UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

(Mark One)

☑ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2024

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number 001-13908



Invesco Ltd.

(Exact Name of Registrant as Specified in Its Charter)

Bermuda	**98-0557567**
(State or Other Jurisdiction of Incorporation or Organization)	*(I.R.S. Employer Identification No.)*
1331 Spring Street, Suite 2500, Atlanta, GA	**30309**
(Address of Principal Executive Offices)	*(Zip Code)*

(404) 892-0896

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, $0.20 par value	IVZ	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☑ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☑ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☑	Accelerated filer ☐	Non-accelerated filer ☐	Smaller reporting company ☐
			Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes ☐ No ☑

As of September 30, 2024, the most recent practicable date, the number of Common Shares outstanding was 449,439,952.

TABLE OF CONTENTS

We include cross references to captions elsewhere in this Quarterly Report on Form 10-Q, which we refer to as this "Report," where you can find related additional information. The following table of contents tells you where to find these captions.

TABLE OF CONTENTS	Page
Glossary of Defined Terms	i
PART I. Financial Information	
Item 1. Financial Statements (unaudited)	1
Condensed Consolidated Balance Sheets	1
Condensed Consolidated Statements of Income	2
Condensed Consolidated Statements of Comprehensive Income	3
Condensed Consolidated Statements of Cash Flows	4
Condensed Consolidated Statements of Changes in Equity	5
Notes to the Condensed Consolidated Financial Statements	7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	17
Item 3. Quantitative and Qualitative Disclosures About Market Risk	48
Item 4. Controls and Procedures	49
PART II. Other Information	
Item 1. Legal Proceedings	50
Item 1A. Risk Factors	50
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	50
Item 5. Other Information	50
Item 6. Exhibits	51
Signatures	52

GLOSSARY OF DEFINED TERMS

APAC	—	Asia-Pacific
AUM	—	Assets under management
bps	—	Basis points
CIP	—	Consolidated investment products
CLOs	—	Collateralized loan obligations
Covenant Adjusted EBITDA	—	A financial measure set forth in covenants in our credit agreement, which is defined to be earnings before income tax, depreciation, amortization, interest expense, common share-based compensation expense, unrealized (gains)/losses from investments, net, and unusual or otherwise non-recurring gains and losses
EMEA	—	Europe, Middle East and Africa
EPS	—	Earnings per common share
ETFs	—	Exchange-traded funds
IGW or Invesco Great Wall	—	Invesco Great Wall Fund Management Company Limited
Long-term awards	—	Common share-based awards and other long-term awards
MassMutual	—	Massachusetts Mutual Life Insurance Company
NAV	—	Net asset value
Report	—	this Form 10-Q
S&P	—	Standard & Poor's
SEC	—	U.S. Securities and Exchange Commission
the company	—	Invesco Ltd. and its consolidated entities
the Parent	—	Invesco Ltd.
TRS	—	Total return swap
UITs	—	Unit investment trusts
U.K.	—	United Kingdom
U.S.	—	United States
U.S. GAAP	—	Accounting principles generally accepted in the United States
VIEs	—	Variable interest entities

PART I. FINANCIAL INFORMATION

Item 1. ***Financial Statements***

Invesco Ltd.
Condensed Consolidated Balance Sheets
(Unaudited)

(in millions, except per share data)	As of September 30, 2024	As of December 31, 2023
ASSETS		
Cash and cash equivalents	$ 1,044.9	$ 1,469.2
Accounts receivable	710.8	701.5
Investments	1,128.9	919.1
Assets of consolidated investment products (CIP):		
Cash and cash equivalents of CIP	594.5	462.4
Accounts receivable and other assets of CIP	312.8	250.1
Investments of CIP	7,699.3	8,765.9
Assets held for policyholders	—	393.9
Other assets	884.0	832.6
Property, equipment and software, net	580.3	599.5
Intangible assets, net	5,816.7	5,848.1
Goodwill	8,730.4	8,691.5
Total assets	$ 27,502.6	$ 28,933.8
LIABILITIES		
Accrued compensation and benefits	$ 886.5	$ 900.4
Accounts payable and accrued expenses	1,455.6	1,294.4
Liabilities of CIP:		
Debt of CIP	6,562.6	7,121.8
Other liabilities of CIP	484.1	492.1
Policyholder payables	—	393.9
Debt	890.3	1,489.5
Deferred tax liabilities, net	1,316.9	1,325.7
Total liabilities	11,596.0	13,017.8
Commitments and contingencies (See Note 10)		
TEMPORARY EQUITY		
Redeemable noncontrolling interests in consolidated entities	580.5	745.7
PERMANENT EQUITY		
Equity attributable to Invesco Ltd.:		
Preferred shares ($0.20 par value; $1,000 liquidation preference; 4.0 million authorized, issued and outstanding as of September 30, 2024 and December 31, 2023)	4,010.5	4,010.5
Common shares ($0.20 par value; 1,050.0 million authorized; 566.1 million shares issued as of September 30, 2024 and December 31, 2023)	113.2	113.2
Additional paid-in-capital	7,325.2	7,451.6
Treasury shares	(2,832.0)	(3,002.6)
Retained earnings	6,874.0	6,826.7
Accumulated other comprehensive income/(loss), net of tax	(736.6)	(801.8)
Total equity attributable to Invesco Ltd.	14,754.3	14,597.6
Equity attributable to nonredeemable noncontrolling interests in consolidated entities	571.8	572.7
Total permanent equity	15,326.1	15,170.3
Total liabilities, temporary and permanent equity	$ 27,502.6	$ 28,933.8

See accompanying notes.

Invesco Ltd.
Condensed Consolidated Statements of Income
(Unaudited)

(in millions, except per common share data)	Three months ended September 30, 2024	Three months ended September 30, 2023	Nine months ended September 30, 2024	Nine months ended September 30, 2023
Operating revenues:				
Investment management fees	$ 1,100.5	$ 1,041.3	$ 3,215.0	$ 3,102.7
Service and distribution fees	360.3	353.5	1,098.9	1,030.0
Performance fees	2.8	2.0	12.3	27.2
Other	51.8	45.2	147.8	143.1
Total operating revenues	1,515.4	1,442.0	4,474.0	4,303.0
Operating expenses:				
Third-party distribution, service and advisory	499.6	448.2	1,499.0	1,365.8
Employee compensation	625.4	478.5	1,550.4	1,417.0
Marketing	18.9	19.2	57.6	61.9
Property, office and technology	119.0	111.1	353.0	334.3
General and administrative	140.8	146.0	459.7	402.9
Transaction, integration and restructuring	—	—	—	41.6
Amortization of intangible assets	11.2	11.3	33.9	38.5
Total operating expenses	1,414.9	1,214.3	3,953.6	3,662.0
Operating income	100.5	227.7	520.4	641.0
Other income/(expense):				
Equity in earnings of unconsolidated affiliates	2.1	16.9	22.9	62.2
Interest and dividend income	10.9	10.8	34.3	26.5
Interest expense	(13.4)	(17.3)	(45.6)	(53.7)
Other gains/(losses), net	28.3	(23.3)	67.8	25.0
Other income/(expense) of CIP, net	16.7	15.2	88.1	(5.4)
Income before income taxes	145.1	230.0	687.9	695.6
Income tax provision	(41.5)	(61.3)	(174.2)	(196.7)
Net income	103.6	168.7	513.7	498.9
Net (income)/loss attributable to noncontrolling interests in consolidated entities	10.6	21.9	(7.4)	87.3
Dividends declared on preferred shares	(59.2)	(59.2)	(177.6)	(177.6)
Net income attributable to Invesco Ltd.	$ 55.0	$ 131.4	$ 328.7	$ 408.6
Earnings per common share:				
-basic	$ 0.12	$ 0.29	$ 0.72	$ 0.90
-diluted	$ 0.12	$ 0.29	$ 0.72	$ 0.89

See accompanying notes.

Invesco Ltd.
Condensed Consolidated Statements of Comprehensive Income
(Unaudited)

(in millions)	Three months ended September 30,		Nine months ended September 30,	
	2024	2023	2024	2023
Net income	$ 103.6	$ 168.7	$ 513.7	$ 498.9
Other comprehensive income/(loss), net of tax:				
Currency translation differences on investments in foreign subsidiaries	184.7	(143.0)	62.6	(24.1)
Other comprehensive income/(loss), net of tax	0.6	0.7	2.6	5.9
Other comprehensive income/(loss)	185.3	(142.3)	65.2	(18.2)
Total comprehensive income/(loss)	288.9	26.4	578.9	480.7
Comprehensive loss/(income) attributable to noncontrolling interests in consolidated entities	10.6	21.9	(7.4)	87.3
Dividends declared on preferred shares	(59.2)	(59.2)	(177.6)	(177.6)
Comprehensive income/(loss) attributable to Invesco Ltd.	$ 240.3	$ (10.9)	$ 393.9	$ 390.4

See accompanying notes.

Invesco Ltd.
Condensed Consolidated Statements of Cash Flows
(Unaudited)

(in millions)	Nine months ended September 30, 2024	2023
Operating activities:		
Net income	$ 513.7	$ 498.9
Adjustments to reconcile net income to net cash provided by/(used in) operating activities:		
Amortization and depreciation	135.5	136.4
Common share-based compensation expense	90.5	93.7
Other (gains)/losses, net	(67.2)	(23.0)
Other (gains)/losses of CIP, net	22.2	167.8
Equity in earnings of unconsolidated affiliates	(22.9)	(62.2)
Distributions from equity method investees	83.1	67.8
Changes in operating assets and liabilities:		
(Purchase)/sale of investments by CIP, net	17.2	(377.7)
(Purchase)/sale of investments, net	(80.3)	17.2
(Increase)/decrease in receivables	365.3	503.5
Increase/(decrease) in payables	(184.0)	(435.9)
Net cash provided by/(used in) operating activities	873.1	586.5
Investing activities:		
Purchase of property, equipment and software	(76.1)	(124.0)
Purchase of investments by CIP	(3,089.6)	(1,982.1)
Sale of investments by CIP	3,310.1	2,149.7
Purchase of investments	(140.3)	(85.1)
Sale of investments	0.2	50.8
Capital distribution from equity method investees	122.1	18.5
Net cash inflows/(outflows) upon consolidation/deconsolidation of CIP	(41.1)	(10.5)
Net cash provided by/(used in) investing activities	85.3	17.3
Financing activities:		
Purchases of treasury shares	(53.3)	(183.1)
Dividends paid - preferred	(177.6)	(177.6)
Dividends paid - common	(278.7)	(267.7)
Third-party capital invested into CIP	125.5	120.5
Third-party capital distributed by CIP	(159.8)	(196.2)
Borrowings of debt of CIP	351.2	545.1
Repayments of debt of CIP	(476.4)	(316.1)
Borrowings of credit agreement	1,920.3	—
Repayments of credit agreement	(1,920.3)	—
Repayment of senior notes	(600.0)	—
Net cash provided by/(used in) financing activities	(1,269.1)	(475.1)
Increase/(decrease) in cash and cash equivalents	(310.7)	128.7
Foreign exchange movement on cash and cash equivalents	16.8	(7.3)
Foreign exchange movement on cash and cash equivalents of CIP	1.7	(0.4)
Cash and cash equivalents, beginning of period	1,931.6	1,434.1
Cash and cash equivalents, end of period	$ 1,639.4	1,555.1
Cash and cash equivalents	$ 1,044.9	1,241.5
Cash and cash equivalents of CIP	594.5	313.6
Total cash and cash equivalents per condensed consolidated statement of cash flows	$ 1,639.4	1,555.1

See accompanying notes.

Invesco Ltd.
Condensed Consolidated Statements of Changes in Equity
(Unaudited)

Three months ended September 30, 2024

	Equity Attributable to Invesco Ltd.									
(in millions, except per share data)	Preferred Shares	Common Shares	Additional Paid-in-Capital	Treasury Shares	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Equity Attributable to Invesco Ltd.	Nonredeemable Noncontrolling Interests in Consolidated Entities	Total Permanent Equity	Redeemable Noncontrolling Interests in Consolidated Entities/ Temporary Equity
July 1, 2024	$ 4,010.5	$ 113.2	$ 7,316.3	$(2,850.1)	$ 6,917.0	$ (921.9)	$ 14,585.0	$ 611.5	$ 15,196.5	$ 568.9
Net income	—	—	—	—	114.2	—	114.2	(18.0)	96.2	7.4
Other comprehensive income/(loss)	—	—	—	—	—	185.3	185.3	—	185.3	—
Change in noncontrolling interests in consolidated entities, net	—	—	—	—	—	—	—	(21.7)	(21.7)	4.2
Dividends declared - preferred ($14.75 per share)	—	—	—	—	(59.2)	—	(59.2)	—	(59.2)	—
Dividends declared - common ($0.205 per share)	—	—	—	—	(98.0)	—	(98.0)	—	(98.0)	—
Employee common share plans:										
Common share-based compensation	—	—	51.0	—	—	—	51.0	—	51.0	—
Vested common shares	—	—	(30.3)	30.3	—	—	—	—	—	—
Other common share awards	—	—	(11.8)	18.0	—	—	6.2	—	6.2	—
Purchase of common shares	—	—	—	(30.2)	—	—	(30.2)	—	(30.2)	—
September 30, 2024	$ 4,010.5	$ 113.2	$ 7,325.2	$(2,832.0)	$ 6,874.0	$ (736.6)	$ 14,754.3	$ 571.8	$ 15,326.1	$ 580.5

Three months ended September 30, 2023

	Equity Attributable to Invesco Ltd.									
(in millions, except per share data)	Preferred Shares	Common Shares	Additional Paid-in-Capital	Treasury Shares	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Equity Attributable to Invesco Ltd.	Nonredeemable Noncontrolling Interests in Consolidated Entities	Total Permanent Equity	Redeemable Noncontrolling Interests in Consolidated Entities/ Temporary Equity
July 1, 2023	$ 4,010.5	$ 113.2	$ 7,433.0	$(3,027.4)	$ 7,617.9	$ (818.3)	$ 15,328.9	$ 537.8	$ 15,866.7	$ 841.9
Net income	—	—	—	—	190.6	—	190.6	3.6	194.2	(25.5)
Other comprehensive income/(loss)	—	—	—	—	—	(142.3)	(142.3)	—	(142.3)	—
Change in noncontrolling interests in consolidated entities, net	—	—	—	—	(0.4)	—	(0.4)	42.3	41.9	(62.3)
Dividends declared - preferred ($14.75per share)	—	—	—	—	(59.2)	—	(59.2)	—	(59.2)	—
Dividends declared - common ($0.20 per share)	—	—	—	—	(90.1)	—	(90.1)	—	(90.1)	—
Employee common share plans:										
Common share-based compensation	—	—	23.9	—	—	—	23.9	—	23.9	—
Vested common shares	—	—	(8.3)	8.3	—	—	—	—	—	—
Other common share awards	—	—	(5.8)	12.2	—	—	6.4	—	6.4	—
Purchase of common shares	—	—	—	(3.9)	—	—	(3.9)	—	(3.9)	—
September 30, 2023	$ 4,010.5	$ 113.2	$ 7,442.8	$(3,010.8)	$ 7,658.8	$ (960.6)	$ 15,253.9	$ 583.7	$ 15,837.6	$ 754.1

Invesco Ltd.
Condensed Consolidated Statements of Changes in Equity
(Unaudited)

Nine months ended September 30, 2024

	Equity Attributable to Invesco Ltd.									
(in millions, except per share data)	**Preferred Shares**	**Common Shares**	**Additional Paid-in-Capital**	**Treasury Shares**	**Retained Earnings**	**Accumulated Other Comprehensive Income/(Loss)**	**Total Equity Attributable to Invesco Ltd.**	**Nonredeemable Noncontrolling Interests in Consolidated Entities**	**Total Permanent Equity**	**Redeemable Noncontrolling Interests in Consolidated Entities/ Temporary Equity**
January 1, 2024	$ 4,010.5	$ 113.2	$ 7,451.6	$(3,002.6)	$ 6,826.7	$ (801.8)	$ 14,597.6	$ 572.7	$ 15,170.3	$ 745.7
Net income	—	—	—	—	506.3	—	506.3	40.8	547.1	(33.4)
Other comprehensive income/(loss)	—	—	—	—	—	65.2	65.2	—	65.2	—
Change in noncontrolling interests in consolidated entities, net	—	—	—	—	—	—	—	(41.7)	(41.7)	(131.8)
Dividends declared - preferred ($44.25 share)	—	—	—	—	(177.6)	—	(177.6)	—	(177.6)	—
Dividends declared - common ($0.610 per share)	—	—	—	—	(281.4)	—	(281.4)	—	(281.4)	—
Employee common share plans:										
Common share-based compensation	—	—	90.5	—	—	—	90.5	—	90.5	—
Vested common shares	—	—	(205.7)	205.7	—	—	—	—	—	—
Other common share awards	—	—	(11.2)	18.2	—	—	7.0	—	7.0	—
Purchase of common shares	—	—	—	(53.3)	—	—	(53.3)	—	(53.3)	—
September 30, 2024	$ 4,010.5	$ 113.2	$ 7,325.2	$(2,832.0)	$ 6,874.0	$ (736.6)	$ 14,754.3	$ 571.8	$ 15,326.1	$ 580.5

Nine months ended September 30, 2023

	Equity Attributable to Invesco Ltd.									
(in millions, except per share data)	**Preferred Shares**	**Common Shares**	**Additional Paid-in-Capital**	**Treasury Shares**	**Retained Earnings**	**Accumulated Other Comprehensive Income/(Loss)**	**Total Equity Attributable to Invesco Ltd.**	**Nonredeemable Noncontrolling Interests in Consolidated Entities**	**Total Permanent Equity**	**Redeemable Noncontrolling Interests in Consolidated Entities/ Temporary Equity**
January 1, 2023	$ 4,010.5	$ 113.2	$ 7,554.9	$(3,040.9)	$ 7,518.3	$ (942.4)	$ 15,213.6	$ 629.9	$ 15,843.5	$ 998.7
Net income	—	—	—	—	586.2	—	586.2	(35.1)	551.1	(52.2)
Other comprehensive income/(loss)	—	—	—	—	—	(18.2)	(18.2)	—	(18.2)	—
Change in noncontrolling interests in consolidated entities, net	—	—	—	—	(0.4)	—	(0.4)	(11.1)	(11.5)	(192.4)
Dividends declared - preferred ($44.25 per share)	—	—	—	—	(177.6)	—	(177.6)	—	(177.6)	—
Dividends declared - common ($0.5875 per share)	—	—	—	—	(267.7)	—	(267.7)	—	(267.7)	—
Employee common share plans:										
Common share-based compensation	—	—	93.7	—	—	—	93.7	—	93.7	—
Vested common shares	—	—	(196.6)	196.6	—	—	—	—	—	—
Other common share awards	—	—	(9.2)	16.6	—	—	7.4	—	7.4	—
Purchase of common shares	—	—	—	(183.1)	—	—	(183.1)	—	(183.1)	—
September 30, 2023	$ 4,010.5	$ 113.2	$ 7,442.8	$(3,010.8)	$ 7,658.8	$ (960.6)	$ 15,253.9	$ 583.7	$ 15,837.6	$ 754.1

See accompanying notes.

