# UNITED STATES
# SECURITIES AND EXCHANGE COMMISSION
**Washington, D.C. 20549**

# FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2021.**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Transition Period from to .**

**Commission file number 001-36859**

# PayPal Holdings, Inc.

**(Exact Name of Registrant as Specified in Its Charter)**

| **Delaware** | | **47-2989869** |
|---|---|---|
| **(State or Other Jurisdiction of Incorporation or Organization)** | | **(I.R.S. Employer Identification No.)** |
| **2211 North First Street** | **San Jose, California** | **95131** |
| **(Address of Principal Executive Offices)** | | **(Zip Code)** |

**(408) 967-1000**
**(Registrant's telephone number, including area code)**

Securities registered pursuant to Section 12(b) of the Act:

| *Title of each class* | *Trading Symbol(s)* | *Name of each exchange on which registered* |
|---|---|---|
| **Common stock, $0.0001 par value per share** | **PYPL** | **NASDAQ Global Select Market** |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|---|---|---|---|
| Large accelerated filer | ☒ | Accelerated filer | ☐ |
| Non-accelerated filer | ☐ | Smaller reporting company | ☐ |
| | | Emerging growth company | ☐ |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes ☐ No ☒

As of November 2, 2021, there were 1,174,930,172 shares of the registrant's common stock, $0.0001 par value, outstanding, which is the only class of common or voting stock of the registrant issued.

**PayPal Holdings, Inc.**

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# PART I: FINANCIAL INFORMATION

## ITEM 1: FINANCIAL STATEMENTS

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED BALANCE SHEETS**

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions, except par value) (Unaudited) | |
| **ASSETS** | | |
| Current assets: | | |
| Cash and cash equivalents | $ 7,782 | $ 4,794 |
| Short-term investments | 5,510 | 8,289 |
| Accounts receivable, net | 736 | 577 |
| Loans and interest receivable, net of allowances of $489 and $838 as of September 30, 2021 and December 31, 2020, respectively | 3,713 | 2,769 |
| Funds receivable and customer accounts | 35,104 | 33,418 |
| Prepaid expenses and other current assets | 1,285 | 1,148 |
| Total current assets | 54,130 | 50,995 |
| Long-term investments | 6,753 | 6,089 |
| Property and equipment, net | 1,900 | 1,807 |
| Goodwill | 9,550 | 9,135 |
| Intangible assets, net | 808 | 1,048 |
| Other assets | 1,393 | 1,305 |
| Total assets | $ 74,534 | $ 70,379 |
| **LIABILITIES AND EQUITY** | | |
| Current liabilities: | | |
| Accounts payable | $ 186 | $ 252 |
| Funds payable and amounts due to customers | 37,804 | 35,418 |
| Accrued expenses and other current liabilities | 3,554 | 2,648 |
| Income taxes payable | 151 | 129 |
| Total current liabilities | 41,695 | 38,447 |
| Deferred tax liability and other long-term liabilities | 2,800 | 2,930 |
| Long-term debt | 7,949 | 8,939 |
| Total liabilities | 52,444 | 50,316 |
| Commitments and contingencies (Note 13) | | |
| Equity: | | |
| Common stock, $0.0001 par value; 4,000 shares authorized; 1,174 and 1,172 shares outstanding as of September 30, 2021 and December 31, 2020, respectively | — | — |
| Preferred stock, $0.0001 par value; 100 shares authorized, unissued | — | — |
| Treasury stock at cost, 124 and 117 shares as of September 30, 2021 and December 31, 2020, respectively | (10,380) | (8,507) |
| Additional paid-in-capital | 16,860 | 16,644 |
| Retained earnings | 15,734 | 12,366 |
| Accumulated other comprehensive income (loss) | (124) | (484) |
| Total PayPal stockholders' equity | 22,090 | 20,019 |
| Noncontrolling interest | — | 44 |
| Total equity | 22,090 | 20,063 |
| Total liabilities and equity | $ 74,534 | $ 70,379 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions, except per share data) (Unaudited) | | | |
| Net revenues | $ 6,182 | $ 5,459 | $ 18,453 | $ 15,338 |
| Operating expenses: | | | | |
| Transaction expense | 2,564 | 2,022 | 7,363 | 5,604 |
| Transaction and credit losses | 268 | 344 | 710 | 1,375 |
| Customer support and operations | 504 | 449 | 1,543 | 1,271 |
| Sales and marketing | 549 | 471 | 1,779 | 1,256 |
| Technology and development | 755 | 674 | 2,242 | 1,910 |
| General and administrative | 498 | 503 | 1,544 | 1,501 |
| Restructuring and other charges | 1 | 19 | 60 | 95 |
| Total operating expenses | 5,139 | 4,482 | 15,241 | 13,012 |
| Operating income | 1,043 | 977 | 3,212 | 2,326 |
| Other income (expense), net | 122 | 167 | 181 | 880 |
| Income before income taxes | 1,165 | 1,144 | 3,393 | 3,206 |
| Income tax expense | 78 | 123 | 25 | 571 |
| Net income | $ 1,087 | $ 1,021 | $ 3,368 | $ 2,635 |
| | | | | |
| Net income per share: | | | | |
| Basic | $ 0.93 | $ 0.87 | $ 2.87 | $ 2.25 |
| Diluted | $ 0.92 | $ 0.86 | $ 2.84 | $ 2.22 |
| | | | | |
| Weighted average shares: | | | | |
| Basic | 1,174 | 1,172 | 1,174 | 1,173 |
| Diluted | 1,187 | 1,190 | 1,187 | 1,186 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) (Unaudited) | | | |
| Net income | $ 1,087 | $ 1,021 | $ 3,368 | $ 2,635 |
| Other comprehensive income (loss), net of reclassification adjustments: | | | | |
| Foreign currency translation adjustments ("CTA") | (29) | 8 | (51) | (111) |
| Net investment hedge CTA gain | — | — | — | 55 |
| Unrealized gains (losses) on cash flow hedges, net | 204 | (163) | 434 | (111) |
| Tax (expense) benefit on unrealized gains (losses) on cash flow hedges, net | (7) | 2 | (10) | 1 |
| Unrealized (losses) gains on investments, net | — | (12) | (17) | 10 |
| Tax benefit (expense) on unrealized (losses) gains on investments, net | — | 3 | 4 | (3) |
| Other comprehensive income (loss), net of tax | 168 | (162) | 360 | (159) |
| Comprehensive income | $ 1,255 | $ 859 | $ 3,728 | $ 2,476 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

| | Common Stock Shares | Treasury Stock | Additional Paid-In Capital | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Noncontrolling Interest | Total Equity |
|---|---|---|---|---|---|---|---|
| | | | | (In millions) (Unaudited) | | | |
| Balances at December 31, 2020 | 1,172 | $ (8,507) | $ 16,644 | $ (484) | $ 12,366 | $ 44 | $ 20,063 |
| Net income | — | — | — | — | 1,097 | — | 1,097 |
| Foreign CTA | — | — | — | (53) | — | — | (53) |
| Unrealized gains on cash flow hedges, net | — | — | — | 198 | — | — | 198 |
| Tax expense on unrealized gains on cash flow hedges, net | — | — | — | (3) | — | — | (3) |
| Unrealized losses on investments, net | — | — | — | (15) | — | — | (15) |
| Tax benefit on unrealized losses on investments, net | — | — | — | 4 | — | — | 4 |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | 7 | — | (870) | — | — | — | (870) |
| Common stock repurchased | (5) | (1,323) | — | — | — | — | (1,323) |
| Stock-based compensation | — | — | 387 | — | — | — | 387 |
| Change in noncontrolling interest | — | — | — | — | — | (44) | (44) |
| Balances at March 31, 2021 | 1,174 | $ (9,830) | $ 16,161 | $ (353) | $ 13,463 | $ — | $ 19,441 |
| Net income | — | — | — | — | 1,184 | — | 1,184 |
| Foreign CTA | — | — | — | 31 | — | — | 31 |
| Unrealized gains on cash flow hedges, net | — | — | — | 32 | — | — | 32 |
| Unrealized losses on investments, net | — | — | — | (2) | — | — | (2) |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | 2 | — | 12 | — | — | — | 12 |
| Common stock repurchased | (1) | (200) | — | — | — | — | (200) |
| Stock-based compensation | — | — | 407 | — | — | — | 407 |
| Balances at June 30, 2021 | 1,175 | $ (10,030) | $ 16,580 | $ (292) | $ 14,647 | $ — | $ 20,905 |
| Net income | — | — | — | — | 1,087 | — | 1,087 |
| Foreign CTA | — | — | — | (29) | — | — | (29) |
| Unrealized gains on cash flow hedges, net | — | — | — | 204 | — | — | 204 |
| Tax expense on unrealized gains on cash flow hedges, net | — | — | — | (7) | — | — | (7) |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | — | — | (37) | — | — | — | (37) |
| Common stock repurchased | (1) | (350) | — | — | — | — | (350) |
| Stock-based compensation | — | — | 317 | — | — | — | 317 |
| Balances at September 30, 2021 | 1,174 | $ (10,380) | $ 16,860 | $ (124) | $ 15,734 | $ — | $ 22,090 |

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (continued)**

| | Common Stock Shares | Treasury Stock | Additional Paid-In Capital | Accumulated Other Comprehensive Income (Loss) | Retained Earnings | Noncontrolling Interest | Total Equity |
|---|---|---|---|---|---|---|---|
| | | | | (In millions) (Unaudited) | | | |
| Balances at December 31, 2019 | 1,173 | $ (6,872) | $ 15,588 | $ (173) | $ 8,342 | $ 44 | $ 16,929 |
| Adoption of current expected credit loss standard | — | — | — | — | (168) | — | (168) |
| Net income | — | — | — | — | 84 | — | 84 |
| Foreign CTA | — | — | — | (171) | — | — | (171) |
| Net investment hedge CTA gain | — | — | — | 71 | — | — | 71 |
| Unrealized gains on cash flow hedges, net | — | — | — | 144 | — | — | 144 |
| Tax expense on unrealized gains on cash flow hedges, net | — | — | — | (2) | — | — | (2) |
| Unrealized gains on investments, net | — | — | — | 15 | — | — | 15 |
| Tax expense on unrealized gains on investments, net | — | — | — | (4) | — | — | (4) |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | 8 | — | (382) | — | — | — | (382) |
| Common stock repurchased | (8) | (800) | — | — | — | — | (800) |
| Stock-based compensation | — | — | 295 | — | — | — | 295 |
| Balances at March 31, 2020 | 1,173 | $ (7,672) | $ 15,501 | $ (120) | $ 8,258 | $ 44 | $ 16,011 |
| Net income | — | — | — | — | 1,530 | — | 1,530 |
| Foreign CTA | — | — | — | 52 | — | — | 52 |
| Net investment hedge CTA loss | — | — | — | (16) | — | — | (16) |
| Unrealized losses on cash flow hedges, net | — | — | — | (92) | — | — | (92) |
| Tax benefit on unrealized losses on cash flow hedges, net | — | — | — | 1 | — | — | 1 |
| Unrealized gains on investments, net | — | — | — | 7 | — | — | 7 |
| Tax expense on unrealized gains on investments, net | — | — | — | (2) | — | — | (2) |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | 1 | — | 52 | — | — | — | 52 |
| Common stock repurchased | (1) | (220) | — | — | — | — | (220) |
| Stock-based compensation | — | — | 361 | — | — | — | 361 |
| Balances at June 30, 2020 | 1,173 | $ (7,892) | $ 15,914 | $ (170) | $ 9,788 | $ 44 | $ 17,684 |
| Net income | — | — | — | — | 1,021 | | 1,021 |
| Foreign CTA | — | — | — | 8 | — | — | 8 |
| Unrealized losses on cash flow hedges, net | — | — | — | (163) | — | — | (163) |
| Tax benefit on unrealized losses on cash flow hedges, net | — | — | — | 2 | — | — | 2 |
| Unrealized losses on investments, net | — | — | — | (12) | — | — | (12) |
| Tax benefit on unrealized losses on investments, net | — | — | — | 3 | — | — | 3 |
| Common stock and stock-based awards issued and assumed, net of shares withheld for employee taxes | 1 | — | (41) | — | — | — | (41) |
| Common stock repurchased | (2) | (350) | — | — | — | — | (350) |
| Stock-based compensation | — | — | 375 | — | — | — | 375 |
| Balances at September 30, 2020 | 1,172 | $ (8,242) | $ 16,248 | $ (332) | $ 10,809 | $ 44 | $ 18,527 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**PayPal Holdings, Inc.**

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

| | Nine Months Ended September 30, | |
|---|---|---|
| | 2021 | 2020 |
| | (In millions) (Unaudited) | |
| Cash flows from operating activities: | | |
| Net income | $ 3,368 | $ 2,635 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Transaction and credit losses | 710 | 1,375 |
| Depreciation and amortization | 939 | 888 |
| Stock-based compensation | 1,058 | 999 |
| Deferred income taxes | (175) | (6) |
| Net gains on strategic investments | (336) | (973) |
| Other | 92 | 10 |
| Changes in assets and liabilities: | | |
| Accounts receivable | (155) | 7 |
| Accounts payable | (50) | (93) |
| Income taxes payable | 18 | (115) |
| Other assets and liabilities | (892) | (220) |
| Net cash provided by operating activities | 4,577 | 4,507 |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (695) | (640) |
| Proceeds from sales of property and equipment | 3 | 120 |
| Changes in principal loans receivable, net | (643) | 523 |
| Purchases of investments | (30,905) | (28,333) |
| Maturities and sales of investments | 30,390 | 19,733 |
| Acquisitions, net of cash and restricted cash acquired | (469) | (3,609) |
| Funds receivable | (37) | (1,078) |
| Net cash used in investing activities | (2,356) | (13,284) |
| Cash flows from financing activities: | | |
| Proceeds from issuance of common stock | 90 | 72 |
| Purchases of treasury stock | (1,873) | (1,370) |
| Tax withholdings related to net share settlements of equity awards | (978) | (463) |
| Borrowings under financing arrangements | — | 6,966 |
| Repayments under financing arrangements | — | (3,000) |
| Funds payable and amounts due to customers | 2,575 | 7,940 |
| Other financing activities | — | (15) |
| Net cash (used in) provided by financing activities | (186) | 10,130 |
| Effect of exchange rate changes on cash, cash equivalents, and restricted cash | (106) | 26 |
| Net change in cash, cash equivalents, and restricted cash | 1,929 | 1,379 |
| Cash, cash equivalents, and restricted cash at beginning of period | 18,040 | 15,743 |
| Cash, cash equivalents, and restricted cash at end of period | $ 19,969 | $ 17,122 |
| Supplemental cash flow disclosures: | | |
| Cash paid for interest | $ 121 | $ 91 |
| Cash paid for income taxes, net | $ 436 | $ 444 |
| The table below reconciles cash, cash equivalents, and restricted cash as reported in the condensed consolidated balance sheets to the total of the same amounts shown in the condensed consolidated statements of cash flows: | | |
| Cash and cash equivalents | $ 7,782 | $ 6,112 |
| Short-term investments | 23 | 23 |
| Funds receivable and customer accounts | 12,164 | 10,987 |
| Total cash, cash equivalents, and restricted cash shown in the condensed consolidated statements of cash flows | $ 19,969 | $ 17,122 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

PayPal Holdings, Inc.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

## NOTE 1—OVERVIEW AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### *OVERVIEW AND ORGANIZATION*

PayPal Holdings, Inc. ("PayPal," the "Company," "we," "us," or "our") was incorporated in Delaware in January 2015 and is a leading technology platform and digital payments company that enables digital and mobile payments on behalf of merchants and consumers worldwide. PayPal is committed to democratizing financial services to improve the financial health of individuals and to increase economic opportunity for entrepreneurs and businesses of all sizes around the world. Our goal is to enable our merchants and consumers to manage and move their money anywhere in the world, anytime, on any platform, and using any device when sending payments or getting paid. We also facilitate person-to-person payments through our PayPal, Venmo, and Xoom products and services and simplify and personalize shopping experiences for our consumers through our Honey Platform. Our combined payment solutions, including our core PayPal, PayPal Credit, Braintree, Venmo, Xoom, Zettle, and Hyperwallet products and services, comprise our proprietary Payments Platform.

We operate globally and in a rapidly evolving regulatory environment characterized by a heightened focus by regulators globally on all aspects of the payments industry, including countering terrorist financing, anti-money laundering, privacy, cybersecurity, and consumer protection. The laws and regulations applicable to us, including those enacted prior to the advent of digital and mobile payments, are continuing to evolve through legislative and regulatory action and judicial interpretation. New or changing laws and regulations, including the changes to their interpretation and implementation, as well as increased penalties and enforcement actions related to non-compliance, could have a material adverse impact on our business, results of operations, and financial condition. We monitor these areas closely and are focused on designing compliant solutions for our customers.

### *SIGNIFICANT ACCOUNTING POLICIES*

#### *Basis of presentation and principles of consolidation*

The condensed consolidated financial statements include the financial statements of PayPal and our wholly- and majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. The noncontrolling interest reported in the prior period was a component of equity on our condensed consolidated balance sheets and represented the equity interests not owned by PayPal and was recorded for consolidated entities we controlled and of which we owned less than 100%. Noncontrolling interest was not presented separately on our condensed consolidated statements of income as the amount was de minimis.

Investments in entities where we have the ability to exercise significant influence, but not control, over the investee are accounted for using the equity method of accounting. For such investments, our share of the investee's results of operations is included in other income (expense), net on our condensed consolidated statements of income. Investments in entities where we do not have the ability to exercise significant influence over the investee are accounted for at fair value or cost minus impairment, if any, adjusted for changes resulting from observable price changes, which are included in other income (expense), net on our condensed consolidated statements of income. Our investment balance is included in long-term investments on our condensed consolidated balance sheets.

We determine at the inception of each investment, and re-evaluate if certain events occur, whether an entity in which we have made an investment is considered a variable interest entity ("VIE"). If we determine an investment is a VIE, we then assess if we are the primary beneficiary, which would require consolidation. As of September 30, 2021, no VIEs qualified for consolidation as the structures of these entities do not provide us with the ability to direct activities that would significantly impact their economic performance. The carrying value of our investments that are VIEs is included as non-marketable equity securities applying the equity method of accounting in long-term investments on our condensed consolidated balance sheets. Our maximum exposure to loss, which represents funded commitments and any future funding commitments, was $195 million and $105 million as of September 30, 2021 and December 31, 2020, respectively.

These condensed consolidated financial statements and accompanying notes should be read in conjunction with the audited consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended December 31, 2020 (the "2020 Form 10-K") filed with the Securities and Exchange Commission on February 5, 2021.

In the opinion of management, these condensed consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, which are necessary for a fair statement of the condensed consolidated financial statements for all interim periods presented. Certain amounts for prior years have been reclassified to conform to the financial statement presentation as of and for the three and nine months ended September 30, 2021.

***Reclassifications***

Beginning with the fourth quarter of 2020, we reclassified certain cash flows related to customer balances from cash flows from operating activities to cash flows from investing activities and cash flows from financing activities within the condensed consolidated statements of cash flows. Prior period amounts have been reclassified to conform to the current period presentation. These changes had no impact on our previously reported consolidated net income, financial position, net change in cash, cash equivalents, and restricted cash, or total cash, cash equivalents, and restricted cash as reported on our condensed consolidated statements of cash flows.

The current period presentation classifies all changes in funds receivable and customer accounts and funds payable and amounts due to customers consistently on our condensed consolidated statement of cash flows as cash flows from investing activities and cash flows from financing activities, respectively, regardless of which product the cash flows relate to on our Payments Platform. The current period presentation provides a more meaningful representation of the cash flows related to the movement of customer funds due to the restrictions on and use of those funds.

The following table presents the effects of the changes on the presentation of these cash flows to the previously reported condensed consolidated statements of cash flows:

| | Nine Months Ended September 30, 2020 (In millions) | | |
|---|---|---|---|
| | As Previously Reported [1] | Adjustments | Reclassified |
| Net cash provided by (used in): | | | |
| Operating activities[2] | $ 4,607 | $ (100) | $ 4,507 |
| Investing activities[3] | (13,266) | (18) | (13,284) |
| Financing activities[4] | 10,012 | 118 | 10,130 |
| Effect of exchange rates on cash, cash equivalents, and restricted cash | 26 | — | 26 |
| Net increase in cash, cash equivalents, and restricted cash | $ 1,379 | $ — | $ 1,379 |

[1] As reported in our Form 10-Q for the quarterly period ended September 30, 2020 filed with the SEC on November 3, 2020.
[2] Financial statement line impacted in operating activities was "Other assets and liabilities."
[3] Financial statement line impacted in investing activities was "Funds receivable."
[4] Financial statement line impacted in financing activities was "Funds payable and amounts due to customers."

***Use of estimates***

The preparation of condensed consolidated financial statements in conformity with U.S. generally accepted accounting principles ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, we evaluate our estimates, including those related to provisions for transaction and credit losses, loss contingencies, income taxes, revenue recognition, and the valuation of goodwill and intangible assets. We base our estimates on historical experience and various other assumptions which we believe to be reasonable under the circumstances. These estimates may change as new events occur, and as additional information surrounding the continued impact of the novel coronavirus ("COVID-19") pandemic becomes available. Actual results could differ from these estimates and any such differences may be material to our financial statements.

***Recent accounting guidance***

In 2020, the Financial Accounting Standards Board ("FASB") issued ASU 2020-04, *Reference Rate Reform* (Topic 848): *Facilitation of the Effects of Reference Rate Reform on Financial Reporting*. This amended guidance provides transition relief for the accounting impact of reference rate reform. For a limited period, this guidance provides optional expedients and exceptions for applying GAAP to certain contract modifications, hedging relationships, and other transactions affected by a reference rate expected to be discontinued due to reference rate reform. The amended guidance is effective through December 31, 2022. Our exposure to London Interbank Offered Rate ("LIBOR") is primarily limited to an insignificant portion of our available-for-sale debt securities and, accordingly, we do not expect reference rate reform to have a material impact on our condensed consolidated financial statements.

There are other new accounting pronouncements issued by the FASB that we have adopted or will adopt, as applicable. We do not believe any of these accounting pronouncements have had, or will have, a material impact on our condensed consolidated financial statements or disclosures.

## NOTE 2—REVENUE

PayPal enables its customers to send and receive payments. We earn revenue primarily by completing payment transactions for our customers on our Payments Platform and from other value added services. Our revenues are classified into two categories: transaction revenues and revenues from other value added services.

### *DISAGGREGATION OF REVENUE*

We determine operating segments based on how our chief operating decision maker ("CODM") manages the business, makes operating decisions around the allocation of resources, and evaluates operating performance. Our CODM is our Chief Executive Officer, who reviews our operating results on a consolidated basis. We operate as one segment and have one reportable segment. Based on the information provided to and reviewed by our CODM, we believe that the nature, amount, timing, and uncertainty of our revenue and cash flows and how they are affected by economic factors are most appropriately depicted through our primary geographical markets and type of revenue categories (transaction revenues and revenues from other value added services). Revenues recorded within these categories are earned from similar services for which the nature of associated fees and the related revenue recognition models are substantially the same.

The following table presents our revenue disaggregated by primary geographical market and category:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Primary geographical markets | | | | |
| United States ("U.S.") | $ 3,476 | $ 2,820 | $ 9,811 | $ 7,940 |
| United Kingdom ("U.K.") | 529 | 606 | 1,741 | 1,670 |
| Other countries[1] | 2,177 | 2,033 | 6,901 | 5,728 |
| Total net revenues[2] | $ 6,182 | $ 5,459 | $ 18,453 | $ 15,338 |
| | | | | |
| Revenue category | | | | |
| Transaction revenues | $ 5,607 | $ 5,076 | $ 17,025 | $ 14,236 |
| Revenues from other value added services | 575 | 383 | 1,428 | 1,102 |
| Total net revenues[2] | $ 6,182 | $ 5,459 | $ 18,453 | $ 15,338 |

[1] No single country included in the other countries category generated more than 10% of total revenue.
[2] Total net revenues include $168 million and $128 million for the three months ended September 30, 2021 and 2020, respectively, and $289 million and $529 million for the nine months ended September 30, 2021 and 2020, respectively, which do not represent revenues recognized in the scope of Accounting Standards Codification Topic 606, *Revenue from contracts with customers*. Such revenues relate to interest, fees, and gains earned on loans and interest receivable, as well as hedging gains or losses, and interest earned on certain assets underlying customer balances.

Net revenues are attributed to the country in which the merchant is located, or in the case of a cross-border transaction, may be earned from the country in which the consumer and the merchant respectively reside. Revenues earned from other value added services are typically attributed to the country in which either the customer or partner reside.

## NOTE 3—NET INCOME PER SHARE

Basic net income per share is computed by dividing net income for the period by the weighted average number of common shares outstanding during the period. Diluted net income per share is computed by dividing net income for the period by the weighted average number of shares of common stock and potentially dilutive common stock outstanding for the period. The dilutive effect of outstanding equity incentive awards is reflected in diluted net income per share by application of the treasury stock method. The calculation of diluted net income per share excludes all anti-dilutive common shares.

The following table sets forth the computation of basic and diluted net income per share for the periods indicated:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions, except per share amounts) | | | |
| Numerator: | | | | |
| Net income | $ 1,087 | $ 1,021 | $ 3,368 | $ 2,635 |
| Denominator: | | | | |
| Weighted average shares of common stock - basic | 1,174 | 1,172 | 1,174 | 1,173 |
| Dilutive effect of equity incentive awards | 13 | 18 | 13 | 13 |
| Weighted average shares of common stock - diluted | 1,187 | 1,190 | 1,187 | 1,186 |
| Net income per share: | | | | |
| Basic | $ 0.93 | $ 0.87 | $ 2.87 | $ 2.25 |
| Diluted | $ 0.92 | $ 0.86 | $ 2.84 | $ 2.22 |
| Common stock equivalents excluded from income per diluted share because their effect would have been anti-dilutive | — | — | 2 | 1 |

## NOTE 4—BUSINESS COMBINATIONS

### *ACQUISITIONS COMPLETED IN 2021*

In the nine months ended September 30, 2021, we completed three acquisitions accounted for as business combinations. The total purchase price for these acquisitions was $524 million, consisting primarily of cash consideration. The allocation of purchase consideration resulted in approximately $85 million of technology, customer, and marketing related intangible assets with estimated useful lives ranging from approximately one to seven years, net assets of $15 million, and initial goodwill of approximately $424 million attributable to the workforce of the acquired companies and the synergies expected to arise from these acquisitions, including the integration of the acquired technology with our existing product offerings. We do not expect goodwill to be deductible for income tax purposes. The allocation of the purchase price for these acquisitions has been prepared on a preliminary basis and changes to the allocation to certain assets, liabilities, and tax estimates may occur as additional information becomes available.

We have included the financial results of the acquired businesses in our condensed consolidated financial statements from the date of each acquisition. Revenues and expenses related to these acquisitions and pro forma results of operations have not been presented for the three and nine months ended September 30, 2021 and 2020 because the effects of these acquisitions were not material to our overall operations.

### *ACQUISITION COMPLETED IN 2020*

#### *Honey Science Corporation*

We completed our acquisition of Honey Science Corporation (“Honey”) in January 2020 by acquiring all outstanding shares for total consideration of approximately $4.0 billion, consisting of approximately $3.6 billion in cash and approximately $400 million in assumed restricted stock, restricted stock units, and options, subject to vesting conditions. We believe our acquisition of Honey will enhance our value proposition by allowing us to further simplify and personalize shopping experiences for consumers while driving conversion and increasing consumer engagement and sales for merchants.

The following table summarizes the final allocation of the purchase consideration to the fair value of the assets acquired and liabilities assumed:

| | (In millions) |
|---|---|
| Goodwill | $ 2,962 |
| Customer lists and user base | 115 |
| Marketing related | 30 |
| Developed technology | 572 |
| Total intangibles | $ 717 |
| Accounts receivable, net | 50 |
| Deferred tax liabilities, net | (58) |
| Other net liabilities | (36) |
| Total purchase price | $ 3,635 |

The intangible assets acquired consist primarily of customer contracts, trade name/trademarks, and developed technology with estimated useful lives of three years. The excess of the purchase consideration over the fair value of net tangible and identifiable intangible assets acquired was recorded as goodwill and is attributable to the workforce of Honey and the synergies expected to arise from the acquisition through continued customer acquisition, cross selling initiatives, and product enhancements. Goodwill was not deductible for income tax purposes.

In connection with the acquisition, we assumed restricted stock, restricted stock units, and options with an approximate grant date fair value of $400 million, which represents post-business combination expense. The equity granted is a combination of shares issued to certain former Honey employees subject to a holdback arrangement and assumed Honey employee grants, which vest over a period of up to four years and are subject to continued employment.

