4TH QUARTER EARNINGS 2022

Financial and Operational Trends

INCOME STATEMENTS, CASH FLOWS, SEGMENT RESULTS, REVENUE DETAILS AND OPERATING VOLUMES

JANUARY 25, 2023

AT&T

Consolidated Statements of Income[2]

AT&T Inc.

Dollars and shares in millions except per share amounts

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	2021	3/31/22	6/30/22	9/30/22	12/31/22	2022
Operating Revenues	$ 35,877	$ 35,740	$ 31,326	$ 31,095	$ 134,038	$ 29,712	$ 29,643	$ 30,043	**$ 31,343**	**$ 120,741**
Operating Expenses										
Cost of revenues										
Equipment	5,526	5,315	5,401	7,443	23,685	6,036	5,534	5,440	**6,999**	**24,009**
Broadcast, programming and operations	3,592	3,397	1,117	-	8,106	-	-	-	**-**	**-**
Other cost of revenues	7,473	7,446	6,915	6,782	28,616	6,699	6,807	6,761	**6,572**	**26,839**
Selling, general and administrative	7,626	7,581	7,094	7,368	29,669	6,978	7,265	7,202	**7,516**	**28,961**
Asset impairments and abandonments and restructuring	-	-	105	108	213	-	631	114	**26,753**	**27,498**
Depreciation and amortization	4,466	4,429	4,457	4,500	17,852	4,462	4,450	4,514	**4,595**	**18,021**
Total Operating Expenses	28,683	28,168	25,089	26,201	108,141	24,175	24,687	24,031	**52,435**	**125,328**
Operating Income (Loss)	7,194	7,572	6,237	4,894	25,897	5,537	4,956	6,012	**(21,092)**	**(4,587)**
Interest Expense	1,823	1,640	1,627	1,626	6,716	1,626	1,502	1,420	**1,560**	**6,108**
Equity in Net Income (Loss) of Affiliates	(6)	(18)	183	444	603	521	504	392	**374**	**1,791**
Other Income (Expense) – Net	4,230	1,206	1,522	2,429	9,387	2,157	2,302	2,270	**(919)**	**5,810**
Income (Loss) from Continuing Operations Before Income Taxes	9,595	7,120	6,315	6,141	29,171	6,589	6,260	7,254	**(23,197)**	**(3,094)**
Income Tax Expense (Benefit) on Continuing Operations	2,009	1,151	1,296	939	5,395	1,440	1,509	908	**(77)**	**3,780**
Income (Loss) from Continuing Operations	7,586	5,969	5,019	5,202	23,776	5,149	4,751	6,346	**(23,120)**	**(6,874)**
Income (Loss) from Discontinued Operations, Net of Tax	356	(4,095)	1,254	188	(2,297)	15	(214)	53	**(35)**	**(181)**
Net Income (Loss)	7,942	1,874	6,273	5,390	21,479	5,164	4,537	6,399	**(23,155)**	**(7,055)**
Less: Net Income Attributable to Noncontrolling Interest	(392)	(304)	(355)	(347)	(1,398)	(354)	(380)	(373)	**(362)**	**(1,469)**
Net Income (Loss) Attributable to AT&T	$ 7,550	$ 1,570	$ 5,918	$ 5,043	$ 20,081	$ 4,810	$ 4,157	$ 6,026	**$ (23,517)**	**$ (8,524)**
Less: Preferred Stock Dividends	(50)	(56)	(50)	(51)	(207)	(48)	(52)	(49)	**(54)**	**(203)**
Net Income (Loss) Attributable to Common Stock	$ 7,500	$ 1,514	$ 5,868	$ 4,992	$ 19,874	$ 4,762	$ 4,105	$ 5,977	**$ (23,571)**	**$ (8,727)**
Diluted Earnings (Loss) Per Share Attributable to Common Stock[3]	$ 1.02	$ 0.22	$ 0.80	$ 0.68	$ 2.73	$ 0.65	$ 0.56	$ 0.80	**$ (3.20)**	**$ (1.13)**
From Continuing Operations[4]	0.97	0.76	0.63	0.66	3.02	0.65	0.59	0.79	**(3.20)**	**(1.10)**
From Continuing Operations - Adjusted[3]	0.68	0.73	0.66	0.56	2.63	0.63	0.65	0.68	**0.61**	**2.57**
Weighted Average Number of Common Shares Outstanding - Basic	7,161	7,168	7,171	7,172	7,168	7,184	7,169	7,153	**7,157**	**7,166**
Weighted Average Number of Common Shares Outstanding - with Dilution under ASU 2020-06[3]	7,482	7,484	7,506	7,541	7,503	7,556	7,611	7,647	**7,533**	**7,587**
Weighted Average Number of Common Shares Outstanding - with Dilution under historical[3]	7,188	7,200	7,202	7,204	7,199	7,217	7,212	7,201	**7,205**	**7,209**
EBITDA from Continuing Operations[1]	$ 11,660	$ 12,001	$ 10,694	$ 9,394	$ 43,749	$ 9,999	$ 9,406	$ 10,526	**$ (16,497)**	**$ 13,434**
Adjusted EBITDA from Continuing Operations[1]	$ 11,661	$ 11,931	$ 10,803	$ 9,480	$ 43,875	$ 10,190	$ 10,330	$ 10,714	**$ 10,231**	**$ 41,465**
Adjusted EBITDA Margin from Continuing Operations[1]	32.5%	33.4%	34.5%	30.5%	32.7%	34.3%	34.8%	35.7%	**32.6%**	**34.3%**

Comparative Results

AT&T Inc.