Invesco Ltd.
Notes to the Condensed Consolidated Financial Statements
(Unaudited)

1. ACCOUNTING POLICIES

Corporate Information

Invesco Ltd. (the Parent) and its consolidated entities (collectively, the company or Invesco) provide retail and institutional clients with an array of investment management capabilities. The company operates globally and its sole business is investment management.

Certain disclosures included in the company's annual report on Form 10-K for the year ended December 31, 2023 (annual report or Form 10-K) are not required to be included on an interim basis in the company's quarterly reports on Forms 10-Q (Report). The company has condensed or omitted these disclosures. Therefore, this Report should be read in conjunction with the company's annual report.

Basis of Accounting and Consolidation

The unaudited Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) for interim financial information and with rules and regulations of the U.S. Securities and Exchange Commission (SEC) and consolidate the financial statements of the Parent and all of its controlled subsidiaries. In the opinion of management, the Condensed Consolidated Financial Statements reflect all adjustments, consisting of normal recurring accruals, which are necessary for the fair presentation of the financial condition and results of operations for the periods presented. All significant intercompany transactions, balances, revenues and expenses are eliminated upon consolidation. The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

Reclassifications

Beginning in the quarter ended March 31, 2024, expenses for client-related travel and entertainment and outsourced services were reclassified to General and administrative expenses. The impact of this reclassification on the Consolidated Statements of Income is as follows:

- For the three months ended September 30, 2024: decreased Marketing and Property, office and technology expenses by $6.7 million and $24.2 million, respectively, and increased General and administrative by $30.9 million.

- For the three months ended September 30, 2023: decreased Marketing and Property, office and technology expenses by $4.5 million and $24.3 million, respectively, and increased General and administrative by $28.8 million.

- For the nine months ended September 30, 2024: decreased Marketing and Property, office and technology expenses by $21.1 million and $70.6 million, respectively, and increased General and administrative by $91.7 million.

- For the nine months ended September 30, 2023: decreased Marketing and Property, office and technology expenses by $15.8 million and $72.6 million, respectively, and increased General and administrative by $88.4 million.

The reclassification had no impact on our reported Operating revenues, Operating income, Net income, or any internal performance measure on which management is compensated.

Change in Accounting Estimate

In September 2024, the company made changes to the retirement criteria for vesting of currently outstanding common share-based awards and other long-term awards (collectively, long-term awards) which resulted in a change in estimate for long-term awards granted to employees who meet the criteria. The change to the criteria became effective during the three months ended September 30, 2024 and resulted in the accelerated recognition of $147.6 million in Employee compensation expense.

Accounting Pronouncements Recently Adopted

None.

Pending Accounting Pronouncements

Refer to the most recent Form 10-K filed with the SEC.

2. FAIR VALUE OF ASSETS AND LIABILITIES

The fair value of financial instruments is presented in the below summary table. The fair value of financial instruments held by CIP are presented in Note 11, "Consolidated Investment Products." See the company's most recently filed Form 10-K for additional disclosures on valuation methodology and fair value.

(in millions)	September 30, 2024 Fair Value	December 31, 2023 Fair Value
Cash and cash equivalents	$ 1,044.9	$ 1,469.2
Equity investments	415.8	272.4
Assets held for policyholders	—	393.9
Policyholder payables [1]	—	(393.9)
Total return swap related to deferred compensation plans	16.2	4.9

(1) These financial instruments are not measured at fair value on a recurring basis. Policyholder payables were indexed to the value of the assets held for policyholders and changes in fair value were recorded and offset to zero in other operating revenues. In January 2024, all funds were distributed to customers.

The following table presents, by hierarchy levels, the carrying value of the company's assets and liabilities, including major security type for equity investments, which are measured at fair value on the company's Condensed Consolidated Balance Sheets as of September 30, 2024 and December 31, 2023, respectively:

	As of September 30, 2024			
(in millions)	Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Cash equivalents:				
Money market funds [1]	$ 548.6	$ 548.6	$ —	$ —
Investments: [2]				
Equity investments:				
Seed capital	190.9	190.9	—	—
Investments related to deferred compensation plans	224.9	224.9	—	—
Total return swap related to deferred compensation plans	16.2	—	16.2	—
Total	$ 980.6	$ 964.4	$ 16.2	$ —
Liabilities:				
Contingent consideration liability	$ (1.3)	$ —	$ —	$ (1.3)
Total	$ (1.3)	$ —	$ —	$ (1.3)

(in millions)	As of December 31, 2023 Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Cash equivalents:				
Money market funds [1]	$ 927.8	$ 927.8	$ —	$ —
Investments [2]:				
Equity investments:				
Seed capital	75.7	75.7	—	—
Investments related to deferred compensation plans	196.7	196.7	—	—
Assets held for policyholders [3]	393.9	393.9	—	—
Total return swap related to deferred compensation plans	4.9	—	4.9	—
Total	$ 1,599.0	$ 1,594.1	$ 4.9	$ —
Liabilities:				
Contingent consideration liability	$ (1.3)	$ —	$ —	$ (1.3)
Total	$ (1.3)	$ —	$ —	$ (1.3)

(1) The balance primarily represents cash held in affiliated money market funds.

(2) Equity method and other investments of $698.4 million and $14.7 million, respectively, are excluded from this table (December 31, 2023: $631.8 million and $14.9 million, respectively). These investments are not measured at fair value, in accordance with applicable accounting standards.

(3) The majority of Assets held for policyholders were held in affiliated funds.

Total Return Swap (TRS)

In addition to holding equity investments, the company has a TRS to hedge economically certain deferred compensation liabilities. The notional value of the TRS at September 30, 2024 was $438.3 million, and the fair value of the TRS was an asset of $16.2 million (December 31, 2023 notional value was $393.0 million and the fair value was an asset of $4.9 million). During the three months ended September 30, 2024, market valuation gains related to the TRS were $15.8 million and during the nine months ended September 30, 2024 gains related to the TRS were $32.6 million (three and nine months ended September 30, 2023: $16.6 million net losses and $3.8 million net gains).

The fair value of the TRS was determined under the market approach using quoted prices of the underlying investments and, as such, is classified as level 2 of the valuation hierarchy. The TRS is not designated for hedge accounting.

3. INVESTMENTS

The disclosures below include details of the company's investments. Investments held by CIP are detailed in Note 11, "Consolidated Investment Products."

(in millions)	September 30, 2024	December 31, 2023
Equity investments:		
Seed capital	$ 190.9	$ 75.7
Investments related to deferred compensation plans	224.9	196.7
Equity method investments	698.4	631.8
Other	14.7	14.9
Total investments [1]	$ 1,128.9	$ 919.1

(1) The majority of the company's investment balances relate to balances held in affiliated funds and equity method investees.

Equity investments

The unrealized gains and losses for the three and nine months ended September 30, 2024 that relate to equity investments still held at September 30, 2024 were a $14.6 million net gain and a $34.4 million net gain (three and nine months ended September 30, 2023: $10.8 million net loss $13.2 million net gain).

4. DEBT

The disclosures below include details of the company's debt. Debt of CIP is detailed in Note 11, "Consolidated Investment Products."

	September 30, 2024		December 31, 2023	
(in millions)	**Carrying Value [3]**	**Fair Value**	**Carrying Value [3]**	**Fair Value**
$2.0 billion floating rate credit agreement expiring April 26, 2028	$ —	$ —	$ —	$ —
Unsecured Senior Notes: [1]				
$600 million 4.000% - due January 30, 2024 [2]	—	—	599.9	599.1
$500 million 3.750% - due January 15, 2026	499.1	497.3	498.6	489.1
$400 million 5.375% - due November 30, 2043	391.2	411.8	391.0	409.6
Debt	$ 890.3	$ 909.1	$ 1,489.5	$ 1,497.8

(1) The company's senior note indentures contain certain restrictions on mergers or consolidations. Beyond these items, there are no other restrictive covenants in the indentures.

(2) On January 30, 2024, the outstanding balance of the $600.0 million senior notes was paid in full.

(3) The difference between the principal amounts and the carrying values of the senior notes in the table above reflect the unamortized debt issuance costs and discounts.

5. SHARE CAPITAL

The number of preferred shares issued and outstanding is represented in the table below:

	As of	
(in millions)	**September 30, 2024**	**December 31, 2023**
Preferred shares issued [1]	4.0	4.0
Preferred shares outstanding [1]	4.0	4.0

(1) Substantially all the preferred shares are held by Massachusetts Mutual Life Insurance Company (MassMutual). The five-year lock-up period which prohibited the sale of the preferred shares by MassMutual expired on May 24, 2024.

The number of common shares and common share equivalents issued are represented in the table below:

	As of	
(in millions)	**September 30, 2024**	**December 31, 2023**
Common shares issued	566.1	566.1
Less: Treasury shares for which dividend and voting rights do not apply	(116.7)	(116.6)
Common shares outstanding	449.4	449.5

6. OTHER COMPREHENSIVE INCOME/(LOSS)

The components of accumulated other comprehensive income/(loss) were as follows:

(in millions)	Three months ended September 30, 2024			Three months ended September 30, 2023		
	Foreign currency translation	Employee benefit plans	Total	Foreign currency translation	Employee benefit plans	Total
Other comprehensive income/(loss), net of tax:						
Currency translation differences on investments in foreign subsidiaries	$ 184.7	$ —	$ 184.7	$ (143.0)	$ —	$ (143.0)
Other comprehensive income/(loss), net	—	0.6	0.6	—	0.7	0.7
Other comprehensive income/(loss), net of tax	184.7	0.6	185.3	(143.0)	0.7	(142.3)
Beginning balance	(792.2)	(129.7)	(921.9)	(696.1)	(122.2)	(818.3)
Other comprehensive income/(loss), net of tax	184.7	0.6	185.3	(143.0)	0.7	(142.3)
Ending balance	$ (607.5)	$ (129.1)	$ (736.6)	$ (839.1)	$ (121.5)	$ (960.6)

(in millions)	Nine months ended September 30, 2024			Nine months ended September 30, 2023		
	Foreign currency translation	Employee benefit plans	Total	Foreign currency translation	Employee benefit plans	Total
Other comprehensive income/(loss), net of tax:						
Currency translation differences on investments in foreign subsidiaries	$ 62.6	$ —	$ 62.6	$ (24.1)	$ —	$ (24.1)
Other comprehensive income/(loss), net	—	2.6	2.6	—	5.9	5.9
Other comprehensive income/(loss), net of tax	62.6	2.6	65.2	(24.1)	5.9	(18.2)
Beginning balance	(670.1)	(131.7)	(801.8)	(815.0)	(127.4)	(942.4)
Other comprehensive income/(loss), net of tax	62.6	2.6	65.2	(24.1)	5.9	(18.2)
Ending balance	$ (607.5)	$ (129.1)	$ (736.6)	$ (839.1)	$ (121.5)	$ (960.6)

7. REVENUE

The geographic disaggregation of revenue for the three and nine months ended September 30, 2024 and 2023 are presented below. There are no revenues attributed to the company's country of domicile, Bermuda.

(in millions)	Three months ended September 30,	
	2024	2023
Americas	$ 1,158.9	$ 1,107.3
Asia-Pacific (APAC)	66.0	64.6
Europe, Middle East and Africa (EMEA)	290.5	270.1
Total operating revenues	$ 1,515.4	$ 1,442.0

(in millions)	Nine months ended September 30,	
	2024	2023
Americas	$ 3,445.0	$ 3,298.8
Asia-Pacific (APAC)	196.8	198.2
Europe, Middle East and Africa (EMEA)	832.2	806.0
Total operating revenues	$ 4,474.0	$ 4,303.0

8. COMMON SHARE-BASED COMPENSATION

The company recognized total compensation expense of $90.5 million, and $93.7 million related to equity-settled common share-based compensation in the nine months ended September 30, 2024 and 2023, respectively.

Movements on employee common share awards during the periods ended September 30 are detailed below:

	Nine months ended September 30, 2024			Nine months ended September 30, 2023	
(in millions of common shares, except fair values)	Time- Vested	Performance- Vested	Weighted Average Grant Date Fair Value	Time- Vested	Performance- Vested
Unvested at the beginning of period	10.4	1.6	$ 18.84	10.3	2.1
Granted during the period	4.9	0.9	15.13	5.2	0.7
Forfeited during the period	(0.6)	(0.1)	17.78	(0.2)	(0.2)
Vested and distributed during the period	(4.9)	(1.0)	18.55	(5.0)	(0.5)
Unvested at the end of the period	9.8	1.4	$ 17.17	10.3	2.1

The total fair value of common shares that vested during the nine months ended September 30, 2024 was $93.0 million (nine months ended September 30, 2023: $96.3 million). The weighted average grant date fair value of the United States (U.S.) dollar share awards that were granted during the nine months ended September 30, 2024 was $15.13 (nine months ended September 30, 2023: $17.64).

At September 30, 2024, there was $107.9 million of total unrecognized compensation cost related to non-vested common share awards; that cost is expected to be recognized over a weighted average period of 2.41 years.

9. EARNINGS PER COMMON SHARE

The calculation of earnings per common share (EPS) is as follows:

	Three months ended September 30,		Nine months ended September 30,	
(in millions, except per share data)	2024	2023	2024	2023
Net income attributable to Invesco Ltd.	$ 55.0	$ 131.4	$ 328.7	$ 408.6
Invesco Ltd:				
Weighted average common shares outstanding - basic	454.9	451.7	457.3	455.9
Dilutive effect of non-participating common share-based awards	0.7	1.4	0.6	1.3
Weighted average common shares outstanding - diluted	455.6	453.1	457.9	457.2
Earnings per common share:				
-basic	$ 0.12	$ 0.29	$ 0.72	$ 0.90
-diluted	$ 0.12	$ 0.29	$ 0.72	$ 0.89

See Note 8, "Common Share-Based Compensation," for a summary of common share awards outstanding under the company's common share-based payment programs. These programs could result in the issuance of common shares that would affect the measurement of basic and diluted EPS.

10. COMMITMENTS AND CONTINGENCIES

Commitments and contingencies may arise in the ordinary course of business.

The company has committed to co-invest in certain investment products, which may be called in future periods. At September 30, 2024, the company's undrawn co-invest capital commitments were $844.8 million (December 31, 2023: $623.3 million).

Certain of our managed investment products have entered into revolving credit facilities with financial institutions. The company provided equity commitments and guarantees to the financial institutions for certain of these revolving credit facilities that are temporary in nature. The revolving credit facilities look first to the respective investment products for repayment and servicing. The company's equity commitment or guarantee would only be called in the event a particular investment product is unable to meet its obligation. The company believes the likelihood of being required to fund its equity commitments or guarantees under these arrangements to be remote. To date, the company has not been required to fund any equity commitments or guarantees under these arrangements. The maximum amount of future payments under the commitments is $223.0 million and under the guarantees is $30.0 million. The fair value of the guarantee liability is not significant to the consolidated financial statements.

The company and some of its subsidiaries have entered into agreements with financial institutions to guarantee certain obligations of other company subsidiaries. The company would be required to perform under these guarantees in the event of certain defaults. The company has not had prior claims or losses pursuant to these contracts and expects the risk of loss to be remote.

Legal Contingencies

The company is from time to time involved in pending or threatened litigation relating to claims arising in the ordinary course of its business. The nature and progression of litigation can make it difficult to predict the impact a particular lawsuit or claim will have on the company. There are many reasons that the company cannot make these assessments, including, among others, one or more of the following: the proceeding is in its early stages (or merely threatened); the damages sought are unspecified, unsupportable, unexplained or uncertain; the claimant is seeking relief other than compensatory damages; the matter presents novel legal claims or other meaningful legal uncertainties; discovery has not started or is not complete; there are significant facts in dispute; and there are other parties who may share in any ultimate liability.

