LVMH



The world's leading luxury goods group

75 *Maisons*	**81** *Countries*	**> 215,000** *Employees*	**6 307** *Stores*
84.7bn€ *Revenue*	**19.6bn€** *Profit from recurring operations*	**23.1 %** *Operating margin*	**12.6bn€** *Group share of net profit*
10.5bn€ *Operating free cash flow*	**13.3 %** *Gearing*	**5.5bn€** *Operating investments*	**€13** *Dividend per share proposed at the 2024 AGM*

Our key strengths

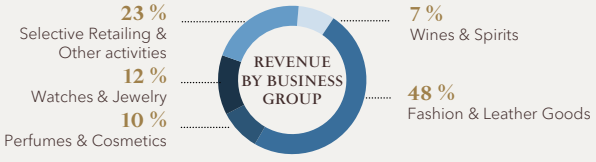
Only group present in ***all luxury sectors*** — ***Quality and desirability*** *of products*

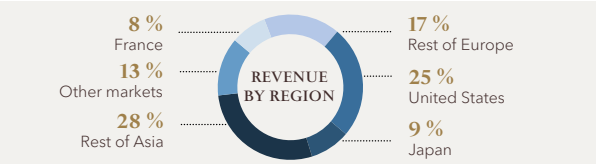
Powerful and renowned *star brands* — ***Creativity and agility*** *of teams*

Long-term ***vision*** — ***Solid financial structure***

A unique operating model anchored by several pillars

A decentralized organization — Organic growth — Vertical integration — Implementation of synergies — Sustaining savoir-faire — Innovation dedicated to excellence — Strong geographical and business mix





Our shared values

Be ***creative*** *and* ***innovative*** — *Deliver* ***excellence*** — *Cultivate an* ***entrepreneurial spirit*** — *Be committed to* ***positive impact***

A committed Group

Our environmental commitment

LIFE 360 program (targets for 2026 and 2030)

Combining ***circularity*** and ***creativity*** — Protecting ***biodiversity*** — Contributing to the ***fight against climate change*** — Guaranteeing ***responsible and transparent value chains***

Our societal commitment

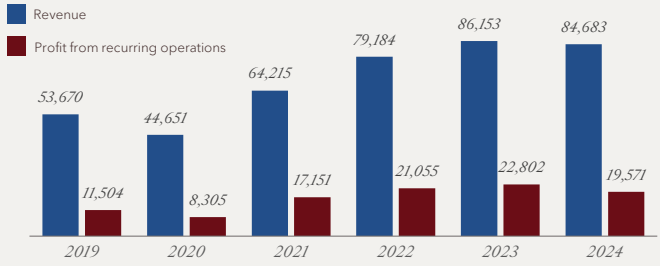
2025 CSR Roadmap (quantified targets)

Valuing ***individuality*** — Taking action to ***ensure the health, safety & well-being of our employees*** — Passing on the ***savoir-faire*** required to achieve excellence — Committing to a ***better society***

48 % women in key positions within the Group *(50 % by 2025)*	***> 3,300*** apprentices trained by the Institut des Métiers d'Excellence since its creation in 2014	***> 910*** partnerships with nonprofits and charitable foundations
-55 % reduction in energy-related CO_2 emissions (scopes 1 and 2, baseline 2019) *(-50% by 2026)*	***71 %*** renewable and low-carbon energy in the Group's energy mix *(100% by 2026)*	***3.8 million*** hectares of flora and fauna habitat protected *(5 million by 2030)*

An excellent financial performance

(in millions of euros)



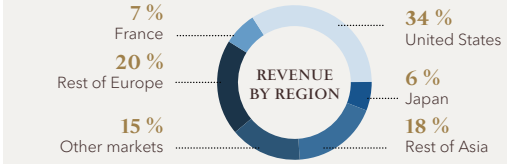
Data as of December 31, 2024

LVMH

Wines & Spirits

Moët & Chandon, Dom Pérignon, Ruinart, Krug, Veuve Clicquot, Hennessy, Château d'Yquem, Glenmorangie, Clos des Lambrays…the origins of all these world-famous estates are inextricably linked to the appellations and terroirs of the world's most prestigious wines and spirits. Whether they are in Champagne, Bordeaux, or other famed wine regions, these Maisons, many of which date back more than a century, all share a powerful culture of excellence.