## NOTE 5—GOODWILL AND INTANGIBLE ASSETS

### *GOODWILL*

The following table presents goodwill balances and adjustments to those balances during the nine months ended September 30, 2021:

| | December 31, 2020 | Goodwill Acquired | Adjustments | September 30, 2021 |
|---|---|---|---|---|
| | (In millions) | | | |
| Total goodwill | $ 9,135 | $ 424 | $ (9) | $ 9,550 |

The goodwill acquired during the nine months ended September 30, 2021 was attributable to the three acquisitions completed within the period, as described further in “Note 4—Business Combinations.” The adjustments to goodwill during the nine months ended September 30, 2021 pertain to foreign currency translation adjustments.

## *INTANGIBLE ASSETS*

The components of identifiable intangible assets were as follows:

| | September 30, 2021 | | | | December 31, 2020 | | | |
|---|---|---|---|---|---|---|---|---|
| | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Weighted Average Useful Life (Years) | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Weighted Average Useful Life (Years) |
| | (In millions, except years) | | | | | | | |
| Intangible assets: | | | | | | | | |
| Customer lists and user base | $ 1,226 | $ (880) | $ 346 | 6 | $ 1,206 | $ (797) | $ 409 | 6 |
| Marketing related | 324 | (309) | 15 | 3 | 321 | (278) | 43 | 3 |
| Developed technology | 1,059 | (765) | 294 | 3 | 999 | (577) | 422 | 3 |
| All other | 451 | (298) | 153 | 7 | 449 | (275) | 174 | 7 |
| Intangible assets, net | $ 3,060 | $ (2,252) | $ 808 | | $ 2,975 | $ (1,927) | $ 1,048 | |

Amortization expense for intangible assets was $110 million and $114 million for the three months ended September 30, 2021 and 2020, respectively. Amortization expense for intangible assets was $326 million and $343 million for the nine months ended September 30, 2021 and 2020, respectively.

Expected future intangible asset amortization as of September 30, 2021 was as follows (in millions):

| Fiscal years: | |
|---|---|
| Remaining 2021 | $ 93 |
| 2022 | 363 |
| 2023 | 126 |
| 2024 | 109 |
| 2025 | 84 |
| Thereafter | 33 |
| Total | $ 808 |

## NOTE 6—LEASES

PayPal enters into various leases, which are primarily real estate operating leases. We use these properties for executive and administrative offices, data centers, product development offices, and customer service and operations centers.

While a majority of our lease agreements do not contain an explicit interest rate, we do have some lease agreements that are subject to changes based on the Consumer Price Index or another referenced index. In the event of changes to the relevant index, lease liabilities are not remeasured and instead are treated as variable lease payments and recognized in the period in which the obligation for those payments is incurred.

The short-term lease exemption has been adopted for all leases with a duration of less than 12 months.

PayPal's lease portfolio contains a small number of subleases. A sublease situation can arise when currently leased real estate space is available and is surplus to operational requirements.

As of September 30, 2021, we had no finance leases.

The components of lease expense were as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Lease expense | | | | |
| Operating lease expense | $ 42 | $ 42 | $ 129 | $ 122 |
| Sublease income | (2) | (2) | (6) | (4) |
| Lease expense, net | $ 40 | $ 40 | $ 123 | $ 118 |

Supplemental cash flow information related to leases was as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Cash paid for amounts included in the measurement of lease liabilities | | | | |
| Operating cash flows from operating leases | $ 42 | $ 40 | $ 126 | $ 113 |
| Right-of-use ("ROU") assets obtained in exchange for operating lease liabilities | $ 47 | $ 15 | $ 58 | $ 261 |

Supplemental balance sheet information related to leases was as follows:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions, except weighted-average figures) | |
| Operating lease ROU assets | $ 645 | $ 707 |
| Other current operating lease liabilities | 135 | 144 |
| Operating lease liabilities | 616 | 642 |
| Total operating lease liabilities | $ 751 | $ 786 |
| Weighted-average remaining lease term—operating leases | 6.3 years | 6.9 years |
| Weighted-average discount rate—operating leases | 3 % | 3 % |

Future minimum lease payments for our operating leases as of September 30, 2021 were as follows:

| Fiscal years: | Operating Leases (In millions) |
|---|---|
| Remaining 2021 | $ 42 |
| 2022 | 147 |
| 2023 | 138 |
| 2024 | 120 |
| 2025 | 102 |
| Thereafter | 275 |
| Total | $ 824 |
| Less: present value discount | (73) |
| Lease liability | $ 751 |

Operating lease amounts include minimum lease payments under our non-cancelable operating leases primarily for office and data center facilities. The amounts presented are consistent with contractual terms and are not expected to differ significantly from actual results under our existing leases.

In the first quarter of 2020, we entered into a sale-leaseback arrangement as the seller-lessee for a data center as the buyer-lessor obtained control of the facility. We sold the data center and simultaneously entered into an operating lease agreement with the purchaser for the right to use the facility for eight years. The Company received proceeds of approximately $119 million, net of selling costs, which resulted in a de minimis net gain on the sale transaction.

In the nine months ended September 30, 2021 and 2020, we incurred asset impairment charges of $26 million and $21 million, respectively, within restructuring and other charges on our condensed consolidated statements of income. The impairments included a reduction to our ROU lease assets in the amount of $21 million and $17 million, respectively, which were attributed to certain leased space we are no longer utilizing for our core business operations. A portion of the leased space associated with the impairment charges recorded in the nine months ended September 30, 2021 is being subleased.

As of September 30, 2021, we have additional operating leases, primarily for real estate and data centers, with minimum lease payments aggregating to $20 million and lease terms ranging from three to nine years, which will commence in the fourth quarter of 2021 and later.

## NOTE 7—OTHER FINANCIAL STATEMENT DETAILS

### *ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)*

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the three months ended September 30, 2021:

| | Unrealized Gains (Losses) on Cash Flow Hedges | Unrealized Losses on Investments | Foreign Currency Translation Adjustment ("CTA") | Net Investment Hedge CTA Gain | Estimated Tax (Expense) Benefit | Total |
|---|---|---|---|---|---|---|
| | | | (In millions) | | | |
| Beginning balance | $ (93) | $ (6) | $ (220) | $ 24 | $ 3 | $ (292) |
| Other comprehensive income (loss) before reclassifications | 160 | — | (29) | — | (7) | 124 |
| Less: Amount of loss reclassified from accumulated other comprehensive income ("AOCI") | (44) | — | — | — | — | (44) |
| Net current period other comprehensive income (loss) | 204 | — | (29) | — | (7) | 168 |
| Ending balance | $ 111 | $ (6) | $ (249) | $ 24 | $ (4) | $ (124) |

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the three months ended September 30, 2020:

| | Unrealized Gains (Losses) on Cash Flow Hedges | Unrealized Gains (Losses) on Investments | Foreign CTA | Net Investment Hedge CTA Gain | Estimated Tax (Expense) Benefit | Total |
|---|---|---|---|---|---|---|
| | | | (In millions) | | | |
| Beginning balance | $ 58 | $ 24 | $ (269) | $ 24 | $ (7) | $ (170) |
| Other comprehensive income (loss) before reclassifications | (180) | (12) | 8 | — | 5 | (179) |
| Less: Amount of loss reclassified from AOCI | (17) | — | — | — | — | (17) |
| Net current period other comprehensive income (loss) | (163) | (12) | 8 | — | 5 | (162) |
| Ending balance | $ (105) | $ 12 | $ (261) | $ 24 | $ (2) | $ (332) |

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the nine months ended September 30, 2021:

| | Unrealized Gains (Losses) on Cash Flow Hedges | Unrealized Gains (Losses) on Investments | Foreign CTA | Net Investment Hedge CTA Gain | Estimated Tax (Expense) Benefit | Total |
|---|---|---|---|---|---|---|
| | (In millions) | | | | | |
| Beginning balance | $ (323) | $ 11 | $ (198) | $ 24 | $ 2 | $ (484) |
| Other comprehensive income (loss) before reclassifications | 242 | (17) | (51) | — | (6) | 168 |
| Less: Amount of loss reclassified from AOCI | (192) | — | — | — | — | (192) |
| Net current period other comprehensive income (loss) | 434 | (17) | (51) | — | (6) | 360 |
| Ending balance | $ 111 | $ (6) | $ (249) | $ 24 | $ (4) | $ (124) |

The following table summarizes the changes in accumulated balances of other comprehensive income (loss) for the nine months ended September 30, 2020:

| | Unrealized Gains (Losses) on Cash Flow Hedges | Unrealized Gains on Investments | Foreign CTA | Net Investment Hedge CTA Gain (Loss) | Estimated Tax Expense | Total |
|---|---|---|---|---|---|---|
| | (In millions) | | | | | |
| Beginning balance | $ 6 | $ 2 | $ (150) | $ (31) | $ — | $ (173) |
| Other comprehensive income (loss) before reclassifications | (53) | 10 | (111) | 55 | (2) | (101) |
| Less: Amount of gain reclassified from AOCI | 58 | — | — | — | — | 58 |
| Net current period other comprehensive income (loss) | (111) | 10 | (111) | 55 | (2) | (159) |
| Ending balance | $ (105) | $ 12 | $ (261) | $ 24 | $ (2) | $ (332) |

The following table provides details about reclassifications out of AOCI for the periods presented below:

| Details about AOCI Components | Amount of Gains (Losses) Reclassified from AOCI | | | | Affected Line Item in the Statement of Income |
|---|---|---|---|---|---|
| | Three Months Ended September 30, | | Nine Months Ended September 30, | | |
| | 2021 | 2020 | 2021 | 2020 | |
| | (In millions) | | (In millions) | | |
| (Losses) gains on cash flow hedges—foreign exchange contracts | $ (44) | $ (17) | $ (192) | $ 58 | Net revenues |
| Unrealized gains (losses) on investments | — | — | — | — | Other income (expense), net |
| | $ (44) | $ (17) | $ (192) | $ 58 | Income before income taxes |
| | — | — | — | — | Income tax expense |
| Total reclassifications for the period | $ (44) | $ (17) | $ (192) | $ 58 | Net income |

### *OTHER INCOME (EXPENSE), NET*

The following table reconciles the components of other income (expense), net for the periods presented below:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Interest income | $ 15 | $ 17 | $ 43 | $ 72 |
| Interest expense | (58) | (58) | (173) | (150) |
| Net gains on strategic investments | 173 | 209 | 336 | 973 |
| Other | (8) | (1) | (25) | (15) |
| Other income (expense), net | $ 122 | $ 167 | $ 181 | $ 880 |

## NOTE 8—FUNDS RECEIVABLE AND CUSTOMER ACCOUNTS AND INVESTMENTS

The following table summarizes the assets underlying our funds receivable and customer accounts, short-term investments, and long-term investments as of September 30, 2021 and December 31, 2020:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Funds receivable and customer accounts: | | |
| Cash and cash equivalents | $ 12,164 | $ 13,222 |
| Time deposits | 345 | 233 |
| Available-for-sale debt securities | 17,607 | 15,001 |
| Funds receivable | 4,988 | 4,962 |
| Total funds receivable and customer accounts | $ 35,104 | $ 33,418 |
| Short-term investments: | | |
| Time deposits | $ 1,116 | $ 1,519 |
| Available-for-sale debt securities | 4,371 | 6,689 |
| Restricted cash | 23 | 81 |
| Total short-term investments | $ 5,510 | $ 8,289 |
| Long-term investments: | | |
| Time deposits | $ 45 | $ 31 |
| Available-for-sale debt securities | 3,225 | 2,819 |
| Restricted cash | — | 7 |
| Strategic investments | 3,483 | 3,232 |
| Total long-term investments | $ 6,753 | $ 6,089 |

As of September 30, 2021 and December 31, 2020, the estimated fair value of our available-for-sale debt securities included within funds receivable and customer accounts, short-term investments, and long-term investments was as follows:

| | September 30, 2021[1] | | | |
|---|---|---|---|---|
| | Gross Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| | (In millions) | | | |
| Funds receivable and customer accounts: | | | | |
| U.S. government and agency securities | $ 9,171 | $ 1 | $ (4) | $ 9,168 |
| Foreign government and agency securities | 1,556 | — | (1) | 1,555 |
| Corporate debt securities | 3,924 | 2 | (2) | 3,924 |
| Asset-backed securities | 1,220 | — | — | 1,220 |
| Municipal securities | 50 | — | — | 50 |
| Short-term investments: | | | | |
| U.S. government and agency securities | 639 | — | — | 639 |
| Foreign government and agency securities | 602 | — | — | 602 |
| Corporate debt securities | 2,293 | — | — | 2,293 |
| Asset-backed securities | 181 | — | — | 181 |
| Long-term investments: | | | | |
| U.S. government and agency securities | 582 | — | — | 582 |
| Foreign government and agency securities | 911 | — | (1) | 910 |
| Corporate debt securities | 1,397 | 1 | (2) | 1,396 |
| Asset-backed securities | 337 | — | — | 337 |
| Total available-for-sale debt securities[2] | $ 22,863 | $ 4 | $ (10) | $ 22,857 |

[1] "—" Denotes gross unrealized gain or unrealized loss of less than $1 million in a given position.

[2] Excludes foreign currency denominated available-for-sale debt securities accounted for under the fair value option. Refer to "Note 9—Fair Value Measurement of Assets and Liabilities."

| | December 31, 2020[1] | | | |
|---|---|---|---|---|
| | Gross Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| | (In millions) | | | |
| Funds receivable and customer accounts: | | | | |
| U.S. government and agency securities | $ 7,929 | $ 4 | $ — | $ 7,933 |
| Foreign government and agency securities | 1,504 | 2 | — | 1,506 |
| Corporate debt securities | 2,011 | — | — | 2,011 |
| Municipal securities | 637 | — | — | 637 |
| Short-term investments: | | | | |
| U.S. government and agency securities | 1,510 | — | — | 1,510 |
| Foreign government and agency securities | 277 | — | — | 277 |
| Corporate debt securities | 4,900 | 2 | — | 4,902 |
| Long-term investments: | | | | |
| U.S. government and agency securities | 28 | — | — | 28 |
| Foreign government and agency securities | 1,305 | — | (1) | 1,304 |
| Corporate debt securities | 1,255 | 4 | — | 1,259 |
| Asset-backed securities | 228 | — | — | 228 |
| Total available-for-sale debt securities[2] | $ 21,584 | $ 12 | $ (1) | $ 21,595 |

[1] "—" Denotes gross unrealized gain or unrealized loss of less than $1 million in a given position.

[2] Excludes foreign currency denominated available-for-sale debt securities accounted for under the fair value option. Refer to "Note 9—Fair Value Measurement of Assets and Liabilities."

Gross amortized cost and estimated fair value balances exclude accrued interest receivable on available-for-sale debt securities, which totaled $30 million and $42 million at September 30, 2021 and December 31, 2020, respectively, and were included in other current assets on our condensed consolidated balance sheets. As of September 30, 2021 and December 31, 2020, the gross unrealized losses and estimated fair value of our available-for-sale debt securities included within funds receivable and customer accounts, short-term investments, and long-term investments for which an allowance for credit losses was not deemed necessary, aggregated by the length of time those individual securities have been in a continuous loss position, was as follows:

| | September 30, 2021[1] | | | | | |
|---|---|---|---|---|---|---|
| | Less than 12 months | | 12 months or longer | | Total | |
| | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| | (In millions) | | | | | |
| Funds receivable and customer accounts: | | | | | | |
| U.S. government and agency securities | $ 5,436 | $ (4) | $ — | $ — | $ 5,436 | $ (4) |
| Foreign government and agency securities | 893 | (1) | — | — | 893 | (1) |
| Corporate debt securities | 1,336 | (2) | — | — | 1,336 | (2) |
| Asset-backed securities | 665 | — | — | — | 665 | — |
| Short-term investments: | | | | | | |
| U.S. government and agency securities | 441 | — | — | — | 441 | — |
| Foreign government and agency securities | 332 | — | — | — | 332 | — |
| Corporate debt securities | 234 | — | — | — | 234 | — |
| Asset-backed securities | 34 | — | — | — | 34 | — |
| Long-term investments: | | | | | | |
| U.S. government and agency securities | 426 | — | — | — | 426 | — |
| Foreign government and agency securities | 612 | (1) | — | — | 612 | (1) |
| Corporate debt securities | 799 | (2) | — | — | 799 | (2) |
| Asset-backed securities | 242 | — | — | — | 242 | — |
| Total available-for-sale debt securities | $ 11,450 | $ (10) | $ — | $ — | $ 11,450 | $ (10) |

[1] "—" Denotes gross unrealized loss or fair value of less than $1 million in a given position.

| | December 31, 2020[1] | | | | | |
|---|---|---|---|---|---|---|
| | Less than 12 months | | 12 months or longer | | Total | |
| | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| | (In millions) | | | | | |
| Funds receivable and customer accounts: | | | | | | |
| U.S. government and agency securities | $ 262 | $ — | $ — | $ — | $ 262 | $ — |
| Foreign government and agency securities | 353 | — | — | — | 353 | — |
| Corporate debt securities | 641 | — | — | — | 641 | — |
| Municipal securities | 50 | — | — | — | 50 | — |
| Short-term investments: | | | | | | |
| U.S. government and agency securities | 270 | — | — | — | 270 | — |
| Foreign government and agency securities | 72 | — | — | — | 72 | — |
| Corporate debt securities | 392 | — | — | — | 392 | — |
| Long-term investments: | | | | | | |
| U.S. government and agency securities | 28 | — | — | — | 28 | — |
| Foreign government and agency securities | 405 | (1) | — | — | 405 | (1) |
| Corporate debt securities | 97 | — | — | — | 97 | — |
| Asset-backed securities | 15 | — | — | — | 15 | — |
| Total available-for-sale debt securities | $ 2,585 | $ (1) | $ — | $ — | $ 2,585 | $ (1) |

[1] "—" Denotes gross unrealized loss or fair value of less than $1 million in a given position.

Unrealized losses have not been recognized into income as we neither intend to sell, nor anticipate that it is more likely than not that we will be required to sell, the securities before recovery of their amortized cost basis. The decline in fair value is due primarily to changes in market conditions, rather than credit losses. We will continue to monitor the performance of the investment portfolio and assess whether impairment due to expected credit losses has occurred. Amounts reclassified to earnings from unrealized gains and losses were not material for the three and nine months ended September 30, 2021 and 2020.

Our available-for-sale debt securities included within funds receivable and customer accounts, short-term investments, and long-term investments classified by date of contractual maturity were as follows:

| | September 30, 2021 | |
|---|---|---|
| | Amortized Cost | Fair Value |
| | (In millions) | |
| One year or less | $ 12,198 | $ 12,198 |
| After one year through five years | 9,873 | 9,866 |
| After five years through ten years | 746 | 746 |
| After ten years | 46 | 47 |
| Total | $ 22,863 | $ 22,857 |

## *STRATEGIC INVESTMENTS*

Our strategic investments include marketable equity securities, which are publicly traded, and non-marketable equity securities, which are primarily investments in privately held companies. Our marketable equity securities have readily determinable fair values and are recorded as long-term investments on our condensed consolidated balance sheets at fair value with changes in fair value recorded in other income (expense), net on our condensed consolidated statements of income. Marketable equity securities totaled $2.2 billion and $2.4 billion as of September 30, 2021 and December 31, 2020, respectively.

Our non-marketable equity securities are recorded in long-term investments on our condensed consolidated balance sheets. As of September 30, 2021 and December 31, 2020, we had non-marketable equity securities of $68 million and $10 million, respectively, where we have the ability to exercise significant influence, but not control, over the investee. We account for these equity securities using the equity method of accounting. The remaining non-marketable equity securities do not have a readily determinable fair value and we measure these equity investments at cost minus impairment, if any, and adjust for changes resulting from observable price changes in orderly transactions for an identical or similar investment in the same issuer (the "Measurement Alternative"). All gains and losses on these investments, realized and unrealized, and our share of earnings or losses from investments accounted for using the equity method are recognized in other income (expense), net on our condensed consolidated statements of income. The carrying value of our non-marketable equity securities totaled $1.3 billion and $789 million as of September 30, 2021 and December 31, 2020, respectively.

***Measurement Alternative adjustments***

The adjustments to the carrying value of our non-marketable equity securities accounted for under the Measurement Alternative in the three and nine months ended September 30, 2021 and 2020 were as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Carrying amount, beginning of period | $ 1,009 | $ 552 | $ 779 | $ 497 |
| Adjustments related to non-marketable equity securities: | | | | |
| Net additions[1] | 97 | 49 | 110 | 74 |
| Gross unrealized gains | 90 | — | 307 | 45 |
| Gross unrealized losses and impairments | — | (7) | — | (22) |
| Carrying amount, end of period | $ 1,196 | $ 594 | $ 1,196 | $ 594 |

[1] Net additions include purchases, reductions due to sales of securities, and reclassifications when Measurement Alternative is subsequently elected or no longer applies.

The following table summarizes the cumulative gross unrealized gains and cumulative gross unrealized losses and impairment related to non-marketable equity securities accounted for under the Measurement Alternative for investments held at September 30, 2021 and December 31, 2020, respectively:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Cumulative gross unrealized gains | $ 684 | $ 378 |
| Cumulative gross unrealized losses and impairment | $ (27) | $ (27) |

***Unrealized gains (losses) on strategic investments, excluding those accounted for using the equity method***

The following table summarizes the net unrealized gains (losses) on marketable and non-marketable equity securities, excluding those accounted for using the equity method, held at September 30, 2021 and 2020, respectively:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Net unrealized gains | $ 173 | $ 162 | $ 265 | $ 670 |

## NOTE 9—FAIR VALUE MEASUREMENT OF ASSETS AND LIABILITIES

### *FINANCIAL ASSETS AND LIABILITIES MEASURED AND RECORDED AT FAIR VALUE ON A RECURRING BASIS*

The following tables summarize our financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2021 and December 31, 2020:

| | September 30, 2021 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |
|---|---|---|---|
| | | (In millions) | |
| ***Assets:*** | | | |
| Cash and cash equivalents[1] | $ 271 | $ — | $ 271 |
| Short-term investments[2]: | | | |
| U.S. government and agency securities | 639 | — | 639 |
| Foreign government and agency securities | 1,258 | — | 1,258 |
| Corporate debt securities | 2,293 | — | 2,293 |
| Asset-backed securities | 181 | — | 181 |
| Total short-term investments | 4,371 | — | 4,371 |
| Funds receivable and customer accounts[3]: | | | |
| Cash and cash equivalents | 486 | — | 486 |
| U.S. government and agency securities | 9,168 | — | 9,168 |
| Foreign government and agency securities | 3,233 | — | 3,233 |
| Corporate debt securities | 3,936 | — | 3,936 |
| Asset-backed securities | 1,220 | — | 1,220 |
| Municipal securities | 50 | — | 50 |
| Total funds receivable and customer accounts | 18,093 | — | 18,093 |
| Derivatives | 348 | — | 348 |
| Long-term investments[2],[4]: | | | |
| U.S. government and agency securities | 582 | — | 582 |
| Foreign government and agency securities | 910 | — | 910 |
| Corporate debt securities | 1,396 | — | 1,396 |
| Asset-backed securities | 337 | — | 337 |
| Marketable equity securities | 2,219 | 2,219 | — |
| Total long-term investments | 5,444 | 2,219 | 3,225 |
| Total financial assets | $ 28,527 | $ 2,219 | $ 26,308 |
| ***Liabilities:*** | | | |
| Derivatives | $ 158 | $ — | $ 158 |

[1] Excludes cash of $7.5 billion not measured and recorded at fair value.
[2] Excludes restricted cash of $23 million and time deposits of $1.2 billion not measured and recorded at fair value.
[3] Excludes cash, time deposits, and funds receivable of $17.0 billion underlying funds receivable and customer accounts not measured and recorded at fair value.
[4] Excludes non-marketable equity securities of $1.3 billion measured using the Measurement Alternative or equity method accounting.

| | December 31, 2020 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |
|---|---|---|---|
| | | (In millions) | |
| ***Assets:*** | | | |
| Cash and cash equivalents[1] | $ 867 | $ — | $ 867 |
| Short-term investments[2]: | | | |
| U.S. government and agency securities | 1,510 | — | 1,510 |
| Foreign government and agency securities | 277 | — | 277 |
| Corporate debt securities | 4,902 | — | 4,902 |
| Total short-term investments | 6,689 | — | 6,689 |
| Funds receivable and customer accounts[3]: | | | |
| Cash and cash equivalents | 1,770 | — | 1,770 |
| U.S. government and agency securities | 7,933 | — | 7,933 |
| Foreign government and agency securities | 4,296 | — | 4,296 |
| Corporate debt securities | 2,135 | — | 2,135 |
| Municipal securities | 637 | — | 637 |
| Total funds receivable and customer accounts | 16,771 | — | 16,771 |
| Derivatives | 42 | — | 42 |
| Long-term investments[2], [4]: | | | |
| U.S. government and agency securities | 28 | — | 28 |
| Foreign government and agency securities | 1,304 | — | 1,304 |
| Corporate debt securities | 1,259 | — | 1,259 |
| Asset-backed securities | 228 | — | 228 |
| Marketable equity securities | 2,443 | 2,443 | — |
| Total long-term investments | 5,262 | 2,443 | 2,819 |
| Total financial assets | $ 29,631 | $ 2,443 | $ 27,188 |
| ***Liabilities:*** | | | |
| Derivatives | $ 410 | $ — | $ 410 |

[1] Excludes cash of $3.9 billion not measured and recorded at fair value.
[2] Excludes restricted cash of $88 million and time deposits of $1.6 billion not measured and recorded at fair value.
[3] Excludes cash, time deposits, and funds receivable of $16.6 billion underlying funds receivable and customer accounts not measured and recorded at fair value.
[4] Excludes non-marketable equity securities of $789 million measured using the Measurement Alternative or equity method accounting.

Our marketable equity securities are valued using quoted prices for identical assets in active markets (Level 1). All other financial assets and liabilities are valued using quoted prices for identical instruments in less active markets, readily available pricing sources for comparable instruments, or models using market observable inputs (Level 2).

A majority of our derivative instruments are valued using pricing models that take into account the contract terms as well as multiple inputs where applicable, such as currency rates, interest rate yield curves, option volatility, and equity prices. Our derivative instruments are primarily short-term in nature, generally one month to one year in duration. Certain foreign currency contracts designated as cash flow hedges may have a duration of up to 18 months.

As of September 30, 2021 and December 31, 2020, we did not have any assets or liabilities requiring measurement at fair value without observable market values that would require a high level of judgment to determine fair value (Level 3).

We elect to account for available-for-sale debt securities denominated in currencies other than the functional currency of our subsidiaries under the fair value option. Election of the fair value option allows us to recognize any gains and losses from fair value changes on such investments in other income (expense), net on the condensed consolidated statements of income to significantly reduce the accounting asymmetry that would otherwise arise when recognizing the corresponding foreign exchange gains and losses relating to customer liabilities. The following table summarizes the estimated fair value of our available-for-sale debt securities under the fair value option as of September 30, 2021 and December 31, 2020:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Funds receivable and customer accounts | $ 1,690 | $ 2,914 |
| Short-term investments | $ 656 | $ — |

The following table summarizes the gains (losses) from fair value changes recognized in other income (expense), net related to the available-for-sale debt securities under the fair value option for the three and nine months ended September 30, 2021 and 2020:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Funds receivable and customer accounts | $ (45) | $ 83 | $ (85) | $ 80 |
| Short-term investments | $ (18) | $ — | $ (25) | $ (24) |

***FINANCIAL ASSETS MEASURED AND RECORDED AT FAIR VALUE ON A NON-RECURRING BASIS***

The following tables summarize our financial assets and liabilities held as of September 30, 2021 and December 31, 2020 for which a non-recurring fair value measurement was recorded during the nine months ended September 30, 2021 and the year ended December 31, 2020, respectively:

| | September 30, 2021 | Significant Other Observable Inputs (Level 2) |
|---|---|---|
| | (In millions) | |
| Non-marketable equity investments measured using the Measurement Alternative[1] | $ 555 | $ 555 |
| Other assets[2] | 86 | 86 |
| Total | $ 641 | $ 641 |

[1] Excludes non-marketable equity investments of $641 million accounted for under the Measurement Alternative for which no observable price changes occurred during the nine months ended September 30, 2021.
[2] Consists of ROU lease assets recorded at fair value pursuant to impairment charges that occurred during the nine months ended September 30, 2021.

| | December 31, 2020 | Significant Other Observable Inputs (Level 2) |
|---|---|---|
| | (In millions) | |
| Non-marketable equity investments measured using the Measurement Alternative[1] | $ 335 | $ 335 |
| Other assets[2] | 44 | 44 |
| Total | $ 379 | $ 379 |

[1] Excludes non-marketable equity investments of $444 million accounted for under the Measurement Alternative for which no observable price changes occurred during the year ended December 31, 2020.
[2] Consists of ROU lease assets recorded at fair value pursuant to impairment charges that occurred during the year ended December 31, 2020.