Dollars in millions except per share amounts

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	2021	3/31/22	6/30/22	9/30/22	12/31/22	2022
Standalone AT&T (Continuing Operations excluding U.S. Video and Other)[1,5]										
Standalone AT&T Adjusted Operating Revenues	$ 28,983	$ 29,000	$ 29,130	$ 31,095	$ 118,208	$ 29,712	$ 29,643	$ 30,043	**$ 31,343**	**$ 120,741**
Standalone AT&T Adjusted EBITDA	10,194	10,155	10,235	9,484	40,068	10,190	10,330	10,714	**10,231**	**41,465**
Standalone AT&T Adjusted EBITDA Margin	35.2%	35.0%	35.1%	30.5%	33.9%	34.3%	34.8%	35.7%	**32.6%**	**34.3%**
Standalone AT&T Adjusted Operating Income	5,797	5,722	5,790	5,012	22,321	5,755	5,897	6,216	**5,652**	**23,520**
Standalone AT&T Adjusted Operating Income Margin	20.0%	19.7%	19.9%	16.1%	18.9%	19.4%	19.9%	20.7%	**18.0%**	**19.5%**
Standalone AT&T Adjusted Net Income Attributable to Common Stock	4,276	4,535	4,533	4,042	17,386	4,523	4,666	4,888	**4,415**	**18,492**
Standalone AT&T Adjusted Diluted Earnings Per Share Attibutable to Common Stock	$ 0.58	$ 0.64	$ 0.62	$ 0.56	$ 2.41	$ 0.63	$ 0.65	$ 0.68	**$ 0.61**	**$ 2.57**

See Notes to Financial and Operational Trends on page 12.

Consolidated Statements of Cash Flows[2]

AT&T Inc.

Dollars in millions	Three-Month Period		Three-Month Period		Year Ended	
Unaudited	9/30/21	9/30/22	12/31/21	**12/31/22**	12/31/21	**12/31/22**
Operating Activities						
Income (loss) from continuing operations	$ 5,019	$ 6,346	$ 5,202	**$ (23,120)**	$ 23,776	**$ (6,874)**
Adjustments to reconcile income (loss) from continuing operations to net cash provided by operating activities:						
Depreciation and amortization	4,457	4,514	4,500	**4,595**	17,852	**18,021**
Provision for uncollectible accounts	251	453	384	**542**	1,241	**1,865**
Deferred income tax expense	1,709	623	2,178	**28**	7,412	**2,975**
Net (gain) loss on investments, net of impairments	12	79	(71)	**(31)**	(369)	**381**
Pension and postretirement benefit expense (credit)	(972)	(789)	(981)	**(708)**	(3,857)	**(3,237)**
Actuarial (gain) loss on pension and postretirement benefits	(374)	(1,440)	(1,122)	**1,839**	(4,143)	**(1,999)**
Asset impairments and abandonments and restructuring	105	114	108	**26,753**	213	**27,498**
Changes in operating assets and liabilities:						
Receivables	(897)	(271)	(1,024)	**(294)**	(1,125)	**727**
Other current assets	(1,235)	(810)	(804)	**125**	(1,288)	**(674)**
Accounts payable and other accrued liabilities	1,448	644	1,090	**2,152**	(1,570)	**(1,109)**
Equipment installment receivables and related sales	(96)	564	(986)	**(752)**	(271)	**154**
Deferred customer contract acquisition and fulfillment costs	(107)	(250)	(269)	**(191)**	18	**(947)**
Postretirement claims and contributions	(218)	(257)	(397)	**(380)**	(822)	**(823)**
Other - net	208	574	269	**(210)**	103	**(146)**
Total adjustments	4,291	3,748	2,875	**33,468**	13,394	**42,686**
Net Cash Provided by Operating Activities from Continuing Operations	9,310	10,094	8,077	**10,348**	37,170	**35,812**
Investing Activities						
Capital expenditures[6]	(4,470)	(5,921)	(3,494)	**(4,229)**	(15,545)	**(19,626)**
Acquisitions, net of cash acquired[6]	(390)	(389)	(1,920)	**(241)**	(25,453)	**(10,200)**
Dispositions	6,686	27	75	**150**	7,136	**199**
Distributions from DIRECTV in excess of cumulative equity in earnings	-	567	1,323	**444**	1,323	**2,649**
Other - net	(25)	16	55	**(12)**	50	**79**
Net Cash (Used in) Provided by Investing Activities from Continuing Operations	1,801	(5,700)	(3,961)	**(3,888)**	(32,489)	**(26,899)**
Financing Activities						
Net change in short-term borrowings with original maturities of three months or less	554	(88)	686	**(603)**	1,316	**(519)**
Issuance of other short-term borrowings	1,036	1,362	4,380	**-**	21,856	**3,955**
Repayment of other short-term borrowings	(1,591)	(1,248)	(5,062)	**(1,484)**	(7,510)	**(18,345)**
Issuance of long-term debt	834	-	-	**2,500**	9,931	**2,979**
Repayment of long-term debt	(478)	(199)	(1,465)	**(706)**	(3,039)	**(25,118)**
Note payable to DIRECTV, net of payments	1,439	(348)	(98)	**(141)**	1,341	**(1,211)**
Payment of vendor financing	(1,019)	(900)	(583)	**(460)**	(4,596)	**(4,697)**
Purchase of treasury stock[6]	(6)	(3)	(11)	**(15)**	(202)	**(890)**
Issuance of treasury stock	4	-	7	**-**	96	**28**
Redemption of preferred interest in subsidiaries	-	-	-	**(2,665)**	-	**(2,665)**
Dividends paid	(3,748)	(2,010)	(3,749)	**(2,014)**	(15,068)	**(9,859)**
Other - net	(675)	(1,505)	(664)	**427**	(2,231)	**(3,222)**
Net Cash (Used in) Provided by Financing Activities from Continuing Operations	(3,650)	(4,939)	(6,559)	**(5,161)**	1,894	**(59,564)**
Net (decrease) increase in cash and cash equivalents and restricted cash from continuing operations	7,461	(545)	(2,443)	**1,299**	6,575	**(50,651)**
Cash Flows from Discontinued Operations:						
Cash (used in) provided by operating activities	556	(23)	3,178	**(35)**	4,788	**(3,789)**
Cash provided by (used in) investing activities	1,497	157	(796)	**65**	399	**1,094**
Cash provided by (used in) financing activities	(85)	(1,212)	(28)	**(30)**	(316)	**35,823**
Net increase (decrease) in cash and cash equivalents and restricted cash from discontinued operations	1,968	(1,078)	2,354	**-**	4,871	**33,128**
Net (decrease) increase in cash and cash equivalents and restricted cash	9,429	(1,623)	(89)	**1,299**	11,446	**(17,523)**
Cash and cash equivalents and restricted cash beginning of period	11,976	4,117	21,405	**2,494**	9,870	**21,316**
Cash and Cash Equivalents and Restricted Cash End of Period	$ 21,405	$ 2,494	$ 21,316	**$ 3,793**	$ 21,316	**$ 3,793**