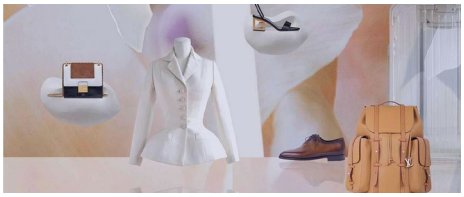


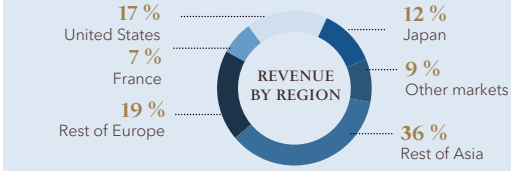
Euro millions	*2024*
Revenue	5,862
Profit from recurring operations	1,356
Operating margin	23.1 %
Operating investments	332

Million of bottles	*volume*
Champagne	61.7
Cognac	80.8
Other spirits	20.8
Still and sparkling wines	61.3

Fashion & Leather Goods

The Fashion & Leather Goods business group comprises *Louis Vuitton, Christian Dior Couture, Celine, Loewe, Kenzo, Givenchy, Fendi, Emilio Pucci, Marc Jacobs, Berluti, Loro Piana, RIMOWA* and *Patou*. While respecting the identity and autonomous management of these brands, LVMH supports their growth by providing them with shared resources.

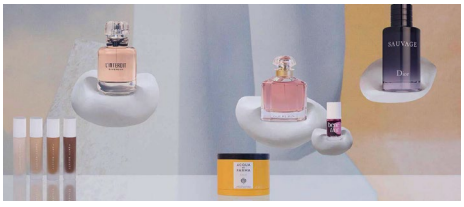


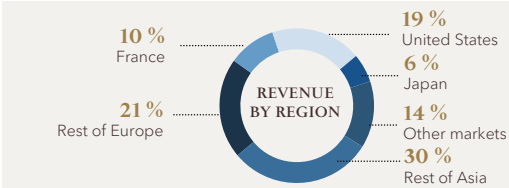


Euro millions	*2024*
Revenue	41,060
Profit from recurring operations	15,230
Operating margin	37.1 %
Operating investments	2,150

Perfumes & Cosmetics

LVMH is a key player in the perfume, makeup and skincare sector, with a portfolio of world-famous brands: *Christian Dior, Guerlain, Givenchy* and *Kenzo*. The Group also owns other beauty brands such as *Benefit, Fresh, Acqua di Parma, Perfumes Loewe, Make Up For Ever, Maison Francis Kurkdjian, Fenty Beauty by Rihanna* and *Officine Universelle Buly*.



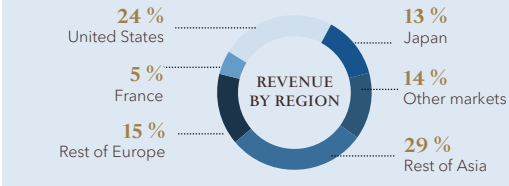


Euro millions	*2024*
Revenue	8,418
Profit from recurring operations	671
Operating margin	8.0 %
Operating investments	477

Watches & Jewelry

The LVMH Watches & Jewelry Maisons are some of the most emblematic brands in the industry. They operate in jewelry and watches with *Tiffany*, the prestigious American jewelry house acquired in 2021, *Bvlgari, Chaumet, Fred, TAG Heuer, Hublot, Zenith, Repossi* and *L'Epée 1839*. These Maisons are guided by a daily quest for excellence, creativity and innovation.



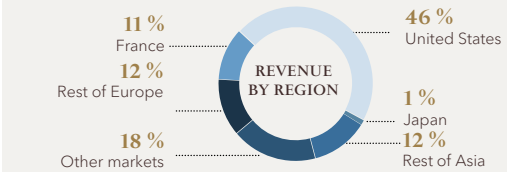


Euro millions	*2024*
Revenue	10,577
Profit from recurring operations	1,546
Operating margin	14.6 %
Operating investments	939

Selective Retailing

The Selective Retailing business group comprises *Sephora*, the world's leading selective beauty retailer; *Le Bon Marché*, a Paris department store with a unique atmosphere; and travel retailer *DFS*.





Euro millions	*2024*
Revenue	18,262
Profit from recurring operations	1,385
Operating margin	7.6 %
Operating investments	631

Other activities

Data as of December 31, 2024