We measure the non-marketable equity investments accounted for under the Measurement Alternative at cost minus impairment, if any, adjusted for observable price changes in orderly transactions for an identical or similar investment in the same issuer. Impairment losses on ROU lease assets related to office operating leases are calculated initially using estimated rental income per square foot derived from observable market data.

### *FINANCIAL ASSETS AND LIABILITIES NOT MEASURED AND RECORDED AT FAIR VALUE*

Our financial instruments, including cash, restricted cash, time deposits, loans and interest receivable, net, certain customer accounts, and notes receivable are carried at amortized cost, which approximates their fair value. Our long-term debt (including current portion) in the form of fixed rate notes had a carrying value of approximately $8.9 billion and fair value of approximately $9.4 billion as of September 30, 2021. Our fixed rate notes had a carrying value of approximately $8.9 billion and fair value of approximately $9.7 billion as of December 31, 2020. If these financial instruments were measured at fair value in the financial statements, cash would be classified as Level 1; restricted cash, time deposits, certain customer accounts, and long-term debt (including current portion) would be classified as Level 2; and the remaining financial instruments would be classified as Level 3 in the fair value hierarchy.

## NOTE 10—DERIVATIVE INSTRUMENTS

### *SUMMARY OF DERIVATIVE INSTRUMENTS*

Our primary objective in holding derivatives is to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. Our derivatives expose us to credit risk to the extent that our counterparties may be unable to meet the terms of the arrangement. We seek to mitigate such risk by limiting our counterparties to, and by spreading the risk across, major financial institutions and by entering into collateral security arrangements. In addition, the potential risk of loss with any one counterparty resulting from this type of credit risk is monitored on an ongoing basis. We do not use any derivative instruments for trading or speculative purposes.

#### *Cash flow hedges*

We have significant international revenues and costs denominated in foreign currencies, which subjects us to foreign currency risk. We have a foreign currency exposure management program in which we designate certain foreign currency exchange contracts, generally with maturities of 18 months or less, to reduce the volatility of cash flows primarily related to forecasted revenues denominated in foreign currencies. The objective of the foreign currency exchange contracts is to help mitigate the risk that the U.S. dollar-equivalent cash flows are adversely affected by changes in the applicable U.S. dollar/foreign currency exchange rate. These derivative instruments are designated as cash flow hedges and accordingly, the derivative's gain or loss is initially reported as a component of AOCI and subsequently reclassified into revenue in the same period the forecasted transaction affects earnings. We evaluate the effectiveness of our foreign currency exchange contracts on a quarterly basis by comparing the critical terms of the derivative instruments with the critical terms of the forecasted cash flows of the hedged item; if the critical terms are the same, we conclude the hedge will be perfectly effective. We do not exclude any component of the changes in fair value of the derivative instruments from the assessment of hedge effectiveness. We report cash flows arising from derivative instruments consistent with the classification of cash flows from the underlying hedged items that these derivatives are hedging. Accordingly, the cash flows associated with derivatives designated as cash flow hedges are classified in cash flows from operating activities on our condensed consolidated statements of cash flows.

As of September 30, 2021, we estimated that $83 million of net derivative gains related to our cash flow hedges included in AOCI are expected to be reclassified into earnings within the next 12 months. During the three and nine months ended September 30, 2021 and 2020, we did not discontinue any cash flow hedges because it was probable that the original forecasted transaction would not occur and as such, did not reclassify any gains or losses to earnings prior to the occurrence of the hedged transaction. If we elect to discontinue our cash flow hedges and it is probable that the original forecasted transaction will occur, we continue to report the derivative's gain or loss in AOCI until the forecasted transaction affects earnings, at which point we also reclassify it into earnings. Gains and losses on derivatives held after we discontinue our cash flow hedges and on derivative instruments that are not designated as cash flow hedges are recorded in the same financial statement line item to which the derivative relates.

### *Net investment hedge*

We used a forward foreign currency exchange contract, which matured in 2020, to reduce the foreign currency exchange risk related to our investment in a foreign subsidiary. This derivative was designated as a net investment hedge and accordingly, the derivative's gain and loss was recorded in AOCI as part of foreign currency translation. The accumulated gains and losses associated with this instrument will remain in AOCI until the foreign subsidiary is sold or substantially liquidated, at which point they will be reclassified into earnings. The cash flow associated with the derivative designated as a net investment hedge is classified in cash flows from investing activities on our condensed consolidated statements of cash flows.

During the nine months ended September 30, 2020, we recognized $55 million in unrealized gain on the foreign currency exchange contract designated as a net investment hedge. As of September 30, 2021, we did not have a net investment hedge. We have not reclassified any gains or losses related to the net investment hedge from AOCI into earnings during any of the periods presented.

### *Foreign currency exchange contracts not designated as hedging instruments*

We have a foreign currency exposure management program in which we use foreign currency exchange contracts to offset the foreign currency exchange risk of our assets and liabilities denominated in currencies other than the functional currency of our subsidiaries. These contracts are not designated as hedging instruments and reduce, but do not entirely eliminate, the impact of foreign currency exchange rate movements on our assets and liabilities. The gains and losses due to remeasurement of certain foreign currency denominated monetary assets and liabilities are recorded in other income (expense), net, which are offset by the gains and losses on these foreign currency exchange contracts. The cash flows associated with our non-designated derivatives used to hedge foreign currency denominated monetary assets and liabilities are classified in cash flows from operating activities on our condensed consolidated statements of cash flows.

## *FAIR VALUE OF DERIVATIVE CONTRACTS*

The fair value of our outstanding derivative instruments as of September 30, 2021 and December 31, 2020 was as follows:

| | Balance Sheet Location | September 30, 2021 | December 31, 2020 |
|---|---|---|---|
| | | (In millions) | |
| **Derivative Assets:** | | | |
| Foreign currency exchange contracts designated as hedging instruments | Other current assets | $ 140 | $ — |
| Foreign currency exchange contracts designated as hedging instruments | Other assets (non-current) | 29 | — |
| Foreign currency exchange contracts not designated as hedging instruments | Other current assets | 179 | 42 |
| Total derivative assets | | $ 348 | $ 42 |
| **Derivative Liabilities:** | | | |
| Foreign currency exchange contracts designated as hedging instruments | Other current liabilities | $ 57 | $ 287 |
| Foreign currency exchange contracts designated as hedging instruments | Other long-term liabilities | 1 | 35 |
| Foreign currency exchange contracts not designated as hedging instruments | Other current liabilities | 100 | 88 |
| Total derivative liabilities | | $ 158 | $ 410 |

## *MASTER NETTING AGREEMENTS - RIGHTS OF SET-OFF*

Under master netting agreements with respective counterparties to our foreign currency exchange contracts, subject to applicable requirements, we are allowed to net settle transactions of the same type with a single net amount payable by one party to the other. However, we have elected to present the derivative assets and derivative liabilities on a gross basis on our condensed consolidated balance sheets. Rights of set-off associated with our foreign currency exchange contracts represented a potential offset to both assets and liabilities of $135 million as of September 30, 2021 and $34 million as of December 31, 2020. We have entered into collateral security arrangements that provide for collateral to be received or posted when the net fair value of certain financial instruments fluctuates from contractually established thresholds. The following table provides the collateral exchanged:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Cash collateral posted[1] | $ 6 | $ 340 |
| Cash collateral received[2] | $ 86 | $ 1 |

[1] Right to reclaim cash collateral related to our derivative liabilities recognized in other current assets on our condensed consolidated balance sheets.
[2] Obligation to return counterparty cash collateral related to our derivative assets recognized in other current liabilities on our condensed consolidated balance sheets.

## *EFFECT OF DERIVATIVE CONTRACTS ON CONDENSED CONSOLIDATED STATEMENTS OF INCOME*

The following table provides the location in the condensed consolidated statements of income and amount of recognized gains or losses related to our derivative instruments designated as hedging instruments:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| | Net revenues | | | |
| Total amounts presented in the condensed consolidated statements of income in which the effects of cash flow hedges are recorded | $ 6,182 | $ 5,459 | $ 18,453 | $ 15,338 |
| (Losses) gains on foreign exchange contracts designated as cash flow hedges reclassified from AOCI | $ (44) | $ (17) | $ (192) | $ 58 |

The following table provides the location in the condensed consolidated statements of income and amount of recognized gains or losses related to our derivative instruments not designated as hedging instruments:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Gains (losses) on foreign exchange contracts recognized in other income (expense), net | $ 111 | $ (40) | $ 109 | $ (8) |
| Losses on equity derivative contracts recognized in other income (expense), net[1] | — | (64) | — | (64) |
| Total gains (losses) recognized from contracts not designated as hedging instruments | $ 111 | $ (104) | $ 109 | $ (72) |

[1] During the three months ended September 30, 2020, equity derivative contracts were entered into and matured which related to the sale of a portion of a strategic investment. The cash flows associated with the equity derivative contracts were classified in cash flows from investing activities on our consolidated statements of cash flows.

### *NOTIONAL AMOUNTS OF DERIVATIVE CONTRACTS*

Derivative transactions are measured in terms of the notional amount; however, this amount is not recorded on the balance sheet and is not, when viewed in isolation, a meaningful measure of the risk profile of the derivative instruments. The notional amount is generally not exchanged, but is used only as the underlying basis on which the value of foreign currency exchange payments under these contracts is determined. The following table provides the notional amounts of our outstanding derivatives:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Foreign exchange contracts designated as hedging instruments | $ 5,258 | $ 5,335 |
| Foreign exchange contracts not designated as hedging instruments | 22,266 | 16,098 |
| Total | $ 27,524 | $ 21,433 |

## NOTE 11—LOANS AND INTEREST RECEIVABLE

### *CONSUMER RECEIVABLES*

We offer revolving and installment credit products as a funding option for consumers in certain checkout transactions on our Payments Platform. The majority of the installment loans allow consumers to pay for a product over periods of 12 months or less. As of September 30, 2021 and December 31, 2020, the outstanding balance of consumer receivables, which consisted of revolving and installment loans and interest receivable, was $2.8 billion and $2.2 billion, respectively.

We closely monitor the credit quality of our consumer receivables to evaluate and manage our related exposure to credit risk. Credit risk management begins with initial underwriting and continues through to full repayment of a loan. To assess a consumer who requests a loan, we use, among other indicators, internally developed risk models using detailed information from external sources, such as credit bureaus where available, and internal historical experience, including the consumer's prior repayment history with our credit products where available. We use delinquency status and trends to assist in making new and ongoing credit decisions, to adjust our models, to plan our collection practices and strategies, and in determining our allowance for consumer loans and interest receivable.

#### *Consumer receivables delinquency and allowance*

The following table presents the delinquency status of consumer loans and interest receivable at September 30, 2021 and December 31, 2020. Since the majority of our consumer loans are revolving in nature, they are disclosed in the aggregate and not by year of origination. The amounts are based on the number of days past the billing date for revolving loans or contractual repayment date for installment loans. The "current" category represents balances that are within 29 days of the billing date or contractual repayment date, as applicable.

| | September 30, 2021 | | December 31, 2020 | |
|---|---|---|---|---|
| | Amortized Cost Basis Revolving | Percent | Amortized Cost Basis Revolving | Percent |
| | (In millions, except percentages) | | | |
| Current | $ 2,706 | 96.8 % | $ 2,124 | 97.9 % |
| 30-59 days | 28 | 1.0 % | 15 | 0.7 % |
| 60-89 days | 20 | 0.7 % | 11 | 0.5 % |
| 90-179 days | 41 | 1.5 % | 19 | 0.9 % |
| Total consumer loans and interest receivable[1], [2], [3] | $ 2,795 | 100.0 % | $ 2,169 | 100.0 % |

[1] Excludes receivables from other consumer credit products of $43 million and $56 million at September 30, 2021 and December 31, 2020, respectively.
[2] Includes installment loans of $1.1 billion and $556 million at September 30, 2021 and December 31, 2020, respectively, substantially all of which were current and originated within the 12 months prior to the reporting date.
[3] Balances at December 31, 2020 include the impact of payment holidays provided primarily in the second quarter of 2020 by the Company to certain consumers as a part of our COVID-19 payment relief initiatives.

The following table summarizes the activity in the allowance for consumer loans and interest receivable for the nine months ended September 30, 2021 and 2020:

| | September 30, 2021 | | | September 30, 2020 | | |
|---|---|---|---|---|---|---|
| | Consumer Loans Receivable | Interest Receivable | Total Allowance[1] | Consumer Loans Receivable | Interest Receivable | Total Allowance[1] |
| | (In millions) | | | | | |
| Beginning balance | $ 299 | $ 53 | $ 352 | $ 49 | $ 8 | $ 57 |
| Adjustment for adoption of credit losses accounting standard | — | — | — | 24 | 4 | 28 |
| Provisions | (52) | — | (52) | 227 | 47 | 274 |
| Charge-offs | (78) | (13) | (91) | (57) | (10) | (67) |
| Recoveries[2] | 25 | — | 25 | 21 | — | 21 |
| Other[3] | — | — | — | 7 | 1 | 8 |
| Ending balance | $ 194 | $ 40 | $ 234 | $ 271 | $ 50 | $ 321 |

[1] Excludes allowances from other consumer credit products of $3 million and $4 million at September 30, 2021 and 2020, respectively.
[2] The recoveries for the nine months ended September 30, 2020 were primarily related to fully charged-off U.S. consumer credit receivables not subject to the sale to Synchrony Bank.
[3] Includes amounts related to foreign currency remeasurement.

The benefit for the nine months ended September 30, 2021 was primarily attributable to improvements in the credit quality of the consumer portfolio and current and projected macroeconomic conditions. This was partially offset by provisions for originations in the portfolio and the impact of qualitative adjustments to account for limitations in our current expected credit loss models due to a high degree of uncertainty around the financial health of our consumer borrowers and continued volatility with respect to macroeconomic conditions.

The provision for current expected credit losses relating to our consumer loans receivable portfolio is recognized in transaction and credit losses on our condensed consolidated statements of income. The provision for interest receivable for interest earned on our consumer loans receivable portfolio is recognized in revenues from other value added services as a reduction to revenue. Loans receivable continue to accrue interest until they are charged off.

We charge off consumer receivable balances in the month in which a customer's balance becomes 180 days past the billing date or contractual repayment date. Bankrupt accounts are charged off within 60 days after receipt of notification of bankruptcy. Charge-offs that are recovered are recorded as a reduction to our allowance for loans and interest receivable.

### *MERCHANT RECEIVABLES*

We offer access to credit products for certain small and medium-sized merchants through our PayPal Working Capital ("PPWC") and PayPal Business Loan ("PPBL") products, which we collectively refer to as our merchant lending offerings. We purchase receivables related to credit extended to U.S. merchants by an independent chartered financial institution and are responsible for servicing functions related to that portfolio. During the nine months ended September 30, 2021 and 2020, we purchased approximately $1.3 billion and $1.5 billion in credit receivables, respectively. As of both September 30, 2021 and December 31, 2020, the total outstanding balance in our pool of merchant loans, advances, and interest and fees receivable was $1.4 billion, net of the participation interest sold to an independent chartered financial institution of $59 million.

Through our PPWC product, merchants can borrow a certain percentage of their annual payment volume processed by PayPal and are charged a fixed fee for the loan or advance based on the overall credit assessment of the merchant. Loans and advances are repaid through a fixed percentage of the merchant's future payment volume that PayPal processes. Through our PPBL product, we provide merchants access to short-term business financing for a fixed fee based on an evaluation of the applying business as well as the business owner. PPBL repayments are collected through periodic payments until the balance has been satisfied.

The interest or fee is fixed at the time the loan or advance is extended and is recognized as deferred revenue in accrued expenses and other current liabilities on our condensed consolidated balance sheets. The fixed interest or fee is amortized into revenues from other value added services based on the amount repaid over the repayment period. We estimate the repayment period for PPWC based on the merchant's payment processing history with PayPal, where available. For PPWC, there is a general requirement that at least 10% of the original amount of the loan or advance plus the fixed fee must be repaid every 90 days. We calculate the repayment rate of the merchant's future payment volume so that repayment of the loan or advance and fixed fee is expected to generally occur within 9 to 12 months from the date of the loan or advance. On a monthly basis, we recalculate the repayment period based on the repayment activity on the receivable. As such, actual repayment periods are dependent on actual merchant payment processing volumes. For PPBL, we receive fixed periodic payments over the contractual term of the loan, which generally ranges from 3 to 12 months.

We actively monitor receivables with repayment periods greater than the original expected or contractual repayment period, as well as the credit quality of our merchant loans and advances that we extend or purchase so that we can evaluate, quantify, and manage our credit risk exposure. To assess a merchant seeking a loan or advance, we use, among other indicators, risk models developed internally which utilize information obtained from multiple internal and external data sources to predict the likelihood of timely and satisfactory repayment by the merchant of the loan or advance amount and the related interest or fee. Primary drivers of the models include the merchant's annual payment volume, payment processing history with PayPal, prior repayment history with PayPal's credit products where available, information sourced from consumer and business credit bureau reports, and other information obtained during the application process. We use delinquency status and trends to assist in making (or, in the U.S., to assist the independent chartered financial institution in making) ongoing credit decisions, to adjust our internal models, to plan our collection strategies, and in determining our allowance for these loans and advances.

***Merchant receivables delinquency and allowance***

The following tables present the delinquency status of the principal amount of merchant loans, advances, and interest and fees receivable by year of origination. The amounts are based on the number of days past the expected or contractual repayment date for amounts outstanding. The "current" category represents balances that are within 29 days of the contractual repayment dates or expected repayment date, as applicable.

**September 30, 2021**
**(In millions, except percentages)**

| | 2021 | 2020 | 2019 | 2018 | 2017 | Total | Percent |
|---|---|---|---|---|---|---|---|
| Current | $ 939 | $ 172 | $ 120 | $ 4 | $ — | $ 1,235 | 90.5% |
| 30 - 59 Days | 17 | 17 | 17 | 1 | — | 52 | 3.8% |
| 60 - 89 Days | 7 | 10 | 9 | 1 | — | 27 | 2.0% |
| 90 - 179 Days | 5 | 14 | 15 | 1 | — | 35 | 2.6% |
| 180+ Days | — | 6 | 8 | 1 | — | 15 | 1.1% |
| Total[1] | $ 968 | $ 219 | $ 169 | $ 8 | $ — | $ 1,364 | 100% |

**December 31, 2020**
**(In millions, except percentages)**

| | 2020 | 2019 | 2018 | 2017 | 2016 | Total | Percent |
|---|---|---|---|---|---|---|---|
| Current | $ 786 | $ 250 | $ 6 | $ — | $ — | $ 1,042 | 75.4% |
| 30 - 59 Days | 55 | 47 | 3 | — | — | 105 | 7.6% |
| 60 - 89 Days | 27 | 32 | 3 | — | — | 62 | 4.5% |
| 90 - 179 Days | 57 | 78 | 7 | — | — | 142 | 10.3% |
| 180+ Days | 6 | 20 | 5 | — | — | 31 | 2.2% |
| Total[1] | $ 931 | $ 427 | $ 24 | $ — | $ — | $ 1,382 | 100% |

[1] Balances include the impact of payment holidays provided primarily during the second quarter of 2020 and modification programs offered by the Company as a part of our COVID-19 payment relief initiatives (as discussed further below).

The following table summarizes the activity in the allowance for merchant loans, advances, and interest and fees receivable, for the nine months ended September 30, 2021 and 2020:

| | September 30, 2021 | | | September 30, 2020 | | |
|---|---|---|---|---|---|---|
| | Merchant Loans and Advances | Interest and Fees Receivable | Total Allowance | Merchant Loans and Advances | Interest and Fees Receivable | Total Allowance |
| | (In millions) | | | | | |
| Beginning balance | $ 440 | $ 43 | $ 483 | $ 171 | $ 20 | $ 191 |
| Adjustment for adoption of credit losses accounting standard | — | — | — | 165 | 17 | 182 |
| Provisions | (87) | (19) | (106) | 298 | 27 | 325 |
| Charge-offs | (145) | (11) | (156) | (197) | (20) | (217) |
| Recoveries | 31 | — | 31 | 13 | — | 13 |
| Ending balance | $ 239 | $ 13 | $ 252 | $ 450 | $ 44 | $ 494 |

The benefit for the nine months ended September 30, 2021 was primarily attributable to improvements in current and projected macroeconomic conditions. This was partially offset by provisions for originations during the period and the impact of qualitative adjustments to account for varying degrees of expected merchant performance in the current environment and in future periods, including continued volatility with respect to macroeconomic conditions and uncertainty around the effectiveness of loan modification programs made available to merchants, as described further below.

For merchant loans and advances, the determination of delinquency is based on the current expected or contractual repayment period of the loan or advance and fixed interest or fee payment as compared to the original expected or contractual repayment period. We charge off the receivables outstanding under our PPBL product when the repayments are 180 days past the contractual repayment date. We charge off the receivables outstanding under our PPWC product when the repayments are 180 days past our expectation of repayments and the merchant has not made a payment in the last 60 days, or when the repayments are 360 days past due regardless of whether the merchant has made a payment within the last 60 days. Bankrupt accounts are charged off within 60 days of receiving notification of bankruptcy. The provision for credit losses on merchant loans and advances is recognized in transaction and credit losses, and the provision for interest and fees receivable is recognized as a reduction of deferred revenue included in accrued expenses and other current liabilities on our condensed consolidated balance sheets. Charge-offs that are recovered are recorded as a reduction to our allowance for loans and interest receivable.

***Troubled debt restructurings ("TDRs")***

In instances where a merchant is able to demonstrate that it is experiencing financial difficulty, there may be a modification of the loans or advances and the related interest or fee receivable for which it is probable that, without modification, we will be unable to collect all amounts due. These modifications are intended to provide merchants with financial relief, and help enable us to mitigate losses.

These modifications include an increase in term by approximately 1 to 5.5 years while moving the delinquency status to current. The fee on certain of these loans or advances remains unchanged over the extended term. Alternatively, certain loans and advances have been modified to replace the initial fixed fee structure at the time the loan or advance was extended with a fixed annual percentage rate applied over the amended remaining term, which will continue to accrue interest at the fixed rate until the earlier of maturity or charge-off. These modifications had a de minimis impact on our condensed consolidated statements of income in the nine months ended September 30, 2021.

Allowances for TDRs are assessed separately from other loans and advances within our portfolio and are determined by estimating current expected credit losses utilizing the modified term and interest rate assumptions. Historical loss estimates are utilized in addition to macroeconomic assumptions to determine expected credit loss rates. Further, we include qualitative adjustments that incorporate incremental information not captured in the quantitative estimates of our current expected credit losses.

The following table shows the merchant loans and interest receivables which have been modified as TDRs in the three and nine months ended September 30, 2021:

| | Three Months Ended September 30, 2021 | | |
|---|---|---|---|
| | Number of Accounts (in thousands)[1] | Outstanding Balances[2] (in millions) | Weighted Average Payment Term Extensions (in months) |
| Loans and interest receivable | — | $ 4 | 34 |

[1] "—" Denotes less than five hundred accounts.
[2] Balances are as of modification date.

| | Nine Months Ended September 30, 2021 | | |
|---|---|---|---|
| | Number of Accounts (in thousands) | Outstanding Balances[1] (in millions) | Weighted Average Payment Term Extensions (in months) |
| Loans and interest receivable | 3 | $ 43 | 36 |

[1] Balances are as of modification date.

A merchant is considered in payment default after a modification when the merchant's payment becomes 60 days past their expected or contractual repayment date. For loans that have defaulted after being modified, the increased estimate of current expected credit loss is factored into overall expected credit losses. In the three and nine months ended September 30, 2021, the amount of merchant loans and interest receivables classified as TDRs that have subsequently defaulted on payments was de minimis.

## NOTE 12—DEBT

### *FIXED RATE NOTES*

On May 18, 2020 and September 26, 2019, we issued fixed rate notes with varying maturity dates for an aggregate principal amount of $4.0 billion and $5.0 billion, respectively. The notes issued from the May 2020 and September 2019 debt issuances are senior unsecured obligations and are collectively referred to as the "Notes."

As of both September 30, 2021 and December 31, 2020, we had an outstanding aggregate principal amount of $9.0 billion related to the Notes. The following table summarizes the Notes:

| | Maturities | Effective Interest Rate | September 30, 2021 | December 31, 2020 |
|---|---|---|---|---|
| | | | (in millions) | |
| September 2019 debt issuance of $5.0 billion: | | | | |
| Fixed-rate 2.200% notes | 9/26/2022 | 2.39% | $ 1,000 | $ 1,000 |
| Fixed-rate 2.400% notes | 10/1/2024 | 2.52% | 1,250 | 1,250 |
| Fixed-rate 2.650% notes | 10/1/2026 | 2.78% | 1,250 | 1,250 |
| Fixed-rate 2.850% notes | 10/1/2029 | 2.96% | 1,500 | 1,500 |
| May 2020 debt issuance of $4.0 billion: | | | | |
| Fixed-rate 1.350% notes | 6/1/2023 | 1.55% | 1,000 | 1,000 |
| Fixed-rate 1.650% notes | 6/1/2025 | 1.78% | 1,000 | 1,000 |
| Fixed-rate 2.300% notes | 6/1/2030 | 2.39% | 1,000 | 1,000 |
| Fixed-rate 3.250% notes | 6/1/2050 | 3.33% | 1,000 | 1,000 |
| Total term debt | | | $ 9,000 | $ 9,000 |
| Unamortized premium (discount) and issuance costs, net | | | (53) | (61) |
| Less: current portion of long-term debt[1] | | | (998) | — |
| Total carrying amount of long-term debt | | | $ 7,949 | $ 8,939 |

[1] The current portion of long-term debt is included within accrued expenses and other current liabilities on our condensed consolidated balance sheets.

The effective interest rates for the Notes include interest on the Notes, amortization of debt issuance costs, and amortization of the debt discount. The interest expense recorded for the Notes, including amortization of the debt discount and debt issuance costs, was $56 million and $168 million for the three and nine months ended September 30, 2021, respectively. The interest expense recorded for the Notes, including amortization of the debt discount and debt issuance costs, was $56 million and $134 million for the three and nine months ended September 30, 2020, respectively.

***Other available facilities***

We maintain uncommitted credit facilities in various regions throughout the world, which had a borrowing capacity of approximately $80 million and $30 million in the aggregate, as of September 30, 2021 and December 31, 2020, respectively. This available credit includes facilities where we can withdraw and utilize the funds at our discretion for general corporate purposes. Interest rate terms for these facilities vary by region and reflect prevailing market rates for companies with strong credit ratings. As of September 30, 2021, the majority of the borrowing capacity under these credit facilities was available, subject to customary conditions to borrowing.

### *FUTURE PRINCIPAL PAYMENTS*

As of September 30, 2021, the future principal payments associated with our long-term debt were as follows (in millions):

| | | |
|---|---|---|
| Remaining 2021 | $ | — |
| 2022 | | 1,000 |
| 2023 | | 1,000 |
| 2024 | | 1,250 |
| 2025 | | 1,000 |
| Thereafter | | 4,750 |
| Total | $ | 9,000 |

Other than as provided above, there are no significant changes to the information disclosed in our 2020 Form 10-K.

## NOTE 13—COMMITMENTS AND CONTINGENCIES

### *COMMITMENTS*

As of September 30, 2021 and December 31, 2020, approximately $3.8 billion and $3.0 billion, respectively, of unused credit was available to PayPal Credit account holders. Substantially all of our PayPal Credit account holders with unused credit are in the U.K. While this amount represents the total unused credit available, we have not experienced, and do not anticipate, that all our PayPal Credit account holders will access their entire available credit at any given point in time. In addition, the individual lines of credit that make up this unused credit are subject to periodic review and termination based on, among other things, account usage and customer creditworthiness.

## *LITIGATION AND REGULATORY MATTERS*

### *Overview*

We are involved in legal and regulatory proceedings on an ongoing basis. Many of these proceedings are in early stages and may seek an indeterminate amount of damages or penalties or may require us to change or adopt certain business practices. If we believe that a loss arising from such matters is probable and can be reasonably estimated, we accrue the estimated liability in our financial statements at that time. If only a range of estimated losses can be determined, we accrue an amount within the range that, in our judgment, reflects the most likely outcome; if none of the estimates within that range is a better estimate than any other amount, we accrue the low end of the range. For those proceedings in which an unfavorable outcome is reasonably possible but not probable, we have disclosed an estimate of the reasonably possible loss or range of losses or we have concluded that an estimate of the reasonably possible loss or range of losses arising directly from the proceeding (i.e., monetary damages or amounts paid in judgment or settlement) are not material. If we cannot estimate the probable or reasonably possible loss or range of losses arising from a legal proceeding, we have disclosed that fact. In assessing the materiality of a legal proceeding, we evaluate, among other factors, the amount of monetary damages claimed, as well as the potential impact of non-monetary remedies sought by plaintiffs (e.g., injunctive relief) that may require us to change our business practices in a manner that could have a material adverse impact on our business. With respect to the matters disclosed in this Note 13, we are unable to estimate the possible loss or range of losses that could potentially result from the application of such non-monetary remedies.