See Notes to Financial and Operational Trends on page 12.

AT&T Inc.

Free Cash Flow[2]*

Dollars in billions

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Cash Flow Detail								
Net cash provided by operating activities from continuing operations	$ 9.6	$ 10.2	$ 9.3	$ 8.1	$ 7.6	$ 7.7	$ 10.1	**$ 10.3**
Add: Distributions from DIRECTV classified as investing activities	-	-	-	1.3	1.3	0.3	0.6	**0.4**
Less: Capital expenditures from continuing operations	(3.9)	(3.7)	(4.5)	(3.5)	(4.6)	(4.9)	(5.9)	**(4.2)**
Less: Vendor financing payments	(1.7)	(1.3)	(1.0)	(0.6)	(1.6)	(1.8)	(0.9)	**(0.5)**
Free Cash Flow from Continuing Operations[1]	4.0	5.2	3.8	5.3	2.8	1.4	3.8	**6.1**
Add: Estimated equity in net income from DIRECTV investment[5]	-	-	0.7	-	-	-	-	**-**
Standalone AT&T Free Cash Flow[5]	4.0	5.2	4.5	5.3	2.8	1.4	3.8	**6.1**

* May not foot due to rounding. Historical presentation may differ due to insignificant reclasses between continuing and discontinued operations.

AT&T Inc.

Additional Cash Flow Information - Continuing Operations[2]

Dollars in millions

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Capital Investment Detail								
Capital expenditures from continuing operations	$ 3,871	$ 3,710	$ 4,470	$ 3,494	$ 4,568	$ 4,908	$ 5,921	**$ 4,229**
Add: Vendor financing payments	1,690	1,304	1,019	583	1,566	1,771	900	**460**
Capital Investment[1]	5,561	5,014	5,489	4,077	6,134	6,679	6,821	**4,689**
Distributions from DIRECTV Investment								
Classified as operating activities			$ 130	$ 489	$ 522	$ 515	$ 392	**$ 379**
Classified as investing activities			-	1,323	1,315	323	567	**444**
Total Distributions			130	1,812	1,837	838	959	**823**
Cash paid for interest	$ 2,082	$ 1,678	$ 2,171	$ 1,554	$ 2,154	$ 1,874	$ 1,953	**$ 1,791**
Cash paid for income taxes, net of (refunds)[7]	$ (90)	$ 272	$ 33	$ 36	$ 72	$ 266	$ 62	**$ 192**

AT&T Inc.

FirstNet - Capital Expenditures and Reimbursements[2]

Dollars in millions

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Capital Expenditures Impact								
Capital expenditures from continuing operations	$ 3,871	$ 3,710	$ 4,470	$ 3,494	$ 4,568	$ 4,908	$ 5,921	**$ 4,229**
FirstNet capital expenditures reimbursement	-	-	-	515	-	-	-	**-**
Capital expenditures from continuing operations, gross	3,871	3,710	4,470	4,009	4,568	4,908	5,921	**4,229**

Financial and Operating Statistics Summary

AT&T Inc.

Dollars in millions except per share amounts

Unaudited	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Capital Expenditures from continuing operations:[2]								
Purchase of property and equipment	$ 3,810	$ 3,677	$ 4,432	$ 3,453	$ 4,532	$ 4,867	$ 5,874	**$ 4,179**
Interest during construction - capital expenditures	61	33	38	41	36	41	47	**50**
Acquisitions from continuing operations, net of cash acquired:[2]								
Spectrum acquisitions	22,876	10	131	1,655	8,956	9	111	**4**
Interest during construction - spectrum	-	257	259	265	288	317	278	**237**
Dividends Declared Per Common Share	$ 0.5200	$ 0.5200	$ 0.5200	$ 0.5200	$ 0.2775	$ 0.2775	$ 0.2775	**$ 0.2775**
End of Period Common Shares Outstanding (000,000)	7,140	7,140	7,140	7,141	7,159	7,126	7,126	**7,128**
Debt Ratio[2]	49.3%	49.7%	49.5%	48.9%	48.5%	50.1%	48.8%	**56.1%**
Total Employees (Continuing Operations) (000)	191.3	188.7	177.3	172.9	172.6	172.4	169.9	**162.9**

See Notes to Financial and Operational Trends on page 12.