The company and certain related entities have in recent years been subject to various regulatory inquiries, reviews and investigations and legal proceedings, including civil litigation, regulatory investigations and enforcement actions. These actions can arise from normal business operations and/or matters that have been the subject of previous regulatory reviews. As a global company with investment products registered in numerous countries and subject to the jurisdiction of one or more regulators in each country, at any given time, our business operations may be subject to review, investigation, or disciplinary action.

In assessing the impact that a legal or regulatory matter will have on the company, management evaluates the need for an accrual on a case-by-case basis. If the likelihood of a loss is deemed probable and is reasonably estimable, the estimated loss is accrued. If the likelihood of a loss is assessed as less than probable, a loss is not accrued. If a loss is deemed probable but an amount or range of loss cannot be reasonably estimated, a loss is not accrued but the matter is disclosed.

The company accrued a $50.0 million liability in the second quarter in connection with a previously disclosed investigation by the SEC into compliance with electronic business communications recordkeeping requirements, which was resolved during the third quarter, and a separate regulatory matter, neither of which is expected to have a material impact on the company.

In management's opinion, adequate accrual has been made as of September 30, 2024 to provide for any losses that may arise from matters for which the company could reasonably estimate an amount and are deemed probable. Management believes that the ultimate resolution of claims or regulatory matters will not materially affect the company's business, revenue, net income or liquidity.

Further, the investment management industry also is generally subject to extensive levels of ongoing regulatory oversight and examination. In the U.S., United Kingdom (U.K.) and other jurisdictions in which the company operates, governmental authorities regularly make inquiries, hold investigations and administer market conduct examinations with respect to the company's compliance with applicable laws and regulations. Additional lawsuits or regulatory enforcement actions arising out of these inquiries may in the future be filed against the company, related entities and individuals in the U.S., U.K. and other jurisdictions in which the company and its affiliates operate. Any material loss of investor and/or client confidence as a result of such inquiries and/or litigation could result in a significant decline in assets under management (AUM), which would have an adverse effect on the company's future financial results and its ability to grow its business.

11. CONSOLIDATED INVESTMENT PRODUCTS

The balances related to CIP are identified on the Consolidated Balance Sheets. At September 30, 2024, the company's net investment in and net receivables from CIP were $407.7 million (December 31, 2023: $546.2 million). The consolidation of CIP had no impact on net income attributable to the company during the three and nine months ended September 30, 2024.

The following tables present the fair value hierarchy levels of certain CIP balances which are measured at fair value as of September 30, 2024 and December 31, 2023:

	As of September 30, 2024				
(in millions)	Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV as a practical expedient
Assets:					
Bank loans	$ 5,933.8	$ —	$ 5,630.3	$ 303.5	$ —
Bonds	667.7	16.1	646.9	4.7	—
Equity securities	152.6	44.9	25.5	82.2	—
Equity and fixed income mutual funds	131.9	0.3	131.6	—	—
Investments in other private equity funds	414.6	—	—	—	414.6
Real estate investments	398.7	—	—	—	398.7
Total assets at fair value	$ 7,699.3	$ 61.3	$ 6,434.3	$ 390.4	$ 813.3

	As of December 31, 2023				
(in millions)	Fair Value Measurements	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV as a practical expedient
Assets:					
Bank loans	$ 6,837.2	$ —	$ 6,140.1	$ 697.1	$ —
Bonds	669.8	13.3	656.2	0.3	—
Equity securities	231.9	85.2	18.3	128.4	—
Equity and fixed income mutual funds	137.9	8.0	129.9	—	—
Investments in other private equity funds	425.5	—	—	—	425.5
Real estate investments	463.6	—	—	—	463.6
Total assets at fair value	$ 8,765.9	$ 106.5	$ 6,944.5	$ 825.8	$ 889.1

The following table shows a reconciliation of the beginning and ending fair value measurements for level 3 assets using significant unobservable inputs:

	Three months ended September 30,	
	2024	2023
(in millions)	Level 3 Assets	Level 3 Assets
Beginning Balance as of July 1	$ 328.4	$ 490.8
CIP Purchases	38.5	220.4
CIP Sales	(39.7)	(11.7)
Deconsolidation of CIP	—	—
Gains and losses included in the Consolidated Statements of Income	2.0	(9.3)
Transfers from Level 3 into Levels 1 or 2	(19.7)	(78.9)
Transfers into Level 3 from Levels 1 or 2	78.4	36.0
Foreign exchange	2.5	3.2
Ending Balance as of September 30	$ 390.4	$ 650.5

	Nine months ended September 30,	
	2024	2023
(in millions)	Level 3 Assets	Level 3 Assets
Beginning Balance as of January 1	$ 825.8	$ 368.6
CIP Purchases	338.7	430.9
CIP Sales	(113.9)	(53.8)
Deconsolidation of CIP	(724.9)	(0.6)
Gains and losses included in the Consolidated Statements of Income	(17.2)	(10.6)
Transfers from Level 3 into Levels 1 or 2	(94.0)	(321.4)
Transfers into Level 3 from Levels 1 or 2	174.0	231.9
Foreign exchange	1.9	5.5
Ending Balance as of September 30	$ 390.4	$ 650.5

Non-consolidated Variable interest entities (VIEs)

At September 30, 2024, the company's risk of loss with respect to VIEs in which the company is not the primary beneficiary included our investment carrying value of $137.7 million (December 31, 2023: $122.9 million) and unfunded capital commitments of $328.8 million (December 31, 2023: $142.5 million).

See the company’s most recently filed Form 10-K for additional disclosures on valuation methodology and fair value.

12. RELATED PARTIES

MassMutual owns approximately 18.1% in common stock of the company and owns substantially all of the outstanding $4.0 billion in perpetual, non-cumulative preferred shares as of September 30, 2024. Based on the level of shares owned by MassMutual and the corresponding customary minority shareholder rights, which includes representation on Invesco’s Board of Directors, the company considers MassMutual a related party.

Additionally, certain managed funds are deemed to be affiliated entities under the related party definition in ASC 850, “Related Party Disclosures.” The majority of the company's Operating revenues and receivables are from Invesco's managed funds. Related parties also include those defined in the company’s proxy statement.

Refer to Note 2, "Fair Value of Assets and Liabilities" and Note 3, "Investments" for more information on balances invested in Invesco affiliated funds.

13. SUBSEQUENT EVENTS

On October 21, 2024, the company declared a third quarter 2024 dividend of $0.205 per common share, payable on December 3, 2024, to common shareholders of record at the close of business on November 14, 2024 with an ex-dividend date of November 14, 2024.

On October 21, 2024, the company declared a preferred dividend of $14.75 per preferred share to the holders of preferred shares representing the period from September 1, 2024 through November 30, 2024. The preferred dividend is payable on December 2, 2024.

Item 2. ***Management's Discussion and Analysis of Financial Condition and Results of Operations***

Forward-Looking Statements

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Condensed Consolidated Financial Statements and related Notes thereto, which appear elsewhere in this Report. Except for the historical financial information, this Report may include statements that constitute "forward-looking statements" under the U.S. securities laws. Forward-looking statements include information concerning future results of our operations, expenses, earnings, liquidity, cash flow, capital expenditures, and AUM which could differ materially from actual results due to known and unknown risks and other important factors, including, but not limited to, industry or market conditions, geopolitical events and pandemics or health crises and their respective potential impact on the company, acquisitions and divestitures, debt and our ability to obtain additional financing or make payments, regulatory developments, demand for and pricing of our products, the prospects for certain legal contingencies, and other aspects of our business or general economic conditions. In addition, when used in this Report or such other documents or statements, words such as "believes," "expects," "anticipates," "intends," "plans," "estimates," "projects," "forecasts," and future or conditional verbs such as "will," "may," "could," "should," and "would" as well as any other statement that necessarily depends on future events, are intended to identify forward-looking statements. None of this information should be considered in isolation from, or as a substitute for, historical financial statements.

Forward-looking statements are not guarantees, and involve risks, uncertainties and assumptions. There can be no assurance that actual results will not differ materially from our expectations. We caution investors not to rely unduly on any forward-looking statements and urge them to carefully consider the risks described in this Report and our most recent Form 10-K and Forms 10-Q filed with the SEC.

You may obtain these reports from the SEC's website at www.sec.gov. We expressly disclaim any obligation to update the information in any public disclosure if any forward-looking statement later turns out to be inaccurate.

References

In this Report, unless otherwise specified, the terms "we," "our," "us," "company," "firm," and "Invesco" refer to Invesco Ltd., a company incorporated in Bermuda, and its consolidated entities.

Executive Overview

The following executive overview summarizes the significant trends affecting our results of operations and financial condition for the periods presented. This overview and the remainder of this management's discussion and analysis and supplements should be read in conjunction with the Condensed Consolidated Financial Statements of Invesco Ltd. and the notes thereto contained elsewhere in this Report.

The company is an independent investment management firm dedicated to delivering a superior investment experience. Our comprehensive range of active, passive and alternative investment capabilities has been constructed over many years to help clients achieve their investment objectives. We draw on this comprehensive range of capabilities to provide solutions designed to deliver key outcomes aligned to client needs. One of Invesco's core strengths, and a key differentiator for the company within the industry, is our diversification across investment capabilities, distribution channels and geographies. This broad diversification helps to mitigate some of the impact of different market cycles on Invesco and enables the company to take advantage of growth opportunities in various markets and channels.

The table below summarizes returns based on price appreciation/(depreciation) of several major market indices for the three and nine months ended September 30, 2024 and 2023:

		Three months ended September 30,		Nine months ended September 30,	
Equity Index	**Index expressed in currency**	**2024**	**2023**	**2024**	**2023**
S&P 500	U.S. Dollar	5.5 %	(3.7)%	20.8 %	11.7 %
FTSE 100	British Pound	0.9 %	1.0 %	6.5 %	2.1 %
FTSE 100	U.S. Dollar	7.0 %	(3.0)%	11.9 %	3.0 %
S&P/TSX 60 Index	Canadian Dollar	10.3 %	(3.5)%	13.8 %	0.3 %
S&P/TSX 60 Index	U.S. Dollar	11.6 %	(5.7)%	11.2 %	0.2 %
MSCI Emerging Markets	U.S. Dollar	7.8 %	(3.7)%	14.4 %	(0.4)%
Bond Index					
Barclays U.S. Aggregate Bond	U.S. Dollar	5.2 %	(3.2)%	4.5 %	(1.2)%

We had $16.5 billion of net long-term inflows for the quarter, primarily driven by Exchange-traded funds (ETFs) and Index, Fundamental Fixed Income, and Multi-Asset/Other, driving total AUM to a record $1.8 trillion, an increase of 4.7% from the prior quarter.

We remain highly focused on our capital priorities, investing in our key capabilities, efficiently allocating resources, and simplifying and streamlining the organization to better position the company for greater scale, performance and improved profitability. We are delivering on our commitment to improve our leverage profile and maintain a strong balance sheet. We ended the quarter with cash and cash equivalents of over $1 billion and a zero balance on our credit agreement. We believe the progress we have made to build financial flexibility has Invesco well-positioned to navigate various market conditions and deliver long-term growth. We remain committed to returning capital to shareholders longer term through a combination of modestly increasing dividends and share repurchases. During the third quarter of 2024, the company repurchased 1.5 million common shares for $25.0 million in the open market, and we plan to continue common share repurchases in the fourth quarter.

Presentation of Management's Discussion and Analysis of Financial Condition and Results of Operations - Impact of Consolidated Investment Products

The company provides investment management services to, and has transactions with, investment products sponsored by the company in the normal course of business. The company serves as the investment manager, making day-to-day investment decisions concerning the assets of the products. Investment products that are consolidated are referred to in this Report as CIP. The company's economic risk with respect to each investment in CIP is limited to its equity ownership, unfunded equity commitments and any uncollected management and performance fees. See also Note 11, "Consolidated Investment Products," for additional information regarding the impact of the consolidation of managed funds.

The majority of the company's CIP balances are related to collateralized loan obligations (CLOs). The collateral assets of the CLOs are held solely to satisfy the obligations of the CLOs. The company has no right to the benefits from, nor does it bear the risks associated with, the collateral assets held by the CLOs, beyond the company's direct investments in, and management and performance fees generated from, the CLOs. If the company were to liquidate, the collateral assets would not be available to the general creditors of the company, and as a result, the company does not consider these assets to be company assets. Likewise, the investors in the CLOs have no recourse to the general credit of the company for the notes issued by the CLOs. The company therefore does not consider this debt to be a company liability.

Due to the significant impact that CIP has on the presentation of the company's Consolidated Financial Statements, the company has elected to deconsolidate these products in its non-GAAP disclosures (among other adjustments). See "Schedule of Non-GAAP Information" for additional information regarding these adjustments. The following discussion therefore combines the results presented under U.S. GAAP with the company's non-GAAP presentation.

This Management's Discussion and Analysis of Financial Condition and Results of Operations contains four distinct sections, which follow the AUM discussion:

- Results of Operations (three and nine months ended September 30, 2024 compared to three and nine months ended September 30, 2023);
- Schedule of Non-GAAP Information;
- Balance Sheet Discussion; and
- Liquidity and Capital Resources.

Summary Operating Information

Wherever a non-GAAP measure is referenced, a disclosure will follow in the narrative or in the note referring the reader to the Schedule of Non-GAAP Information, where additional details regarding the use of the non-GAAP measure by the company are disclosed, along with reconciliations of the most directly comparable U.S. GAAP measures to the non-GAAP measures. To enhance the readability of the Results of Operations section, separate tables for each of the revenue, expense and other income and expenses (non-operating income/expense) sections of the income statement introduce the narrative that follows, providing a section-by-section review of the company's income statements for the periods presented.

Summary operating information is presented in the table below:

(in millions, other than per common share amounts, operating margins and AUM)	**Three months ended September 30,**		**Nine months ended September 30**	
U.S. GAAP Financial Measures Summary	**2024**	**2023**	**2024**	**2023**
Operating revenues	$ 1,515.4	$ 1,442.0	$ 4,474.0	$ 4,303.0
Operating income	$ 100.5	$ 227.7	$ 520.4	$ 641.0
Operating margin	6.6 %	15.8 %	11.6 %	14.9 %
Net income attributable to Invesco Ltd.	$ 55.0	$ 131.4	$ 328.7	$ 408.6
Diluted EPS	$ 0.12	$ 0.29	$ 0.72	$ 0.89
Non-GAAP Financial Measures Summary[1]				
Net revenues	$ 1,104.3	$ 1,098.2	$ 3,243.3	$ 3,264.8
Adjusted operating income	$ 348.8	$ 309.2	$ 980.6	$ 938.1
Adjusted operating margin	31.6 %	28.2 %	30.2 %	28.7 %
Adjusted net income attributable to Invesco Ltd.	$ 199.8	$ 159.2	$ 544.4	$ 477.0
Adjusted diluted EPS	$ 0.44	$ 0.35	$ 1.19	$ 1.04
Assets Under Management				
Ending AUM (billions)	$ 1,795.6	$ 1,487.3	$ 1,795.6	$ 1,487.3
Average AUM (billions)	$ 1,742.0	$ 1,528.7	$ 1,674.8	$ 1,495.5

(1) Net revenues, Adjusted operating income (and by calculation, Adjusted operating margin), and Adjusted net income attributable to Invesco Ltd. (and by calculation, Adjusted diluted EPS) are non-GAAP financial measures, based on methodologies other than U.S. GAAP. See "Schedule of Non-GAAP Information" for a reconciliation of the most directly comparable U.S. GAAP measures to the non-GAAP measures.

Investment Capabilities Performance Overview

Invesco's first strategic objective is a commitment to deliver the excellence our clients expect, which includes strong investment performance over the long-term for our clients. The table below presents investment performance of our actively managed investment products measured by the percentage of our AUM in the first and second quartile compared to our peers and above benchmark for the investment capabilities for which peer and benchmark data are available.[(1)]

	1st Quartile			2nd Quartile			Above Benchmark		
	1yr	3yr	5yr	1yr	3yr	5yr	1yr	3yr	5yr
Overall	51 %	43 %	42 %	18 %	17 %	28 %	65 %	62 %	71 %
Fundamental Equities	28 %	24 %	28 %	24 %	17 %	33 %	42 %	46 %	39 %
Fundamental Fixed Income	64 %	42 %	40 %	26 %	20 %	41 %	70 %	55 %	75 %
Multi-Asset	27 %	30 %	27 %	32 %	11 %	8 %	83 %	56 %	68 %

(1) Excludes passive products, closed-end funds, private equity limited partnerships, non-discretionary funds, unit investment trusts (UITs), fund of funds with component funds managed by Invesco, stable value building block funds and collateralized debt obligations. Certain funds and products were excluded from the analysis because of limited benchmark or peer group data. Had these been available, results may have been different. These results are preliminary and subject to revision.

AUM measured in the one, three and five year quartile rankings represents 39%, 38% and 38% of total Invesco AUM, respectively, and AUM measured versus benchmark on a one, three and five year basis represents 50%, 49%, and 46% of total Invesco AUM as of 9/30/2024. Peer group ranking are sourced from a widely-used third party ranking agency in each fund's market (Morningstar, IA, Lipper, eVestment, Mercer, Galaxy, SITCA, Value Research) and asset-weighted in USD. Rankings are as of prior quarter-end for most institutional products and prior month-end for Australian retail funds due to their late release by third parties. Rankings are calculated against all funds in each peer group. Rankings for the primary share class of the most representative fund in each composite are applied to all products within each composite. Performance assumes the reinvestment of dividends. Past performance is not indicative of future results and may not reflect an investor's experience.

Assets Under Management

The following presentation and discussion of AUM includes Passive and Active AUM. Passive AUM includes index-based ETFs, UITs, non-management fee earning AUM and other passive mandates. Active AUM is total AUM less Passive AUM.