Amounts accrued for legal and regulatory proceedings for which we believe a loss is probable and reasonably estimable were not material as of September 30, 2021. Except as otherwise noted for the proceedings described in this Note 13, we have concluded, based on currently available information, that reasonably possible losses arising directly from the proceedings (i.e., monetary damages or amounts paid in judgment or settlement) in excess of our recorded accruals are also not material. Determining legal reserves or possible losses from such matters involves judgment and may not reflect the full range of uncertainties and unpredictable outcomes. We may be exposed to losses in excess of the amount recorded, and such amounts could be material. If any of our estimates and assumptions change or prove to have been incorrect, it could have a material adverse effect on our business, financial position, results of operations, or cash flows.

### *Regulatory proceedings*

We are required to comply with U.S. economic and trade sanctions administered by the U.S. Department of the Treasury's Office of Foreign Assets Control ("OFAC"). In March 2015, we reached a settlement with OFAC regarding possible violations arising from our sanctions compliance practices between 2009 and 2013, prior to the implementation of our real-time transaction scanning program. Subsequently, we have self-reported additional transactions that were inadvertently processed but subsequently identified as possible violations, and we have received new subpoenas from OFAC seeking additional information about certain of these transactions. Such self-reported transactions could result in claims or actions against us, including litigation, injunctions, damage awards, fines or penalties, or require us to change our business practices in a manner that could result in a material loss, require significant management time, result in the diversion of significant operational resources, or otherwise harm our business.

PayPal Australia Pty Limited ("PPAU") self-reported a potential violation to the Australian Transaction Reports and Analysis Centre ("AUSTRAC") on May 22, 2019. This self-reported matter relates to PPAU incorrectly filing required international funds transfer instructions ("IFTIs") over a period of time under the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 ("AML/CTF Act"). On September 23, 2019, PPAU received a notice from AUSTRAC requiring that PPAU appoint an external auditor (a partner of a firm which is not our independent auditor) to review certain aspects of PPAU's compliance with its obligations under the AML/CTF Act. The external auditor was appointed on November 1, 2019. As required under the terms of AUSTRAC's notice, as amended, PPAU issued to AUSTRAC the external auditor's interim reports on December 31, 2019, March 13, 2020, May 6, 2020 and July 7, 2020 and a final report on August 31, 2020.

AUSTRAC has notified PPAU that its enforcement team is investigating the matters reported upon by the external auditor in its August 31, 2020 final report. AUSTRAC continues to engage with PPAU regarding the transaction categories it considers reportable under the AML/CTF Act as IFTIs. PPAU is continuing to cooperate with AUSTRAC in all respects, including remediation activities, ongoing regular engagement with AUSTRAC, and responding to notices and requests for information and documents.

We cannot estimate the potential impact, if any, on our business or financial statements at this time. In the event an adverse outcome arises from any associated enforcement proceeding or other further matter initiated by AUSTRAC, including in relation to AUSTRAC's determination of reportable IFTIs, then this could result in enforceable undertakings, injunctions, damage awards, fines or penalties, or require us to change our business practices in a manner that could result in a material loss, require significant management time, result in the diversion of significant operational resources, or otherwise harm our business.

We have received Civil Investigative Demands ("CIDs") from the Consumer Financial Protection Bureau ("CFPB") related to Venmo's unauthorized funds transfers and collections processes, and related matters. The CIDs request the production of documents and answers to written questions. We are cooperating with the CFPB in connection with these CIDs.

We have received a CID from the CFPB related to the marketing and use of PayPal Credit in connection with certain merchants that provide educational services (the "CFPB PayPal Credit Matter"). The CID requests the production of documents, written reports, and answers to written questions. We are cooperating with the CFPB in connection with this CID.

We are responding to subpoenas and requests for information received from the U.S. Securities and Exchange Commission ("SEC") Enforcement Division relating to whether the interchange rates paid to the bank that issues debit cards bearing our licensed brands were consistent with Regulation II of the Board of Governors of the Federal Reserve System, and to the reporting of marketing fees earned from the Company's branded card program (the "SEC Debit Card Program Matter"). We are cooperating with the SEC Enforcement Division in connection with this investigation.

***Legal proceedings***

On August 20, 2021, a putative securities class action captioned *Kang v. PayPal Holdings, Inc., et al.*, Case No. 21-cv-06468, was filed in the U.S. District Court for the Northern District of California (the "Securities Action"). The Securities Action asserts claims relating to our disclosure of the CFPB PayPal Credit Matter and the SEC Debit Card Program Matter in our Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2021 (for further information, see "Litigation and Regulatory Matters – Regulatory Proceedings" above). The Securities Action purports to be brought on behalf of purchasers of the Company's stock between February 9, 2017 and July 28, 2021 (the "Class Period"), and asserts claims for violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 against the Company, its Chief Executive Officer, and Chief Financial Officer. The complaint alleges that certain public statements made by the Company during the Class period were rendered materially false and misleading (which, allegedly, caused the Company's stock to trade at artificially inflated prices) by the defendants' failure to disclose that, among other things, PayPal's business practices with respect to PayPal Credit and regarding interchange rates paid to its bank partner related to its bank-issued co-branded debit cards were non-compliant with applicable laws and/or regulations. The Securities Action seeks unspecified compensatory damages on behalf of the putative class members.

***General matters***

Other third parties have from time to time claimed, and others may claim in the future, that we have infringed their intellectual property rights. We are subject to patent disputes and expect that we will increasingly be subject to additional patent infringement claims involving various aspects of our business as our products and services continue to expand in scope and complexity. Such claims may be brought directly or indirectly against our companies and/or against our customers (who may be entitled to contractual indemnification under their contracts with us), and we are subject to increased exposure to such claims as a result of our acquisitions, particularly in cases where we are introducing new products or services in connection with such acquisitions. We have in the past been forced to litigate such claims, and we believe that additional lawsuits alleging such claims will be filed against us. Intellectual property claims, whether meritorious or not, are time-consuming and costly to defend and resolve, could require expensive changes in our methods of doing business, or could require us to enter into costly royalty or licensing agreements on unfavorable terms or make substantial payments to settle claims or to satisfy damages awarded by courts.

From time to time, we are involved in other disputes or regulatory inquiries that arise in the ordinary course of business, including suits by our customers (individually or as class actions) alleging, among other things, improper disclosure of our prices, rules, or policies, that our practices, prices, rules, policies, or customer/user agreements violate applicable law, or that we have acted unfairly and/or not acted in conformity with such prices, rules, policies, or agreements. In addition to these types of disputes and regulatory inquiries, our operations are also subject to regulatory and/or legal review and/or challenges that may reflect the increasing global regulatory focus to which the payments industry is subject and, when taken as a whole with other regulatory and legislative action, such actions could result in the imposition of costly new compliance burdens on our business and customers and may lead to increased costs and decreased transaction volume and revenue. Further, the number and significance of these disputes and inquiries are increasing as our business has grown and expanded in scale and scope, including the number of active accounts and payments transactions on our platforms, the range and increasing complexity of the products and services that we offer, and our geographical operations. Any claims or regulatory actions against us, whether meritorious or not, could be time consuming, result in costly litigation, settlement payments, damage awards (including statutory damages for certain causes of action in certain jurisdictions), fines, penalties, injunctive relief, or increased costs of doing business through adverse judgment or settlement, require us to change our business practices in expensive ways, require significant amounts of management time, result in the diversion of significant operational resources, or otherwise harm our business.

### *INDEMNIFICATION PROVISIONS*

Our agreements with eBay governing our separation from eBay provide for specific indemnity and liability obligations for both eBay and us. Disputes between eBay and us have arisen and others may arise in the future, and an adverse outcome in such matters could materially and adversely impact our business, results of operations, and financial condition. In addition, the indemnity rights we have against eBay under the agreements may not be sufficient to protect us, and our indemnity obligations to eBay may be significant.

In the ordinary course of business, we include indemnification provisions in certain of our agreements with parties with whom we have commercial relationships. Under these contracts, we generally indemnify, hold harmless, and agree to reimburse the indemnified party for losses suffered or incurred by the indemnified party in connection with claims by any third party with respect to our domain names, trademarks, logos, and other branding elements to the extent that such marks are related to the subject agreement. We have provided an indemnity for other types of third-party claims, which are indemnities related primarily to intellectual property rights, confidentiality, willful misconduct, data privacy obligations, and certain breach of contract claims. We have also provided an indemnity to our payments processors in the event of card association fines against the processor arising out of conduct by us or our customers. It is not possible to determine the maximum potential loss under these indemnification provisions due to our limited history of prior indemnification claims and the unique facts and circumstances involved in each particular situation.

PayPal has participated in the U.S. Government's Paycheck Protection Program administered by the U.S. Small Business Administration. Loans made under this program are funded by an independent chartered financial institution that we partner with. We receive a fee for providing origination services and loan servicing for these loans and retain operational risk related to those activities. We have agreed, under certain circumstances, to provide indemnities in connection with the services provided for loans made under this program.

To date, no significant costs have been incurred, either individually or collectively, in connection with our indemnification provisions.

### *OFF-BALANCE SHEET ARRANGEMENTS*

As of September 30, 2021 and December 31, 2020, we had no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our consolidated financial condition, results of operations, liquidity, capital expenditures, or capital resources.

### *PROTECTION PROGRAMS*

We provide merchants and consumers with protection programs for certain transactions completed on our Payments Platform. These programs are intended to protect both merchants and consumers from loss primarily due to fraud and counterparty performance. Our buyer protection program provides protection to consumers for qualifying purchases by reimbursing the consumer for the full amount of the purchase if a purchased item does not arrive or does not match the seller's description. Our seller protection programs provide protection to merchants against claims that a transaction was not authorized by the buyer or claims that an item was not received by covering the seller for the full amount of the payment on eligible sales. These protection programs are considered assurance-type warranties under applicable accounting standards for which we estimate and record associated costs in transaction and credit losses during the period the payment transaction is completed.

At September 30, 2021 and December 31, 2020, the allowance for transaction losses was $104 million and $144 million, respectively. The allowance for negative customer balances was $283 million and $270 million at September 30, 2021 and December 31, 2020, respectively. The following table shows changes in the allowance for transaction losses and negative customer balances related to our protection programs for the three and nine months ended September 30, 2021 and 2020:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (in millions) | | | |
| Beginning balance | $ 366 | $ 373 | $ 414 | $ 399 |
| Provision | 293 | 329 | 847 | 847 |
| Realized losses | (313) | (280) | (964) | (863) |
| Recoveries | 41 | 22 | 90 | 61 |
| Ending balance | $ 387 | $ 444 | $ 387 | $ 444 |

## NOTE 14—STOCK REPURCHASE PROGRAMS

During the nine months ended September 30, 2021, we repurchased approximately 7 million shares of our common stock for approximately $1.9 billion at an average cost of $255.05. These shares were purchased in the open market under our stock repurchase program authorized in July 2018. As of September 30, 2021, a total of approximately $6.6 billion remained available for future repurchases of our common stock under our July 2018 stock repurchase program.

## NOTE 15—STOCK-BASED PLANS

### *STOCK-BASED COMPENSATION EXPENSE*

Stock-based compensation expense for our equity incentive plans are measured based on their estimated fair value at the time of grant, and recognized over the award's vesting period.

The impact on our results of operations of recording stock-based compensation expense under our equity incentive plans for the three and nine months ended September 30, 2021 and 2020 was as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| | (In millions) | | | |
| Customer support and operations | $ 56 | $ 63 | $ 205 | $ 179 |
| Sales and marketing | 38 | 45 | 134 | 131 |
| Technology and development | 117 | 138 | 403 | 384 |
| General and administrative | 100 | 127 | 348 | 330 |
| Total stock-based compensation expense | $ 311 | $ 373 | $ 1,090 | $ 1,024 |
| Capitalized as part of internal use software and website development costs | $ 17 | $ 13 | $ 51 | $ 34 |

## NOTE 16—INCOME TAXES

Our effective tax rate for the three and nine months ended September 30, 2021 was 7% and 1%, respectively. Our effective tax rate for the three and nine months ended September 30, 2020 was 11% and 18%, respectively. The difference between our effective tax rate and the U.S. federal statutory rate of 21% in the above periods was primarily the result of foreign income taxed at different rates, discrete tax adjustments including tax benefits related to stock-based compensation, and for the nine months ended September 30, 2020, tax expense related to the intra-group transfer of intellectual property.

## NOTE 17—RESTRUCTURING AND OTHER CHARGES

During the first quarter of 2020, management approved a strategic reduction of the existing global workforce as part of a multiphase process to reorganize our workforce concurrently with the redesign of our operating structure, which spanned multiple quarters. During the three and nine months ended September 30, 2021, the associated restructuring charges were nil and $27 million, respectively. During the three and nine months ended September 30, 2020, the associated restructuring charges were $19 million and $74 million, respectively. We primarily incurred employee severance and benefits costs, as well as other associated consulting costs under the 2020 strategic reduction, substantially all of which have been accrued as of June 30, 2021.

The following table summarizes the restructuring reserve activity during the nine months ended September 30, 2021:

| | Employee Severance and Benefits and Other Associated Costs |
|---|---|
| | (In millions) |
| Accrued liability as of January 1, 2021 | $ 55 |
| Charges | 27 |
| Payments | (72) |
| Accrued liability as of September 30, 2021 | $ 10 |

Additionally, in the nine months ended September 30, 2021 and 2020 we incurred asset impairment charges of $26 million and $21 million, respectively, due to the exiting of certain leased properties which resulted in a reduction of certain ROU lease assets and related leasehold improvements. See “Note 6—Leases” for additional information.

## NOTE 18—SUBSEQUENT EVENTS

In October 2021, we completed the acquisition of Paidy, Inc. (“Paidy”) for approximately $2.7 billion, consisting of approximately $2.5 billion in cash, and approximately $175 million in assumed restricted stock and restricted stock units, subject to vesting conditions. Paidy is a two-sided payments platform that primarily provides buy now, pay later solutions (installment credit offerings) in Japan. With the acquisition of Paidy, we intend to expand our capabilities and relevance in Japan. The acquisition will be accounted for as a business combination. The purchase price allocation has not yet been completed, and as such, further disclosure has been omitted.

## ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements that involve expectations, plans, or intentions (such as those relating to future business, future results of operations or financial condition, new or planned features or services, mergers or acquisitions, or management strategies). Additionally, our forward looking statements include expectations related to anticipated impacts of the coronavirus pandemic. These forward-looking statements can be identified by words such as "may," "will," "would," "should," "could," "expect," "anticipate," "believe," "estimate," "intend," "strategy," "future," "opportunity," "plan," "project," "forecast," and other similar expressions. These forward-looking statements involve risks and uncertainties that could cause our actual results and financial condition to differ materially from those expressed or implied in our forward-looking statements. Such risks and uncertainties include, among others, those discussed in Part I, Item 1A, Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2020 (the "2020 Form 10-K"), as supplemented in the risk factors set forth below in Part II, Item 1A, Risk Factors, of this Form 10-Q, as well as in our unaudited condensed consolidated financial statements, related notes, and the other information appearing in this report and our other filings with the Securities and Exchange Commission ("SEC"). We do not intend, and undertake no obligation except as required by law, to update any of our forward-looking statements after the date of this report to reflect actual results or future events or circumstances. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. You should read the following "Management's Discussion and Analysis of Financial Condition and Results of Operations" in conjunction with the unaudited condensed consolidated financial statements and the related notes that appear in this report. Unless otherwise expressly stated or the context otherwise requires, references to "we," "our," "us," "the Company," and "PayPal" refer to PayPal Holdings, Inc. and its consolidated subsidiaries.*

### BUSINESS ENVIRONMENT

#### *THE COMPANY*

We are a leading technology platform and digital payments company that enables digital and mobile payments on behalf of merchants and consumers worldwide. PayPal is committed to democratizing financial services to improve the financial health of individuals and to increase economic opportunity for entrepreneurs and businesses of all sizes around the world. Our goal is to enable our merchants and consumers to manage and move their money anywhere in the world, anytime, on any platform, and using any device when sending payments or getting paid. We also facilitate person-to-person payments through our PayPal, Venmo, and Xoom products and services and simplify and personalize shopping experiences for our consumers through our Honey Platform. Our combined payment solutions, including our core PayPal, PayPal Credit, Braintree, Venmo, Xoom, Zettle, and Hyperwallet products and services, comprise our proprietary Payments Platform.

#### *Regulatory environment*

We operate globally and in a rapidly evolving regulatory environment characterized by a heightened focus by regulators globally on all aspects of the payments industry, including countering terrorist financing, anti-money laundering, privacy, cybersecurity, and consumer protection. The laws and regulations applicable to us, including those enacted prior to the advent of digital and mobile payments, are continuing to evolve through legislative and regulatory action and judicial interpretation. New or changing laws and regulations, including the changes to their interpretation and implementation, as well as increased penalties and enforcement actions related to non-compliance, could have a material adverse impact on our business, results of operations, and financial condition. We monitor these areas closely and are focused on designing compliant solutions for our customers.

#### *Information security*

Information security risks for global payments and technology companies like us have increased significantly in recent years. Although we have developed systems and processes designed to protect the data we manage, prevent data loss and other security incidents and effectively respond to known and potential risks, and expect to continue to expend significant resources to bolster these protections, we remain subject to these risks and there can be no assurance that our security measures will provide sufficient security or prevent breaches or attacks. For additional information regarding our information security risks, see Part I, Item 1A, Risk Factors in our 2020 Form 10-K, as supplemented and, to the extent inconsistent, superseded below (if applicable) in Part II, Item 1A, Risk Factors of this Form 10-Q.

### *COVID-19*

The coronavirus ("COVID-19") pandemic resulted in government authorities and businesses throughout the world implementing numerous measures intended to contain and limit the spread of COVID-19, including travel restrictions, border closures, quarantines, shelter-in-place and lock-down orders, mask and social distancing requirements, and business limitations and shutdowns. The spread of COVID-19 and increased variants has caused, and may continue to cause us to make significant modifications to our business practices, including enabling most of our workforce to work from home, establishing strict health and safety protocols for our offices, restricting physical participation in meetings, events, and conferences, and imposing restrictions on employee travel. We will continue to actively monitor the situation and may take further actions that may alter our business practices as may be required by federal, state, or local authorities or that we determine are in the best interests of our employees, customers, or business partners.

The spread of COVID-19 has also accelerated the shift from in-store shopping and traditional in-store payment methods (e.g., cash) towards e-commerce and digital payments and resulted in increased customer demand for safer payment and delivery solutions (e.g. contactless payment methods, buy online and pick up in store) and a significant increase in online spending in certain verticals that have historically had a strong in-store presence. On balance, our business has benefited from these behavioral shifts, including a significant increase in net new active accounts and payments volume. To the extent that consumers revert to pre-COVID-19 behaviors as mitigation measures to limit the spread of COVID-19 are lifted or relaxed and effective vaccines for COVID-19 are available and widely distributed, our business, financial condition, and results of operations could be adversely impacted.

The rapidly changing global market and economic conditions as a result of the COVID-19 pandemic have impacted, and are expected to continue to impact, our operations and business. The broader implications of the COVID-19 pandemic and related global economic unpredictability on our business, financial condition, and results of operations remain uncertain. For additional information on how the COVID-19 pandemic has impacted and could continue to negatively impact our business, see below for specific discussion in the respective areas, and also refer to Part I, Item 1A, Risk Factors in our 2020 Form 10-K.

### *BREXIT*

The United Kingdom ("U.K.") formally exited the European Union ("EU") and the European Economic Area ("EEA") on January 31, 2020 (commonly referred to as "Brexit") with the expiration of a transition period on December 31, 2020. PayPal (Europe) S.à.r.l. et Cie, SCA ("PayPal (Europe)") operates in the U.K. within the scope of its passport permissions (as they stood at the end of the transition period) under the Temporary Permissions Regime pending the grant of new U.K. authorizations by the U.K financial regulators. We are currently unable to determine the longer-term impact that Brexit will have on our business, which will depend, in part, on the implications of new tariff, trade, and regulatory frameworks that now govern the provision of cross-border goods and services between the U.K. and the EEA, as well as the financial and operational consequences of the requirement for PayPal (Europe) to obtain new U.K. authorizations to operate its business longer-term within the U.K. market. For additional information on how Brexit could affect our business, see Part I, Item 1A, Risk Factors in our 2020 Form 10-K, as supplemented and, to the extent inconsistent, superseded below (if applicable) in Part II, Item 1A, Risk Factors of this Form 10-Q.

Brexit may contribute to instability in financial, stock, and foreign currency exchange markets, including volatility in the value of the British Pound and Euro. We have foreign currency exchange exposure management programs designed to help reduce the impact from foreign currency exchange rate movements. The below tables provide the percentage of our total net revenues and gross loans and interest receivable from the U.K. and EU (excluding the U.K.) for the periods presented:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| Net revenues generated from the U.K. | 9 % | 11 % | 9 % | 11 % |
| Net revenues generated from the EU (excluding the U.K.) | 18 % | 18 % | 20 % | 18 % |

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| Gross loans and interest receivable due from customers in the U.K. | 45 % | 50 % |
| Gross loans and interest receivable due from customers in the EU (excluding the U.K.) | 20 % | 14 % |

## OVERVIEW OF RESULTS OF OPERATIONS

The following table provides a summary of our condensed consolidated financial results for the three and nine months ended September 30, 2021 and 2020:

| | Three Months Ended September 30, | | Percent Increase/(Decrease) | | Nine Months Ended September 30, | | Percent Increase/(Decrease) | |
|---|---|---|---|---|---|---|---|---|
| | 2021 | 2020 | | | 2021 | 2020 | | |
| | (In millions, except percentages and per share data) | | | | | | | |
| Net revenues | $ 6,182 | $ 5,459 | 13 | % | $ 18,453 | $ 15,338 | 20 | % |
| Operating expenses | 5,139 | 4,482 | 15 | % | 15,241 | 13,012 | 17 | % |
| Operating income | $ 1,043 | $ 977 | 7 | % | $ 3,212 | $ 2,326 | 38 | % |
| Operating margin | 17 % | 18 % | | ** | 17 % | 15 % | | ** |
| Other income (expense), net | $ 122 | $ 167 | (27) | % | $ 181 | $ 880 | (79) | % |
| Income tax expense | 78 | 123 | (37) | % | 25 | 571 | (96) | % |
| Effective tax rate | 7 % | 11 % | | ** | 1 % | 18 % | | ** |
| Net income | $ 1,087 | $ 1,021 | 6 | % | $ 3,368 | $ 2,635 | 28 | % |
| Net income per diluted share | $ 0.92 | $ 0.86 | 7 | % | $ 2.84 | $ 2.22 | 28 | % |
| Net cash provided by operating activities[1] | $ 1,513 | $ 1,314 | 15 | % | $ 4,577 | $ 4,507 | 2 | % |

All amounts in tables are rounded to the nearest million, except as otherwise noted. As a result, certain amounts may not recalculate using the rounded amounts provided.

[1] Prior period amounts have been revised to conform to the current presentation. For additional information, see "Note 1—Overview and Summary of Significant Accounting Policies" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

** Not meaningful

### *THREE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020*

Net revenues increased $723 million, or 13%, in the three months ended September 30, 2021 compared to the same period of the prior year driven primarily by growth in total payment volume ("TPV", as defined below under "Net Revenues") of 26%.

Total operating expenses increased $657 million, or 15%, in the three months ended September 30, 2021 compared to the same period of the prior year due primarily to an increase in transaction expense, and to a lesser extent, increases in technology and development expenses and sales and marketing expenses. These increases were partially offset by a decline in transaction and credit losses.

Operating income increased by $66 million, or 7%, in the three months ended September 30, 2021 compared to the same period of the prior year due to growth in net revenues, partially offset by an increase in operating expenses. Our operating margin was 17% and 18% in the three months ended September 30, 2021 and 2020, respectively. Operating margin for the three months ended September 30, 2021 was positively impacted by the decline in transaction and credit losses.

Net income increased by $66 million, or 6%, in the three months ended September 30, 2021 compared to the same period of the prior year due to the previously discussed increase in operating income of $66 million and a decrease in income tax expense of $45 million driven by higher benefits associated with discrete tax adjustments and lower net gains on strategic investments, partially offset by a decrease of $45 million in other income (expense), net driven primarily by lower net gains on strategic investments.

### *NINE MONTHS ENDED SEPTEMBER 30, 2021 AND 2020*

Net revenues increased $3.1 billion, or 20%, in the nine months ended September 30, 2021 compared to the same period of the prior year driven primarily by growth in TPV of 38%.

Total operating expenses increased $2.2 billion, or 17%, in the nine months ended September 30, 2021 compared to the same period of the prior year due primarily to an increase in transaction expense, and to a lesser extent, increases in sales and marketing expenses, technology and development expenses, and customer support and operations expense, partially offset by a decline in transaction and credit losses.

Operating income increased by $886 million, or 38%, in the nine months ended September 30, 2021 compared to the same period of the prior year due to growth in net revenues, partially offset by an increase in operating expenses. Our operating margin was 17% and 15% in the nine months ended September 30, 2021 and 2020, respectively. Operating margin for the nine months ended September 30, 2021 was positively impacted by revenue growth outpacing growth in operating expenses, which benefited from a decline in transaction and credit losses.

Net income increased by $733 million, or 28%, in the nine months ended September 30, 2021 compared to the same period of the prior year due to the previously discussed increase in operating income of $886 million and a decrease in income tax expense of $546 million, driven primarily by lower expense related to intra-group transfers of intellectual property, higher benefits associated with discrete tax adjustments, and lower net gains on strategic investments. This was partially offset by a decrease of $699 million in other income (expense), net driven primarily by lower net gains on strategic investments compared to the prior period.

## IMPACT OF FOREIGN CURRENCY EXCHANGE RATES

We have significant international operations that are denominated in foreign currencies, primarily the British Pound, Euro, Australian dollar, and Canadian dollar, subjecting us to foreign currency exchange risk which may adversely impact our financial results. The strengthening or weakening of the U.S. dollar versus the British Pound, Euro, Australian dollar, and Canadian dollar, as well as other currencies in which we conduct our international operations, impacts the translation of our net revenues and expenses generated in these foreign currencies into the U.S. dollar. We generated approximately 44% and 47% of our net revenues from customers domiciled outside of the U.S. in the three and nine months ended September 30, 2021, respectively. We generated approximately 48% of our net revenues from customers domiciled outside of the U.S. in both the three and nine months ended September 30, 2020. Because we generate substantial net revenues internationally, we are subject to the risks of doing business outside of the U.S. See Part I, Item 1A, Risk Factors in our 2020 Form 10-K, as supplemented and, to the extent inconsistent, superseded (if applicable) below in Part II, Item 1A, Risk Factors of this Form 10-Q.

We calculate the year-over-year impact of foreign currency exchange movements on our business using prior period foreign currency exchange rates applied to current period transactional currency amounts. While changes in foreign currency exchange rates affect our reported results, we have a foreign currency exchange exposure management program in which we designate certain foreign currency exchange contracts as cash flow hedges intended to reduce the impact on earnings from foreign currency exchange rate movements. Gains and losses from these foreign currency exchange contracts are recognized as a component of transaction revenues in the same period the forecasted transactions impact earnings.

In the three and nine months ended September 30, 2021, year-over-year foreign currency movements relative to the U.S. dollar had the following impact on our reported results:

| | Three Months Ended September 30, 2021 | Nine Months Ended September 30, 2021 |
|---|---|---|
| | (In millions) | |
| Favorable impact to net revenues (exclusive of hedging impact) | $ 61 | $ 488 |
| Hedging impact | (44) | (192) |
| Favorable impact to net revenues | 17 | 296 |
| Unfavorable impact to operating expense | (29) | (203) |
| Net (unfavorable) favorable impact to operating income | $ (12) | $ 93 |

While we enter into foreign currency exchange contracts to help reduce the impact on earnings from foreign currency exchange rate movements, it is impossible to predict or eliminate the total effects of this exposure.

Additionally, in connection with transactions occurring in multiple currencies on our Payments Platform, we generally set our foreign currency exchange rates daily, and may face financial exposure if we incorrectly set our foreign currency exchange rates or as a result of fluctuations in foreign currency exchange rates between the times that we set our foreign currency exchange rates and when transactions occur. Given that we also have foreign currency exchange risk on our assets and liabilities denominated in currencies other than the functional currency of our subsidiaries, we have an additional foreign currency exchange exposure management program in which we use foreign currency exchange contracts to offset the impact of foreign currency exchange rate movements on our assets and liabilities. The foreign currency exchange gains and losses on our assets and liabilities are recorded in other income (expense), net, and are offset by the gains and losses on the foreign currency exchange contracts. These foreign currency exchange contracts reduce, but do not entirely eliminate, the impact of foreign currency exchange rate movements on our assets and liabilities.