Operating Revenues[2]

AT&T Inc.

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Communications[8]	$ 29,486	$ 28,178	$ 28,128	$ 28,218	$ 30,206	$ 28,876	$ 28,695	$ 29,131	**$ 30,365**
Mobility	20,119	19,034	18,936	19,138	21,146	20,075	19,926	20,278	**21,501**
Business Wireline	6,251	6,046	6,052	5,938	5,901	5,640	5,595	5,668	**5,635**
Consumer Wireline	3,116	3,098	3,140	3,142	3,159	3,161	3,174	3,185	**3,229**
Latin America - Mexico	736	631	688	724	704	690	808	785	**861**
Corporate and Other[13,14]	7,537	7,068	6,924	2,384	185	146	140	127	**117**
Corporate*	196	174	184	188	185	146	140	127	**117**
DTV-related retained costs	-	-	-	20	29	8	-	-	**-**
Parent administration support	(6)	(15)	3	-	(6)	(12)	(6)	(6)	**(8)**
Securitization fees	12	13	15	16	17	16	17	15	**17**
Value portfolio	190	176	166	152	145	134	129	118	**108**
Video	7,168	6,725	6,639	2,149	-	-	-	-	**-**
Held-for-sale and other reclassifications	256	231	158	64	-	-	-	-	**-**
Eliminations and consolidations	(83)	(62)	(57)	(17)	-	-	-	-	**-**
Operating Revenues from Continuing Operations	$ 37,759	$ 35,877	$ 35,740	$ 31,326	$ 31,095	$ 29,712	$ 29,643	$ 30,043	**$ 31,343**
Less: Video, Held-for-sale and other reclassifications, Eliminations and consolidations	(7,341)	(6,894)	(6,740)	(2,196)	-	-	-	-	**-**
Standalone AT&T Operating Revenues[1,5]	$ 30,418	$ 28,983	$ 29,000	$ 29,130	$ 31,095	$ 29,712	$ 29,643	$ 30,043	**$ 31,343**

Adjusted EBITDA[2]

AT&T Inc.

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Communications[8]	$ 10,578	$ 11,485	$ 11,469	$ 11,282	$ 10,566	$ 11,153	$ 11,341	$ 11,815	**$ 11,479**
Mobility	7,198	8,058	8,030	8,022	7,382	7,912	8,229	8,461	**8,124**
Business Wireline	2,358	2,358	2,362	2,306	2,193	2,158	2,023	2,224	**2,161**
Consumer Wireline	1,022	1,069	1,077	954	991	1,083	1,089	1,130	**1,194**
Latin America - Mexico	14	11	21	27	36	59	87	101	**85**
Corporate and Other[8,13,14]	(3)	165	441	(507)	(1,121)	(1,022)	(1,098)	(1,202)	**(1,333)**
Corporate[1]*	(253)	(283)	(313)	(288)	(448)	(405)	(485)	(471)	**(603)**
DTV-related retained costs	-	-	-	(49)	(145)	(120)	(207)	(197)	**(205)**
Parent administration support	(374)	(388)	(411)	(360)	(382)	(316)	(309)	(272)	**(334)**
Securitization fees	5	(27)	3	15	(19)	(66)	(61)	(88)	**(139)**
Value portfolio	116	132	95	106	98	97	92	86	**75**
Video	710	1,065	1,364	418	-	-	-	-	**-**
Held-for-sale and other reclassifications	150	52	62	33	(4)	-	-	-	**-**
Reclassification of prior service credits	(610)	(669)	(672)	(670)	(669)	(617)	(613)	(731)	**(730)**
Eliminations and consolidations	-	-	-	-	-	-	-	-	**-**
Adjusted EBITDA[1] from Continuing Operations	$ 10,590	$ 11,661	$ 11,931	$ 10,803	$ 9,480	$ 10,190	$ 10,330	$ 10,714	**$ 10,231**
Less: Video, Held-for-sale and other reclassifications, Eliminations and consolidations	(860)	(1,117)	(1,426)	(451)	4	-	-	-	**-**
Add: DTV-related retained costs[13]	(350)	(350)	(350)	(117)	-	-	-	-	**-**
Standalone AT&T Adjusted EBITDA[1,5]	$ 9,380	$ 10,194	$ 10,155	$ 10,235	$ 9,484	$ 10,190	$ 10,330	$ 10,714	**$ 10,231**

* See page 11 for additional detail of Corporate results.

See Notes to Financial and Operational Trends on page 12. May not foot due to rounding.

Communications

Mobility Results[8]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Operating Revenues									
Service	$ 14,022	$ 14,048	$ 14,346	$ 14,527	$ 14,669	$ 14,724	$ 15,004	$ 15,337	**$ 15,434**
Equipment	6,097	4,986	4,590	4,611	6,477	5,351	4,922	4,941	**6,067**
Total Operating Revenues	$ 20,119	$ 19,034	$ 18,936	$ 19,138	$ 21,146	$ 20,075	$ 19,926	$ 20,278	**$ 21,501**
Operating Expenses									
Operations and support	$ 12,921	$ 10,976	$ 10,906	$ 11,116	$ 13,764	$ 12,163	$ 11,697	$ 11,817	**$ 13,377**
Depreciation and amortization	2,008	2,014	2,023	2,035	2,050	2,059	2,017	2,042	**2,080**
Total Operating Expenses	14,929	12,990	12,929	13,151	15,814	14,222	13,714	13,859	**15,457**
Operating Income	$ 5,190	$ 6,044	$ 6,007	$ 5,987	$ 5,332	$ 5,853	$ 6,212	$ 6,419	**$ 6,044**
Operating Income Margin	25.8%	31.8%	31.7%	31.3%	25.2%	29.2%	31.2%	31.7%	**28.1%**
EBITDA[1]	$ 7,198	$ 8,058	$ 8,030	$ 8,022	$ 7,382	$ 7,912	$ 8,229	$ 8,461	**$ 8,124**
EBITDA Margin[1]	35.8%	42.3%	42.4%	41.9%	34.9%	39.4%	41.3%	41.7%	**37.8%**
EBITDA Service Margin[1]	51.3%	57.4%	56.0%	55.2%	50.3%	53.7%	54.8%	55.2%	**52.6%**