Non-management fee earning AUM includes non-management fee earning ETFs, UITs and product leverage. The net flows in non-management fee earning AUM can be relatively short-term in nature and, due to the relatively low revenue yield, can have a significant impact on overall net revenue yield.

The AUM tables and the discussion below refer to certain AUM as long-term. Long-term inflows and the underlying reasons for the movements in this line item include investments from new clients, existing clients adding new accounts/funds or contributions/subscriptions into existing accounts/funds. Long-term outflows reflect client redemptions from accounts/funds and include the return of invested capital upon maturity. We present net flows into money market funds separately because shareholders of those funds typically use them as short-term funding vehicles and the flows are particularly sensitive to short-term interest rate movements.

Changes in AUM by investment approach were as follows:

	Three months ended September 30,					
	2024			2023		
(in billions)	Total AUM	Active	Passive	Total AUM	Active	Passive
Beginning Assets (July 1)	$ 1,715.8	$ 1,003.3	$ 712.5	$ 1,538.2	$ 1,016.6	$ 521.6
Long-term inflows	107.2	49.3	57.9	67.4	36.0	31.4
Long-term outflows	(90.7)	(49.9)	(40.8)	(64.8)	(46.9)	(17.9)
Net long-term flows	16.5	(0.6)	17.1	2.6	(10.9)	13.5
Net flows in non-management fee earning AUM	3.5	—	3.5	3.6	—	3.6
Net flows in money market funds	(7.3)	(7.3)	—	(16.1)	(16.1)	—
Total net flows	12.7	(7.9)	20.6	(9.9)	(27.0)	17.1
Reinvested distributions	1.0	1.0	—	1.1	1.1	—
Market gains and losses	49.8	21.6	28.2	(34.2)	(17.7)	(16.5)
Dispositions	—	—	—	(1.4)	(1.4)	—
Foreign currency translation	16.3	14.3	2.0	(6.5)	(5.5)	(1.0)
Ending Assets (September 30)	$ 1,795.6	$ 1,032.3	$ 763.3	$ 1,487.3	$ 966.1	$ 521.2
Average AUM						
Average long-term AUM	$ 1,257.2	$ 820.4	$ 436.8	$ 1,101.0	$ 780.3	$ 320.7
Average AUM	$ 1,742.0	$ 1,007.4	$ 734.6	$ 1,528.7	$ 994.5	$ 534.2
Average QQQ AUM	$ 288.1	N/A	$ 288.1	$ 203.4	N/A	$ 203.4

(in billions)	Nine Months Ended September 30, 2024 Total AUM	2024 Active	2024 Passive	2023 Total AUM	2023 Active	2023 Passive
Beginning Assets (January 1)	$ 1,585.3	$ 985.3	$ 600.0	$ 1,409.2	$ 976.2	$ 433.0
Long-term inflows	285.3	141.4	143.9	218.1	123.0	95.1
Long-term outflows	(245.8)	(146.8)	(99.0)	(214.6)	(144.8)	(69.8)
Net long-term flows	39.5	(5.4)	44.9	3.5	(21.8)	25.3
Net flows in non-management fee earning AUM	19.6	—	19.6	3.1	—	3.1
Net flows in money market funds	(1.7)	(1.7)	—	7.0	7.0	—
Total net flows	57.4	(7.1)	64.5	13.6	(14.8)	28.4
Reinvested distributions	3.5	3.5	—	3.1	3.1	—
Market gains and losses	145.2	47.0	98.2	74.2	13.1	61.1
Dispositions	—	—	—	(1.4)	(1.4)	—
Foreign currency translation	4.2	3.6	0.6	(11.4)	(10.1)	(1.3)
Ending Assets (September 30)	$ 1,795.6	$ 1,032.3	$ 763.3	$ 1,487.3	$ 966.1	$ 521.2
Average AUM						
Average long-term AUM	$ 1,207.3	$ 802.4	$ 404.9	$ 1,090.0	$ 785.6	$ 304.4
Average AUM	$ 1,674.8	$ 994.3	$ 680.5	$ 1,495.5	$ 1,000.9	$ 494.7
Average QQQ AUM	$ 266.0	N/A	$ 266.0	$ 180.1	N/A	$ 180.1

	Three months ended September 30, 2024	Three months ended September 30, 2023	Nine Months Ended September 30, 2024	Nine Months Ended September 30, 2023
Revenue yield (bps) [1]				
U.S. GAAP Gross revenue yield	36.7	40.0	37.6	40.8
Net revenue yield ex performance fees ex QQQ [2]	30.3	32.9	30.4	32.7
Active net revenue yield ex performance fees	37.0	38.5	36.8	37.9
Passive net revenue yield ex QQQ [2]	15.0	16.3	15.1	16.3

(1) U.S. GAAP Gross revenue yield on AUM is equal to U.S. GAAP annualized total Operating revenues divided by average AUM, excluding Invesco Great Wall Fund Management Company Limited (Invesco Great Wall or IGW) AUM. The average AUM for IGW in the three and nine months ended September 30, 2024 was $90.0 billion and $87.0 billion (three and nine months ended September 30, 2023: $86.1 billion and $88.9 billion). It is appropriate to exclude the average AUM of IGW as the revenues resulting from these AUM are not presented in our operating revenues. The U.S. GAAP Gross revenue yield is not a good measure because the numerator excludes the management fees earned from CIP; however, the denominator of the measure includes the AUM of these investment products. Net revenue yield metrics include the Net revenues and Average AUM of IGW and CIP. See "Schedule of Non-GAAP Information" for a reconciliation of Operating revenues to Net revenues.

(2) Performance fees are earned when certain performance metrics are achieved and QQQ ETFs do not earn net revenues. Therefore, net revenue yield is calculated excluding performance fees and QQQ AUM. Passive net revenue yield is calculated excluding QQQ AUM.

Flows

There are numerous drivers of AUM inflows and outflows, including individual investor decisions to change investments, fiduciaries and other gatekeepers making broad asset allocation decisions on behalf of their clients, and reallocation of investments within portfolios. We are not a party to these asset allocation decisions, as the company does not generally have access to the underlying investor's decision-making process, including their risk appetite or liquidity needs. Therefore, the company is not in a position to provide meaningful information regarding the drivers of inflows and outflows.

Market Returns

Market gains and losses include the net change in AUM resulting from changes in market values of the underlying securities from period to period. The table in the "Executive Overview" section of this Management's Discussion and Analysis summarizes returns based on price appreciation/(depreciation) of several major market indices for the three and nine months ended September 30, 2024 and 2023.

Foreign Exchange Rates

During the three and nine months ended September 30, 2024, we experienced an increase in AUM of $16.3 billion and $4.2 billion, respectively, due to changes in foreign exchange rates. In the three and nine months ended September 30, 2023, AUM decreased by $6.5 billion and $11.4 billion, respectively, due to foreign exchange rate changes.

Total AUM by Channel [(1)]

	Three months ended September 30,					
	2024			2023		
(in billions)	Total	Retail	Institutional	Total	Retail	Institutional
Beginning Assets (July 1)	$ 1,715.8	$ 1,161.5	$ 554.3	$ 1,538.2	$ 968.5	$ 569.7
Long-term inflows	107.2	82.4	24.8	67.4	49.9	17.5
Long-term outflows	(90.7)	(69.5)	(21.2)	(64.8)	(45.6)	(19.2)
Net long-term flows	16.5	12.9	3.6	2.6	4.3	(1.7)
Net flows in non-management fee earning AUM	3.5	2.7	0.8	3.6	3.3	0.3
Net flows in money market funds	(7.3)	0.1	(7.4)	(16.1)	—	(16.1)
Total net flows	12.7	15.7	(3.0)	(9.9)	7.6	(17.5)
Reinvested distributions	1.0	1.0	—	1.1	1.0	0.1
Market gains and losses	49.8	43.1	6.7	(34.2)	(32.2)	(2.0)
Dispositions	—	—	—	(1.4)	—	(1.4)
Foreign currency translation	16.3	5.9	10.4	(6.5)	(2.5)	(4.0)
Ending Assets (September 30)	$ 1,795.6	$ 1,227.2	$ 568.4	$ 1,487.3	$ 942.4	$ 544.9

	Nine Months Ended September 30,					
	2024			2023		
(in billions)	Total	Retail	Institutional	Total	Retail	Institutional
Beginning Assets (January 1)	$ 1,585.3	$ 1,042.0	$ 543.3	$ 1,409.2	$ 872.3	$ 536.9
Long-term inflows	285.3	216.1	69.2	218.1	159.1	59.0
Long-term outflows	(245.8)	(184.5)	(61.3)	(214.6)	(158.3)	(56.3)
Net long-term flows	39.5	31.6	7.9	3.5	0.8	2.7
Net flows in non-management fee earning AUM	19.6	18.4	1.2	3.1	1.7	1.4
Net flows in money market funds	(1.7)	0.7	(2.4)	7.0	1.1	5.9
Total net flows	57.4	50.7	6.7	13.6	3.6	10.0
Reinvested distributions	3.5	3.5	—	3.1	2.8	0.3
Market gains and losses	145.2	129.1	16.1	74.2	67.1	7.1
Dispositions	—	—	—	(1.4)	—	(1.4)
Foreign currency translation	4.2	1.9	2.3	(11.4)	(3.4)	(8.0)
Ending Assets (September 30)	$ 1,795.6	$ 1,227.2	$ 568.4	$ 1,487.3	$ 942.4	$ 544.9

See accompanying notes immediately following these AUM tables.

Total AUM by Client Domicile [2]

	Three months ended September 30,							
	2024				2023			
(in billions)	**Total**	**Americas**	**APAC**	**EMEA**	**Total**	**Americas**	**APAC**	**EMEA**
Beginning Assets (July 1)	$ 1,715.8	$ 1,235.8	$ 245.4	$ 234.6	$ 1,538.2	$ 1,112.8	$ 221.9	$ 203.5
Long-term inflows	107.2	60.2	26.0	21.0	67.4	32.7	18.3	16.4
Long-term outflows	(90.7)	(51.9)	(20.9)	(17.9)	(64.8)	(33.9)	(15.5)	(15.4)
Net long-term flows	16.5	8.3	5.1	3.1	2.6	(1.2)	2.8	1.0
Net flows in non-management fee earning AUM	3.5	2.1	0.5	0.9	3.6	5.0	0.6	(2.0)
Net flows in money market funds	(7.3)	(7.8)	0.7	(0.2)	(16.1)	(15.1)	(1.0)	—
Total net flows	12.7	2.6	6.3	3.8	(9.9)	(11.3)	2.4	(1.0)
Reinvested distributions	1.0	1.0	—	—	1.1	1.0	—	0.1
Market gains and losses	49.8	35.4	3.7	10.7	(34.2)	(31.3)	(0.8)	(2.1)
Dispositions	—	—	—	—	(1.4)	(1.4)	—	—
Foreign currency translation	16.3	0.5	11.2	4.6	(6.5)	(0.6)	(3.0)	(2.9)
Ending Assets (September 30)	$ 1,795.6	$ 1,275.3	$ 266.6	$ 253.7	$ 1,487.3	$ 1,069.2	$ 220.5	$ 197.6

	Nine Months Ended September 30,							
	2024				2023			
(in billions)	**Total**	**Americas**	**APAC**	**EMEA**	**Total**	**Americas**	**APAC**	**EMEA**
Beginning Assets (January 1)	$ 1,585.3	$ 1,133.9	$ 235.5	$ 215.9	$ 1,409.2	$ 999.4	$ 223.5	$ 186.3
Long-term inflows	285.3	150.0	77.1	58.2	218.1	110.7	56.5	50.9
Long-term outflows	(245.8)	(137.1)	(58.5)	(50.2)	(214.6)	(114.2)	(52.2)	(48.2)
Net long-term flows	39.5	12.9	18.6	8.0	3.5	(3.5)	4.3	2.7
Net flows in non-management fee earning AUM	19.6	18.1	(0.3)	1.8	3.1	5.9	(0.4)	(2.4)
Net flows in money market funds	(1.7)	(1.5)	0.2	(0.4)	7.0	5.8	0.9	0.3
Total net flows	57.4	29.5	18.5	9.4	13.6	8.2	4.8	0.6
Reinvested distributions	3.5	3.4	—	0.1	3.1	3.0	—	0.1
Market gains and losses	145.2	108.8	11.3	25.1	74.2	60.0	4.4	9.8
Dispositions	—	—	—	—	(1.4)	(1.4)	—	—
Foreign currency translation	4.2	(0.3)	1.3	3.2	(11.4)	—	(12.2)	0.8
Ending Assets (September 30)	$ 1,795.6	$ 1,275.3	$ 266.6	$ 253.7	$ 1,487.3	$ 1,069.2	$ 220.5	$ 197.6

See accompanying notes immediately following these AUM tables.

Total AUM by Investment Capability [3]

(in billions)	Total	ETFs and Index [4]	Fundamental Fixed Income [5]	Fundamental Equities [6]	Private Markets [7]	APAC Managed [8]	Multi-Asset/ Other [9]	Global Liquidity [10]	QQQ [11]
	Three Months Ended September 30, 2024								
Beginning Assets (July 1)	$ 1,715.8	$ 415.1	$ 272.6	$ 268.8	$ 129.1	$ 112.4	$ 59.6	$ 171.6	$ 286.6
Long-term inflows	107.2	53.2	19.5	8.5	6.5	16.6	2.9	—	—
Long-term outflows	(90.7)	(35.5)	(13.6)	(14.8)	(6.8)	(17.4)	(2.6)	—	—
Net long-term flows	16.5	17.7	5.9	(6.3)	(0.3)	(0.8)	0.3	—	—
Net flows in non-management fee earning AUM	3.5	—	—	—	—	—	0.6	—	2.9
Net flows in money market funds	(7.3)	—	—	—	—	0.6	—	(7.9)	—
Total net flows	12.7	17.7	5.9	(6.3)	(0.3)	(0.2)	0.9	(7.9)	2.9
Reinvested distributions	1.0	—	0.5	0.2	0.2	—	—	0.1	—
Market gains and losses	49.8	23.2	5.9	12.8	(0.3)	1.5	1.3	0.1	5.3
Foreign currency translation	16.3	1.6	5.6	3.0	1.1	3.5	1.3	0.2	—
Ending Assets (September 30)	$ 1,795.6	$ 457.6	$ 290.5	$ 278.5	$ 129.8	$ 117.2	$ 63.1	$ 164.1	$ 294.8
Average AUM	$ 1,742.0	$ 436.1	$ 282.5	$ 271.0	$ 129.4	$ 113.4	$ 61.7	$ 159.8	$ 288.1
	Three Months Ended September 30, 2023								
Beginning Assets (July 1)	$ 1,538.2	$ 317.6	$ 264.3	$ 258.2	$ 127.8	$ 109.6	$ 62.6	$ 198.0	$ 200.1
Long-term inflows	67.4	28.9	13.9	8.2	3.6	11.4	1.4	—	—
Long-term outflows	(64.8)	(16.3)	(14.2)	(13.0)	(3.0)	(13.3)	(5.0)	—	—
Net long-term flows	2.6	12.6	(0.3)	(4.8)	0.6	(1.9)	(3.6)	—	—
Net flows in non-management fee earning AUM	3.6	—	—	—	—	—	0.1	—	3.5
Net flows in money market funds	(16.1)	—	—	—	—	(1.0)	—	(15.1)	—
Total net flows	(9.9)	12.6	(0.3)	(4.8)	0.6	(2.9)	(3.5)	(15.1)	3.5
Reinvested distributions	1.1	—	0.5	0.3	0.2	—	—	0.1	—
Market gains and losses	(34.2)	(11.3)	(3.8)	(10.5)	(0.6)	(0.7)	(1.4)	0.4	(6.3)
Dispositions	(1.4)	—	—	—	(1.4)	—	—	—	—
Foreign currency translation	(6.5)	(1.0)	(1.7)	(1.5)	(0.6)	(0.8)	(0.7)	(0.2)	—
Ending Assets (September 30)	$ 1,487.3	$ 317.9	$ 259.0	$ 241.7	$ 126.0	$ 105.2	$ 57.0	$ 183.2	$ 197.3
Average AUM	$ 1,528.7	$ 326.8	$ 261.1	$ 254.7	$ 126.9	$ 110.2	$ 60.0	$ 185.7	$ 203.3

See accompanying notes immediately following these AUM tables.