## FINANCIAL RESULTS

### *NET REVENUES*

Our revenues are classified into the following two categories:

- *Transaction revenues*: Net transaction fees charged to merchants and consumers on a transaction basis primarily based on the TPV completed on our Payments Platform. Growth in TPV is directly impacted by the number of payment transactions that we enable on our Payments Platform. We earn additional fees on transactions where we perform currency conversion, when we enable cross-border transactions (i.e., transactions where the merchant and consumer are in different countries), to facilitate the instant transfer of funds for our customers from their PayPal or Venmo account to their debit card or bank account, to facilitate the purchase and sale of cryptocurrencies, and other miscellaneous fees.

- *Revenues from other value added services*: Net revenues derived primarily from revenue earned through partnerships, referral fees, subscription fees, gateway fees, and other services we provide to our merchants and consumers. We also earn revenues from interest and fees earned primarily on our portfolio of loans receivable, and interest earned on certain assets underlying customer balances.

Active accounts, number of payment transactions, number of payment transactions per active account, and TPV are key non-financial performance metrics ("key metrics") that management uses to measure the performance of our business, and are defined as follows:

- An *active account* is an account registered directly with PayPal or a platform access partner that has completed a transaction on our Payments Platform or through our Honey Platform, not including gateway-exclusive transactions, within the past 12 months. A platform access partner is a third party whose customers are provided access to PayPal's Payments Platform through such third party's login credentials. The number of active accounts provides management with additional perspective on the growth of accounts across our Payments and Honey Platforms as well as the overall scale of our platforms.

- *Number of payment transactions* are the total number of payments, net of payment reversals, successfully completed on our Payments Platform or enabled by PayPal via a partner payment solution, not including gateway-exclusive transactions.

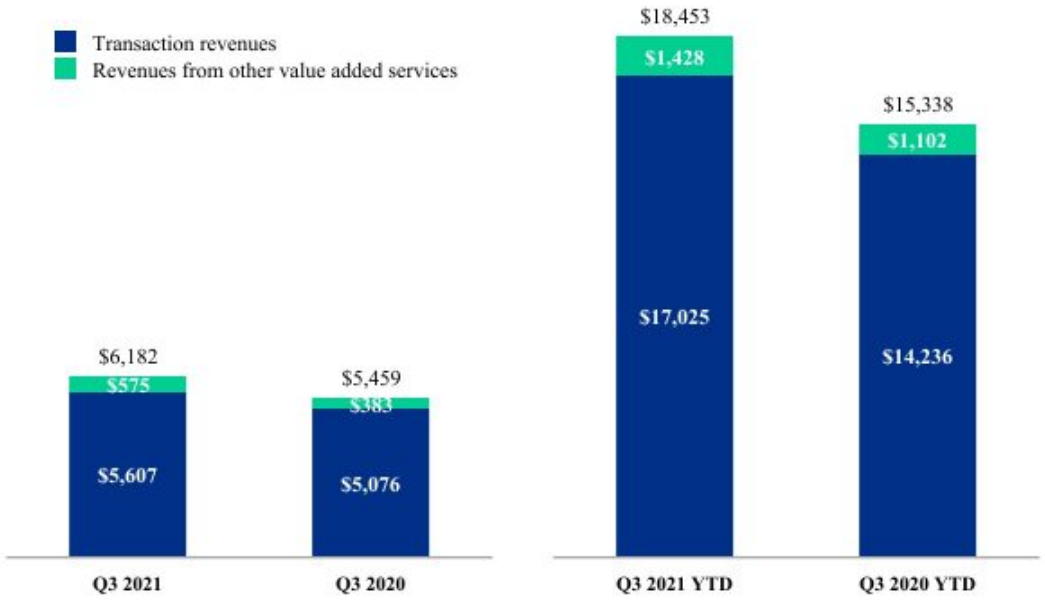
- *Number of payment transactions per active account* reflects the total number of payment transactions within the previous 12-month period, divided by active accounts at the end of the period. The number of payment transactions per active account provides management with insight into the average number of times customer accounts engage in payments activity on our Payments Platform in a given period.

- *TPV* is the value of payments, net of payment reversals, successfully completed on our Payments Platform, or enabled by PayPal via a partner payment solution, not including gateway-exclusive transactions.

As our transaction revenue is typically correlated with TPV growth and the number of payment transactions completed on our Payments Platform, management uses these metrics to gain insights into the scale and strength of our Payments Platform, the engagement level of our customers, and underlying activity and trends which are indicators of current and future performance. We present these key metrics to enhance investors' evaluation of the performance of our business and operating results.

***Net revenue analysis***

The components of our net revenues for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




*Transaction revenues*

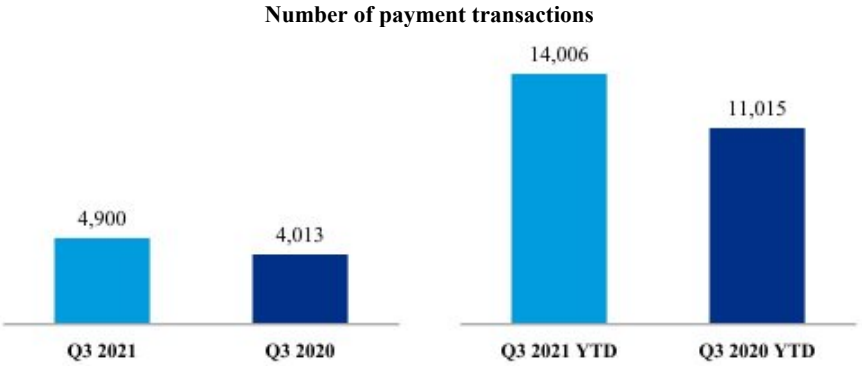
Transaction revenues grew by $531 million, or 10%, in the three months ended September 30, 2021 compared to the same period of the prior year driven primarily by growth in Braintree products and services and, to a lesser extent, Venmo products and services. Transaction revenues grew by $2.8 billion, or 20%, for the nine months ended September 30, 2021 compared to the same period of the prior year mainly attributable to our core PayPal and Braintree products and services. The transaction revenue growth in the three and nine months ended September 30, 2021 was driven by strong growth in TPV and the number of payment transactions on our Payments Platform. In the three and nine months ended September 30, 2021, we benefited from the recovery of travel and events verticals, which were adversely impacted in the prior year as a result of the COVID-19 pandemic. These factors favorably impacting growth in transaction revenues in the current period were offset by a decline in TPV and revenue we generate from eBay's marketplace platform, which we expect to continue to negatively impact revenue growth trends through the remainder of 2021, and to a lesser extent in 2022.

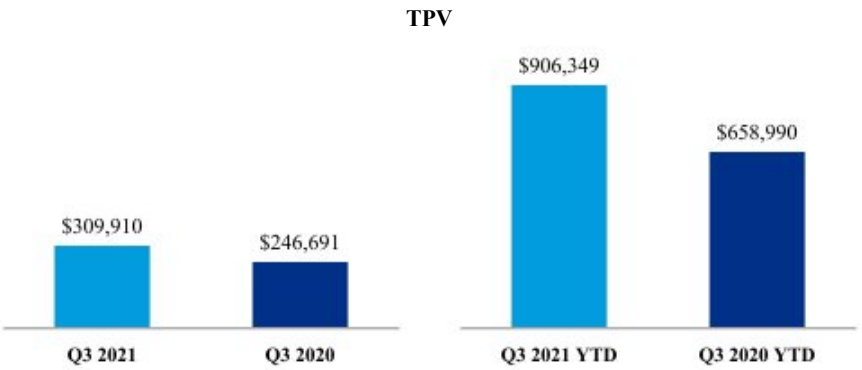
In the first quarter of 2020, we experienced an adverse impact on our TPV and transaction revenues due to the initial impact of the COVID-19 pandemic. The shift beginning in the second quarter of 2020 from in-store payment methods to digital payments (as described above) has continued to benefit our business.

The graphs below present the respective key metrics (in millions) for the three and nine months ended September 30, 2021 and 2020:




*Reflects active accounts at the end of the applicable period.




The following table provides a summary of related metrics:

| | Three Months Ended September 30, | | Percent Increase/(Decrease) | | Nine Months Ended September 30, | | Percent Increase/(Decrease) | |
|---|---|---|---|---|---|---|---|---|
| | 2021 | 2020 | | | 2021 | 2020 | | |
| Number of payment transactions per active account | 44.2 | 40.1 | 10 | % | 44.2 | 40.1 | 10 | % |
| Percent of cross-border TPV | 15 % | 16 % | | ** | 16 % | 16 % | | ** |

** Not meaningful

We had 416 million active accounts as of September 30, 2021 compared to 361 million as of September 30, 2020, an increase of 15%. Number of payment transactions were 4.9 billion for the three months ended September 30, 2021 compared to 4.0 billion in the three months ended September 30, 2020, an increase of 22%. Number of payment transactions were 14.0 billion for the nine months ended September 30, 2021 compared to 11.0 billion in the nine months ended September 30, 2020, an increase of 27%. TPV was $310 billion for the three months ended September 30, 2021 compared to $247 billion in the three months ended September 30, 2020, an increase of 26%. TPV was $906 billion for the nine months ended September 30, 2021 compared to $659 billion in the nine months ended September 30, 2020, an increase of 38%.

Transaction revenues grew more slowly than TPV and number of payment transactions for the three and nine months ended September 30, 2021 compared to the same periods in the prior year due primarily to a decline in eBay's marketplace platform TPV with higher rates, a higher portion of TPV generated by platform partners, large merchants, and other marketplaces who generally pay lower rates with higher transaction volumes, and an unfavorable impact from hedging. Changes in prices charged to our customers did not significantly impact transaction revenue growth for the three and nine months ended September 30, 2021.

*Revenues from other value added services*

Revenues from other value added services increased $192 million, or 50%, and $326 million, or 30%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods in the prior year primarily attributable to increases in our revenue share with Synchrony Bank ("Synchrony") and fee revenue from the servicing of loans under the U.S. Government's Paycheck Protection Program ("PPP") administered by the U.S. Small Business Administration and enacted in March 2020 under the Coronavirus Aid, Relief, and Economic Security Act in response to the COVID-19 pandemic. We receive a fee for providing origination services and loan servicing for the loans and retain operational risk related to those activities. The fee revenue associated with servicing the PPP loans in the three and nine months ended September 30, 2021 was $93 million and $145 million, respectively, which included the acceleration of revenue recognized upon loan forgiveness and the extinguishment of our servicing obligations for a portion of the outstanding loans. At September 30, 2021, the remaining unearned fee revenue associated with the PPP loans was not material. The growth in revenues from other value added services in the three and nine months ended September 30, 2021 was also attributable to an increase in interest and fee revenue on our consumer loans receivable portfolio driven primarily by growth in international markets, partially offset by a decline in interest and fee revenue on our merchant loans receivable portfolio due to a decrease in outstanding loans and a decline in interest earned on certain assets underlying customer account balances resulting from lower interest rates.

The total gross consumer and merchant loans receivable balance was $4.2 billion as of September 30, 2021 and $3.4 billion as of September 30, 2020, reflecting a year-over-year increase of 23%. The year-over-year increase in total gross consumer and merchant loans receivable was driven by growth in our consumer receivable portfolio due to increased originations primarily from the expansion of our installment credit products, partially offset by a decline in our merchant receivable portfolio due to reduced originations as a result of modifications to our acceptable risk parameters in 2020.

In response to the COVID-19 pandemic, we took both proactive and reactive measures during 2020 to support our merchants and consumers that had loans and interest receivables due to us under our credit product offerings. These measures were intended to help reduce financial difficulties experienced by our customers and included providing payment holidays to grant payment deferrals to certain borrowers for varying periods of time, and amended payment terms through loan modifications in certain cases. Given the uncertainty surrounding the COVID-19 pandemic, including its duration and severity, related global economic conditions and the ultimate impact it may have on the financial condition of our merchants and consumers, the extent of these types of actions and their prospective impact on our interest and fee income is not determinable. In addition, consumers that have outstanding loans and interest receivable due to Synchrony may experience similar hardships that result in increased losses recognized by Synchrony, which may result in a decrease in our revenue share earned from Synchrony in future periods. In the event the overall return on the PayPal branded credit programs funded by Synchrony does not meet a minimum rate of return ("minimum return threshold") in a particular quarter, our revenue share for that period would be zero. Further, in the event the overall return on the PayPal branded credit programs managed by Synchrony does not meet the minimum return threshold as measured over four consecutive quarters and in the following quarter, we would be required to make a payment to Synchrony, subject to certain limitations. Through September 30, 2021, the overall return on the PayPal branded credit programs funded by Synchrony exceeded the minimum return threshold.

## *OPERATING EXPENSES*

The following table summarizes our operating expenses and related metrics we use to assess the trends in each:

| | Three Months Ended September 30, | | Percent Increase/(Decrease) | | Nine Months Ended September 30, | | Percent Increase/(Decrease) | |
|---|---|---|---|---|---|---|---|---|
| | 2021 | 2020 | | | 2021 | 2020 | | |
| | (In millions, except percentages) | | | | | | | |
| Transaction expense | $ 2,564 | $ 2,022 | 27 | % | $ 7,363 | $ 5,604 | 31 | % |
| Transaction and credit losses | 268 | 344 | (22) | % | 710 | 1,375 | (48) | % |
| Customer support and operations | 504 | 449 | 12 | % | 1,543 | 1,271 | 21 | % |
| Sales and marketing | 549 | 471 | 17 | % | 1,779 | 1,256 | 42 | % |
| Technology and development | 755 | 674 | 12 | % | 2,242 | 1,910 | 17 | % |
| General and administrative | 498 | 503 | (1) | % | 1,544 | 1,501 | 3 | % |
| Restructuring and other charges | 1 | 19 | (95) | % | 60 | 95 | (37) | % |
| Total operating expenses | $ 5,139 | $ 4,482 | 15 | % | $ 15,241 | $ 13,012 | 17 | % |
| Transaction expense rate[(1)] | 0.83 % | 0.82 % | | ** | 0.81 % | 0.85 % | | ** |
| Transaction and credit loss rate[(2)] | 0.09 % | 0.14 % | | ** | 0.08 % | 0.21 % | | ** |

(1) Transaction expense rate is calculated by dividing transaction expense by TPV.
(2) Transaction and credit loss rate is calculated by dividing transaction and credit losses by TPV.
** Not meaningful.

### *Transaction expense*

Transaction expense for the three and nine months ended September 30, 2021 and 2020 was as follows (in millions):




Transaction expense increased by $542 million, or 27%, and $1.8 billion, or 31%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year due primarily to the increase in TPV of 26% and 38% for the three and nine months ended September 30, 2021, respectively. The increase in transaction expense rate for the three months ended September 30, 2021 compared to the same period of the prior year was due primarily to unfavorable changes in product and funding mix. The decrease in transaction expense rate for the nine months ended September 30, 2021 was attributable to changes in product mix, merchant mix, and funding mix.

Our transaction expense rate is impacted by changes in product mix, merchant mix, regional mix, funding mix, and assessments charged by payment processors and other financial institutions when we draw funds from a customer's credit or debit card, bank account, or other funding sources. The cost of funding a transaction with a credit or debit card is generally higher than the cost of funding a transaction from a bank or through internal sources such as a PayPal or Venmo account balance or PayPal Credit. For each of the three and nine months ended September 30, 2021, approximately 1% of TPV was funded with PayPal Credit, compared to approximately 1% and 2% of TPV, respectively, for the same periods of 2020. For the three and nine months ended September 30, 2021, approximately 38% and 39% of TPV, respectively, was generated outside of the U.S. For each of the three and nine months ended September 30, 2020, approximately 39% of TPV was generated outside of the U.S. As we expand the availability and presentation of alternative funding sources to our customers, our funding mix may change, which could increase or decrease our transaction expense rate.

***Transaction and credit losses***

The components of our transaction and credit losses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




Transaction and credit losses decreased by $76 million, or 22%, and $665 million, or 48%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year.

Transaction losses were $293 million in the three months ended September 30, 2021 compared to $329 million in the three months ended September 30, 2020, a decrease of $36 million, or 11%. Transaction losses were $847 million in both the nine months ended September 30, 2021 and 2020, respectively. Transaction loss rate (transaction losses divided by TPV) was 0.09% for both the three and nine months ended September 30, 2021 and 0.13% for both the three and nine months ended September 30, 2020. The decrease in transaction losses in the three months ended September 30, 2021 was primarily due to benefits realized from continued risk mitigation strategies, partially offset by growth in TPV. These factors contributed to a decrease in our transaction loss rate in the three and nine months ended September 30, 2021 compared to the same periods of the prior year. The duration and severity of the impacts of the COVID-19 pandemic and related global economic conditions remain unknown. The negative impacts on macroeconomic conditions could increase the risk of merchant bankruptcy, insolvency, business failure, or other business interruption, which may adversely impact our transaction losses, particularly for merchants that sell goods or services in advance of the date of their delivery or use.

Credit losses declined by $40 million, or 267%, and $665 million, or 126% in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year. The components of credit losses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|---|---|---|---|
| | 2021 | 2020 | 2021 | 2020 |
| Net charge-offs[1] | $ 38 | $ 79 | $ 166 | $ 232 |
| Reserve build (release)[2] | (63) | (64) | (303) | 296 |
| Credit losses | $ (25) | $ 15 | $ (137) | $ 528 |

[1] Net charge-offs includes the principal charge-offs partially offset by recoveries for consumer and merchant receivables.
[2] Reserve build (release) represents change in allowance for principal receivables excluding foreign currency remeasurement and, for the prior periods, impact of adoption of credit losses accounting standard.

The benefit in the three and nine months ended September 30, 2021 was attributable to the net release of reserves for loans and interest receivable due to improvements in both current and projected macroeconomic conditions, including lower projected unemployment, lower projected consumer credit card charge-off rates, and improving growth in projected household income, as well as the credit quality of loans outstanding, partially offset by provisions for originations during the period. The net release of reserves also reflects the impact of qualitative adjustments to allowances for our merchant and consumer portfolios. These qualitative adjustments resulted in increases in reserves to account for a high degree of uncertainty around the financial health of our consumer and merchant borrowers, including uncertainty around the effectiveness of loan modification programs made available to merchants, as well as continued volatility with respect to macroeconomic conditions. The credit losses in the three months ended September 30, 2020 were due to provisions for originations partially offset by reserve releases associated with modest improvement in credit quality and macroeconomic conditions during the period. The credit losses in the nine months ended September 30, 2020 were primarily associated with an increase in provisions for our loans and interest receivable portfolio resulting from a reserve build driven by a sharp deterioration in macroeconomic projections reflecting the anticipated impact of the COVID-19 pandemic, significantly increasing our current expected credit losses, and to a lesser extent, provisions associated with originations and changes in credit quality during the period.

The consumer loans and interest receivable balance as of September 30, 2021 and 2020 was $2.8 billion and $1.6 billion, respectively, representing a year-over-year increase of 72% driven by growth of our installment credit products in international markets and the U.S. and, to a lesser extent, growth of PayPal Credit in international markets. Approximately 63% and 87% of our consumer loans receivable outstanding as of September 30, 2021 and 2020, respectively, were due from consumers in the U.K. The decline in the percentage of consumer loans receivable outstanding in the U.K. at September 30, 2021 compared to September 30, 2020 was due to overall growth in the consumer loan portfolio, particularly from installment credit products in other markets.

The following table provides information regarding the credit quality of our consumer loans and interest receivable balance:

| | September 30, | |
|---|---|---|
| | 2021 | 2020 |
| Percent of consumer loans and interest receivable current | 96.8 % | 98.2 % |
| Percent of consumer loans and interest receivable > 90 days outstanding[1] | 1.5 % | 0.7 % |
| Net charge-off rate[2] | 2.6 % | 5.0 % |

[1] Represents percentage of balances which are 90 days past the billing date to the consumer or contractual repayment date on installment credit products.
[2] Net charge-off rate is the annual ratio of net credit losses, excluding fraud losses, on consumer loans receivables as a percentage of the average daily amount of consumer loans and interest receivables balance during the period.

The net charge-off rate at September 30, 2021 benefited from a sale of previously charged off receivables.

We offer access to credit products for certain small and medium-sized merchants, which we refer to as our merchant lending offerings. Total merchant loans, advances, and interest and fees receivable outstanding, net of participation interest sold, as of September 30, 2021 were $1.4 billion, compared to $1.7 billion as of September 30, 2020, representing a year-over-year decrease of 21%. The decrease in merchant loans, advances, and interest and fees receivable outstanding was due primarily to a reduction in originations due to modifications in our acceptable risk parameters as well as a shift towards merchants borrowing through the PPP. We do not own the receivables associated with loans originated through the PPP. Approximately 81% and 9% of our merchant receivables outstanding as of September 30, 2021 were due from merchants in the U.S. and U.K., respectively, as compared to 84% and 8%, respectively, as of September 30, 2020.

The following table provides information regarding the credit quality of our merchant loans, advances, and interest and fees receivable balance:

| | September 30, | |
|---|---|---|
| | 2021[1] | 2020[1] |
| Percent of merchant receivables within original expected or contractual repayment period | 90.5 % | 77.6 % |
| Percent of merchant receivables > 90 days outstanding after the end of original expected or contractual repayment period | 3.7 % | 9.8 % |
| Net charge-off rate[2] | 6.8 % | 12.2 % |

[1] Includes the impact of merchants participating in the troubled debt restructuring programs as described in "Note 11—Loans and Interest Receivable" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.
[2] Net charge-off rate is the annual ratio of net credit losses, excluding fraud losses, on merchant loans and advances as a percentage of the average daily amount of merchant loans, advances, and interest and fees balance during the period.

The increase in the percent of merchant receivables within the original expected or contractual repayment period, decrease in percent of merchant receivables greater than 90 days outstanding, and decrease in the net charge-off rate for merchant receivables at September 30, 2021 as compared to September 30, 2020 was due to the charge off of delinquent accounts that had been granted payment holidays or experienced financial difficulties as a result of the COVID-19 pandemic in the prior year as well as improved portfolio performance.

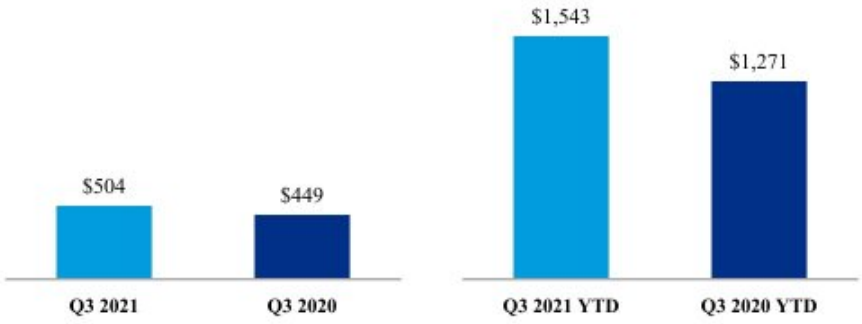
Beginning in the third quarter of 2020, we have granted certain merchants loan modifications intended to provide them with financial relief and help enable us to mitigate losses. The associated loans and interest receivables have been treated as troubled debt restructurings due to significant changes in their structure, including repayment terms and fee and rate structure.

Modifications to the acceptable risk parameters of our credit products in 2020 in response to the impacts of the COVID-19 pandemic resulted in the implementation of a number of risk mitigation strategies, including reduction of maximum loan size, tightening eligibility terms, and a shift from automated to manual underwriting of loans and advances. These changes in acceptable risk parameters have resulted in a decrease in originations as compared to pre-pandemic levels, which has resulted in a decrease in merchant receivables as of September 30, 2021 as compared to September 30, 2020. We continue to evaluate and modify our acceptable risk parameters in response to the changing macroeconomic environment and such changes in 2021 have resulted in a gradual increase in originations over the past six months. While the impact of the COVID-19 pandemic on the economic environment remains uncertain, the longer and more severe the pandemic, the more likely it is to have a material adverse impact on our borrowing base, which is primarily comprised of small and medium-sized merchants.

For additional information, see “Note 11—Loans and Interest Receivable” in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

***Customer support and operations***

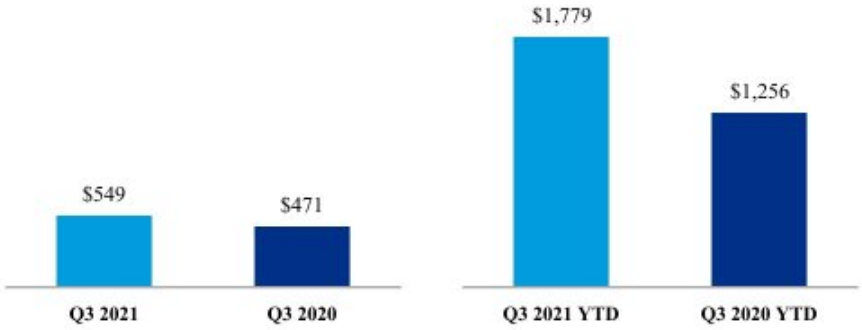
Customer support and operations expenses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




Customer support and operations expenses increased by $55 million, or 12%, and $272 million, or 21%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year due primarily to increases in employee-related expenses, customer onboarding and compliance costs, and contractors and consulting costs that support the growth of our active accounts and payment transactions.

***Sales and marketing***

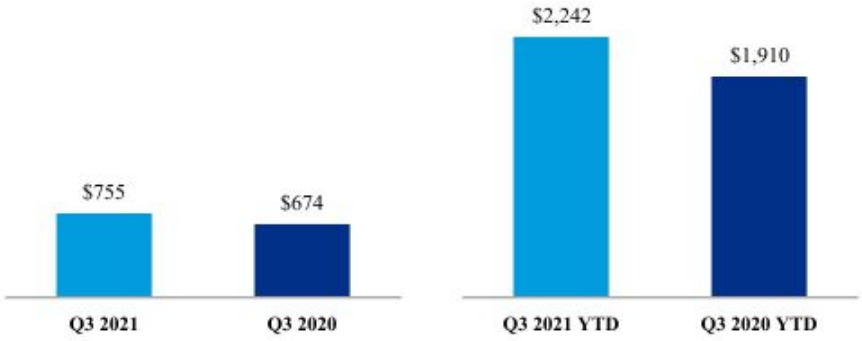
Sales and marketing expenses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




Sales and marketing expenses increased by $78 million, or 17%, and $523 million, or 42%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year due primarily to higher spending on marketing programs including user incentives to promote increased user engagement and new user acquisition. The growth in sales and marketing expenses in the nine months ended September 30, 2021 was also attributable to increase in employee-related expenses.

***Technology and development***

Technology and development expenses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




Technology and development expenses increased by $81 million, or 12%, and $332 million, or 17%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year due primarily to increases in costs related to contractors and consultants, cloud computing services utilized in delivering our products, and depreciation expense. In the three months ended September 30, 2021, the increase was partially offset by a decline in employee-related costs whereas in the nine months ended September 30, 2021 employee-related costs contributed to the growth in technology and development expenses.

***General and administrative***

General and administrative expenses for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




General and administrative expenses decreased by $5 million, or 1%, and increased by $43 million, or 3%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year. The decrease in general and administrative expenses in the three months ended September 30, 2021 was primarily attributable to a decrease in employee-related costs, partially offset by an increase in expenses associated with software services. The increase in general and administrative expenses in the nine months ended September 30, 2021 was primarily due to an increase in employee-related expenses and expenses associated with software services, partially offset by a decrease in professional services expenses.

***Restructuring and other charges***

Restructuring and other charges for the three and nine months ended September 30, 2021 and 2020 were as follows (in millions):




Restructuring and other charges decreased by $18 million and $35 million in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year.

During the first quarter of 2020, management approved a strategic reduction of the existing global workforce as part of a multiphase process to reorganize our workforce concurrently with the redesign of our operating structure, which spanned multiple quarters. During the three and nine months ended September 30, 2021, the associated restructuring charges were nil and $27 million, respectively. During the three and nine months ended September 30, 2020, the associated restructuring charges were $19 million and $74 million, respectively. We primarily incurred employee severance and benefits costs, as well as other associated consulting costs under the 2020 strategic reduction, substantially all of which have been accrued as of June 30, 2021. For information on the associated restructuring liability, see “Note 17—Restructuring and Other Charges” in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

Additionally, in the nine months ended September 30, 2021 and 2020 we incurred asset impairment charges of $26 million and $21 million, respectively, due to the exiting of certain leased properties which resulted in a reduction of certain right of use lease assets and related leasehold improvements.

### *Other income (expense), net*

Other income (expense), net decreased $45 million, or 27%, and $699 million, or 79%, in the three and nine months ended September 30, 2021, respectively, compared to the same periods of the prior year due primarily to lower net gains on strategic investments.

### *Income tax expense*

Our effective income tax rate was 7% and 11% for the three months ended September 30, 2021 and 2020, respectively. The decrease in our effective income tax rate for the three months ended September 30, 2021 compared to the same period of the prior year was due primarily to an increase in tax benefits associated with discrete tax adjustments and a decrease in tax expense associated with lower net gains on strategic investments, partially offset by tax expense related to intra-group transfers of intellectual property in the current period. Our effective income tax rate was 1% and 18% for the nine months ended September 30, 2021 and 2020, respectively. The decrease in our effective income tax rate for the nine months ended September 30, 2021 compared to the same period of the prior year was primarily attributable to a decrease in tax expense related to the intra-group transfers of intellectual property and an increase in tax benefits associated with discrete tax adjustments including stock-based compensation deductions.