See Notes to Financial and Operational Trends on page 12.

Communications

Mobility Operating Volumes and Statistics

Volumes in thousands

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	**12/31/22**
AT&T Mobility Subscribers and Connections[9]									
Total Subscribers and Connections	182,558	186,108	191,646	196,519	201,791	196,616	203,373	210,678	**217,397**
Postpaid	77,154	77,934	79,059	80,249	81,534	81,639	82,694	83,614	**84,700**
Prepaid	18,102	18,387	18,681	19,028	19,028	18,859	19,095	19,215	**19,176**
Reseller	6,535	6,501	6,406	6,263	6,113	5,383	5,480	5,854	**6,043**
Connected Devices	80,767	83,286	87,500	90,979	95,116	90,735	96,104	101,995	**107,478**
Net Add Detail									
Net Subscriber Additions	5,855	3,551	5,537	4,873	5,271	5,532	6,602	7,129	**6,363**
Postpaid Net Adds	1,229	823	1,156	1,218	1,285	965	1,058	964	**1,104**
Prepaid Net Adds	14	279	297	351	29	116	231	141	**(9)**
Phone Detail[9]									
Postpaid Phones	64,216	64,752	65,503	66,396	67,260	67,518	68,311	68,969	**69,596**
Prepaid Phones	16,779	16,992	17,161	17,405	17,398	17,228	17,431	17,517	**17,474**
Phone Detail - Net Adds									
Postpaid Phone Net Adds	800	595	789	928	884	691	813	708	**656**
Prepaid Phone Net Adds	(40)	207	174	249	24	113	196	108	**(13)**
Other Metrics									
Postpaid Smartphone Gross Adds and Upgrades (in millions)	6.9	5.1	5.0	5.6	6.6	5.4	5.1	5.8	**6.3**
Postpaid Upgrade Rate	6.5%	4.1%	3.9%	4.3%	5.3%	4.0%	3.6%	4.3%	**4.8%**
Churn Detail[10]									
Postpaid Phone Churn	0.76%	0.76%	0.69%	0.72%	0.85%	0.79%	0.75%	0.84%	**0.84%**
Postpaid Churn	0.94%	0.93%	0.87%	0.92%	1.02%	0.94%	0.93%	1.01%	**1.01%**
ARPU[11]									
Postpaid Phone-Only ARPU	$ 54.46	$ 54.10	$ 54.24	$ 54.37	$ 54.06	$ 54.00	$ 54.81	$ 55.67	**$ 55.43**
Postpaid ARPU	$ 49.50	$ 49.13	$ 49.26	$ 49.17	$ 48.97	$ 48.88	$ 49.52	$ 50.12	**$ 49.95**

See Notes to Financial and Operational Trends on page 12.

Communications

Business Wireline Results[8]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Operating Revenues									
Service	$ 6,042	$ 5,872	$ 5,860	$ 5,765	$ 5,727	$ 5,478	$ 5,416	$ 5,524	**$ 5,473**
Equipment	209	174	192	173	174	162	179	144	**162**
Total Operating Revenues	$ 6,251	$ 6,046	$ 6,052	$ 5,938	$ 5,901	$ 5,640	$ 5,595	$ 5,668	**$ 5,635**
Operating Expenses									
Operations and support	$ 3,893	$ 3,688	$ 3,690	$ 3,632	$ 3,708	$ 3,482	$ 3,572	$ 3,444	**$ 3,474**
Depreciation and amortization	1,316	1,278	1,293	1,304	1,317	1,299	1,313	1,342	**1,360**
Total Operating Expenses	5,209	4,966	4,983	4,936	5,025	4,781	4,885	4,786	**4,834**
Operating Income	$ 1,042	$ 1,080	$ 1,069	$ 1,002	$ 876	$ 859	$ 710	$ 882	**$ 801**
Operating Income Margin	16.7%	17.9%	17.7%	16.9%	14.8%	15.2%	12.7%	15.6%	**14.2%**
EBITDA[1]	$ 2,358	$ 2,358	$ 2,362	$ 2,306	$ 2,193	$ 2,158	$ 2,023	$ 2,224	**$ 2,161**
EBITDA Margin[1]	37.7%	39.0%	39.0%	38.8%	37.2%	38.3%	36.2%	39.2%	**38.3%**

Communications

Supplemental Business Solutions Results (Wireline and Business Mobility)[8]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Operating Revenues	$ 9,124	$ 8,805	$ 8,858	$ 8,810	$ 9,039	$ 8,673	$ 8,644	$ 8,749	**$ 8,830**
Total Wireless Revenues	2,873	2,759	2,806	2,872	3,138	3,033	3,049	3,081	**3,195**
Operating Income	1,516	1,672	1,577	1,578	1,337	1,405	1,294	1,519	**1,450**
EBITDA[1]	$ 3,154	$ 3,286	$ 3,215	$ 3,229	$ 3,004	$ 3,065	$ 2,960	$ 3,218	**$ 3,174**

See Notes to Financial and Operational Trends on page 12.

