commercial arrangements. These pro formas do not include the impacts of accounting for the NFL SUNDAY TICKET, per the Contribution Agreement.

NOTES

(A) Notes to Pro Forma Adjustments

(A1) Video business results as reported in AT&T's consolidated financial results; quarters ended 2021 exclude retained depreciation on assets supporting U-verse products

(A2) Intercompany transactions between WarnerMedia and Video that are external following the close of the transaction

(A3) DIRECTV's advertising inventory sold by WarnerMedia (Xandr business) pursuant to commercial agreement, with WarnerMedia recording all the advertising revenues and an expense for DIRECTV's 70% revenue share

(B1) Non-GAAP Adjustments[2]:	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21	9/30/21
Merger Costs	$ 182	$ 211	$ 38	$ 37	$ 468	$ 37	$ —	$ 130
Employee separation costs and benefit-related (gain) loss	119	765	40	253	1,177	57	—	—
Impairments	123	2,319	73	16,365	18,880	—	4,555	161
Gain (loss) on spectrum transaction	(900)	—	—	—	(900)	—	—	—
Adjustments to Operations and Support Expenses/ EBITDA	(476)	3,295	151	16,655	19,625	94	4,555	291
Amortization of intangibles	2,056	2,145	1,921	1,890	8,012	1,131	1,069	1,012
Impairments	—	—	—	14	14	—	—	—
Adjustments to Operating Income	$ 1,580	$ 5,440	$ 2,072	$ 18,559	$ 27,651	$ 1,225	$ 5,624	$ 1,303

[2] As reported in AT&T's Forms 8-K filed April 22, 2020, July 23, 2020, October 22, 2020, January 27, 2021, April 22, 2021, July 22, 2021. and October 21, 2021