## LIQUIDITY AND CAPITAL RESOURCES

We require liquidity and access to capital to fund our global operations, including customer protection programs, our credit products, capital expenditures, investments in our business, potential acquisitions and strategic investments, working capital, and other cash needs. The following table summarizes our cash, cash equivalents, and investments as of September 30, 2021 and December 31, 2020:

| | September 30, 2021 | December 31, 2020 |
|---|---|---|
| | (In millions) | |
| Cash, cash equivalents, and investments[1][2] | $ 16,539 | $ 15,852 |

[1] Excludes assets related to funds receivable and customer accounts of $35.1 billion and $33.4 billion at September 30, 2021 and December 31, 2020, respectively.
[2] Excludes total restricted cash of $23 million and $88 million at September 30, 2021 and December 31, 2020, respectively, and strategic investments of $3.5 billion and $3.2 billion as of September 30, 2021 and December 31, 2020, respectively.

### *Foreign cash, cash equivalents, and investments*

Cash, cash equivalents, and investments held by our foreign subsidiaries were $11.0 billion as of September 30, 2021 and $7.0 billion at December 31, 2020, or 67% and 44% of our total cash, cash equivalents, and investments as of those respective dates. At December 31, 2020, all of our cash, cash equivalents, and investments held by foreign subsidiaries were subject to U.S. taxation under Subpart F, Global Intangible Low Taxed Income ("GILTI"), or the one-time transition tax under the Tax Cuts and Jobs Act of 2017. Subsequent repatriations to the U.S. will not be taxable from a U.S. federal tax perspective, but may be subject to state or foreign withholding tax. A significant aspect of our global cash management activities involves meeting our customers' requirements to access their cash while simultaneously meeting our regulatory financial ratio commitments in various jurisdictions. Our global cash balances are required not only to provide operational liquidity to our businesses, but also to support our global regulatory requirements across our regulated subsidiaries. As such, not all of our cash is available for general corporate purposes.

### *Available credit and debt*

We maintain uncommitted credit facilities in various regions throughout the world with a borrowing capacity of approximately $80 million in the aggregate, where we can withdraw and utilize the funds at our discretion for general corporate purposes. As of September 30, 2021, the majority of the borrowing capacity under these credit facilities was available, subject to customary conditions to borrowing.

Other than as described above, there are no significant changes to the available credit and debt disclosed in our 2020 Form 10-K. For additional information, see "Note 12—Debt" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

We have a cash pooling arrangement with a financial institution for cash management purposes. The arrangement allows for cash withdrawals from the financial institution based upon our aggregate operating cash balances held within the financial institution ("Aggregate Cash Deposits"). The arrangement also allows us to withdraw amounts exceeding the Aggregate Cash Deposits up to an agreed-upon limit. The net balance of the withdrawals and the Aggregate Cash Deposits are used by the financial institution as a basis for calculating our net interest expense or income under the arrangement. As of September 30, 2021, we had a total of $6.7 billion in cash withdrawals offsetting our $6.7 billion in Aggregate Cash Deposits held within the financial institution under the cash pooling arrangement.

***Liquidity for loans receivable***

Growth in our portfolio of loan receivables increases our liquidity needs and any inability to meet those liquidity needs could adversely affect our business. We continue to evaluate partnerships and third party sources of funding for our loans receivable portfolio. In June 2018, the Luxembourg Commission de Surveillance du Secteur Financier (the "CSSF") agreed that PayPal's management may designate up to 35% of European customer balances held in our Luxembourg banking subsidiary to be used for European and U.S. credit activities. During the first quarter of 2021, an additional $700 million was approved to fund such credit activities. As of September 30, 2021, the cumulative amount approved by management to be designated for credit activities aggregated to $2.7 billion and represented approximately 27% of European customer balances that have been made available for our corporate use at that date as determined by applying financial regulations maintained by the CSSF. We may periodically seek to designate additional amounts of customer balances, if necessary, based on utilization of the approved funds and anticipated credit funding requirements. While our objective is to expand the availability of our credit products with capital from external sources, there can be no assurance that we will be successful in achieving that goal. Under certain exceptional circumstances, corporate liquidity could be called upon to meet our obligations related to our European customer balances.

***Credit ratings***

As of September 30, 2021, we continue to be rated investment grade by Standard and Poor's Financial Services, LLC, Fitch Ratings, Inc., and Moody's Investors Services, Inc. We expect that these credit rating agencies will continue to monitor our performance, including our capital structure and results of operations. Our goal is to be rated investment grade, but as circumstances change, there are factors that could result in our credit ratings being downgraded or put on a watch list for possible downgrading. If that were to occur, it could increase our borrowing rates, including the interest rate on borrowings under our credit agreement.

***Risk of loss***

The risk of losses from our buyer and seller protection programs are specific to individual customers, merchants, and transactions, and may also be impacted by regional variations in, and changes or modifications to, the programs, including as a result of changes in regulatory requirements. For the periods presented in these condensed consolidated financial statements included in this report, our transaction loss rates ranged between 0.09% and 0.13% of TPV. Historical loss rates may not be indicative of future results. The duration and severity of the impacts of the COVID-19 pandemic and related global economic conditions remain unknown. The negative impacts on macroeconomic conditions could increase the risk of merchant bankruptcy, insolvency, business failure, or other business interruption, which may result in an adverse impact on our transaction losses, particularly for merchants that sell goods or services in advance of the date of their delivery or use.

***Stock repurchases and acquisitions***

During the nine months ended September 30, 2021, we repurchased approximately $1.9 billion of our common stock in the open market under our stock repurchase program authorized in July 2018. As of September 30, 2021, a total of approximately $6.6 billion remained available for future repurchases of our common stock under our July 2018 stock repurchase program.

In October 2021, we completed the acquisition of Paidy, Inc. ("Paidy") for approximately $2.7 billion, consisting of approximately $2.5 billion in cash, and approximately $175 million in assumed restricted stock and restricted stock units, subject to vesting conditions. Paidy is a two-sided payments platform that primarily provides buy now, pay later solutions (installment credit offerings) in Japan. With the acquisition of Paidy, we intend to expand our capabilities and relevance in Japan.

In the second quarter of 2021, we completed three acquisitions for $524 million in aggregate, consisting primarily of cash consideration.

### *Other considerations*

In 2020, we announced our commitment to invest $535 million to support racial equality. As of September 30, 2021, we have deployed substantially all of the commitment through charitable contributions, grants to small businesses, internal investments to support and strengthen diversity and inclusion initiatives, and an economic opportunity fund focused on bolstering our relationships with community banks and credit unions serving underrepresented minority communities, as well as investing directly into black- and minority-led startups and minority-focused investment funds, among other initiatives.

Our liquidity, access to capital, and borrowing costs could be adversely impacted by declines in our credit rating, our financial performance, and global credit market conditions, as well as a broad range of other factors including those related to the COVID-19 pandemic discussed in this Form 10-Q. In addition, our liquidity, access to capital, and borrowing costs could also be negatively impacted by the outcome of any of the legal or regulatory proceedings to which we are a party. See Part I, Item 1A, Risk Factors of our 2020 Form 10-K, as supplemented and, to the extent inconsistent, superseded below in Part II, Item 1A, Risk Factors of this Form 10-Q, as well as "Note 13—Commitments and Contingencies" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q for additional discussion of these and other risks that our business faces.

We believe that our existing cash, cash equivalents, and investments, cash expected to be generated from operations, and our expected access to capital markets, together with potential external funding through third party sources, will be sufficient to fund our operating activities, anticipated capital expenditures, and our credit products for the foreseeable future. Depending on market conditions, we may from time to time issue debt, including in private or public offerings, to fund our operating activities, finance acquisitions, make strategic investments, repurchase shares under our stock repurchase program, or reduce our cost of capital.

## *CASH FLOWS*

The following table summarizes our condensed consolidated statements of cash flows:

| | Nine Months Ended September 30, | |
|---|---|---|
| | 2021 | 2020 |
| | (In millions) | |
| Net cash provided by (used in): | | |
| Operating activities[1] | $ 4,577 | $ 4,507 |
| Investing activities[1] | (2,356) | (13,284) |
| Financing activities[1] | (186) | 10,130 |
| Effect of exchange rates on cash, cash equivalents, and restricted cash | (106) | 26 |
| Net increase in cash, cash equivalents, and restricted cash | $ 1,929 | $ 1,379 |

[1] Prior period amounts have been revised to conform to the current period presentation. For additional information, see "Note 1—Overview and Summary of Significant Accounting Policies" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

### *Operating activities*

We generated cash from operating activities of $4.6 billion in the nine months ended September 30, 2021 due primarily to operating income of $3.2 billion, as well as adjustments for non-cash expenses including stock-based compensation of $1.1 billion, depreciation and amortization of $939 million, and provision for transaction and credit losses of $710 million. Net income was also adjusted for net gains on our strategic investments of $336 million, changes in deferred income taxes of $175 million, changes in accounts receivable of $155 million, and changes in other assets and liabilities of $892 million, primarily related to actual cash transaction losses incurred during the period.

We generated cash from operating activities of $4.5 billion in the nine months ended September 30, 2020 due primarily to operating income of $2.3 billion, as well as adjustments for non-cash expenses including provision for transaction and credit losses of $1.4 billion, stock-based compensation of $999 million, and depreciation and amortization of $888 million. Net income was also adjusted for net gains on our strategic investments of $973 million, changes in income taxes payable of $115 million, and changes in other assets and liabilities of $220 million, primarily related to actual cash transaction losses of $816 million incurred during the period and an increase in other assets of $218 million, partially offset by an increase in accrued expenses and other liabilities of $814 million.

In the nine months ended September 30, 2021 and 2020, cash paid for income taxes, net was $436 million and $444 million, respectively.

***Investing activities***

The net cash used in investing activities of $2.4 billion in the nine months ended September 30, 2021 was due primarily to purchases of investments of $30.9 billion, purchases of property and equipment of $695 million, changes in principal loans receivable, net of $643 million, and acquisitions (net of cash acquired) of $469 million. These cash outflows were partially offset by maturities and sales of investments of $30.4 billion.

The net cash used in investing activities of $13.3 billion in the nine months ended September 30, 2020 was due primarily to purchases of investments of $28.3 billion, acquisitions (net of cash acquired) of $3.6 billion, changes in funds receivable from customers of $1.1 billion, and purchases of property and equipment of $640 million. These cash outflows were partially offset by maturities and sales of investments of $19.7 billion, changes in principal loans receivable, net of $523 million, and proceeds from the sale of property and equipment of $120 million.

***Financing activities***

The net cash used in financing activities of $186 million in the nine months ended September 30, 2021 due primarily to the repurchase of $1.9 billion of our common stock under our stock repurchase program and tax withholdings related to net share settlement of equity awards of $1.0 billion, partially offset by changes in funds payable and amounts due to customers of $2.6 billion.

We generated cash from financing activities of $10.1 billion in the nine months ended September 30, 2020 due primarily to changes in funds payable and amounts due to customers of $7.9 billion and cash proceeds from the issuance of long-term debt in the form of fixed rate notes as well as proceeds from borrowings under our credit agreement of $7.0 billion. These cash inflows were partially offset by the repayment of outstanding borrowings under our credit agreement of $3.0 billion, the repurchase of $1.4 billion of our common stock under our stock repurchase programs, and tax withholdings related to net share settlement of equity awards of $463 million.

***Effect of exchange rates on cash, cash equivalents, and restricted cash***

Foreign currency exchange rates for the nine months ended September 30, 2021 and 2020 had a negative impact of $106 million and positive impact of $26 million, respectively, on cash, cash equivalents, and restricted cash due primarily to fluctuations in the exchange rate of the U.S. dollar to the Australian dollar.

### *OFF-BALANCE SHEET ARRANGEMENTS*

As of September 30, 2021, we had no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our consolidated financial condition, results of operations, liquidity, capital expenditures, or capital resources.

## ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the potential for economic losses to be incurred on market risk sensitive instruments arising from adverse changes in market factors such as interest rates, foreign currency exchange rates, and equity investment risk. Management establishes and oversees the implementation of policies governing our investing, funding, and foreign currency derivative activities in order to mitigate market risks. We monitor risk exposures on an ongoing basis.

### INTEREST RATE RISK

We are exposed to interest-rate risk relating to our investment portfolio and from interest-rate sensitive assets underlying the customer balances we hold on our condensed consolidated balance sheets as customer accounts.

As of September 30, 2021 and December 31, 2020, approximately 47% and 30%, respectively, of our total cash, cash equivalents, and investment portfolio (excluding restricted cash and strategic investments) was held in cash and cash equivalents. The assets underlying the customer balances that we hold on our condensed consolidated balance sheets as customer accounts are maintained in interest and non-interest bearing bank deposits, time deposits, and available-for-sale debt securities. We seek to preserve principal while holding eligible liquid assets, as defined by applicable regulatory requirements and commercial law in certain jurisdictions where we operate, equal to at least 100% of the aggregate amount of all customer balances. We do not pay interest on amounts due to customers.

If interest rates increased by 100 basis points, the fair value of our available-for-sale debt securities investment portfolio would have decreased by approximately $243 million and $173 million at September 30, 2021 and December 31, 2020, respectively.

We have $9.0 billion in fixed rate debt with varying maturity dates. Since these notes bear interest at fixed rates, they do not result in any financial statement risk associated with changes in interest rates. However, the fair value of these notes fluctuates when interest rates change. We also have a committed revolving credit facility of $5.0 billion available to us. We are obligated to pay interest on borrowings under this facility as well as other customary fees, including an upfront fee and an unused commitment fee based on our debt rating. Borrowings under this facility, if any, bear interest at floating rates. As a result, we are exposed to the risk related to fluctuations in interest rate to the extent of our borrowings. As of both September 30, 2021 and December 31, 2020, we had no amount outstanding under this credit facility. For additional information, see "Note 12—Debt" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

Interest rates may also adversely impact our customers' spending levels and ability and willingness to pay outstanding amounts owed to us. Higher interest rates often lead to larger payment obligations by customers of our credit products to us, or to lenders under mortgage, credit card, and other consumer and merchant loans, which may reduce our customers' ability to remain current on their obligations to us and therefore lead to increased delinquencies, charge-offs, and allowances for loans and interest receivable, which could have an adverse effect on our net income.

### FOREIGN CURRENCY EXCHANGE RATE RISK

We have significant operations internationally that are denominated in foreign currencies, primarily the British Pound, Euro, Australian Dollar, and Canadian Dollar, subjecting us to foreign currency exchange rate risk, which may adversely impact our financial results. We transact business in various foreign currencies and have significant international revenues and costs. In addition, we charge our international subsidiaries for their use of intellectual property and technology and for certain corporate services. Our cash flows, results of operations, and certain of our intercompany balances that are exposed to foreign currency exchange rate fluctuations may differ materially from expectations, and we may record significant gains or losses due to foreign currency fluctuations and related hedging activities. We are generally a net receiver of foreign currencies and therefore benefit from a weakening of the U.S. dollar, and are adversely affected by a strengthening of the U.S. dollar, relative to foreign currencies.

We have a foreign currency exchange exposure management program designed to identify material foreign currency exposures, manage these exposures, and reduce the potential effects of currency fluctuations on our consolidated cash flows and results of operations through the execution of foreign currency exchange contracts. These foreign currency exchange contracts are accounted for as derivative instruments; for additional details related to our foreign currency exchange contracts, please see "Note 10—Derivative Instruments" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

We use foreign currency exchange forward contracts to protect our forecasted U.S. dollar-equivalent earnings and our investment in a foreign subsidiary from adverse changes in foreign currency exchange rates. These hedging contracts reduce, but do not entirely eliminate, the impact of adverse foreign currency exchange rate movements. We designate these contracts as cash flow and net investment hedges for accounting purposes. The derivative's gain or loss is initially reported as a component of accumulated other comprehensive income ("AOCI"). Cash flow hedges are subsequently reclassified into the financial statement line item in which the hedged item is recorded in the same period the forecasted transaction affects earnings. The accumulated gains and losses associated with the net investment hedge will remain in AOCI until the foreign subsidiary is sold or substantially liquidated, at which point they will be reclassified into earnings.

We considered the historical trends in foreign currency exchange rates and determined that it was reasonably possible that changes in exchange rates of 20% for all currencies could be experienced in the near term. If the U.S. dollar weakened by 20% at September 30, 2021 and December 31, 2020, the amount recorded in AOCI related to our foreign currency exchange forward contracts, before taxes, would have been approximately $1.0 billion and $1.1 billion lower, respectively. If the U.S. dollar strengthened by 20% at September 30, 2021 and December 31, 2020, the amount recorded in AOCI related to our foreign currency exchange forward contracts, before taxes, would have been approximately $1.0 billion and $1.1 billion higher, respectively.

We have an additional foreign currency exchange management program in which we use foreign currency exchange contracts to offset the foreign currency exchange risk on our assets and liabilities denominated in currencies other than the functional currency of our subsidiaries. These contracts are not designated as hedging instruments and reduce, but do not entirely eliminate, the impact of currency exchange rate movements on our assets and liabilities. The foreign currency exchange gains and losses on our assets and liabilities are recorded in other income (expense), net, and are offset by the gains and losses on the foreign currency exchange contracts.

Adverse changes in exchange rates of 20% for all currencies would have resulted in an adverse impact on income before income taxes of approximately $952 million and $353 million at September 30, 2021 and December 31, 2020, respectively, without considering the offsetting effect of foreign currency exchange contracts. Foreign currency exchange contracts in place as of September 30, 2021 would have positively impacted income before income taxes by approximately $1.0 billion, resulting in a net positive impact of approximately $49 million. Foreign currency exchange contracts in place as of December 31, 2020 would have positively impacted income before income taxes by approximately $369 million, resulting in a net positive impact of approximately $16 million. These reasonably possible adverse changes in exchange rates of 20% were applied to total monetary assets and liabilities denominated in currencies other than the functional currencies of our subsidiaries at the balance sheet dates to compute the adverse impact these changes would have had on our income before income taxes in the near term.

### EQUITY INVESTMENT RISK

Our strategic investments are subject to a variety of market-related risks that could substantially reduce or increase the carrying value of the portfolio. As of September 30, 2021 and December 31, 2020, our strategic investments totaled $3.5 billion and $3.2 billion, respectively, which represented approximately 17% of our total cash, cash equivalents, and investment portfolio at each of those respective dates. Our strategic investments include marketable equity securities, which are publicly traded, and non-marketable equity securities, which are primarily investments in privately held companies. We are required to record all adjustments to the value of these strategic investments through our condensed consolidated statements of income. As such, we anticipate volatility to our net income in future periods due to changes in fair value related to our investments in marketable equity securities and changes in observable prices related to our non-marketable equity securities accounted for under the Measurement Alternative. These changes could be material based on market conditions. A hypothetical adverse change of 10% in the carrying value of our strategic investments as of September 30, 2021, which could be experienced in the near term, would have resulted in a decrease of approximately $348 million to the carrying value of the portfolio. We review our non-marketable equity investments accounted for under the Measurement Alternative for impairment when events and circumstances indicate a decline in fair value of such assets below carrying value. Our analysis includes a review of recent operating results and trends, recent purchases and sales of securities, and other publicly available data.

## ITEM 4: CONTROLS AND PROCEDURES

*(a) Evaluation of disclosure controls and procedures.* Based on the evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) required by Rules 13a-15(b) or 15d-15(b) under the Securities Exchange Act of 1934, our Chief Executive Officer and our Chief Financial Officer have concluded that as of the end of the period covered by this report, our disclosure controls and procedures were effective.

*(b) Changes in internal controls.* There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2021 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II: OTHER INFORMATION

## ITEM 1: LEGAL PROCEEDINGS

The information set forth under "Note 13—Commitments and Contingencies—Litigation and Regulatory Matters" in the notes to the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q is incorporated herein by reference.

## ITEM 1A: RISK FACTORS

We are subject to various risks and uncertainties, which could materially affect our business, results of operations, financial condition, future results, and the trading price of our common stock. You should read carefully the following information together with the information appearing in Part I, Item 1A, Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2020 as filed with the SEC on February 5, 2021 ("2020 Form 10-K"). The following information supplements and, to the extent inconsistent, supersedes some of the information appearing in the Risk Factors section of our 2020 Form 10-K. These risk factors, as well as our condensed consolidated financial statements and notes thereto and the other information appearing in this report, should be reviewed carefully for important information regarding risks that affect us.

### LEGAL, REGULATORY AND COMPLIANCE RISKS

***Our business is subject to extensive government regulation and oversight. Our failure to comply with extensive, complex, overlapping, and frequently changing rules, regulations, and legal interpretations could materially harm our business.***

*Lending Regulation*

PayPal's U.S. consumer short-term installment loan product is subject to federal law, as well as state lending laws (some of which require licensure and/or state regulator notification), federal and state debt collection laws, as well as compliance with the Equal Credit Opportunity Act and Regulation B as implemented by the Consumer Financial Protection Bureau ("CFPB") and other applicable laws and regulations. In addition, we hold a number of U.S. state lending licenses. Increased global regulatory focus on short-term installment products could result in laws or regulations requiring changes to our policies, procedures, operations, and product offerings. We could be subject to fines, other enforcement action, and litigation if we are found to violate any aspects of applicable law or regulations.

*Cryptocurrency Regulation*

The regulation of cryptocurrency is still an evolving area, and we expect that it could become subject to additional regulations and licensing requirements, including as a result of our cryptocurrency offerings expanding and the number of jurisdictions in which we provide these offerings increasing. The evolving regulatory landscape may require us to make product changes, restrict product offerings in certain jurisdictions, or implement additional and potentially costly controls. If we fail to comply with regulations, requirements, or prohibitions applicable to us, we could face regulatory or other enforcement actions and potential fines and other consequences.

In addition, financial and third party risks related to our cryptocurrency offerings, such as inappropriate access and theft of cryptocurrency assets held by our custodian, insufficient insurance coverage by the custodian to reimburse us for all such losses, the custodian's failure to maintain effective controls over the custody and settlement services provided to us, the custodian's inability to purchase or liquidate cryptocurrency holdings, and default on financial or performance obligations by counterparty financial institutions, could materially and adversely affect our financial performance and significantly harm our business.

*Consumer Protection*

Violations of federal and state consumer protection laws and regulations, including the Electronic Fund Transfer Act ("EFTA") and Regulation E as implemented by the CFPB, could result in the assessment of significant actual damages or statutory damages or penalties (including treble damages in some instances) and plaintiffs' attorneys' fees. We are subject to, and have paid amounts in settlement of, lawsuits containing allegations that our business violated the EFTA and Regulation E or otherwise advance claims for relief relating to our business practices (e.g., that we improperly held consumer funds or otherwise improperly limited consumer accounts).

The CFPB issued a final rule on prepaid accounts that came into effect on April 1, 2019. We have implemented certain changes to comply with the final rule and made substantial changes to the design of certain U.S. consumer accounts and their operability, which could lead to unintended customer confusion and dissatisfaction, discourage customers from opening new accounts, require us to reallocate resources, and increase our costs, which could negatively affect our business. In October 2021, the CFPB issued an order pursuant to its market-monitoring authority requiring the Company to provide extensive information on its payment products, including with respect to the collection, use of, and access to data and consumer protections, among other items.

PayPal principally offers its services in the European Economic Area ("EEA") countries through a "passport" notification process through the Luxembourg regulator (in the case of PayPal (Europe)) to regulators in other EEA member states in accordance with EU regulations. Regulators in these countries could notify us of local consumer protection laws that apply to our business, in addition to Luxembourg consumer protection laws, and could also seek to persuade the local regulator to order PayPal to conduct its activities in the local country directly or through a branch office. These or similar actions by these regulators could increase the cost of, or delay, our ability to expand our business in Europe.

*Privacy and Protection of Customer Data*

The legal and regulatory environment relating to "privacy and data protection laws" (as defined in "Item 1. Business— Government Regulation" in our 2020 Form 10-K) continues to develop and evolve in ways we cannot predict, including with respect to technologies such as cloud computing, artificial intelligence, cryptocurrency, and blockchain technology. Any failure, or perceived failure, by us to comply with our privacy policies as communicated to users or with privacy and data protection laws could result in proceedings or actions against us by data protection authorities, government entities, or others. Such proceedings or actions could subject us to significant fines, penalties, judgments, and negative publicity which may require us to change our business practices, increase the costs and complexity of compliance, and materially harm our business. In addition, compliance with inconsistent privacy and data protection laws may restrict our ability to provide products and services to our customers. For further information regarding data protection and information security, see "Item 1. Business—Government Regulation" in our 2020 Form 10-K.

PayPal relies on a variety of compliance methods to transfer personal data of European Economic Area ("EEA") individuals to the U.S., including Binding Corporate Rules ("BCRs") for internal transfers of certain types of personal data and Standard Contractual Clauses ("SCCs") as approved by the European Commission for transfers to and from third parties. We continue to monitor and respond to changes in the requirements for cross-border transfers of data. In June 2021, the European Commission imposed new SCC requirements which impose new contract and operational requirements on PayPal, its merchants, and vendors in order to adhere to certain affirmative duties, including requirements related to government access transparency, enhanced data subject rights, and broader third party assessments to ensure safeguards necessary to protect personal data exported from PayPal's EEA customers and/or employees to countries outside the EEA. To the extent PayPal relies on SCCs, such engagements will require new contractual arrangements under the updated requirements to avoid limitation on PayPal's ability to process EEA data in third countries.

In the wake of the California Consumer Privacy Act ("CCPA") passed in 2018, multiple US states have proposed similar legislation to protect consumers in their states. California passed the Consumer Privacy Rights Act of 2020 (the "CPRA", an amendment to the CCPA), Virginia has passed the Virginia Consumer Data Protection Act (signed into law March 2, 2021) and Colorado has passed the Colorado Privacy Act (signed into law July 7, 2021). The continued increase in state-level privacy laws is likely to result in a disparate array of privacy rules with unaligned provisions, accountability requirements, individual rights, and state enforcement powers. In the absence of federal legislation, the state-level privacy terrain is likely to become increasingly complex and may add to increased regulatory scrutiny, business cost and consumer confusion.

***Use of our payments services for illegal purposes could harm our business.***

Our payment system is susceptible to potentially illegal or improper uses, including money laundering, terrorist financing, sanctions evasion, illegal online gambling, fraudulent sales of goods or services, illegal sales of prescription medications or controlled substances, piracy of software, movies, music, and other copyrighted or trademarked goods (in particular, digital goods), bank fraud, child pornography, human trafficking, prohibited sales of alcoholic beverages or tobacco products, securities fraud, pyramid or ponzi schemes, or the facilitation of other illegal or improper activity. The use of our payment system for illegal or improper uses has subjected us, and may subject us in the future, to claims, individual and class action lawsuits, and government and regulatory requests, inquiries, or investigations that could result in liability and harm our reputation. For example, government enforcement or regulatory authorities could seek to impose additional restrictions or liability on us arising from the use of our payment system for illegal activity and our failure to detect or prevent such use.

Moreover, certain activity that may be legal in one jurisdiction may be illegal in another jurisdiction, and a merchant may be found responsible for intentionally or inadvertently importing or exporting illegal goods, resulting in liability for us. Owners of intellectual property rights or government authorities may seek to bring legal action against providers of payments solutions, including PayPal, that are peripherally involved in the sale of infringing or allegedly infringing items. Any threatened or resulting claims could result in reputational harm, and any resulting liabilities, loss of transaction volume, or increased costs could harm our business.

## ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

### REPURCHASES OF EQUITY SECURITIES

In July 2018, our Board of Directors authorized a stock repurchase program that provides for the repurchase of up to $10 billion of our common stock, with no expiration from the date of authorization. Our stock repurchase program is intended to offset the impact of dilution from our equity compensation programs and, subject to market conditions and other factors, may also be used to make opportunistic repurchases of our common stock to reduce outstanding share count. Any share repurchases under our stock repurchase program may be made through open market transactions, block trades, privately negotiated transactions including accelerated share repurchase agreements or other means at times and in such amounts as management deems appropriate, and will be funded from our working capital or other financing alternatives. Moreover, any stock repurchases are subject to market conditions and other uncertainties and we cannot predict if or when any stock repurchases will be made. We may terminate our stock repurchase program at any time without prior notice.

The stock repurchase activity under our stock repurchase program during the three months ended September 30, 2021 is summarized below:

| | Total number of shares purchased | Average price paid per share[1] | Total number of shares purchased as part of publicly announced plans or programs | Approximate dollar value of shares that may yet be purchased under the plans or programs |
|---|---|---|---|---|
| | | (In millions, except per share amounts) | | |
| Balance as of June 30, 2021 | | | | $ 6,910 |
| July 1, 2021 through July 31, 2021 | — | $ — | — | 6,910 |
| August 1, 2021 through August 31, 2021 | 1.3 | $ 275.12 | 1.3 | 6,560 |
| September 1, 2021 through September 30, 2021 | — | $ — | — | 6,560 |
| Balance as of September 30, 2021 | 1.3 | | 1.3 | $ 6,560 |

[1] Average price paid per share for open market purchases includes broker commissions.