Communications

Consumer Wireline Results[8]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Operating Revenues									
Broadband[12]	$ 2,205	$ 2,205	$ 2,266	$ 2,290	$ 2,324	$ 2,355	$ 2,393	$ 2,429	**$ 2,492**
Legacy Voice and Data Services	534	519	504	484	470	460	445	427	**414**
Other Service and Equipment	377	374	370	368	365	346	336	329	**323**
Total Operating Revenues	$ 3,116	$ 3,098	$ 3,140	$ 3,142	$ 3,159	$ 3,161	$ 3,174	$ 3,185	**$ 3,229**
Operating Expenses									
Operations and support	$ 2,094	$ 2,029	$ 2,063	$ 2,188	$ 2,168	$ 2,078	$ 2,085	$ 2,055	**$ 2,035**
Depreciation and amortization	738	762	769	775	789	766	785	800	**818**
Total Operating Expenses	2,832	2,791	2,832	2,963	2,957	2,844	2,870	2,855	**2,853**
Operating Income	$ 284	$ 307	$ 308	$ 179	$ 202	$ 317	$ 304	$ 330	**$ 376**
Operating Income Margin	9.1%	9.9%	9.8%	5.7%	6.4%	10.0%	9.6%	10.4%	**11.6%**
EBITDA[1]	$ 1,022	$ 1,069	$ 1,077	$ 954	$ 991	$ 1,083	$ 1,089	$ 1,130	**$ 1,194**
EBITDA Margin[1]	32.8%	34.5%	34.3%	30.4%	31.4%	34.3%	34.3%	35.5%	**37.0%**
Broadband Revenue Detail[12]									
Fiber	$ 829	$ 892	$ 932	$ 973	$ 1,047	$ 1,112	$ 1,190	$ 1,271	**$ 1,376**
Non Fiber	1,376	1,313	1,334	1,317	1,277	1,243	1,203	1,158	**1,116**

Communications

Consumer Wireline Operating Volumes and Statistics

Volumes in thousands

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Total Broadband Connections[12]	13,693	13,767	13,818	13,846	13,845	13,850	13,825	13,796	**13,753**
Fiber	4,951	5,186	5,432	5,721	5,992	6,281	6,597	6,935	**7,215**
Non Fiber	8,742	8,581	8,386	8,125	7,853	7,569	7,228	6,861	**6,538**
Total Broadband Net Adds[12]	31	74	51	28	(1)	5	(25)	(29)	**(43)**
Fiber	273	235	246	289	271	289	316	338	**280**
Non Fiber	(242)	(161)	(195)	(261)	(272)	(284)	(341)	(367)	**(323)**
ARPU[11]									
Broadband ARPU	$ 53.72	$ 53.52	$ 54.76	$ 55.16	$ 55.96	$ 56.66	$ 57.64	$ 58.63	**$ 60.31**
Fiber ARPU	57.33	58.65	58.53	58.17	59.57	60.41	61.65	62.62	**64.82**
Non Fiber ARPU	51.76	50.52	52.41	53.12	53.30	53.67	54.17	54.80	**55.54**
Other Metrics[12]									
Fiber Served Customer Locations (in millions)	14.4	14.6	14.9	15.5	16.2	17.0	18.0	18.5	**19.1**
Fiber Penetration	34%	35%	36%	37%	37%	37%	37%	37%	**38%**

See Notes to Financial and Operational Trends on page 12.

Latin America Segment - *Mexico*

Statement of Segment Income

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Segment Operating Revenues									
Wireless service	$ 459	$ 439	$ 447	$ 463	$ 485	$ 490	$ 534	$ 559	**$ 579**
Wireless equipment	277	192	241	261	219	200	274	226	**282**
Total Segment Operating Revenues	$ 736	$ 631	$ 688	$ 724	$ 704	$ 690	$ 808	$ 785	**$ 861**
Segment Operating Expenses									
Operations and support	$ 722	$ 620	$ 667	$ 697	$ 668	$ 631	$ 721	$ 684	**$ 776**
Depreciation and amortization	140	145	150	157	153	161	169	164	**164**
Total Segment Operating Expenses	862	765	817	854	821	792	890	848	**940**
Segment Operating Income (Loss)	$ (126)	$ (134)	$ (129)	$ (130)	$ (117)	$ (102)	$ (82)	$ (63)	**$ (79)**
Segment Operating Income Margin	-17.1%	-21.2%	-18.8%	-18.0%	-16.6%	-14.8%	-10.1%	-8.0%	**-9.2%**
EBITDA[1]	$ 14	$ 11	$ 21	$ 27	$ 36	$ 59	$ 87	$ 101	**$ 85**
EBITDA Margin[1]	1.9%	1.7%	3.1%	3.7%	5.1%	8.6%	10.8%	12.9%	**9.9%**

Latin America Segment - *Mexico*

Operating Volumes and Statistics

Volumes in thousands

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Wireless Subscribers	18,943	18,981	19,046	19,473	20,362	20,503	20,700	20,998	**21,603**
Postpaid	4,696	4,725	4,745	4,781	4,807	4,810	4,835	4,854	**4,925**
Prepaid	13,758	13,756	13,810	14,199	15,057	15,235	15,422	15,689	**16,204**
Reseller	489	500	491	493	498	458	443	455	**474**
Wireless Net Adds	529	38	65	427	889	141	197	298	**605**
Wireless Churn[10]	5.95%	5.91%	6.04%	5.99%	5.75%	6.13%	6.19%	6.23%	**5.98%**
Wireless ARPU[11]	$ 7.04	$ 6.85	$ 6.94	$ 6.97	$ 6.80	$ 6.62	$ 7.05	$ 7.04	**$ 7.19**

See Notes to Financial and Operational Trends on page 12.