(in billions)	Total	ETFs and Index [4]	Fundamental Fixed Income [5]	Fundamental Equities [6]	Private Markets [7]	APAC Managed [8]	Multi-Asset/ Other [9]	Global Liquidity [10]	QQQ [11]
	Nine Months Ended September 30, 2024								
Beginning Assets (January 1)	$ 1,585.3	$ 362.1	$ 272.6	$ 260.5	$ 129.7	$ 108.0	$ 57.4	$ 165.0	$ 230.0
Long-term inflows	285.3	129.6	51.7	25.9	16.9	53.6	7.6	—	—
Long-term outflows	(245.8)	(87.9)	(43.1)	(44.1)	(13.6)	(48.5)	(8.6)	—	—
Net long-term flows	39.5	41.7	8.6	(18.2)	3.3	5.1	(1.0)	—	—
Net flows in non-management fee earning AUM	19.6	—	—	—	—	—	0.8	—	18.8
Net flows in money market funds	(1.7)	—	—	—	—	—	—	(1.7)	—
Total net flows	57.4	41.7	8.6	(18.2)	3.3	5.1	(0.2)	(1.7)	18.8
Reinvested distributions	3.5	—	1.5	1.0	0.6	—	0.1	0.3	—
Market gains and losses	145.2	53.2	7.2	34.0	(4.0)	3.1	5.3	0.4	46.0
Foreign currency translation	4.2	0.6	0.6	1.2	0.2	1.0	0.5	0.1	—
Ending Assets (September 30)	$ 1,795.6	$ 457.6	$ 290.5	$ 278.5	$ 129.8	$ 117.2	$ 63.1	$ 164.1	$ 294.8
Average AUM	$ 1,674.8	$ 405.0	$ 274.4	$ 267.5	$ 128.0	$ 110.1	$ 59.7	$ 164.1	$ 266.0
	Nine Months Ended September 30, 2023								
Beginning Assets (January 1)	$ 1,409.2	$ 285.6	$ 261.3	$ 238.8	$ 129.9	$ 113.6	$ 57.7	$ 176.4	$ 145.9
Long-term inflows	218.1	88.8	44.1	27.3	11.2	39.0	7.7	—	—
Long-term outflows	(214.6)	(66.3)	(44.0)	(39.9)	(11.9)	(42.5)	(10.0)	—	—
Net long-term flows	3.5	22.5	0.1	(12.6)	(0.7)	(3.5)	(2.3)	—	—
Net flows in non-management fee earning AUM	3.1	—	—	—	—	—	0.9	—	2.2
Net flows in money market funds	7.0	—	—	—	—	0.9	—	6.1	—
Total net flows	13.6	22.5	0.1	(12.6)	(0.7)	(2.6)	(1.4)	6.1	2.2
Reinvested distributions	3.1	—	1.4	0.8	0.6	—	0.1	0.2	—
Market gains and losses	74.2	11.0	0.1	14.9	(2.1)	—	0.6	0.5	49.2
Dispositions	(1.4)	—	—	—	(1.4)	—	—	—	—
Foreign currency translation	(11.4)	(1.2)	(3.9)	(0.2)	(0.3)	(5.8)	—	—	—
Ending Assets (September 30)	$ 1,487.3	$ 317.9	$ 259.0	$ 241.7	$ 126.0	$ 105.2	$ 57.0	$ 183.2	$ 197.3
Average AUM	$ 1,495.5	$ 310.8	$ 264.0	$ 251.7	$ 128.6	$ 112.8	$ 61.3	$ 186.2	$ 180.1

See accompanying notes immediately following these AUM tables.

Active AUM by Channel [1]

	Three months ended September 30,					
	2024			2023		
(in billions)	Total	Retail	Institutional	Total	Retail	Institutional
Beginning Assets (July 1)	$ 1,003.3	$ 513.2	$ 490.1	$ 1,016.6	$ 498.3	$ 518.3
Long-term inflows	49.3	27.6	21.7	36.0	22.1	13.9
Long-term outflows	(49.9)	(31.2)	(18.7)	(46.9)	(29.5)	(17.4)
Net long-term flows	(0.6)	(3.6)	3.0	(10.9)	(7.4)	(3.5)
Net flows in money market funds	(7.3)	0.1	(7.4)	(16.1)	—	(16.1)
Total net flows	(7.9)	(3.5)	(4.4)	(27.0)	(7.4)	(19.6)
Reinvested distributions	1.0	1.0	—	1.1	1.0	0.1
Market gains and losses	21.6	18.2	3.4	(17.7)	(15.8)	(1.9)
Dispositions	—	—	—	(1.4)	—	(1.4)
Foreign currency translation	14.3	5.0	9.3	(5.5)	(2.1)	(3.4)
Ending Assets (September 30)	$ 1,032.3	$ 533.9	$ 498.4	$ 966.1	$ 474.0	$ 492.1

	Nine Months Ended September 30,					
	2024			2023		
(in billions)	Total	Retail	Institutional	Total	Retail	Institutional
Beginning Assets (January 1)	$ 985.3	$ 501.5	$ 483.8	$ 976.2	$ 482.1	$ 494.1
Long-term inflows	141.4	80.3	61.1	123.0	73.4	49.6
Long-term outflows	(146.8)	(94.0)	(52.8)	(144.8)	(93.4)	(51.4)
Net long-term flows	(5.4)	(13.7)	8.3	(21.8)	(20.0)	(1.8)
Net flows in money market funds	(1.7)	0.7	(2.4)	7.0	1.1	5.9
Total net flows	(7.1)	(13.0)	5.9	(14.8)	(18.9)	4.1
Reinvested distributions	3.5	3.5	—	3.1	2.8	0.3
Market gains and losses	47.0	40.1	6.9	13.1	11.1	2.0
Dispositions	—	—	—	(1.4)	—	(1.4)
Foreign currency translation	3.6	1.8	1.8	(10.1)	(3.1)	(7.0)
Ending Assets (September 30)	$ 1,032.3	$ 533.9	$ 498.4	$ 966.1	$ 474.0	$ 492.1

See accompanying notes immediately following these AUM tables.

Active AUM by Client Domicile [(2)]

	Three months ended September 30,							
	2024				2023			
(in billions)	**Total**	**Americas**	**APAC**	**EMEA**	**Total**	**Americas**	**APAC**	**EMEA**
Beginning Assets (July 1)	$ 1,003.3	$ 684.8	$ 197.1	$ 121.4	$ 1,016.6	$ 706.6	$ 187.1	$ 122.9
Long-term inflows	49.3	23.3	20.2	5.8	36.0	17.0	13.7	5.3
Long-term outflows	(49.9)	(26.3)	(17.2)	(6.4)	(46.9)	(25.9)	(12.6)	(8.4)
Net long-term flows	(0.6)	(3.0)	3.0	(0.6)	(10.9)	(8.9)	1.1	(3.1)
Net flows in money market funds	(7.3)	(7.8)	0.7	(0.2)	(16.1)	(15.1)	(1.0)	—
Total net flows	(7.9)	(10.8)	3.7	(0.8)	(27.0)	(24.0)	0.1	(3.1)
Reinvested distributions	1.0	1.0	—	—	1.1	1.0	—	0.1
Market gains and losses	21.6	16.1	1.6	3.9	(17.7)	(13.9)	(2.3)	(1.5)
Dispositions	—	—	—	—	(1.4)	(1.4)	—	—
Foreign currency translation	14.3	0.4	9.8	4.1	(5.5)	(0.6)	(2.4)	(2.5)
Ending Assets (September 30)	$ 1,032.3	$ 691.5	$ 212.2	$ 128.6	$ 966.1	$ 667.7	$ 182.5	$ 115.9

	Nine Months Ended September 30,							
	2024				2023			
(in billions)	**Total**	**Americas**	**APAC**	**EMEA**	**Total**	**Americas**	**APAC**	**EMEA**
Beginning Assets (January 1)	$ 985.3	$ 671.4	$ 192.0	$ 121.9	$ 976.2	$ 670.8	$ 191.0	$ 114.4
Long-term inflows	141.4	62.3	60.9	18.2	123.0	56.4	46.5	20.1
Long-term outflows	(146.8)	(80.2)	(45.9)	(20.7)	(144.8)	(79.8)	(43.4)	(21.6)
Net long-term flows	(5.4)	(17.9)	15.0	(2.5)	(21.8)	(23.4)	3.1	(1.5)
Net flows in money market funds	(1.7)	(1.5)	0.2	(0.4)	7.0	5.8	0.9	0.3
Total net flows	(7.1)	(19.4)	15.2	(2.9)	(14.8)	(17.6)	4.0	(1.2)
Reinvested distributions	3.5	3.4	—	0.1	3.1	3.0	—	0.1
Market gains and losses	47.0	36.3	4.2	6.5	13.1	12.9	(1.6)	1.8
Dispositions	—	—	—	—	(1.4)	(1.4)	—	—
Foreign currency translation	3.6	(0.2)	0.8	3.0	(10.1)	—	(10.9)	0.8
Ending Assets (September 30)	$ 1,032.3	$ 691.5	$ 212.2	$ 128.6	$ 966.1	$ 667.7	$ 182.5	$ 115.9

See accompanying notes immediately following these AUM tables.

Passive AUM by Channel [(1)]

	Three months ended September 30,					
	2024			2023		
(in billions)	**Total**	**Retail**	**Institutional**	**Total**	**Retail**	**Institutional**
Beginning Assets (July 1)	$ 712.5	$ 648.3	$ 64.2	$ 521.6	$ 470.2	$ 51.4
Long-term inflows	57.9	54.8	3.1	31.4	27.8	3.6
Long-term outflows	(40.8)	(38.3)	(2.5)	(17.9)	(16.1)	(1.8)
Net long-term flows	17.1	16.5	0.6	13.5	11.7	1.8
Net flows in non-management fee earning AUM	3.5	2.7	0.8	3.6	3.3	0.3
Total net flows	20.6	19.2	1.4	17.1	15.0	2.1
Market gains and losses	28.2	24.9	3.3	(16.5)	(16.4)	(0.1)
Foreign currency translation	2.0	0.9	1.1	(1.0)	(0.4)	(0.6)
Ending Assets (September 30)	$ 763.3	$ 693.3	$ 70.0	$ 521.2	$ 468.4	$ 52.8

	Nine Months Ended September 30,					
	2024			2023		
(in billions)	**Total**	**Retail**	**Institutional**	**Total**	**Retail**	**Institutional**
Beginning Assets (January 1)	$ 600.0	$ 540.5	$ 59.5	$ 433.0	$ 390.2	$ 42.8
Long-term inflows	143.9	135.8	8.1	95.1	85.7	9.4
Long-term outflows	(99.0)	(90.5)	(8.5)	(69.8)	(64.9)	(4.9)
Net long-term flows	44.9	45.3	(0.4)	25.3	20.8	4.5
Net flows in non-management fee earning AUM	19.6	18.4	1.2	3.1	1.7	1.4
Total net flows	64.5	63.7	0.8	28.4	22.5	5.9
Market gains and losses	98.2	89.0	9.2	61.1	56.0	5.1
Foreign currency translation	0.6	0.1	0.5	(1.3)	(0.3)	(1.0)
Ending Assets (September 30)	$ 763.3	$ 693.3	$ 70.0	$ 521.2	$ 468.4	$ 52.8

See accompanying notes immediately following these AUM tables.

Passive AUM by Client Domicile [2]

	Three months ended September 30,							
	2024				2023			
(in billions)	Total	Americas	APAC	EMEA	Total	Americas	APAC	EMEA
Beginning Assets (July 1)	$ 712.5	$ 551.0	$ 48.3	$ 113.2	$ 521.6	$ 406.2	$ 34.8	$ 80.6
Long-term inflows	57.9	36.9	5.8	15.2	31.4	15.7	4.6	11.1
Long-term outflows	(40.8)	(25.6)	(3.7)	(11.5)	(17.9)	(8.0)	(2.9)	(7.0)
Net long-term flows	17.1	11.3	2.1	3.7	13.5	7.7	1.7	4.1
Net flows in non-management fee earning AUM	3.5	2.1	0.5	0.9	3.6	5.0	0.6	(2.0)
Total net flows	20.6	13.4	2.6	4.6	17.1	12.7	2.3	2.1
Market gains and losses	28.2	19.3	2.1	6.8	(16.5)	(17.4)	1.5	(0.6)
Foreign currency translation	2.0	0.1	1.4	0.5	(1.0)	—	(0.6)	(0.4)
Ending Assets (September 30)	$ 763.3	$ 583.8	$ 54.4	$ 125.1	$ 521.2	$ 401.5	$ 38.0	$ 81.7

	Nine Months Ended September 30,							
	2024				2023			
(in billions)	Total	Americas	APAC	EMEA	Total	Americas	APAC	EMEA
Beginning Assets (January 1)	$ 600.0	$ 462.5	$ 43.5	$ 94.0	$ 433.0	$ 328.6	$ 32.5	$ 71.9
Long-term inflows	143.9	87.7	16.2	40.0	95.1	54.3	10.0	30.8
Long-term outflows	(99.0)	(56.9)	(12.6)	(29.5)	(69.8)	(34.4)	(8.8)	(26.6)
Net long-term flows	44.9	30.8	3.6	10.5	25.3	19.9	1.2	4.2
Net flows in non-management fee earning AUM	19.6	18.1	(0.3)	1.8	3.1	5.9	(0.4)	(2.4)
Total net flows	64.5	48.9	3.3	12.3	28.4	25.8	0.8	1.8
Market gains and losses	98.2	72.5	7.1	18.6	61.1	47.1	6.0	8.0
Foreign currency translation	0.6	(0.1)	0.5	0.2	(1.3)	—	(1.3)	—
Ending Assets (September 30)	$ 763.3	$ 583.8	$ 54.4	$ 125.1	$ 521.2	$ 401.5	$ 38.0	$ 81.7

(1) Channel refers to the internal distribution channel from which the AUM originated. Retail AUM represents AUM distributed by the company's retail sales team. Institutional AUM represents AUM distributed by our institutional sales team. This aggregation is viewed as a proxy for presenting AUM in the retail and institutional markets in which the company operates.

(2) Client domicile groups AUM by the domicile of the underlying clients.

(3) Investment capabilities are descriptive groupings of AUM by investment strategy. The company believes that presenting AUM by investment capability provides a more granular depiction of asset categorization and removed presentation of AUM by asset class in the quarter ending March 31, 2024. The comparative period reflects the current period presentation.

(4) ETFs and Index includes ETFs and Indexed Strategies; excludes Invesco QQQ Trust.

(5) Fundamental Fixed Income includes Fixed Income products, including certain ETFs managed within this capability.

(6) Fundamental Equities includes Equity products.

(7) Private Markets includes Private Credit and Real Estate investments comprised primarily of Real Estate, CLOs, Private Credit and listed real assets, including certain ETFs managed within this capability.

(8) APAC Managed includes all products managed in the APAC region, including Invesco Great Wall, APAC managed short term, Money Market, passive, and ETFs.

(9) Multi-Asset/Other includes Global Asset Allocation, Invesco Quantitative Strategies, Global Targeted Returns, Solutions, Intelliflo, and UITs, including certain ETFs managed within this capability.

(10) Global Liquidity is comprised mainly of Money Market funds excluding APAC Money Market funds.

(11) QQQ includes Invesco QQQ Trust.

Results of Operations for the three and nine months ended September 30, 2024 compared to the three and nine months ended September 30, 2023

The discussion below includes the use of non-GAAP financial measures. See "Schedule of Non-GAAP Information" for additional details and reconciliations of the most directly comparable U.S. GAAP measures to the non-GAAP measures.

Operating Revenues and Net Revenues

The main categories of revenues, and the dollar and percentage change between the periods, are as follows:

	Three months ended				Nine months ended			
	September 30,		Variance		September 30,		Variance	
(in millions)	2024	2023	$ Change	% Change	2024	2023	$ Change	% Change
Investment management fees	$ 1,100.5	$ 1,041.3	$ 59.2	5.7 %	$ 3,215.0	$ 3,102.7	$ 112.3	3.6 %
Service and distribution fees	360.3	353.5	6.8	1.9 %	1,098.9	1,030.0	68.9	6.7 %
Performance fees	2.8	2.0	0.8	40.0 %	12.3	27.2	(14.9)	(54.8)%
Other	51.8	45.2	6.6	14.6 %	147.8	143.1	4.7	3.3 %
Total operating revenues	$ 1,515.4	$ 1,442.0	$ 73.4	5.1 %	$ 4,474.0	$ 4,303.0	$ 171.0	4.0 %
Revenue Adjustments:								
Investment management fees	$ (207.0)	$ (193.7)	$ (13.3)	6.9 %	$ (603.1)	$ (578.9)	$ (24.2)	4.2 %
Service and distribution fees	(252.0)	(219.2)	(32.8)	15.0 %	(777.3)	(675.4)	(101.9)	15.1 %
Other	(40.6)	(35.3)	(5.3)	15.0 %	(118.6)	(111.5)	(7.1)	6.4 %
Total Revenue Adjustments [1]	(499.6)	(448.2)	(51.4)	11.5 %	(1,499.0)	(1,365.8)	(133.2)	9.8 %
Invesco Great Wall	76.9	90.7	(13.8)	(15.2)%	237.7	288.8	(51.1)	(17.7)%
CIP	11.6	13.7	(2.1)	(15.3)%	30.6	38.8	(8.2)	(21.1)%
Net revenues [2]	$ 1,104.3	$ 1,098.2	$ 6.1	0.6 %	$ 3,243.3	$ 3,264.8	$ (21.5)	(0.7)%

(1) Total Revenue Adjustments remove pass through investment management fees, service and distribution fees, and other revenues and equal the same amount as the Third-party distribution, service and advisory expenses.

(2) See "Schedule of Non-GAAP Information" for additional important disclosures regarding the use of net revenues.

Our revenues are directly influenced by the level and composition of our AUM. Therefore, movements in global capital market levels, net inflows (or outflows), and changes in the mix of investment products between asset classes and geographies may materially affect our revenues from period to period. See the company's disclosures regarding the changes in AUM during the three and nine months ended September 30, 2024 and September 30, 2023 in the "Assets Under Management" section above for additional information.

Passive AUM generally earn a lower effective fee rate than Active AUM, and therefore, changes in the mix of AUM between Active and Passive have an impact on revenues and net revenue yield. Average AUM were $1,742.0 billion for the three months ended September 30, 2024 as compared to $1,528.7 billion for the three months ended September 30, 2023. The impact of the increase in AUM on our revenues was partially offset by the shift in AUM toward lower yield passive products, such as ETFs. As a result, net revenue yield excluding performance fees and QQQ declined to 30.3 basis points (bps) for the three months ended September 30, 2024 from 32.9 bps for the three months ended September 30, 2023.