## ITEM 3: DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4: MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5: OTHER INFORMATION

None.

## ITEM 6: EXHIBITS

### INDEX TO EXHIBITS

| Exhibit Number | Exhibit Description | Incorporated by Reference | | Filed Herewith |
|---|---|---|---|---|
| | | Form | Date Filed | |
| 10.01+ | Amendment to PayPal Holdings, Inc. Amended and Restated Employee Stock Purchase Plan | - | - | X |
| 10.02+ | PayPal Holdings, Inc. Executive Change in Control and Severance Plan, as amended and restated | - | - | X |
| 31.01 | Certification of Registrant's Chief Executive Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002 | - | - | X |
| 31.02 | Certification of Registrant's Chief Financial Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002 | - | - | X |
| 32.01* | Certification of Registrant's Chief Executive Officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002 | - | - | X |
| 32.02* | Certification of Registrant's Chief Financial Officer, as required by Section 906 of the Sarbanes-Oxley Act of 2002 | - | - | X |
| 101 | The following financial information related to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, formatted in iXBRL (Inline Extensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Stockholders' Equity, (v) the Condensed Consolidated Statements of Cash Flows; and (vi) the related Notes to Condensed Consolidated Financial Statements | - | - | X |
| 104 | Cover Page Interactive Data File, formatted in iXBRL and contained in Exhibit 101 | - | - | X |

+ Indicates a management contract or compensatory plan or arrangement.
* The certifications furnished in Exhibits 32.01 and 32.02 hereto are deemed to accompany this Form 10-Q and will not be deemed "filed" for purposes of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filings under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates them by reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PayPal Holdings, Inc.
Principal Executive Officer:

Date: November 8, 2021

By: */s/ Daniel H. Schulman*

**Daniel H. Schulman**
**President and Chief Executive Officer**

Principal Financial Officer:

Date: November 8, 2021

By: */s/ John D. Rainey*

**John D. Rainey**
**Chief Financial Officer and Executive Vice President, Global Customer Operations**

Principal Accounting Officer:

Date: November 8, 2021

By: */s/ Jeffrey W. Karbowski*

**Jeffrey W. Karbowski**
**Vice President, Chief Accounting Officer**

**AMENDMENT TO**
**PAYPAL HOLDINGS, INC.**
**AMENDED AND RESTATED EMPLOYEE STOCK PURCHASE PLAN**

THIS AMENDMENT to the PayPal Holdings, Inc. Amended and Restated Employee Stock Purchase Plan (the "Plan") is adopted by the Compensation Committee of the Board of Directors (the "Committee") of PayPal Holdings, Inc. (the "Company"), effective as of September 27, 2021.

WHEREAS, the Company has adopted and maintains the Plan;

WHEREAS, the Plan authorizes the Committee, as the Plan's administrator, to make amendments to the Plan; and

WHEREAS, the Committee desires to amend, and has approved the amendment of, the Plan such that the "Offering Date" (as defined in the Plan) under the Plan for purposes of determining the purchase price is the first business day on or prior to the start of an "Offering Period" (as defined in the Plan), rather than the first business day following the start of the Offering Period.

NOW THEREFORE, the Plan shall be amended effective as of September 27, 2021 to delete Section 5(b) in its entirety and replace it with the following:

"Except as otherwise specified by the Administrator prior to the commencement of an Offering Period (as defined below): (i) the offering periods of this Plan (each, an "**Offering Period**") shall be twenty-four (24) month periods commencing on May 1 and November 1 of each year and ending on April 30 and October 31 of each year, and (ii) each Offering Period shall consist of four (4) six-month purchase periods (each, a "**Purchase Period**") during which payroll deductions or other contributions of the participants are accumulated under this Plan. The "**Offering Date**" shall be the first business day of each Offering Period or, for purposes of determining the purchase price under Sections 7 and 8, the first day of the Offering Period if such day is a business day, or the first business day immediately prior to the start of the Offering Period if such first day is not a business day. The last business day of each Purchase Period is referred to as the "**Purchase Date**.""

Except as expressly amended by this Amendment, all of the terms and conditions of the Plan shall remain in full force and effect.

**PayPal Holdings, Inc.**

/s/ Kausik Rajgopal
Kausik Rajgopal
EVP, Chief Human Resources Officer

**PAYPAL HOLDINGS, INC.**
**EXECUTIVE CHANGE IN CONTROL AND SEVERANCE PLAN**
**AND**
**SUMMARY PLAN DESCRIPTION**

As Amended and Restated, Effective as of September 27, 2021

## 1. PURPOSE OF THE PLAN

The purpose of the PayPal Holdings, Inc. Executive Change in Control and Severance Plan (the "Plan") is to encourage the full attention and dedication of certain eligible executives of the Company or any of its participating subsidiaries, and to provide severance benefits to such eligible executives upon their separation from the Company or any of its participating subsidiaries under the conditions described herein. The Plan is not intended to be an "employee pension benefit plan" or "pension plan" within the meaning of Section 3(2) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"). Rather, the Plan is intended to be an unfunded "top hat" welfare benefit plan subject to ERISA.

This document serves as both the Plan document and summary plan description. The Plan was adopted effective as of December 31, 2019, and applies to Covered Terminations occurring on or after January 1, 2020. The Plan is amended and restated effective as of July 1, 2021. The payment of severance benefits to any Participant who had a Covered Termination prior to January 1, 2020 will be determined in accordance with the terms of the applicable plan or individual agreement in effect at the time of such Covered Termination. The Plan replaces any and all prior policies, plans, and arrangements (whether written or unwritten) with Eligible Participants, to the extent that such policies, plans, and arrangements provide for payments to be made after termination of employment directly by an Employer, other than pursuant to an Employer retirement plan or deferred compensation plan.

## 2. DEFINITIONS

(a) **Accrued Benefits** – means prompt payment by the Company to an Eligible Participant of (a) any accrued but unpaid base salary through the last day of employment, (b) any unreimbursed expenses incurred through the last day of employment subject to the Eligible Participant's prompt delivery to the Company of all required documentation of such expenses pursuant to applicable Employer policies and (c) all other vested payments, benefits or fringe benefits to which the Eligible Participant is entitled under the terms of any applicable compensation arrangement or benefit, equity or fringe benefit plan or program or grant (excluding any other severance plan, policy or program) of the Company in accordance with the terms of such arrangement, plan, program or grant.

(b) **Board** – means the Board of Directors of the Company.

(c) **Cause** – means (a) an Eligible Participant's failure to attempt in good faith to substantially perform his or her assigned duties, other than failure resulting from his or her death or incapacity due to physical or mental illness or impairment, which is not remedied within 30 days after receipt of written notice from the Company specifying such failure; (b) an Eligible Participant's indictment for, conviction of or plea of nolo contendere to any felony (or any other crime involving fraud, dishonesty or moral turpitude); or (c) an Eligible Participant's commission of an act of fraud, embezzlement,

misappropriation, willful misconduct, or breach of fiduciary duty against the Company, except good faith expense account disputes.

(d) **Change in Control** – means a "change in control" as such term is defined in the Equity Incentive Award Plan. The Compensation Committee will have full and final authority, which will be exercised in its discretion, to determine conclusively whether a Change in Control has occurred pursuant to the above definition, and the date of the occurrence of such Change in Control and any incidental matters relating thereto; provided, that such "change in control" is a "change in control event" as defined in Treasury Regulation § 1.409A-3(i)(5).

(e) **Change in Control Period** – means the period that begins 90 days prior to, and ends 24 months following, a Change in Control.

(f) **COBRA** – means the Consolidated Omnibus Budget Reconciliation Act of 1985, as amended,

(g) **Code** – means the Internal Revenue Code of 1986, as amended.

(h) **Company** – means PayPal Holdings, Inc. or, after a Change in Control, any Successor Entity.

(i) **Company Equity Award** – means an incentive award granted to an Eligible Participant and relating to shares of common stock of the Company ("Stock") or, after a Change in Control, the common equity of any Successor Entity, pursuant to the Equity Incentive Award Plan or otherwise, including without limitation any award of stock options, performance-based restricted stock units or restricted stock units.

(j) **Compensation Committee** – means the Compensation Committee of the Board.

(k) **Disability**, or to become **Disabled** – means an Eligible Participant's employment with the Company terminates because (i) the Eligible Participant is unable to return to work while receiving benefits under the Company's long term disability plan (the "LTD Plan"), or (ii) if the Eligible Participant is not covered by the LTD Plan, he or she is unable to return to work due to a long-term disability that would qualify for benefits under the LTD Plan, as determined by the Plan Administrator or a third-party designated by the Plan Administrator; provided that the Eligible Participant (x) requests in writing continued vesting due to such disability within 30 days of the date his or her employment terminates, (y) provides any requested supporting documentation, and (z) receives the Company's written consent to such treatment.

(l) **Eligible Participant** – means any employee of the Company or one of its subsidiaries who meets all of the eligibility requirements set forth in Section 4 (Eligibility), and who holds a position at or above the level of Vice President.

(m) **Employer** – means the Company and any U.S. subsidiary or U.S. affiliate of the Company whose voting equity is, directly or indirectly, more than fifty percent (50%) owned by the Company.

(n) **Equity Incentive Award Plan** – means the Company's Amended and Restated 2015 Equity Incentive Award Plan, as amended from time to time, or any successor thereto.

(o) **ERISA** – means the Employee Retirement Income Security Act of 1974, as amended.

(p) **Good Reason** – has the meaning set forth in the applicable Appendix hereto. In order to resign for Good Reason, (a) the Eligible Participant must provide written notice to the Company of such Good Reason event(s) within 60 days from the first occurrence of such Good Reason event(s), following which the Company will have 30 days to cure such event, and (b) to the extent the Company has not cured such Good Reason event(s) during the 30-day cure period, the Eligible Participant must terminate his or her employment for Good Reason no later than 60 days following the occurrence of such Good Reason event(s) by providing the Company 30 days' prior written notice of termination, which may run concurrently with the Company's cure period stated above.

(q) **Individual Agreement** – means an individual employment letter agreement or other agreement between an employee and an Employer that provides for the payment of severance benefits outside of the Plan upon a qualifying termination of employment.

(r) **Plan Administrator** – means the Compensation Committee or such other person or committee appointed from time to time by the Compensation Committee to administer the Plan.

(s) **Qualifying Termination** – has the meaning set forth in the applicable Appendix hereto.

(t) **Qualifying Retirement** – has the meaning set forth in the applicable Appendix hereto.

(u) **Separation Date** – means the effective date of an Eligible Participant's Separation from Service.

(v) **Separation from Service** – means, except as provided in subsections (a) and (b) below, an employee's termination from employment (whether by retirement or resignation from or discharge by the Company).

i. A Separation from Service will be deemed to have occurred if an employee and the Company reasonably anticipate, based on the facts and circumstances, that the employee will not provide any additional services for an Employer after a certain date; provided, however, that if any payments or benefits that may be provided under the Plan constitute deferred compensation within the meaning of Section 409A of the Code, a Separation from Service also will be deemed to have occurred in the event that the level of bona fide services performed by the employee after a certain date will permanently decrease to no more than 20% of the average level of bona fide services performed by the employee over the immediately preceding 36-month period.

ii. Notwithstanding the foregoing, for purposes of the Plan, an employee's employment relationship is treated as continuing intact while the employee is on military leave, sick leave,

or other bona fide leave of absence if the period of such leave does not exceed six months, or if longer, so long as the individual retains a right to reemployment with an Employer under an applicable statute or by contract. For purposes of the Plan, a leave of absence constitutes a bona fide leave of absence only if there is a reasonable expectation that the employee will return to perform services for an Employer. If the period of leave exceeds six months and the employee does not retain a right to reemployment under an applicable statute or by contract, the employment relationship is deemed to terminate on the first date immediately following such six-month period due to such employee's Disability, in which case such employee will not be an Eligible Participant except as otherwise provided in Section 4 of the Plan.

The definition of "Separation from Service" will at all times be interpreted in accordance with the terms of Treasury Regulations Section 1.409A-1(h) and any guidance issued thereunder.

(w) **Severance Pay Benefits** – means the cash severance benefit determined in accordance with the applicable Appendix hereto, and payable in accordance with Section 5 (Severance Benefits).

(x) **Successor Entity** – means "successor entity" as such term is defined in the Equity Incentive Award Plan.

## 3. GENERAL RULES

(a) **Effective Date**. The Plan is effective as of December 31, 2019, as amended and restated effective July 1, 2021, and will replace all prior plans, programs, Individual Agreements and arrangements providing change in control or severance type benefits to Eligible Participants, including without limitation the PayPal Holdings, Inc. SVP and Above Standard Severance Plan and the PayPal Holdings, Inc. Change in Control Severance Plan for Key Employees, each of which will terminate as of the Effective Date, and any offer letter or other agreement between the Company or any of its affiliates, on the one hand, and such Eligible Participant, on the other hand, in accordance with the Participation Agreement executed by such Eligible Participant.

(b) **Amendment and Termination**. The Company is under no obligation to continue the Plan for any period of time. The Plan Administrator, in its sole discretion, reserves the right to modify, amend or terminate the Plan (including the benefits set forth in the appendices of the Plan), in whole or in part, at any time and for any or no reason with respect to any employee or all employees at any time prior to his, her or their receipt of any severance benefits; provided, however, that in no event will the Plan be terminated, or modified or amended in any manner that is adverse to (i) any Eligible Participants at any time during the Change in Control Period or (ii) any Eligible Participant who is receiving payments or benefits under the Plan as a result of a Qualifying Termination. For the avoidance of doubt, the foregoing prohibition does not and will not require that all Eligible Participants receive the same severance benefits that the Plan Administrator may in its sole discretion choose to provide to any given Eligible Participant.

(c) **Benefits Non-Assignable**. Benefits under the Plan may not be anticipated, assigned or alienated; provided that if an Eligible Participant becomes eligible for a benefit and dies before payment is made, such Eligible Participant's heirs will be entitled to the payment.

(d) **Governing Laws**. The Plan is intended to be a "top hat plan" and will be interpreted, administered and enforced in accordance with ERISA. It is expressly intended that ERISA preempt the application of state laws to the Plan to the maximum extent permitted by Section 514 of ERISA. To the extent that state law is applicable, the statutes and common law of the State of Delaware will apply. Except as may otherwise be provided in an applicable Appendix hereto, the parties irrevocably and unconditionally submit to the jurisdiction and venue of U.S. District Court for the District of Delaware for purposes of any suit, action or other proceeding arising out of, or relating to or in connection with the Plan.

(e) **No Right to Continued Employment**. Neither the Plan nor any action taken with respect to it confers upon any person the right to continue in the employ of the Company or any of its subsidiaries or affiliates. Employees will continue to be employed "at-will," as defined under applicable law.

(f) **Funding**. The Company or one of its affiliates will make all payments under the Plan, and pay all expenses of the Plan, from its general assets. Nothing contained in the Plan gives any Eligible Participant or any other person any right, title, or interest in any property of the Company or any of its affiliates.

(g) **Severability**. The provisions of the Plan are severable. If any provision of the Plan is deemed legally or factually invalid or unenforceable to any extent or in any application, then the remainder of the provisions of the Plan, except to such extent or in such application, will not be affected, and each and every provision of the Plan will be valid and enforceable to the fullest extent and in the broadest application permitted by law.

## 4. ELIGIBILITY

(a) **General Eligibility**. The benefits under the Plan are limited to employees of an Employer who satisfy each of the following conditions, as determined by the Plan Administrator in its sole discretion:

i. The employee is classified as an Eligible Participant;
ii. The employee is terminated due to a Qualifying Termination;
iii. The employee is actively at work through the last day of work designated by an Employer, unless (A) the employee is absent due to an approved absence from work (including leave under the Family and Medical Leave Act) or (B) unless otherwise designated by his or her written agreement with the Employer;
iv. The employee executes and does not revoke a Separation Agreement (the "Separation Agreement") and a waiver and general release of claims (the "Release"), each in the form and within the period specified by Plan Administrator or its delegate; and
v. The employee returns all property of any Employer and settles all expenses owed to the Employer and any of its subsidiaries or affiliates.

(b) **Exclusions from Eligibility**. Unless the Plan Administrator provides otherwise in writing, the following employees are not eligible to participate in the Plan:

i. Any employee who is eligible to receive severance payments and/or benefits under an Individual Agreement from and after the Effective Date;
ii. In the case of an involuntary termination of employment, any Eligible Participant who terminates employment prior to the stated Separation Date as set forth in his or her Separation Agreement; and
iii. Any Eligible Participant whose employment is terminated for any of the following reasons:
    - Resignation or other voluntary termination of employment, other than for Good Reason or a Qualifying Retirement, as provided in the Plan; or
    - Termination for Cause.

**5. SEVERANCE BENEFITS**

(a) **Accrued Benefits**. The Company (or one of its affiliates) will make payment or otherwise provide all Accrued Benefits when due. Such obligation will not be subject to the Eligible Participant's execution of a Separation Agreement or Release.

(b) **Severance Pay Benefit**. The Company will pay to each Eligible Participant a Severance Pay Benefit in an amount determined in accordance with the applicable Appendix, subject to the reductions set forth below; provided, however, that the Plan Administrator, in its sole discretion and on a case-by-case basis, may increase (but not decrease, except as provided below) such Severance Pay Benefit payable to an Eligible Participant.

(c) **Reduction of Severance Pay Benefit**. Unless an Employer, in its sole discretion, provides otherwise in writing, the amount of the Severance Pay Benefit payable to an Eligible Participant will be reduced as follows:
i. In the event that an Employer triggers Worker Adjustment and Retraining Notification Act ("WARN") (or other similar federal or state statute), any Severance Pay Benefit will be offset by any amount paid pursuant to WARN. If the Employer provides pay-in-lieu-of-notice to the Eligible Participant instead of advance notice of his or her termination of employment in accordance with the requirements of WARN, then the amount of such Eligible Participant's Severance Pay Benefit will be reduced (but not below zero) by any amount required to be paid or otherwise owing to the employee under WARN.
ii. An Eligible Participant's Severance Pay Benefit will be reduced by any outstanding debt owed by the employee to the Company or any of its affiliates, where permitted by law, including but not limited to loans granted by an Employer or any advanced commissions, bonuses, vacation pay, salary and/or expenses.
iii. In addition, an Eligible Participant's Severance Pay Benefit will be inclusive of, and not in addition to, any severance or termination payments that may be required to be paid by statute or other governmental mandate of applicable laws.
iv. In the event of a Change in Control, where an accounting firm designated by the Company determines that (x) the aggregate amount of the payments and benefits that (but for the application of this paragraph) would be payable to an Eligible Participant under the Plan and/or any other plan, policy or arrangement of the Company or of its affiliates, exceeds (y) the greatest amount of payments and benefits that could be paid or provided to the Eligible Participant without giving rise to any liability for any excise tax imposed by Section 4999 of

the Code (the "Excise Tax"), then the Eligible Participant will either (1) pay the Excise Tax and receive all such payments and benefits as may be payable to him or her, or (2) only receive the aggregate amount of such payments and benefits payable or to be provided to the Eligible Participant that would not exceed the greatest amount of payments and benefits that could be paid or provided to the Eligible Participant without giving rise to any liability for any Excise Tax (such reduced amount of payments and benefits, the "Reduced Benefit Amount"), whichever of the two courses of action in clause (1) or clause (2) hereof produces the greatest after-tax benefit to the Eligible Participant. In the event the Reduced Benefit Amount is paid, the reduction in such payments or benefits pursuant to the immediately preceding sentence will be made in the following order: first, by reducing the Severance Pay Benefit; second, by reducing any health premium payments or reimbursements provided pursuant to the Plan; third, by reducing the accelerated vesting of any then outstanding performance-based Company Equity Awards in reverse order of their scheduled vesting dates; and fourth, by reducing the accelerated vesting of any then outstanding time-vested Company Equity Awards, in reverse order of their scheduled vesting dates.

(d) **Payment of Severance Pay Benefit**. The Company will pay the Severance Pay Benefit in a lump sum cash payment. Payment will be made as soon as practicable after the later of the Eligible Participant's Separation Date or the date on which such employee's Separation Agreement and/or Release become effective (i.e., the date the Separation Agreement and/or Release cannot be revoked by the employee), but not later than 60 days following the Eligible Participant's Separation Date; provided, that if the Separation Date occurs within the 90-day period prior to the date of a Change in Control, then the amount of the Severance Pay Benefit payable in connection with the Change in Control will be paid within 60 days after the date of the Change in Control and will be reduced by any Severance Pay Benefit paid prior to such payment date under the Plan.

(e) **Annual Incentive Plan**. If an Eligible Participant is eligible to participate in the Annual Incentive Plan of the Company or an applicable successor plan (the "AIP") for the year immediately prior to the year in which he or she experiences a Separation from Service eligible for benefits under the Plan, and the Separation from Service occurs prior to the payment of bonuses under the AIP with respect to such prior year, the Eligible Participant will be eligible to receive a bonus based on and subject to the attainment of applicable performance objectives for such year; provided that for such purpose the Eligible Participant will be deemed to have satisfied any individual performance component of such bonus at the target level. Any AIP-related payment or settlement of equity pursuant this paragraph will be in accordance with the applicable terms of the AIP and will occur on the date that participants in the AIP receive their bonuses in respect of the applicable fiscal year. In addition, an Eligible Participant will be eligible to receive an amount equal to a prorated portion of the Eligible Participant's AIP bonus in respect of the fiscal year of the Company in which his or her Separation Date occurs, with the performance conditions attained or deemed attained as set forth in the applicable Appendix hereto. The Company will pay such amount in a lump sum not later than 2½ months after the last day of the applicable fiscal year.

(f) **Health Benefits**. Each Eligible Participant who participates in a health plan of the Company or its affiliate and who elects to continue to participate in such plan under COBRA will be eligible for

continued health benefits or a cash payment in lieu of such benefits, as determined at the discretion of the Plan Administrator, as set forth in the applicable Appendix hereto. The Company will pay or reimburse such Eligible Participant for a portion of the premium cost incurred for each month of coverage, as set forth in the applicable Appendix hereto.

(g) **Company Equity Awards**. Each Company Equity Award held by an Eligible Participant and outstanding as of such Eligible Participant's Separation Date will be treated in the manner set forth in the applicable Appendix hereto.

(h) **Other Benefits**. The Company or one of its affiliates will provide the Eligible Participant with any other benefits (if any) to the extent set forth in the applicable Appendix hereto.

(i) **Withholding**. The Company or one of its affiliates will withhold such amounts from payments under the Plan as it determines necessary or appropriate to fulfill any federal, state or local wage or compensation withholding requirements.

## 6. ADMINISTRATION OF THE PLAN

The Plan Administrator will have sole authority and discretion to administer and construe the terms of the Plan. Without limiting the generality of the foregoing, the Plan Administrator will have the following powers and duties:

- To make and enforce such rules and regulations as it deems necessary or proper for the efficient administration of the Plan;
- To amend and terminate the Plan in accordance with Section 3;
- To interpret the Plan, its interpretation thereof to be final and conclusive on all persons for purposes of the Plan;
- To decide all questions concerning the Plan, including the eligibility of any person to participate in, and receive benefits under, the Plan; and
- To appoint and/or retain such employees, agents, counsel, accountants, consultants and other persons as may be required to assist in administering the Plan.

## 7. CLAIMS PROCEDURE

The Plan Administrator reviews and authorizes payment of severance benefits for those employees who qualify under the provisions of the Plan. No claim forms need be submitted. Questions regarding payment of severance benefits under the Plan should be directed to the Plan Administrator.

If an employee believes he or she is not receiving severance payments and benefits hereunder which are due, the employee should file a written claim for the benefits with the Plan Administrator. A decision on whether to grant or deny the claim will be made within 90 days following receipt of the claim. If more than 90 days is required to render a decision, the employee will be notified in writing of the reasons for delay. In any event, however, a decision to grant or deny a claim will be made by not later than 180 days following the initial receipt of the claim.

If the claim is denied, in whole or in part, the employee will receive a written explanation containing the following information:

- The specific reason(s) for the denial, including a reference to the Plan provisions on which the denial is based;

- A description of any additional material or information necessary for the employee to perfect the claim and an explanation of why such material or information is necessary; and
- A description of the Plan's review procedures and the time limits applicable to such procedures, including a statement of the employee's right to bring a civil action under Section 502(a) of ERISA following an adverse determination on review.

If the employee wishes to appeal this denial, the employee may write within 60 days after receipt of the notification of denial. The claim will then be reviewed by the Plan Administrator, and the employee will receive written notice of the final decision within 60 days after the request for review. If more than 60 days are required to render a decision, the employee will be notified in writing of the reasons for delay. In any event, however, the employee will receive a written notice of the final decision within 120 days after the request for review.
As part of the Plan's appeal process, the employee will be afforded:

- The opportunity to submit written comments, documents, records, and other information relating to the claim for benefits;
- Upon request and free of charge, reasonable access to, and copies of, all documents, records and other information relevant to the employee's claim for benefits; and
- A review that takes into account all comments, documents, records and other information submitted by the employee relating to the claim, without regard to whether such information was submitted or considered in the initial benefit determination.

If the decision on appeal is upheld, in whole or in part, the employee will receive a written explanation containing the following information:

- The specific reason(s) for the decision, including a reference to the Plan provisions on which the decision is based;
- A statement that the employee is entitled to receive, upon request and free of charge, reasonable access to, and copies of all documents, records and other information relevant to the employee's claim for benefits; and
- A statement of the employee's right to bring an action under Section 502(a) of ERISA.

No legal action for benefits under the Plan may be brought unless the action is commenced within one year from the date of the final decision on appeal has been made. No person may bring an action for any alleged wrongful denial of Plan benefits in a court of law unless the claims procedures set forth above are exhausted and a final determination is made. If the employee or other interested person challenges a decision, a review by the court of law will be limited to the facts, evidence and issues presented during the claims procedure set forth above. Facts and evidence that become known to the employee or other interested person after having exhausted the claims procedure must be brought to the attention of the Plan Administrator for reconsideration of the claims determination. Issues not raised with the Plan Administrator will be deemed waived.

## 8. ARBITRATION

Any and all disputes under, in connection with or with regards to the Plan must be arbitrated. Notwithstanding the prior sentence, the obligation to arbitrate does not apply to any claim required by law to be resolved in a forum other than arbitration, which claims shall be resolved in the appropriate forum as required by the laws then in effect. All arbitration related to this Plan shall be conducted by a neutral arbitrator through Judicial Arbitration and Mediation Services, Inc. ("JAMS") in accordance the then current JAMS Employment Arbitration Rules and Procedures. A copy of the current JAMS rules can be found at www.jamsadr.com/rules-employment-arbitration.

## 9. SECTION 409A

Notwithstanding anything contained in the Plan to the contrary, to the maximum extent permitted by applicable law, no employee will have a legally binding right to payments under the Plan unless and until amounts are actually paid to them. To the extent that an employee is deemed to have a legally binding right to a payment under the Plan, then amounts payable under the Plan will be made in reliance upon Treasury Regulation Section 1.409A-1(b)(9) (Separation Pay Plans) or Treasury Regulation Section 1.409A-1(b)(4) (Short-Term Deferrals) and exempt from Section 409A of the Code as a result of such reliance. Each payment to which an employee is entitled under the Plan will be considered a separate and distinct payment. In addition, (i) no amount payable hereunder will be payable unless the employee's termination of employment constitutes a Separation from Service and (ii) if the employee is deemed at the time of his or her Separation from Service to be a "specified employee" for purposes of Section 409A(a)(2)(B)(i) of the Code, then to the extent delayed commencement of any portion of the termination benefits to which Eligible Participant is entitled under the Plan is required in order to avoid a prohibited distribution under Section 409A(a)(2)(B)(i) of the Code, such portion of the employee's termination benefits will not be provided to the employee prior to the earlier of (A) the expiration of the six-month period measured from the Eligible Participant's Separation Date or (B) the date of the employee's death. Upon the earlier of such dates, all payments deferred pursuant to this Section 8 will be paid in a lump sum to the employee without interest, and any remaining payments due under the Plan will be paid as otherwise provided. The determination of whether the employee is a "specified employee" for purposes of Section 409A(a)(2)(B)(i) of the Code as of the time of his or her Separation from Service will be made by the Company in accordance with the terms of Section 409A of the Code (including without limitation Treasury Regulation Section 1.409A-1(i) and any successor provision thereto). To the extent applicable, if payment of an amount under the Plan could be paid in one of two calendar years subject to the delivery of a Separation Agreement and it is determined that payment of such amount in the earlier of such two years could constitute noncompliance with Section 409A of the Code, then such amount will be paid in the later of such two years.