Corporate

Supplemental Results and Standalone AT&T Financial Information - Corporate[2,8,13]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Total Operating Revenues from Continuing Operations	$ 196	$ 174	$ 184	$ 188	$ 185	$ 146	$ 140	$ 127	**$ 117**
Operating Expenses from Continuing Operations									
Operations and support	449	457	497	476	633	551	625	598	**720**
DTV-related retained costs[13]	-	-	-	69	174	128	207	197	**205**
Parent administration support	368	373	414	360	376	304	303	266	**326**
Securitization fees	7	40	12	1	36	82	78	103	**156**
Value portfolio	74	44	71	46	47	37	37	32	**33**
Depreciation and amortization	16	17	18	114	163	150	149	150	**157**
Total Operating Expenses from Continuing Operations	465	474	515	590	796	701	774	748	**877**
Operating Loss from Continuing Operations	$ (269)	$ (300)	$ (331)	$ (402)	$ (611)	$ (555)	$ (634)	$ (621)	**$ (760)**
Estimated Comparative Adjustments									
DTV-related retained operating expenses[13]	(350)	(350)	(350)	(117)	-	-	-	-	**-**
DTV-related retained depreciation[13]	(180)	(180)	(180)	(60)	-	-	-	-	-
Operating Loss - Standalone AT&T Corporate[5]	$ (799)	$ (830)	$ (861)	$ (579)	$ (611)	$ (555)	$ (634)	$ (621)	**$ (760)**

Other

Supplemental Results - Reclassification of Prior Service Credits[14]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Operating Loss	$ (610)	$ (669)	$ (672)	$ (670)	$ (669)	$ (617)	$ (613)	$ (731)	**$ (730)**

AT&T Inc.

Equity in Net Income of Affiliates

Dollars in millions

Unaudited	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Equity in Net Income of Affiliates from Continuing Operations	$ 183	$ 444	$ 521	$ 504	$ 392	**$ 374**
Less: Equity in Net Income (Loss) from Other investments from Continuing Operations	26	(18)	(1)	(11)	-	**(5)**
Equity in Net Income from DIRECTV investment	157	462	522	515	392	**379**
Add: DIRECTV intangible amortization (proportionate share)	392	434	416	396	376	**359**
Adjusted Equity in Net Income from DIRECTV investment[15]	$ 549	$ 896	$ 938	$ 911	$ 768	**$ 738**

AT&T Inc.

Other Income (Expense) - Net[2]

Dollars in millions

Unaudited	12/31/20	3/31/21	6/30/21	9/30/21	12/31/21	3/31/22	6/30/22	9/30/22	12/31/22
Interest income and other gain/(loss) items[16]	$ 222	$ 145	$ 235	$ (76)	$ 84	$ (28)	$ (16)	$ (107)	**$ 76**
Net pension and postretirement credit, excluding actuarial gain/(loss)[16]	1,019	1,241	1,168	1,224	1,226	1,132	973	937	**844**
Actuarial gain/(loss)	(4,106)	2,844	(197)	374	1,119	1,053	1,345	1,440	**(1,839)**
Other Income (Expense) - Net	$ (2,865)	$ 4,230	$ 1,206	$ 1,522	$ 2,429	$ 2,157	$ 2,302	$ 2,270	**$ (919)**

See Notes to Financial and Operational Trends on page 12.

Notes to Financial and Operational Trends
AT&T Inc.

[1] See Discussion and Reconciliation of Non-GAAP Measures and supplemental information included in Form 8-K dated January 25, 2023.

[2] On April 8, 2022, we completed the separation of our WarnerMedia business. With the separation and distribution of WarnerMedia, the WarnerMedia business met the criteria for discontinued operations in the second-quarter of 2022. For discontinued operations, we evaluated transactions that were components of AT&T's single plan of a strategic shift, including dispositions that may not have individually met the criteria due to materiality, and have determined discontinued operations to be comprised of WarnerMedia, Vrio, Xandr, and Playdemic Ltd. These businesses are reflected in our historical financial statements as discontinued operations, including for periods prior to the consummation of the WarnerMedia/Discovery transaction.

[3] Beginning with 2022 interim reporting, AT&T adopted ASU No. 2020-06 which requires that instruments which may be settled in cash or stock are presumed settled in stock in calculating diluted earnings per share. Accordingly, reported diluted earnings per share has been recast for 2020 and 2021 to reflect the dilutive impacts, where applicable, of the Mobility II preferred interests. These impacts were adjusted in calculating adjusted earnings per share resulting in no change to historical amounts. To estimate reported diluted EPS, use the weighted average shares outstanding (WASO) with dilution under ASU 2020-06. To estimate adjusted EPS, use WASO - with dilution under historical since the ASU 2020-06 dilutive impact is excluded from adjusted EPS.

[4] Diluted Earnings Per Share Attributable to Common Stock - Continuing Operations is calculated as follows: Income from Continuing Operations minus net income from continuing operations attributable to noncontrolling interest and preferred stock dividends, divided by the weighted average number of shares outstanding - with dilution under ASU 2020-06. For 2Q21, noncontrolling interest includes $81M related to impairments recorded in discontinued operations. In periods with reported net loss (4Q22 and full-year 2022), Basic Earnings per Share is reported. In periods where the effect of ASU 2020-06 is antidilutive (2Q21), the assumed conversion of the Mobility preferred interests is excluded from our calculation. In 4Q and full-year 2022, the calculation of Basic earnings per share includes adjustment to carrying value of noncontrolling interest.