Average AUM were $1,674.8 billion for the nine months ended September 30, 2024 as compared to $1,495.5 billion for the nine months ended September 30, 2023. The impact of the increase in AUM on our revenues was partially offset by the shift in AUM toward lower yield passive products, such as ETFs. As a result, net revenue yield excluding performance fees and QQQ declined to 30.4 bps for the nine months ended September 30, 2024 from 32.7 bps for the nine months ended September 30, 2023.

In addition, as fee rates differ across geographic locations, changes to the mix of AUM between geographies and exchange rates have an impact on revenues and net revenue yields.

Investment Management Fees

Investment management fees were $1,100.5 million for the three months ended September 30, 2024 as compared to $1,041.3 million for the three months ended September 30, 2023, as a result of higher average AUM partially offset by the shift in AUM toward lower yield products. See discussion above on how AUM changes impact our Investment management fees.

Investment management fees were $3,215.0 million for nine months ended September 30, 2024 as compared to $3,102.7 million for nine months ended September 30, 2023, as a result of higher average AUM partially offset by the shift in AUM toward lower yield products. See discussion above on how AUM changes impact our Investment management fees.

Service and Distribution Fees

In the three months ended September 30, 2024, Service and distribution fees were $360.3 million as compared to $353.5 million for the three months ended September 30, 2023. The increase was primarily driven by higher distribution fees resulting from higher AUM to which the fees apply.

In the nine months ended September 30, 2024, Service and distribution fees were $1,098.9 million as compared to $1,030.0 million for the nine months ended September 30, 2023. The increase was primarily driven by higher distribution fees of $58.2 million resulting from higher AUM to which the fees apply and administrative fees of $9.2 million primarily resulting from higher fund-related service fees.

Performance Fees

Performance fees were $2.8 million and $12.3 million for the three and nine months ended September 30, 2024, respectively, and were primarily generated from private markets products.

Performance fees were $2.0 million and $27.2 million for the three and nine months ended September 30, 2023, respectively, and were primarily generated from private markets products.

Other Revenues

In the three months ended September 30, 2024, Other revenues were $51.8 million as compared to $45.2 million for the three months ended September 30, 2023. The increase in Other revenues was primarily driven by higher transaction fees.

In the nine months ended September 30, 2024, Other revenues were $147.8 million as compared to $143.1 million for the nine months ended September 30, 2023. The increase in Other revenues was primarily driven by higher transaction fees.

Invesco Great Wall

The company’s most significant joint venture is our investment in IGW. The company reflects 100% of IGW's results in its Net revenues and Adjusted operating expenses because it is important to evaluate the contribution that IGW is making to the business. The company’s non-GAAP operating results reflect the economics of these holdings on a basis consistent with the underlying AUM and flows. Adjusted net income attributable to Invesco Ltd. is reduced by the amount of earnings attributable to the noncontrolling interests. See “Schedule of Non-GAAP Information” for additional disclosures regarding the use of Net revenues.

Net revenues from IGW were $76.9 million and average AUM was $90.0 billion for the three months ended September 30, 2024 (Net revenues were $90.7 million and average AUM was $86.1 billion for the three months ended September 30, 2023). The decrease in IGW revenues was primarily driven by the shift in AUM toward lower yield products.

Net revenues from IGW were $237.7 million and average AUM was $87.0 billion for the nine months ended September 30, 2024 (Net revenues were $288.8 million and average AUM was $88.9 billion for the nine months ended September 30, 2023). The decrease in IGW revenues was primarily driven by the regulatory mandated fee reductions in China and the shift in AUM toward lower yield products.

Management, performance and other fees earned from CIP

Management believes that the consolidation of investment products may impact a reader's analysis of our underlying results of operations and could result in investor confusion or the production of information about the company by analysts or external credit rating agencies that is not reflective of the underlying results of operations and financial condition of the company. Accordingly, management believes that it is appropriate to adjust Operating revenues for the impact of CIP in calculating Net revenues. As Management and Performance fees earned by Invesco from the consolidated products are eliminated upon consolidation of the investment products, management believes that it is appropriate to add these Operating revenues back in the calculation of Net revenues. See “Schedule of Non-GAAP Information” for additional disclosures regarding the use of Net revenues.

Management and Performance fees earned from CIP were $11.6 million for the three months ended September 30, 2024 (three months ended September 30, 2023: $13.7 million).

Management and Performance fees earned from CIP were $30.6 million for the nine months ended September 30, 2024 (nine months ended September 30, 2023: $38.8 million).

Operating Expenses

The main categories of Operating expenses, and the dollar and percentage changes between periods, are as follows:

	Three months ended				Nine months ended			
	September 30,		Variance		September 30,		Variance	
(in millions)	2024	2023	$ Change	% Change	2024	2023	$ Change	% Change
Third-party distribution, service and advisory	$ 499.6	$ 448.2	$ 51.4	11.5 %	$ 1,499.0	$ 1,365.8	$ 133.2	9.8 %
Employee compensation	625.4	478.5	146.9	30.7 %	1,550.4	1,417.0	133.4	9.4 %
Marketing [1]	18.9	19.2	(0.3)	(1.6)%	57.6	61.9	(4.3)	(6.9)%
Property, office and technology [1]	119.0	111.1	7.9	7.1 %	353.0	334.3	18.7	5.6 %
General and administrative [1]	140.8	146.0	(5.2)	(3.6)%	459.7	402.9	56.8	14.1 %
Transaction, integration and restructuring	—	—	—	N/A	—	41.6	(41.6)	(100.0)%
Amortization of intangibles	11.2	11.3	(0.1)	(0.9)%	33.9	38.5	(4.6)	(11.9)%
Total operating expenses	$ 1,414.9	$ 1,214.3	$ 200.6	16.5 %	$ 3,953.6	$ 3,662.0	$ 291.6	8.0 %

The table below sets forth these expense categories as a percentage of total Operating expenses and Operating revenues, which we believe provides useful information as to the relative significance of each type of expense.

(in millions)	Three months ended September 30, 2024	% of Total Operating Expenses	% of Operating Revenues	Three months ended September 30, 2023	% of Total Operating Expenses	% of Operating Revenues
Third-party distribution, service and advisory	$ 499.6	35.3 %	33.0 %	$ 448.2	36.9 %	31.1 %
Employee compensation	625.4	44.2 %	41.3 %	478.5	39.4 %	33.2 %
Marketing [1]	18.9	1.3 %	1.2 %	19.2	1.6 %	1.3 %
Property, office and technology [1]	119.0	8.4 %	7.9 %	111.1	9.2 %	7.7 %
General and administrative [1]	140.8	10.0 %	9.3 %	146.0	12.0 %	10.1 %
Amortization of intangibles	11.2	0.8 %	0.7 %	11.3	0.9 %	0.8 %
Total operating expenses	$ 1,414.9	100.0 %	93.4 %	$ 1,214.3	100.0 %	84.2 %

(in millions)	Nine months ended September 30, 2024	% of Total Operating Expenses	% of Operating Revenues	Nine months ended September 30, 2023	% of Total Operating Expenses	% of Operating Revenues
Third-party distribution, service and advisory	$ 1,499.0	37.9 %	33.5 %	$ 1,365.8	37.3 %	31.7 %
Employee compensation	1,550.4	39.2 %	34.6 %	1,417.0	38.7 %	32.9 %
Marketing [1]	57.6	1.5 %	1.3 %	61.9	1.7 %	1.4 %
Property, office and technology [1]	353.0	8.9 %	7.9 %	334.3	9.1 %	7.8 %
General and administrative [1]	459.7	11.6 %	10.3 %	402.9	11.0 %	9.4 %
Transaction, integration and restructuring	—	— %	— %	41.6	1.1 %	1.0 %
Amortization of intangibles	33.9	0.9 %	0.8 %	38.5	1.1 %	0.9 %
Total operating expenses	$ 3,953.6	100.0 %	88.4 %	$ 3,662.0	100.0 %	85.1 %

(1) Comparative period presented reflects reclassification of certain operating expenses to align with current period presentation. The reclassification had no impact on our reported Operating revenues, Operating income, Net income, or any internal performance measure on which management is compensated. See Note 1, "Accounting Policies," for additional information.

During the three months ended September 30, 2024, Operating expenses increased $200.6 million compared to the three months ended September 30, 2023 and included a one-time acceleration of $147.6 million in Employee compensation expense resulting from changes to the retirement criteria for vesting of currently outstanding long-term awards.

During the nine months ended September 30, 2024, Operating expenses increased $291.6 million compared to the nine months ended September 30, 2023.

Third-Party Distribution, Service and Advisory

Third-party distribution, service and advisory expenses were $499.6 million for the three months ended September 30, 2024 as compared to $448.2 million for the three months ended September 30, 2023. The increase was due to an increase in pass-through Service and distribution costs resulting from higher AUM.

Third-party distribution, service and advisory expenses were $1,499.0 million for the nine months ended September 30, 2024 as compared to $1,365.8 million for the nine months ended September 30, 2023. The increase was due to an increase in pass-through Service and distribution costs resulting from higher fund costs and higher AUM.

Employee Compensation

Employee compensation was $625.4 million for the three months ended September 30, 2024 as compared to $478.5 million for the three months ended September 30, 2023. The increase was primarily due to the previously noted acceleration of expense for currently outstanding long-term awards of $147.6 million and an increase of $43.3 million in expense related to the mark-to-market on deferred compensation liabilities. The increase was partially offset by lower costs related to organizational changes of $36.1 million and lower staff and variable compensation costs of $6.8 million.

Employee compensation was $1,550.4 million for the nine months ended September 30, 2024 as compared to $1,417.0 million for the nine months ended September 30, 2023. The increase was primarily due to the previously noted acceleration of expense for currently outstanding long-term awards of $147.6 million and an increase of $50.0 million in expense related to the mark-to-market on deferred compensation liabilities. The increase was partially offset by lower costs related to executive retirements and organizational changes of $61.8 million during the nine months ended September 30, 2024.

Headcount at September 30, 2024 was 8,524 (September 30, 2023: 8,603).

Marketing

Marketing expenses were $18.9 million for the three months ended September 30, 2024 as compared to $19.2 million for the three months ended September 30, 2023.

Marketing expenses were $57.6 million for the nine months ended September 30, 2024 as compared to $61.9 million for the nine months ended September 30, 2023.

Property, Office and Technology

Property, office and technology costs were $119.0 million for the three months ended September 30, 2024 as compared to $111.1 million for the three months ended September 30, 2023. The increase was primarily due to higher software costs.

Property, office and technology costs were $353.0 million for the nine months ended September 30, 2024 as compared to $334.3 million for the nine months ended September 30, 2023. The increase was primarily due to higher software costs.

General and Administrative

General and administrative expenses were $140.8 million for the three months ended September 30, 2024 as compared to $146.0 million for the three months ended September 30, 2023.

General and administrative expenses were $459.7 million for the nine months ended September 30, 2024 as compared to $402.9 million for the nine months ended September 30, 2023. The increase was primarily due to a $50.0 million liability recorded in the second quarter of 2024 related to regulatory matters and $14.8 million of indirect tax refunds received during the nine months ended September 30, 2023. The increase was partially offset by a lower professional fees of $11.5 million.

Transaction, Integration and Restructuring

Transaction, integration and restructuring charges incurred during the nine months ended September 30, 2023 were primarily comprised of compensation-related restructuring costs relating to our strategic evaluation which we completed in the first quarter of 2023. With the completion of strategic initiatives, any costs related to on-going projects are classified in the income statement based on the nature of the expense.

Other Income and Expenses

The main categories of Other income and expenses, and the dollar and percentage changes between periods, are as follows:

	Three months ended				Nine months ended			
	September 30,		Variance		September 30,		Variance	
(in millions)	2024	2023	$ Change	% Change	2024	2023	$ Change	% Change
Equity in earnings of unconsolidated affiliates	$ 2.1	$ 16.9	$ (14.8)	(87.6)%	$ 22.9	$ 62.2	$ (39.3)	(63.2)%
Interest and dividend income	10.9	10.8	0.1	0.9 %	34.3	26.5	7.8	29.4 %
Interest expense	(13.4)	(17.3)	3.9	(22.5)%	(45.6)	(53.7)	8.1	(15.1)%
Other gains/(losses), net	28.3	(23.3)	51.6	N/A	67.8	25.0	42.8	171.2 %
Other income/(expense) of CIP, net	16.7	15.2	1.5	9.9 %	88.1	(5.4)	93.5	N/A
Total other income and expenses	$ 44.6	$ 2.3	$ 42.3	1,839.1 %	$ 167.5	$ 54.6	$ 112.9	206.8 %

Equity in earnings of unconsolidated affiliates

Equity in earnings of unconsolidated affiliates decreased to $2.1 million for the three months ended September 30, 2024 as compared to $16.9 million for the three months ended September 30, 2023. The decrease was primarily driven by losses on our private markets investments and lower earnings from our joint venture investment in IGW as discussed above.

Equity in earnings of unconsolidated affiliates decreased to $22.9 million for the nine months ended September 30, 2024 as compared to $62.2 million for the nine months ended September 30, 2023. The decrease was primarily driven by lower earnings from our joint venture investment in IGW as discussed above and losses on our private markets investments.

Interest and dividend income

Interest and dividend income was $10.9 million for the three months ended September 30, 2024 as compared to $10.8 million for the three months ended September 30, 2023.

Interest and dividend income was $34.3 million for the nine months ended September 30, 2024 as compared to $26.5 million for the nine months ended September 30, 2023. The increase was primarily due to higher interest income earned from Cash and cash equivalents and higher dividend income earned on our private markets investments.

Interest expense

Interest expense was $13.4 million for the three months ended September 30, 2024 as compared to $17.3 million for the three months ended September 30, 2023 as a result of the decrease in outstanding debt.

Interest expense was $45.6 million for the nine months ended September 30, 2024 as compared to $53.7 million for the nine months ended September 30, 2023 as a result of the decrease in outstanding debt.

Other gains/(losses), net

Other gains/(losses), net was a net gain of $28.3 million for the three months ended September 30, 2024 as compared to a net loss of $23.3 million for the three months ended September 30, 2023. The net gains for the three months ended September 30, 2024 included net market gains on deferred compensation related investments, other hedging instruments, and seed capital investments.

Other gains/(losses), net was a net gain of $67.8 million for the nine months ended September 30, 2024 as compared to a net gain of $25.0 million for the nine months ended September 30, 2023. The net gains for the nine months ended September 30, 2024 included net market gains on deferred compensation related investments, other hedging instruments, and seed capital investments.

Other income/(expense) of CIP, net

For the three months ended September 30, 2024, Other income/(expense) of CIP, net was net income of $16.7 million (three months ended September 30, 2023: net income of $15.2 million). Interest and dividend income of CIP decreased $36.3 million to $144.9 million (three months ended September 30, 2023: $181.2 million). Interest expense of CIP decreased $0.1 million to $118.0 million (three months ended September 30, 2023: $118.1 million). Unrealized gains/(losses) of CIP were net losses of $10.2 million (three months ended September 30, 2023: net losses of $47.9 million).

For the nine months ended September 30, 2024, Other income/(expense) of CIP, net was net income of $88.1 million (nine months ended September 30, 2023: net expense of $5.4 million). Interest and dividend income of CIP decreased $89.3 million to $395.2 million (nine months ended September 30, 2023: $484.5 million). Interest expense of CIP decreased $37.2 million to $284.9 million (nine months ended September 30, 2023: $322.1 million). Unrealized gains/(losses) of CIP were net losses of $22.2 million (nine months ended September 30, 2023: net losses of $167.8 million).

Net impact of CIP and related noncontrolling interests in consolidated entities

The adjustment to Net income for the Net income/(loss) attributable to noncontrolling interests in consolidated entities removes the income/(expense) of CIP which is attributable to third-party investors. Therefore, the consolidation of investment products did not have an impact on Net income attributable to Invesco for the nine months ended September 30, 2024 and September 30, 2023. Also, the net income or loss of CIP is taxed at the investor level, not at the product level; therefore, a tax provision is not reflected in the net impact of CIP.

Income Tax Expense

The company’s subsidiaries operate in numerous taxing jurisdictions around the world, each with its own statutory tax rate. As a result, the blended statutory tax rate will vary from year to year depending on the mix of the profits and losses from each jurisdiction.

Our effective tax rate increased to 28.6% for the three months ended September 30, 2024 (three months ended September 30, 2023: 26.7%). The increase in the effective tax rate in the third quarter of 2024 was primarily due to an increase in non-deductible executive compensation related to the one-time acceleration of compensation expense for long-term awards.

Our effective tax rate decreased to 25.3% for the nine months ended September 30, 2024 (nine months ended September 30, 2023: 28.3%). The decrease in the effective tax rate in the third quarter of 2024 was primarily due to the favorable impact of the increase in net income attributable to non-controlling interests in consolidated entities.

Schedule of Non-GAAP Information

We utilize the following non-GAAP performance measures: Net revenues (and by calculation, Net revenue yield on AUM), Adjusted operating income, Adjusted operating margin, Adjusted net income attributable to Invesco and Adjusted diluted EPS. The company believes the adjusted measures provide valuable insight into the company's ongoing operational performance and assist in comparisons to its competitors. These measures also assist the company's management with the establishment of operational budgets and forecasts. The most directly comparable U.S. GAAP measures are Operating revenues (and by calculation, Gross revenue yield on AUM), Operating income, Operating margin, Net income attributable to Invesco and diluted EPS. Each of these measures is discussed more fully below.