[5] Standalone AT&T results reflect the historical continuing operating results of the company excluding U.S. Video and other dispositions included in Corporate and Other, as if such transfers occurred as of January 1, 2020. See our Form 8-K dated January 25, 2023 for further discussion and information. For Standalone AT&T Free Cash Flow, 3Q21 includes an adjustment for estimated cash distributions from DIRECTV for the last two months of 3Q21. For reconciliation of Operating Loss - Standalone AT&T Corporate, see our Form 8-K dated April 15, 2022 (Comparative Basis Financial Information - Standalone AT&T by Segment).

[6] Cash flow items: (1) Purchase of treasury stock for 2022 includes the repurchase of shares issued for compensation purposes, consistent with past practice. 2Q22 repurchases of $675M were larger reflecting the repurchase of about 1.5 years of shares issued for compensation; (2) Interest during construction is included in both Acquisitions and in Capital Expenditures (see Financial and Operating Statistics Summary on page 4).

[7] Cash paid for income taxes, as presented, represents continuing operations and reflects the reclassification of WarnerMedia, Xandr, and Vrio foreign taxes to discontinued operations. Total cash income taxes paid, net of refunds, by AT&T for the quarters ended December 31, 2022 and 2021 were $192M and $162M, and $696M and $700M for the years ended December 31, 2022 and 2021.

[8] To conform with the current period presentation, results have been recast in the first quarter of 2022 to reclassify into Corporate certain administrative costs borne by AT&T where the business units do not influence decision making. See our Form 8-K dated April 21, 2022 for further discussion and information.

[9] 1Q22 subscribers and connections include a reduction of 10,707k subscribers and connections (899k postpaid including 438k phones, 234k prepaid, 749k reseller, 8,825k connected devices) resulting from 3G network shutdown in February 2022. 3Q22 and 4Q22 also include adjustments of +169K and +360K connected devices, respectively, related to the 3G network shutdown.

[10] Churn is calculated by dividing the aggregate number of wireless subscribers who canceled service during a month by the total number of wireless subscribers at the beginning of that month. The churn rate for the period is equal to the average of the churn rate for each month of that period.

[11] For Mobility and Mexico, ARPU is defined as wireless subscriber revenues during the period divided by average wireless subscribers during the period. Wireless service revenues include subscriber revenues and other revenues. In Consumer Wireline, (1) Broadband ARPU is defined as Broadband revenues (see footnote 12 below) during the period divided by average Broadband connections (see footnote 12 below) during the period; (2) Fiber ARPU is defined as Fiber revenues in the business unit during the period divided by average Fiber connections during the period; and (3) Non-fiber ARPU is defined as Non-fiber revenues in the business unit during the period divided by average Non-fiber connections during the period.

[12] Broadband revenues are comprised of revenues from Fiber and Non-fiber subscribers and exclude DSL revenues, which are included in Legacy Voice and Data Services. Broadband connections and net adds exclude DSL. A Fiber Served Customer Location is defined as (1) where fiber has been built to a specific customer location, (2) the customer can place an order for fiber, and (3) service can be provisioned. Fiber penetration is calculated as Fiber connections divided by Fiber Served Customer Locations.

[13] Corporate includes:

(1) DTV-related retained costs, which are costs previously allocated to the Video business that were retained after the transaction, net of reimbursements from DIRECTV under transition service agreements. For a historical comparison of Standalone AT&T, see Estimated Comparative Adjustments, which are described in Note [G] to Notes to Comparative Basis Financial Information - Standalone AT&T by Segment schedule included in our Form 8-K dated April 15, 2022.

(2) Parent administration support, which includes costs borne by AT&T where the business units do not influence decision making.

(3) Securitization fees.

(4) Value portfolio, which are businesses no longer integral to our operations or which we no longer actively market.

[14] Corporate and Other also includes: (1) Video (former U.S. Video operations contributed to DIRECTV in 2021), (2) Held-for-sale (Crunchyroll and Government Solutions) and other reclassifications, including reclassification of parent administration costs in connection with the separation of U.S. Video and WarnerMedia, (3) reclassification of prior service credit amortization where we present the impact of benefit plan amendments in our business unit results; prior service credit amortization is reported in consolidated "Other Income (Expense) - Net", and (4) eliminations and consolidations. For 2022, the total prior service credit amortization of $2,691M was allocated to business units as follows: approximately 40% Business Wireline, 25% Consumer Wireline, 25% Mobility, and 10% Corporate.

[15] Adjusted equity in net income from DIRECTV investment is calculated as equity income from DIRECTV reported in Equity in Net Income of Affiliates and excludes AT&T's proportionate share of the non-cash depreciation and amortization of fair value accretion from DIRECTV's revaluation of assets and purchase price allocation.

[16] 4Q22 Other Income (Expense) – Net includes ($420M) which has been excluded from adjusted EPS. These adjustments impact (1) Net pension and postretirement credits and (2) Interest income and other gain/(loss) items. The adjustment to net pension and postretirement credit includes the impact on our fourth-quarter 2022 benefit expense accrual that resulted from remeasurements of plan assets and obligations in prior-quarters of 2022, which include increases in the assumed discount rates. See Adjusting Items in the Financial and Operational Schedules & Non-GAAP Reconciliations.