The following are reconciliations of the U.S. GAAP measures to the non-GAAP measures. The non-GAAP measures should not be considered as substitutes for any U.S. GAAP measures and may not be comparable to other similarly titled measures of other companies. Additional reconciling items may be added in the future to the non-GAAP measures if deemed appropriate. The tax effects related to the reconciling items have been calculated based on the tax rate attributable to the jurisdiction to which the transaction relates. Notes to the reconciliations follow the tables.

Reconciliation of Operating revenues to Net revenues:

	Three months ended September 30,		Nine months ended September 30,	
(in millions)	**2024**	**2023**	**2024**	**2023**
Operating revenues, U.S. GAAP basis	$ 1,515.4	$ 1,442.0	$ 4,474.0	$ 4,303.0
Revenue Adjustments [1]				
Investment management fees	(207.0)	(193.7)	(603.1)	(578.9)
Service and distribution fees	(252.0)	(219.2)	(777.3)	(675.4)
Other	(40.6)	(35.3)	(118.6)	(111.5)
Total Revenue Adjustments	(499.6)	(448.2)	(1,499.0)	(1,365.8)
Invesco Great Wall [2]	76.9	90.7	237.7	288.8
CIP [3]	11.6	13.7	30.6	38.8
Net revenues	$ 1,104.3	$ 1,098.2	$ 3,243.3	$ 3,264.8

Reconciliation of Operating income to Adjusted operating income:

	Three months ended September 30,		Nine months ended September 30,	
(in millions)	**2024**	**2023**	**2024**	**2023**
Operating income, U.S. GAAP basis	$ 100.5	$ 227.7	$ 520.4	$ 641.0
Invesco Great Wall [2]	37.6	52.1	120.2	160.3
CIP [3]	15.3	24.7	43.2	61.1
Transaction, integration and restructuring [4]	—	—	—	41.6
Amortization of intangible assets [5]	11.2	11.3	33.9	38.5
Compensation expense related to market valuation changes in deferred compensation plans [6]	36.6	(6.6)	65.3	15.6
One-time acceleration of compensation expense for currently outstanding long-term awards [7]	147.6	—	147.6	—
General and administrative [8]	—	—	50.0	(20.0)
Adjusted operating income	$ 348.8	$ 309.2	$ 980.6	$ 938.1
Operating margin[9]	6.6 %	15.8 %	11.6 %	14.9 %
Adjusted operating margin[10]	31.6 %	28.2 %	30.2 %	28.7 %

Reconciliation of net income attributable to Invesco to Adjusted net income attributable to Invesco

(in millions, except per common share data)	Three months ended September 30, 2024	Three months ended September 30, 2023	Nine months ended September 30, 2024	Nine months ended September 30, 2023
Net income attributable to Invesco Ltd., U.S. GAAP basis	$ 55.0	$ 131.4	$ 328.7	$ 408.6
Adjustments (excluding tax):				
Transaction, integration and restructuring [4]	—	—	—	41.6
Amortization of intangible assets [5]	11.2	11.3	33.9	38.5
Deferred compensation net market valuation changes [6]	10.2	15.9	4.0	(0.6)
One-time acceleration of compensation expense for currently outstanding long-term awards [7]	147.6	—	147.6	—
General and administrative [8]	—	—	50.0	(20.0)
Total adjustments excluding tax	$ 169.0	$ 27.2	$ 235.5	$ 59.5
Tax adjustment for amortization of intangible assets and goodwill [11]	$ 4.5	$ 4.4	$ 13.3	$ 12.2
Other tax effects of adjustments above	(28.7)	(3.8)	(33.1)	(3.3)
Adjusted net income attributable to Invesco Ltd.	$ 199.8	$ 159.2	$ 544.4	$ 477.0
Average common shares outstanding - diluted	455.6	453.1	457.9	457.2
Diluted EPS	$ 0.12	$ 0.29	$ 0.72	$ 0.89
Adjusted diluted EPS [12]	$ 0.44	$ 0.35	$ 1.19	$ 1.04

(1) Revenue adjustments: The company calculates Net revenues by reducing Operating revenues to exclude fees that are passed through to external parties who perform functions on behalf of, and distribute, the company's managed funds. The Net revenue presentation assists in identifying the revenue contribution generated by the company, removing distortions caused by the differing distribution channel fees and allowing for a fair comparison with U.S. peer investment managers and within Invesco's own investment units. Additionally, management evaluates Net revenue yield on AUM, which is equal to Net revenues divided by Average AUM during the reporting period, as an indicator of the Net revenues we receive for each dollar of AUM we manage.

Investment management fees are adjusted by renewal commissions and certain administrative fees. Service and distribution fees are primarily adjusted by distribution fees passed through to broker dealers for certain share classes and pass through fund-related costs. Other revenues are primarily adjusted by transaction fees passed through to third parties.

(2) Invesco Great Wall: The company reflects 100% of IGW in its Net revenues and Adjusted operating income (and by calculation, Adjusted operating margin). The company's non-GAAP operating results reflect the economics of these holdings on a basis consistent with the underlying AUM and flows. Adjusted net income is reduced by the amount of earnings attributable to the noncontrolling interests.

(3) CIP: See note 11, "Consolidated Investment Products," for a detailed analysis of the impact to the company's Condensed Consolidated Financial Statements from the consolidation of CIP. The company believes that the CIP may impact a reader's analysis of our underlying results of operations and could result in investor confusion or the production of information about the company by analysts or external credit rating agencies that is not reflective of the underlying results of operations and financial condition of the company. Accordingly, the company believes that it is appropriate to adjust Operating revenues and Operating income for the impact of CIP in calculating the respective Net revenues and Adjusted operating income (and by calculation, Adjusted operating margin).

(4) Transaction, integration and restructuring: The company believes it is useful to adjust for the Transaction, integration and restructuring charges in arriving at Adjusted operating income, Adjusted operating margin, Adjusted net income, and Adjusted diluted EPS, as this will aid comparability of our results period to period, and aid comparability with peer companies that may not have similar acquisition and restructuring related charges. Transaction, integration and restructuring charges were restructuring costs relating to our strategic evaluation which we completed in the first quarter of 2023.

(5) Amortization of intangible assets: The company removes amortization expense related to acquired assets in arriving at Adjusted operating income, Adjusted operating margin, Adjusted net income, and Adjusted diluted EPS, as this will aid comparability of our results period to period, and aid comparability with peer companies that may not have similar acquisition-related charges.

(6) Market valuation changes related to deferred compensation plan liabilities: Certain deferred compensation plan awards involve a return to the employee linked to the appreciation (depreciation) of specified investments. The company economically hedges the exposure to market movements on these deferred compensation liabilities. Since these plans are economically hedged, the company believes it is useful to remove the market movements related to the deferred compensation plan liabilities from the calculation of Adjusted operating income (and by calculation, Adjusted operating margin) and to remove the net impact of the economic hedge from the calculation of Adjusted net income (and by calculation, Adjusted diluted EPS) to produce results that will be more comparable period to period.

(7) One-time acceleration of compensation expense for currently outstanding long-term awards: In the third quarter of 2024, the company recorded a one-time acceleration of Compensation expense of $147.6 million resulting from changes to the retirement criteria for vesting of currently outstanding long-term awards. Due to the non-recurring nature of this item, the company removed this expense in arriving at Adjusted operating income, Adjusted operating margin, Adjusted net income, and Adjusted diluted EPS as this will aid comparability of our results period to period.

(8) General and administrative: In the second quarter of 2024, the company recorded a $50.0 million liability related to regulatory matters. Due to the non-recurring nature of these items, the company removed the expense in arriving at Adjusted operating income, Adjusted operating margin, Adjusted net income, and Adjusted diluted EPS as this will aid comparability of our results period to period. The adjustment in 2023 removed insurance recoveries related to fund-related losses incurred in prior periods.

(9) Operating margin is equal to Operating income divided by Operating revenues.

(10) Adjusted operating margin is equal to Adjusted operating income divided by Net revenues.

(11) Tax adjustment for amortization of intangible assets and goodwill: The company reflects the tax benefit realized on the tax amortization of goodwill and intangible assets in Adjusted net income. The company believes it is useful to include this tax benefit in arriving at the Adjusted diluted EPS measure.

(12) Adjusted diluted EPS is equal to Adjusted net income attributable to Invesco Ltd. divided by the weighted average number of common and restricted common shares outstanding.

Balance Sheet Discussion [1]

The following table represents a reconciliation of the balance sheet information presented on a U.S. GAAP basis to the balance sheet information excluding the impact of CIP and policyholder balances for the reasons outlined in footnote 1 to the table:

Balance sheet information (in millions)	As of September 30, 2024			As of December 31, 2023			
	U.S. GAAP	Impact of CIP	As Adjusted	U.S. GAAP	Impact of CIP	Impact of Policyholders	As Adjusted
ASSETS							
Cash and cash equivalents	$ 1,044.9	$ —	$ 1,044.9	$ 1,469.2	$ —	$ —	$ 1,469.2
Investments	1,128.9	396.1	1,525.0	919.1	527.4	—	1,446.5
Assets of CIP:							
Investments and other assets of CIP	8,012.1	(8,012.1)	—	9,016.0	(9,016.0)	—	—
Cash and cash equivalents of CIP	594.5	(594.5)	—	462.4	(462.4)	—	—
Assets held for policyholders [2]	—	—	—	393.9	—	(393.9)	—
Goodwill and intangible assets, net	14,547.1	—	14,547.1	14,539.6	—	—	14,539.6
Other assets [3]	2,175.1	11.6	2,186.7	2,133.6	18.8	—	2,152.4
Total assets	$ 27,502.6	$ (8,198.9)	$ 19,303.7	$ 28,933.8	$ (8,932.2)	$ (393.9)	$ 19,607.7
LIABILITIES							
Liabilities of CIP:							
Debt of CIP	$ 6,562.6	$ (6,562.6)	$ —	$ 7,121.8	$ (7,121.8)	$ —	$ —
Other liabilities of CIP	484.1	(484.1)	—	492.1	(492.1)	—	—
Policyholder payables [2]	—	—	—	393.9	—	(393.9)	—
Debt	890.3	—	890.3	1,489.5	—	—	1,489.5
Other liabilities [4]	3,659.0	—	3,659.0	3,520.5	—	—	3,520.5
Total liabilities	$ 11,596.0	$ (7,046.7)	$ 4,549.3	$ 13,017.8	$ (7,613.9)	$ (393.9)	$ 5,010.0
EQUITY							
Total equity attributable to Invesco Ltd.	$ 14,754.3	$ 0.1	$ 14,754.4	$ 14,597.6	$ 0.1	$ —	$ 14,597.7
Noncontrolling interests [5]	1,152.3	(1,152.3)	—	1,318.4	(1,318.4)	—	—
Total equity	15,906.6	(1,152.2)	14,754.4	15,916.0	(1,318.3)	—	14,597.7
Total liabilities and equity	$ 27,502.6	$ (8,198.9)	$ 19,303.7	$ 28,933.8	$ (8,932.2)	$ (393.9)	$ 19,607.7

(1) This table includes non-GAAP presentations. Assets of CIP are not available for use by Invesco. Additionally, there is no recourse to Invesco for CIP debt. Policyholder assets and liabilities are equal and offsetting and have no impact on Invesco's shareholders' equity.

(2) One of our subsidiaries, Invesco Pensions Limited, is an insurance company that was established to facilitate retirement savings plans in the U.K. The entity held assets that were managed for its clients on its balance sheet with an equal and offsetting liability. In January 2024, all funds were distributed to customers.

(3) Amounts include Accounts receivable, Property, equipment and software, and Other assets.

(4) Amounts include Accrued compensation and benefits, Accounts payable and accrued expenses, and Deferred tax liabilities.

(5) Amounts include Redeemable noncontrolling interests in consolidated entities and Equity attributable to nonredeemable noncontrolling interests in consolidated entities.

Cash and cash equivalents

Cash and cash equivalents decreased by $424.3 million from $1,469.2 million at December 31, 2023 to $1,044.9 million at September 30, 2024. See "Cash Flows Discussion" below within this Management's Discussion and Analysis for additional discussion regarding the movements in cash flows during the period.

Investments

Investments are comprised primarily of the equity method investment in IGW, seed capital and co-investments in affiliated funds, and investments related to the company's deferred compensation plans.

As of September 30, 2024, and December 31, 2023 the company had $1,011.2 million and $956.0 million in seed capital and co-investments, respectively, including direct investments in CIP. Total seed capital and co-investments is presented as a helpful measure for investors and represents our total net investment interest including our investment in CIP. The following table reconciles the investments balance to the total seed capital and co-investment balance.

	As of	
(in millions)	**September 30, 2024**	**December 31, 2023**
Investments	$ 1,128.9	$ 919.1
Net investment in CIP	396.1	527.4
Less: Investments related to deferred compensation plans, joint ventures, and other investments	(513.8)	(490.5)
Total seed capital and co-investments [1]	$ 1,011.2	$ 956.0

(1) Included in the total seed capital and co-investments balance as of September 30, 2024 is $299.7 million of seed capital and $711.5 million of co-investments (December 31, 2023: $314.1 million of seed capital and $641.9 million of co-investments).

Goodwill and intangible assets, net

Goodwill and intangible assets, net increased from $14,539.6 million at December 31, 2023, to $14,547.1 million at September 30, 2024. The increase includes foreign exchange impacts of $41.4 million offset by amortization of $33.9 million. If our revenue and operating income are adversely impacted by our AUM mix or unfavorable market conditions, including a significant decline in our stock price for an extended period of time, an impairment of goodwill and intangible assets may occur in future periods.

Liquidity and Capital Resources

Our capital structure, together with available cash balances, cash flows generated from operations, existing capacity under our credit agreement and further capital market activities, if necessary, should provide us with sufficient resources to meet present and future cash needs, including operating expenses, debt and other obligations as they come due and anticipated future capital requirements.

Sources of Liquidity by Type

	As of	
(in millions)	**September 30, 2024**	**December 31, 2023**
Cash and cash equivalents	$ 1,044.9	$ 1,469.2
Available revolver	2,000.0	2,000.0
Total sources of liquidity by type	$ 3,044.9	$ 3,469.2

Capital Management

Our capital management priorities have evolved with the growth and success of our business and include, in no particular order of priority: reinvestment in the business, maintaining a strong balance sheet and returning capital to shareholders longer term through a combination of modestly increasing dividends and share repurchases. During the three months ended September 30, 2024, the company repurchased 1.5 million common shares for $25.0 million in the open market.

Our capital process is executed in a manner consistent with our desire to maintain strong, investment grade credit ratings. As of the date of our filing, Invesco held credit ratings of BBB+/Stable, A3/Stable and A/Stable from Standard & Poor's (S&P) Ratings Service, Moody's Investor Services and Fitch Ratings, respectively.

Other Items

Certain of our subsidiaries are required to maintain minimum levels of regulatory capital, liquidity, and working capital. Such requirements may change from time-to-time as additional guidance is released based on a variety of factors, including balance sheet composition, assessment of risk exposures and governance, and review from regulators. These and other similar provisions of applicable laws and regulations may have the effect of limiting withdrawals of capital, repayment of intercompany loans and payment of dividends by such entities. Our financial condition or liquidity could be adversely affected if certain of our subsidiaries are unable to distribute funds to us.

We are in compliance with all regulatory minimum net capital requirements. As of September 30, 2024, the company's minimum regulatory capital requirement was $349.1 million (December 31, 2023: $395.8 million).

We meet the regulatory liquidity and working capital requirements by holding cash and cash equivalents in the European sub-group. This retained cash can be used for general business purposes in the European sub-group in the countries where it is located. Due to the liquidity and working capital requirements, the ability to transfer cash between certain jurisdictions may be limited. In addition, transfers of cash between international jurisdictions may have adverse tax consequences.

The consolidation of $8,606.6 million of assets and $6,562.6 million of debt of CIP as of September 30, 2024, respectively, did not impact the company's liquidity and capital resources. See Part I, Item 1, Financial Statements - Note 11, "Consolidated Investment Products," for additional details.

Cash Flows Discussion

The following table represents a reconciliation of the cash flow information presented on a U.S. GAAP basis to the cash flows information excluding the impact of the cash flows of CIP for the reasons outlined in footnote 1 to the table:

Cash flows information [1]	**Nine months ended September 30, 2024**			**Nine months ended September 30, 2023**		
(in millions)	**U.S. GAAP**	**Impact of CIP**	**As Adjusted**	**U.S. GAAP**	**Impact of CIP**	**As Adjusted**
Cash and cash equivalents, beginning of the period	$ 1,931.6	$ (462.4)	$ 1,469.2	$ 1,434.1	$ (199.4)	$ 1,234.7
Cash flows from operating activities	873.1	(109.0)	764.1	586.5	227.8	814.3
Cash flows from investing activities	85.3	(180.9)	(95.6)	17.3	(189.1)	(171.8)
Cash flows from financing activities	(1,269.1)	159.5	(1,109.6)	(475.1)	(153.3)	(628.4)
Increase/(decrease) in cash and cash equivalents	(310.7)	(130.4)	(441.1)	128.7	(114.6)	14.1
Foreign exchange movement on cash and cash equivalents	18.5	(1.7)	16.8	(7.7)	0.4	(7.3)
Cash and cash equivalents, end of the period	$ 1,639.4	$ (594.5)	$ 1,044.9	$ 1,555.1	$ (313.6)	$ 1,241.5
Cash and cash equivalents	$ 1,044.9	$ —	$ 1,044.9	$ 1,241.5	$ —	$ 1,241.5
Cash and cash equivalents of CIP	594.5	(594.5)	—	313.6	(313.6)	—
Total cash and cash equivalents per condensed consolidated statement of cash flows	$ 1,639.4	$ (594.5)	$ 1,044.9	$ 1,555.1	$ (313.6)	$ 1,241.5

(1) These tables include non-GAAP presentations. Cash held by CIP is not available for use by Invesco. Additionally, there is no recourse to Invesco for CIP debt. The cash flows of CIP do not form part of the company's cash flow management processes, nor do they form part of the company's significant liquidity evaluations and decisions.

Operating Activities

Operating cash flows include the receipt of Investment management and other fees generated from AUM, offset by Operating expenses and Changes in operating assets and liabilities. After allowing for the change in cash held by CIP, investment activities, non-cash activity, and seasonal payments such as bonus payments in the first quarter, our operating cash flows generally move in the same direction as our Operating income.

Cash inflows for the nine months ended September 30, 2024, excluding the impact of the consolidation of CIP, was partially driven by net inflows from changes in payables and receivables due to timing of payments and receipts.

Investing Activities

Cash outflows for the nine months ended September 30, 2024, excluding the impact of the consolidation of CIP, included Purchase of investments of $149.5 million (nine months ended September 30, 2023: $118.0 million purchases), partially offset by proceeds of $129.8 million from Capital distributions from equity method investees (nine months ended September 30, 2023: $19.4 million; this period also included proceeds of $50.8 million from the Sale of investments). In addition, the company had capital expenditures of $76.1 million for the nine months ended September 30, 2024 (nine months ended September 30, 2023: $124.0 million). Our capital expenditures related principally to investments in foundational technology projects.

Financing Activities

Financing cash outflows during the nine months ended September 30, 2024, excluding the impact of the consolidation of CIP, included $278.7 million of common dividend payments for the dividends declared in January, April and July (nine months ended September 30, 2023: common dividends paid of $267.7 million), $177.6 million of preferred dividend payments for dividends declared in January, April and July (nine months ended September 30, 2023: $177.6 million) and the payment of $28.3 million to meet employees' withholding tax obligations on common share vestings (nine months ended September 30, 2023: $33.1 million). The nine months ended September 30, 2024 also included a $600.0 million redemption of our senior notes (nine months ended September 30, 2023: none). Financing cash outflows for the nine months ended September 30, 2024 also included purchases of common shares through the open market of $25.0 million (nine months ended September 30, 2023: $150.0 million).

Dividends

When declared, Invesco pays dividends on a quarterly basis in arrears. Holders of our preferred shares are eligible to receive dividends at an annual rate of 5.9% of the liquidation preference of $1,000 per share, or $59 per share per annum. The preferred stock dividend is payable quarterly on a non-cumulative basis when, if and as declared by our Board of Directors. However, if we have not declared and paid or set aside for payment full quarterly dividends on the preferred stock for a particular dividend period, we may not declare or pay dividends on, redeem, purchase or acquire, our common stock or other junior securities in the next succeeding dividend period. In addition, if we have not declared and paid or set aside for payment quarterly dividends on the preferred stock for six quarterly periods, whether or not consecutive, the number of directors of the company will be increased by two and the holders of the preferred shares shall have the right to elect such two additional members of the Board of Directors.

On October 21, 2024, the company declared a third quarter 2024 cash dividend of $0.205 per common share to the holders of common shares. The dividend is payable on December 3, 2024, to common shareholders of record at the close of business on November 14, 2024, with an ex-dividend date of November 14, 2024.

On October 21, 2024, the company declared a preferred dividend of $14.75 per preferred share, representing the period from September 1, 2024 through November 30, 2024. The preferred dividend is payable on December 2, 2024.

The declaration, payment and amount of any future dividends will depend upon, among other factors, our earnings, financial condition and capital requirements at the time such declaration and payment are considered. The company has a policy of managing dividends in a prudent fashion, with due consideration given to profit levels, overall debt levels and historical dividend payouts.

Debt

The carrying value of our debt at September 30, 2024 was $890.3 million (December 31, 2023: $1,489.5 million). See Part I, Item 1, Financial Statements - Note 4, "Debt," for additional disclosures.

For the nine months ended September 30, 2024, the company's weighted average cost of debt was 4.70% (nine months ended September 30, 2023: 4.28%).

Financial covenants under the credit agreement include: (i) the quarterly maintenance of an Adjusted debt/Earnings before income tax, depreciation, amortization, interest expense, common share-based compensation expense, unrealized (gains)/losses from investments, net, and unusual or otherwise non-recurring gains and losses (Covenant Adjusted EBITDA) leverage ratio, as defined in the credit agreement, of not greater than 3.25:1.00, (ii) an interest coverage ratio (Covenant Adjusted EBITDA/interest expense for the four consecutive fiscal quarters ended before the date of determination) of not less than 4.00:1.00. As of

September 30, 2024, we were in compliance with our financial covenants. At September 30, 2024, our leverage ratio was 0.26:1.00 (December 31, 2023: 0.69:1.00), and our interest coverage ratio was 23.96:1.00 (December 31, 2023: 20.40:1.00).

The September 30, 2024 coverage ratio calculations are as follows:

(in millions)	Total	Q3 2024	Q2 2024	Q1 2024	Q4 2023
Net income/(loss) attributable to Invesco Ltd.	$ (413.6)	$ 55.0	$ 132.2	$ 141.5	$ (742.3)
Dividends on preferred shares	236.8	59.2	59.2	59.2	59.2
Interest expense	62.4	13.4	16.3	15.9	16.8
Tax expense/(benefit)	(92.2)	41.5	64.0	68.7	(266.4)
Amortization/depreciation/impairment	1,430.8	44.0	46.4	45.1	1,295.3
Common share-based compensation expense	77.8	17.5	18.4	21.1	20.8
One-time acceleration of compensation expense for currently outstanding long-term awards [2]	147.6	147.6	—	—	—
Regulatory matters [2]	50.0	—	50.0	—	—
Unrealized (gains)/losses from investments, net [1]	(4.4)	5.4	5.1	(10.4)	(4.5)
Covenant Adjusted EBITDA [3]	$ 1,495.2	$ 383.6	$ 391.6	$ 341.1	$ 378.9
Adjusted debt [3]	$ 393.8				
Leverage ratio as of September 30, 2024 (Adjusted debt/Covenant Adjusted EBITDA - maximum 3.25:1.00)	0.26				
Interest coverage ratio as of September 30, 2024 (Covenant Adjusted EBITDA/Interest expense - minimum 4.00:1.00)	23.96				

(1) Adjustments for unrealized gains and losses from investments, as defined in our credit agreement, may also include non-cash gains and losses on investments to the extent that they do not represent anticipated future cash receipts or expenditures.

(2) Unusual or otherwise non-recurring gains and losses, as defined in our credit agreement, are adjusted for in the determination of Covenant Adjusted EBITDA. A one-time acceleration of $147.6 million in expense resulting from changes to the criteria for retirements for currently outstanding long-term awards recorded in the third quarter of 2024 and a liability related to regulatory matters recorded in the second quarter of 2024 are non-recurring expenses and have been removed from the determination of Covenant Adjusted EBITDA.

(3) Covenant Adjusted EBITDA and Adjusted debt are non-GAAP financial measures that are used by management in connection with certain debt covenant calculations under our credit agreement. The calculation of Covenant Adjusted EBITDA above (a reconciliation from Net income attributable to Invesco Ltd.) is defined by our credit agreement, and therefore Net income attributable to Invesco Ltd. is the most appropriate GAAP measure from which to reconcile to Covenant Adjusted EBITDA. The calculation of Adjusted debt is defined in our credit agreement and equals debt of $890.3 million plus $3.5 million in letters of credit less $500.0 million of excess unrestricted cash (cash and cash equivalents less the minimum regulatory capital requirement, not to exceed $500 million).

Credit and Liquidity Risk

The company manages its capital by reviewing annual and projected cash flow forecasts and by monitoring credit, liquidity and market risks, such as interest rate and foreign currency risks (as discussed in Part I, Item 3, Quantitative and Qualitative Disclosures About Market Risk), through measurement and analysis.

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to meet an obligation. The company is primarily exposed to credit risk through its cash and cash equivalent deposits, which are held by external firms. The company invests its cash balances in its own institutional money market products, as well as with external high credit-quality financial institutions. These arrangements create exposure to concentrations of credit risk. As of September 30, 2024, our maximum exposure to credit risk related to our cash and cash equivalent balances is $1,044.9 million, of which $548.6 million is invested in affiliated money market funds. See Part I, Item 1, Financial Statements - Note 2, "Fair Value of Assets and Liabilities," for information regarding cash and cash equivalents invested in affiliated money market funds.

Liquidity Risk

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations associated with its financial liabilities as they become due. The company is exposed to liquidity risk through its $890.3 million in total debt. The company actively manages liquidity risk by preparing cash flow forecasts for future periods, reviewing them regularly with senior management, maintaining a committed credit agreement, scheduling significant gaps between major debt maturities and engaging external financing sources in regular dialogue.

Effects of Inflation

Inflation can impact our organization primarily in two ways. First, inflationary pressures can result in increases in our cost structure, especially to the extent that large expense components such as compensation are impacted. To the degree that these expense increases are not recoverable or cannot be counterbalanced through pricing increases due to the competitive environment, our profitability could be negatively impacted. Secondly, the value of the assets that we manage may be negatively impacted when inflationary expectations result in a rising interest rate environment. A decline in the values of AUM could lead to reduced revenues as management fees are generally calculated based upon the value of AUM.

Common Share Repurchase Plan

During the three months ended September 30, 2024 the company repurchased 1.5 million common shares for $25.0 million in the open market (three months ended September 30, 2023: none; nine months ended September 30, 2023 9.6 million common shares for $150.0 million). At September 30, 2024, approximately $357.2 million remains available under the share repurchase authorizations approved by the Board on July 22, 2016.

Off Balance Sheet Commitments

See Part I, Item 1, Financial Statements - Note 10, “Commitments and Contingencies - Legal Contingencies,” for more information regarding undrawn capital commitments.

Critical Accounting Policies and Estimates

There have been no changes to the critical accounting policies disclosed in our most recent Form 10-K for the year ended December 31, 2023. Critical accounting policies are those that require management’s most difficult, subjective or complex judgments and would therefore be deemed the most critical to an understanding of our results of operations and financial condition.

Recent Accounting Standards

See Part I, Item 1, Financial Statements - Note 1, "Accounting Policies - Accounting Pronouncements Recently Adopted.”

Item 3. ***Quantitative and Qualitative Disclosures About Market Risk***

In the normal course of its business, the company is primarily exposed to market risk in the form of AUM market price risk, securities market risk, interest rate risk and foreign exchange rate risk. There have not been any material changes to the company's exposures to market risks during the period ended September 30, 2024 that would require an update to the disclosures provided in the most recent Form 10-K.

AUM Market Price Risk

The company's investment management revenues are comprised of fees based on the value of AUM. Declines in the market prices of equity and fixed income securities, commodities and derivatives, or other similar financial instruments held in client portfolios could cause revenues to decline because of lower investment management fees by:

- Causing the value of AUM to decrease.
- Causing the returns realized on AUM to decrease (impacting performance fees).
- Causing clients to withdraw funds in favor of investments in markets that they perceive to offer greater opportunity and that the company does not serve.
- Causing clients to rebalance assets away from investments that the company manages into investments that the company does not manage.
- Causing clients to reallocate assets away from products that earn higher revenues into products that earn lower revenues.

Underperformance of client accounts relative to competing products could exacerbate these factors.

Assuming the revenue yield on AUM for the year remains unchanged, a decline in the average AUM for the year would result in a corresponding decline in revenue. Certain expenses, including distribution and compensation expenses, may not vary in proportion with the changes in the market value of AUM. As such, the impact on operating margin or net income of a decline in the market values of AUM may be greater than the percentage decline in the market value of AUM.

Securities Market Risk

The company has investments in managed investment products that invest in a variety of asset classes. Investments are generally made to establish a track record for a new fund or investment vehicle or to hedge economically exposure to certain deferred compensation plans. The company's exposure to market risk from financial instruments measured at fair value arises from its investments.

Interest Rate Risk

Interest rate risk relates to the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The company is exposed to interest rate risk primarily through its external debt and cash and cash equivalent investments. See Part I, Item 1, Financial Statements - Note 4, "Debt," for details of the company's debt arrangements. As of September 30, 2024, the interest rates on 100.0% of the company's borrowings were fixed for a weighted average period of 9.15 years, and the company had a zero balance on its floating rate credit agreement.

Foreign Exchange Rate Risk

The net assets and financial results of the company's foreign operations are exposed to foreign currency translation risk when translated into U.S. Dollars upon consolidation into Invesco.

The company is also exposed to foreign translation risk on monetary assets and liabilities that are held by subsidiaries in different functional currencies than the subsidiaries' functional currencies. Net foreign exchange revaluation losses were $3.1 million during the nine months ended September 30, 2024 (nine months ended September 30, 2023: $1.9 million gains) and are included in General and administrative expenses and Other gains/ (losses), net on the Condensed Consolidated Statements of Income.

Item 4. ***Controls and Procedures***

Our management is responsible for establishing and maintaining disclosure controls and procedures that are designed to ensure that information the company is required to disclose in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed in the reports that the company files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

We have evaluated, with the participation of our chief executive officer and chief financial officer, the effectiveness of our disclosure controls and procedures as of September 30, 2024. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

We have evaluated any change in our internal control over financial reporting that occurred during the nine months ended September 30, 2024 and have concluded that there was no change that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. ***Legal Proceedings***

See Part I, Item 1, Financial Statements - Note 10, “Commitments and Contingencies - Legal Contingencies,” for information regarding legal proceedings.

Item 1A. ***Risk Factors***

The company has had no significant changes in its risk factors from those previously disclosed in its Annual Report on Form 10-K for the year ended December 31, 2023.

Item 2. ***Unregistered Sales of Equity Securities and Use of Proceeds***

Repurchases of Equity Securities

The following table sets forth information regarding purchases of our common shares by us and any affiliated purchases during the three months ended September 30, 2024:

Month	Total Number of Shares Purchased [1]	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs [2]	Maximum Number at end of period (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs [2] (millions)
July 1-31, 2024	443,943	$ 16.51	155,367	$ 379.6
August 1-31, 2024	761,295	$ 16.50	706,389	$ 368.0
September 1-30, 2024	644,331	$ 16.66	643,342	$ 357.2
Total	1,849,569		1,505,098	

(1) An aggregate of 344,471 shares were surrendered to us by Invesco employees to satisfy tax withholding obligations in connection with the vesting of equity awards.

(2) At September 30, 2024, a balance of $357.2 million remains available under the share repurchase authorization approved by the Board on July 22, 2016.

Item 5. ***Other Information***

None.

Item 6. ***Exhibits***

Exhibit Index

3.1	Memorandum of Association of Invesco Ltd., incorporating amendments up to and including December 4, 2007, incorporated by reference to Exhibit 3.1 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on December 12, 2007
3.2	Fourth Amended and Restated Bye-Laws of Invesco Ltd., incorporated by reference to Exhibit 3.2 to Invesco's Quarterly Report on Form 10-Q for the period ended June 30, 2023, filed with the Securities and Exchange Commission on August 2, 2023
3.3	Certificate of Designation for the 5.900% fixed rate non-cumulative perpetual series A preference shares, par value $0.20 per share, of Invesco Ltd. incorporated by reference to Exhibit 3.1 to Invesco's Current Report on Form 8-K, filed with the Securities and Exchange Commission on May 24, 2019
22	Subsidiary Guarantors and Issuers of Guaranteed Securities, incorporated by reference to Exhibit 22 to Invesco's Annual Report on Form 10-K for the period ended December 31, 2023, filed with the Securities and Exchange Commission on February 21, 2024.
31.1	Certification of Andrew R. Schlossberg pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of L. Allison Dukes pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of Andrew R. Schlossberg pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of L. Allison Dukes pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024, formatted in Inline Extensible Business Reporting Language (iXBRL): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Income, (iii) Condensed Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Cash Flows, (v) Condensed Consolidated Statements of Changes in Equity, and (vi) Notes to Condensed Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024, formatted in Inline XBRL

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

INVESCO LTD.

October 29, 2024 /s/ ANDREW R. SCHLOSSBERG

Andrew R. Schlossberg
President and Chief Executive Officer

October 29, 2024 /s/ L. ALLISON DUKES

L. Allison Dukes
Senior Managing Director and Chief Financial Officer

Certification Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002

I, Andrew R. Schlossberg, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Invesco Ltd.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

   a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 29, 2024

/s/ ANDREW R. SCHLOSSBERG

Andrew R. Schlossberg
President and Chief Executive Officer

Certification Pursuant to
Section 302 of the Sarbanes-Oxley Act of 2002

I, L. Allison Dukes, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Invesco Ltd.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

   a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 29, 2024

/s/ L. ALLISON DUKES

L. Allison Dukes
Senior Managing Director and Chief Financial Officer

Exhibit 32.1

CERTIFICATION OF ANDREW R. SCHLOSSBERG
PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with Invesco Ltd.'s (the "Company") Quarterly Report on Form 10-Q for the period ended September 30, 2024 (the "Report"), I, Andrew R. Schlossberg, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

1. the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 29, 2024

/s/ ANDREW R. SCHLOSSBERG

Andrew R. Schlossberg
President and Chief Executive Officer

CERTIFICATION OF L. ALLISON DUKES
PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with Invesco Ltd.'s (the "Company") Quarterly Report on Form 10-Q for the period ended September 30, 2024 (the "Report"), I, L. Allison Dukes, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

1. the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 29, 2024

/s/ L. ALLISON DUKES

L. Allison Dukes
Senior Managing Director and Chief Financial Officer