## 10. STATEMENT OF ERISA RIGHTS

Eligible Participants in the Plan are entitled to certain rights and protections under ERISA. ERISA provides that all plan Eligible Participants will be entitled to, as applicable:

- Examine, without charge, at the Plan Administrator's office and at other specified locations, such as worksites, all documents governing the plan and a copy of the latest annual report (Form 5500 Series) filed by the plan with the U.S. Department of Labor and available at the Public Disclosure Room of the Employee Benefits Security Administration.
- Obtain, upon written request to the Plan Administrator, copies of documents governing the operation of the plan and copies of the latest annual report (Form 5500 Series) and updated summary plan description. The administrator may make a reasonable charge for the copies.
- Obtain a complete list of the Employers sponsoring the Plan upon written request to the Plan Administrator.
- Receive a summary of the Plan's annual financial report, if any. The Plan Administrator is required by law to furnish each Eligible Participant with a copy of this summary annual report.

**Prudent Actions by Plan Fiduciaries**

In addition to creating rights for plan Eligible Participants, ERISA imposes duties upon the people who are responsible for the operation of the employee benefit plan. The people who operate the Plan, called "fiduciaries" of the Plan, have a duty to do so prudently and in the interest of all Plan Eligible Participants and beneficiaries. No one, including any Employer, any union, or any other person, may fire an employee

or otherwise discriminate against him or her in any way to prevent them from obtaining a benefit under the Plan or exercising their rights under ERISA.

**Enforce Your Rights**
If an employee's claim for a severance benefit is denied or ignored, in whole or in part, he or she has a right to know why this was done, to obtain copies of documents relating to the decision without charge, and to appeal any denial, all within certain time schedules.
Under ERISA, there are steps an employee can take to enforce the above rights. For instance, if he or she requests a copy of plan documents or the latest annual report from the plan and does not receive them within 30 days, he or she may file suit in a Federal court. In such a case, the court may require the Plan Administrator to provide the materials and pay him or her up to $110 a day until he or she receives the materials, unless the materials were not sent because of reasons beyond the control of the administrator. If an employee has a claim for benefits which is denied or ignored, in whole or in part, he or she may file suit in a state or Federal court. In addition, if he or she disagrees with the Plan's decision or lack thereof concerning the qualified status of a domestic relations order or a medical child support order, he or she may file suit in Federal court. If it should happen that Plan fiduciaries misuse the Plan's money, or if an employee is discriminated against for asserting his or her rights, he or she may seek assistance from the U.S. Department of Labor, or may file suit in a Federal court. The court will decide who should pay court costs and legal fees. If an employee is successful, the court may order the person he or she has sued to pay these costs and fees. If the employee loses, the court may order him or her to pay these costs and fees, for example, if it finds the claim is frivolous.

## 11. ASSISTANCE WITH QUESTIONS

If an employee has any questions about the Plan, he or she should contact the Plan Administrator. If an employee has any questions about this statement or about his or her rights under ERISA, or if the employee needs assistance in obtaining documents from the Plan Administrator, the employee should contact the nearest office of the Employee Benefits Security Administration, U.S. Department of Labor, listed in the telephone directory or the Division of Technical Assistance and Inquiries, Employee Benefits Security Administration, U.S. Department of Labor, 200 Constitution Avenue N.W., Washington, D.C. 20210. An employee may also obtain certain publications about his or her rights and responsibilities under ERISA by calling the publications hotline of the Employee Benefits Security Administration.

**ADMINISTRATIVE INFORMATION**
**REQUIRED BY ERISA**

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| Plan Sponsor and Plan Administrator, including address and telephone: | PayPal Holdings, Inc.<br>Compensation Committee of the<br>PayPal Holdings, Inc. Board of Directors<br>2211 North First Street<br>San Jose, CA 95131<br>(408) 967-7000 |
| Name and address of person designated as agent for service of process: | Kausik Rajgopal<br>EVP, Chief Human Resources Officer<br>PayPal Holdings, Inc.<br>2211 North First Street<br>San Jose, CA 95131<br>(408) 967-7000 |
| Basis on which Plan records are kept: | Calendar year - January 1 to December 31 |
| Type of Plan: | Unfunded welfare benefit severance plan |
| EIN: | 47-2989869 |

## APPENDIX A
## SEVERANCE BENEFITS (CEO AND EVPS)

Under the Plan, Eligible Participants serving as the Chief Executive Officer of the Company, or as an Executive Vice President of the Company, are entitled to the severance benefits set forth in this Appendix A, based on their employment classification as of the date of termination, which will be paid or provided in accordance with the terms and conditions of the Plan to which this Appendix A is attached. The definitions of capitalized terms defined in this Appendix A apply to Appendix A only, as specified herein.

**Chief Executive Officer**

**Outside of a Change in Control Period**

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| Qualifying Termination | "Qualifying Termination" will mean:<br>(a) involuntary termination by the Company for a reason other than Cause or Disability;<br>(b) resignation by the Eligible Participant due to Good Reason; or<br>(c) solely for purposes of the treatment of Company Equity Awards, death or Disability.<br><br>"Good Reason" will mean:<br>(a) a material reduction in the Eligible Participant's annual base salary;<br>(b) a material reduction in the Eligible Participant's annual target bonus opportunity;<br>(c) a material reduction in the Eligible Participant's authority, duties or responsibilities as Chief Executive Officer (which would include a failure to report to the Board); or<br>(d) any material breach by the Company of the offer letter agreement between the Company and the Eligible Participant, as amended from time to time; in each case without such Eligible Participant's written consent and subject to the notice and cure conditions set forth in the Plan. |
| Severance Pay Benefit | Severance Pay Benefit will mean:<br>(a) Two times the sum of the Eligible Participant's (i) annual rate of base salary immediately prior to the Separation Date (without regard to any reduction by the Company that gives rise to Good Reason) and (ii) target AIP bonus amount for the year in which the Separation Date occurs; and<br>(b) Prorated AIP bonus amount for the year in which the Separation Date occurs, based on the number of full months Eligible Participant was employed with the Company during the AIP performance period and the actual Company performance through the end of the AIP performance period and target level of individual performance, settled in the form provided for under the terms and conditions of the relevant AIP, including without limitation, AIP Shares, as defined in the relevant AIP, if applicable. |
| Health Benefits | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the reimbursement of COBRA health premiums or payment of health premiums, at COBRA rates, for 18 months after the Separation Date or, if shorter, until the Eligible Participant becomes covered under a group health plan maintained by a subsequent employer, or other health plans, such as Medicare. |

Company Equity Awards

Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the following Company Equity Award severance benefits:

(a) Time-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest solely based on the continued service of the Eligible Participant (i.e., time-vesting awards), will be treated as though immediately vested on the Eligible Participant's Separation Date as to the portion of such Company Equity Awards that would have otherwise become vested pursuant to their regular vesting schedule prior to the 12-month anniversary of the Separation Date (or, in the case of a termination due to Disability, any Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 that would have otherwise become vested pursuant to their regular vesting schedule prior to the 24-month anniversary of the Separation Date will be treated as though immediately vested on the Eligible Participant's Separation Date and Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 shall be eligible for continued vesting in accordance with Appendix B). Any such Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the Eligible Participant's Separation Date and any such Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 will be eligible to continue vesting in accordance with their original vesting schedule following the Eligible Participant's Separation Date, in each case subject to an effective Separation Agreement (including the Release/Certification Requirements set forth in Appendix B) and Release; provided that to the extent such Company Equity Award is scheduled to vest more frequently than annually, any continued vesting date not falling on an anniversary of the grant date of such Company Equity Award shall be deemed to fall on the next following anniversary of such grant date.

(b) Performance-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest based on the achievement of performance targets over a given performance period, other than (i) the CEO PSU Award, described in paragraph (c), below, and (ii) any AIP Shares, will remain outstanding and eligible to vest, based solely on the achievement of the applicable Company performance targets for any performance period that ends prior to the 12-month anniversary of the Separation Date; and, following the end of the performance period, the Company will determine the number of shares subject to such Company Equity Awards earned based on actual Company achievement of the performance goals pursuant to the terms of the applicable award agreements, and such Company Equity Awards will be settled in accordance with the terms and conditions of the applicable award agreement on the date that similar awards held by other participants are settled; provided, that in the case of a termination due to Disability, such Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 will become immediately vested, based on target achievement of the performance targets, on the Eligible Participant's Separation Date

to the extent they are subject to a performance period that ends prior to the 24-month anniversary of the Separation Date and Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 shall be eligible for continued vesting in accordance with Appendix B. All such Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the applicable vesting date, subject to an effective Separation Agreement (including the Release/Certification Requirements set forth in Appendix B) and Release.

(c) CEO PSU Award. In the event any portion of the performance-based Company Equity Award that was granted on April 1, 2018 (the "CEO PSU Award") is earned but unvested as of the Eligible Participant's Separation Date, such portion of the CEO PSU Award will be treated as though immediately vested on the Eligible Participant's Separation Date as to the portion of such CEO PSU Award that would have otherwise become vested pursuant to its regular vesting schedule prior to the 12-month anniversary of the Separation Date (or, in the case of a termination due to death or Disability, prior to the 24-month anniversary of the Separation Date). The CEO PSU Award will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the Eligible Participant's Separation Date, subject to an effective Separation Agreement and Release. For the avoidance of doubt, any portion of the CEO PSU Award that is unearned and unvested as of the Eligible Participant's Separation Date will be forfeited and cancelled upon the Eligible Participant's Separation Date.

For the avoidance of doubt, any continued vesting of Company Equity Awards pursuant to this section, other than Company Equity Awards that were outstanding prior to July 1, 2021 to the extent they were eligible for accelerated or continued vesting in accordance with this section as in effect prior to July 1, 2021, shall be subject to the Eligible Participant satisfying the Release/Certification Requirements set forth in Appendix B.

**Chief Executive Officer**

**Within a Change in Control Period**

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| Qualifying Termination | "Qualifying Termination" will mean:<br>(a) involuntary termination by the Company for a reason other than Cause or Disability;<br>(b) resignation by the Eligible Participant due to Good Reason; or<br>(c) solely for purposes of the treatment of Company Equity Awards, death or Disability.<br><br>"Good Reason" will mean:<br>(a) a material reduction in the Eligible Participant's annual base salary;<br>(b) a material reduction in the Eligible Participant's annual target bonus opportunity;<br>(c) a material reduction in the Eligible Participant's authority, duties or responsibilities as Chief Executive Officer (which would include a failure to report to the board of directors of the Successor Entity) or the failure of the Eligible Participant to serve as Chief Executive Officer of a publicly traded corporation; or<br>(d) any material breach by the Company of the offer letter agreement between the Company and the Eligible Participant, as amended from time to time; in each case without such Eligible Participant's written consent and subject to the notice and cure conditions set forth in the Plan. |
| Severance Pay Benefit | Severance Pay Benefit will mean:<br>(a) Two times the sum of the Eligible Participant's (i) annual rate of base salary immediately prior to the Separation Date (without regard to any reduction by the Company that gives rise to Good Reason) and (ii) target AIP bonus amount for the year in which the Separation Date occurs; and<br>(b) Prorated AIP bonus amount for the year in which the Separation Date occurs, based on the number of full months Eligible Participant was employed with the Company during the AIP performance period and the actual Company performance through the end of the AIP performance period and target level of individual performance, settled in the form provided for under the terms and conditions of the relevant AIP, including without limitation, AIP Shares, as defined in the relevant AIP, if applicable. |
| Health Benefits | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for a lump sum payment of 24 months of health premiums, at COBRA rates, to be paid within sixty (60) days following the Separation Date. |

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| Company Equity Awards | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the following Company Equity Award severance benefits: |

(a) Time-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest solely based on the continued service of the Eligible Participant (i.e., time-vesting awards), will be treated as though immediately vested on the Eligible Participant's Separation Date. All such (time-based) Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the Eligible Participant's Separation Date, subject to an effective Separation Agreement and Release.

(b) Performance-Based Awards. If a Change in Control occurs during the performance period applicable to a Company Equity Award that vests based on the achievement of performance targets over a given performance period, (i) other than the CEO PSU Award, and (ii) any AIP Shares, then such Company Equity Award will be subject to Section 11.2 of the Equity Award Incentive Plan. In the event the Eligible Participant's Separation Date occurs within the Change in Control Period and (i) on or following the consummation of the Change in Control, then such Company Equity Awards will be treated as though immediately vested on the Eligible Participant's Separation Date, or (ii) prior to the consummation of the Change in Control, then such Company Equity Awards will be treated as though immediately vested on the consummation of the Change in Control. All such (performance-based) Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the applicable vesting date, subject to an effective Separation Agreement and Release.

(c) CEO PSU Award. If a Change in Control occurs during the performance period of the CEO PSU Award, then such CEO PSU Award will be subject to the terms and conditions of the CEO PSU Award agreement.

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| Outplacement | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for transition program services. |

**Executive Vice President**

| **Outside of a Change in Control Period** | |
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| Qualifying Termination | "Qualifying Termination" will mean:<br>(a) involuntary termination by the Company for a reason other than Cause or Disability;<br>(b) resignation by the Eligible Participant due to Good Reason; or<br>(c) solely for purposes of the treatment of Company Equity Awards, death or Disability.<br><br>"Good Reason" will mean:<br>(a) a material reduction in the Eligible Participant's annual base salary;<br>(b) a material reduction in the Eligible Participant's annual target bonus opportunity;<br>(c) a material reduction in the Eligible Participant's authority, duties or responsibilities (which would include a failure to report to the Chief Executive Officer); or<br>(d) any material breach by the Company of the offer letter agreement between the Company and the Eligible Participant, as amended from time to time; in each case without such Eligible Participant's written consent and subject to the notice and cure conditions set forth in the Plan. |
| Severance Pay Benefit | Severance Pay Benefit will mean:<br>(a) 1.5 times the sum of the Eligible Participant's (i) annual rate of base salary immediately prior to the Separation Date (without regard to any reduction by the Company that gives rise to Good Reason) and (ii) target AIP bonus amount for the year in which the Separation Date occurs; and<br>(b) Prorated AIP bonus amount for the year in which the Separation Date occurs, based on the number of full months Eligible Participant was employed with the Company during the AIP performance period and the actual Company performance through the end of the AIP performance period and target level of individual performance, settled in the form provided for under the terms and conditions of the relevant AIP, including without limitation, AIP Shares, as defined in the relevant AIP, if applicable. |
| Health Benefits | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the reimbursement of COBRA health premiums or payment of health premiums, at COBRA rates, for 12 months after the Separation Date or, if shorter, until the Eligible Participant becomes covered under a group health plan maintained by a subsequent employer, or other health plans, such as Medicare. |

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| Company Equity Awards | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the following Company Equity Award severance benefits:<br><br>(a) Time-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest solely based on the continued service of the Eligible Participant (i.e., time-vesting awards), will be treated as though immediately vested on the Eligible Participant's Separation Date as to the portion of such Company Equity Awards that would have otherwise become vested pursuant to their regular vesting schedule prior to the 12-month anniversary of the Separation Date (or, in the case of a termination due to Disability, any Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 that would have otherwise become vested pursuant to their regular vesting schedule prior to the 24-month anniversary of the Separation Date will be treated as though immediately vested on the Eligible Participant's Separation Date and Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 shall be eligible for continued vesting in accordance with Appendix B). Any such Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the Eligible Participant's Separation Date and any such Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 will be eligible to continue vesting in accordance with their original vesting schedule following the Eligible Participant's Separation Date, in each case subject to an effective Separation Agreement (including the Release/Certification Requirements set forth in Appendix B) and Release; provided that to the extent such Company Equity Award is scheduled to vest more frequently than annually, any continued vesting date not falling on an anniversary of the grant date of such Company Equity Award shall be deemed to fall on the next following anniversary of such grant date.<br><br>(b) Performance-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest based on the achievement of performance targets over a given performance period, other than any AIP Shares, will remain outstanding and eligible to vest, based solely on the achievement of the applicable Company performance targets for any performance period that ends prior to the 12-month anniversary of the Separation Date; and, following the end of the performance period, the Company will determine the number of shares subject to such Company Equity Awards earned based on actual Company achievement of the performance goals pursuant to the terms of the applicable award agreements, and such Company Equity Awards will be settled in accordance with the terms and conditions of the applicable award agreement on the date that similar awards held by other participants are settled; provided, that in the case of a termination due to Disability, such Company Equity Awards granted to the Eligible Participant prior to July 1, 2021 will become immediately vested, based on target achievement of the performance targets, on the Eligible Participant's Separation Date to the extent they are subject to a performance |

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| | period that ends prior to the 24-month anniversary of the Separation Date and Company Equity Awards granted to the Eligible Participant on or after July 1, 2021 shall be eligible for continued vesting in accordance with Appendix B. All such Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the applicable vesting date, subject to an effective Separation Agreement (including the Release/Certification Requirements set forth in Appendix B) and Release.<br><br>For the avoidance of doubt, any continued vesting of Company Equity Awards pursuant to this section, other than Company Equity Awards that were outstanding prior to July 1, 2021 to the extent they were eligible for accelerated or continued vesting in accordance with this section as in effect prior to July 1, 2021, shall be subject to the Eligible Participant satisfying the Release/Certification Requirements set forth in Appendix B. |
| Outplacement | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for transition program services. |

**Executive Vice President**

| **Within a Change in Control Period** | |
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| Qualifying Termination | "Qualifying Termination" will mean:<br>(a) involuntary termination by the Company for a reason other than Cause or Disability;<br>(b) resignation by the Eligible Participant due to Good Reason; or<br>(c) solely for purposes of the treatment of Company Equity Awards, death or Disability.<br><br>"Good Reason" will mean:<br>(a) a material reduction in the Eligible Participant's annual base salary;<br>(b) a material reduction in the Eligible Participant's annual target bonus opportunity;<br>(c) a material reduction in the Eligible Participant's authority, duties or responsibilities (which would include a failure to report to the Chief Executive Officer);<br>(d) a requirement by the Company that the Eligible Participant relocate his or her primary office to a location that is more than 35 miles from the location of his or her primary office immediately prior to the Change in Control; or<br>(e) any material breach by the Company of the offer letter agreement between the Company and the Eligible Participant, as amended from time to time; in each case without such Eligible Participant's written consent and subject to the notice and cure conditions set forth in the Plan. |
| Severance Pay Benefit | Severance Pay Benefit will mean:<br>(a) Two times the sum of the Eligible Participant's (i) annual rate of base salary immediately prior to the Separation Date (without regard to any reduction by the Company that gives rise to Good Reason) and (ii) target AIP bonus amount for the year in which the Separation Date occurs; and<br>(b) Prorated AIP bonus amount for the year in which the Separation Date occurs, based on the number of full months Eligible Participant was employed with the Company during the AIP performance period and the actual Company performance through the end of the AIP performance period and target level of individual performance, settled in the form provided for under the terms and conditions of the relevant AIP, including without limitation, AIP Shares, as defined in the relevant AIP, if applicable. |
| Health Benefits | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for a lump sum payment of 24 months of health premiums, at COBRA rates, to be paid within sixty (60) days following the Separation Date. |

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| Company Equity Awards | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the following Company Equity Award severance benefits:<br><br>(a) Time-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest solely based on the continued service of the Eligible Participant (i.e., time-vesting awards), will be treated as though immediately vested on the Eligible Participant's Separation Date. All such Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the Eligible Participant's Separation Date, subject to an effective Separation Agreement and Release.<br><br>(b) Performance-Based Awards. If a Change in Control occurs during the performance period applicable to a Company Equity Award that vests based on the achievement of performance targets over a given performance period, other than any AIP Shares, then such Company Equity Award will be subject to Section 11.2 of the Equity Award Incentive Plan. In the event the Eligible Participant's Separation Date occurs within the Change in Control Period and (i) on or following the consummation of the Change in Control, then such Company Equity Awards will be treated as though immediately vested on the Eligible Participant's Separation Date, or (ii) prior to the consummation of the Change in Control, then such Company Equity Awards will be treated as though immediately vested on the consummation of the Change in Control. All such Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the applicable vesting date, subject to an effective Separation Agreement and Release. |
| Outplacement | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for transition program services. |

**APPENDIX B**
**EXECUTIVE LONG TERM INCENTIVE PROGRAM**

Under the Plan, Eligible Participants are entitled to the benefits set forth in this Appendix B, based on their employment classification as of the date of termination, which will be paid or provided in accordance with the terms and conditions of the Plan to which this Appendix B is attached. The definitions of capitalized terms defined in this Appendix B apply to Appendix B only.

**Executive Long Term Incentive Program**

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| Qualifying Termination | For purposes of the Executive Long Term Incentive Program (the "ELTIP") only:<br><br>"Qualifying Termination" will mean:<br>(a) Qualifying Retirement (as defined below); or<br>(b) Job Elimination (as defined below); or<br>(c) death or Disability.<br><br>"Qualifying Retirement" will mean a voluntary resignation by an Eligible Participant from the Company and its subsidiaries which satisfies each of the following requirements:<br>(a) The Eligible Participant provides sufficient advance notice to the Company, as determined solely by the Plan Administrator, which shall be no less than 12 months;<br>(b) The resignation is upon terms and conditions mutually agreed to by the Company and the Eligible Participant;<br>(c) The Eligible Participant provides a minimum of seven (7) years of continuous service to the Company as a Vice President or a higher position of the Company as of the day of such Eligible Participant's voluntary resignation; and<br>(d) The Eligible Participant is sixty (60) years of age or older.<br><br>For purposes of a Qualifying Retirement only, the effective date for which an Eligible Participant may become entitled to benefits is based on the Eligible Participant's employment classification as follows:<br><br>**Job Classification Effective Date**<br>CEO or EVP July 1, 2021<br>SVP July 1, 2022<br>VP July 1, 2023<br><br>"Job Elimination" will mean an involuntary termination by the Company due to a job elimination or role restructuring, as determined in the sole discretion of the Chief Executive Officer, Chief Human Resources Officer or the Chief Legal Officer of the Company (or their respective successors).<br><br>In order for any termination to be a Qualifying Termination for purposes of the ELTIP (other than death), the Eligible Participant must (i) provide services as requested by the Company in a cooperative and professional manner following notification of employment termination, and (ii) satisfy the Release/Certification Requirements set forth below. |

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| Release/Certification Requirements | To qualify for continued vesting after termination of employment under any of the circumstances as set forth in this ELTIP, the Eligible Participant must satisfy each of the following requirements:<br>• the Eligible Participant must timely execute and deliver a release of claims in favor of the Company, in the form and within the period specified by the Plan Administrator or its delegate;<br>• with respect to a Qualifying Retirement, prior to the termination of employment, the Eligible Participant must provide written confirmation to the Company that he or she meets the eligibility criteria and receive written consent from the Company for such continued vesting;<br>• while the employment restrictions (see "Restrictions" below) are outstanding, the Eligible Participant must certify in the form specified by the Plan Administrator, prior to each vesting date, that the Eligible Participant complies with the employment restrictions from the date of termination of employment through the applicable vesting date;<br>• with respect to Disability, such Eligible Participant must satisfy the requirements described above and receive written consent from the Company for such continued vesting; and<br>• in all cases, complies with all other terms of this ELTIP, including each of the restrictions identified below. |
| Restrictions | The Eligible Participant is subject to continued certification of his or her compliance with all of the following restrictions in the form specified by the Plan Administrator. Subject to all of the other terms and conditions set forth in this Plan, the benefits provided under this Plan shall become vested and payable to an Eligible Participant only if the Eligible Participant satisfies each of the following vesting conditions, as determined by the Plan Administrator in good faith.<br><br>**Confidentiality**<br>The Eligible Participant must comply with the confidentiality provisions set forth in the Company's Proprietary Information and Inventions Agreement (the "PIIA") during and following his or her employment with the Company.<br><br>**Non-Solicitation of Employees and Customers**<br>During the Eligible Participant's employment by the Company and for the longer of (i) the one-year period following his or her termination of employment, or (ii) during any remaining vesting periods of any equity awards held if he or she continues to vest after termination of employment with the Company, the Eligible Participant will not directly or indirectly, whether on his or her own behalf or on behalf of any other party, without the prior written consent of the EVP, Chief Business Affairs and Legal Officer (or its successor): (a) solicit, induce or encourage any of the Company's then current employees to leave the Company or to apply for employment elsewhere; or (b) solicit or induce or attempt to induce to leave the Company, or divert or attempt to divert from doing business with the Company, any then current customers, suppliers or other persons or entities that were serviced by the Eligible Participant or whose names became known to the Eligible Participant by the virtue of his or her employment with the Company or otherwise interfere with the relationship between the Company and such customers, suppliers or other persons or entities. |

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| | These restrictions do not apply to authorized actions the Eligible Participant took in the normal course of his or her employment with the Company, such as employment decisions with respect to employees the Eligible Participant supervised or business referrals in accordance with the Company's policies.<br><br>**Non-Competition**<br>During the Eligible Participant's employment by the Company and for the longer of (i) the one-year period following the termination of his or her employment or (ii) during any remaining vesting periods of any equity awards held if the Eligible Participant continues to vest after termination of employment with the Company, the Eligible Participant will not, (a) directly or indirectly, as an officer, director, employee, consultant, owner, partner, or in any other capacity solicit, perform, or provide, or attempt to perform or provide Conflicting Services (as defined below) anywhere in the Restricted Territory (as defined below), nor will the Eligible Participant assist another person to solicit, perform or provide or attempt to perform or provide Conflicting Services anywhere in the Restricted Territory or (b) work in the Eligible Participant's profession; provided that the Eligible Participant may work for a government, education or Not-for-Profit Organization (as defined below) and provide board of director services, in each case not deemed to be Conflicting Services; and provided further that in the event that the Eligible Participant seeks to work for an organization to exclusively provide services to a government, education or Not-for-Profit Organization, in each case not deemed to be Conflicting Services, the Eligible Participant must seek consent from the Company, which consent may be withheld in the Company's sole discretion.<br><br>"Restricted Territory" means the 50 mile radius of any of the following locations: (i) any Company business location at which the Eligible Participant has worked on a regular or occasional basis during the preceding year; (ii) the Eligible Participant's home if Eligible Participant worked from home on a regular or occasional basis; (iii) any potential business location of Company under active consideration by Company to which the Eligible Participant has traveled in connection with the consideration of that location; (iv) the primary business location of a Customer or Potential Customer; or (v) any business location of a Customer or Potential Customer where representatives of the Customer or Potential Customer with whom the Eligible Participant has been in contact in the preceding year are based.<br><br>"Customer or Potential Customer" is any person or entity who or which, at any time during the one year period prior to the Eligible Participant's contact with such person or entity if such contact occurs during the Eligible Participant's employment or, if such contact occurs following the termination of my employment, during the one year period prior to the date the Eligible Participant's employment with the Company ends: (i) contracted for, was billed for, or received from the Company any product, service or process with which the Eligible Participant worked directly or indirectly during employment by the Company or about which the Eligible Participant acquired Proprietary Information (as defined in the PIIA); or (ii) was in contact with the Eligible Participant or in contact with any other employee, owner, or agent of the Company, of which contact the Eligible Participant was or should have been aware, concerning the sale or purchase of, or contract for, any product, service or process with which the Eligible Participant worked directly or indirectly during the Eligible Participant's employment with the Company or about which the Eligible Participant acquired Proprietary Information (as defined in the |

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| | PIIA); or (iii) was solicited by the Company in an effort in which the Eligible Participant involved or of which the Eligible Participant was aware.<br><br>"Conflicting Services" means any product, service, or process or the research and development thereof, of any person or organization other than the Company that directly competes with a product, service, or process, including the research and development thereof, of the Company with which the Eligible Participant worked directly or indirectly during employment by the Company or about which the Eligible Participant acquired Proprietary Information (as defined in the PIIA) during the Eligible Participant's employment by the Company.<br><br>"Not-for-Profit Organization" means an entity exempt from tax under state law and under Section 501(c)(3) of the Code. Section 501(c)(3) only includes entities organized and operated exclusively for religious, charitable, scientific, testing for public safety, literary or educational purposes, or to foster national or international amateur sports competition or for the prevention of cruelty to children or animals. Not-for-Profit Organization shall also mean entities outside the United States exempt from local and national tax laws because they are organized and operated exclusively for purposes identical to those applicable to Section 501(c)(3) organization.<br><br>**Nondisparagement**<br>The Eligible Participant must not utter or publish (including, but not limited to, written, oral, or website, social media or similar internet-based publication) any disparaging, derogatory or negative statements, comments, or remarks concerning the Company, or the Company's officers, directors, employees, shareholders and agents, affiliates and subsidiaries in any manner likely to be harmful to them or their business, business reputation or personal reputation; provided, that the Eligible Participant will respond accurately and fully to any question, inquiry or request for information when required by legal process.<br><br>**Cooperation**<br>The Eligible Participant must cooperate fully with the Company and its counsel, upon request, with respect to any potential or pending proceeding (including, but not limited to, any litigation, arbitration, regulatory proceeding, investigation or governmental action) that relates at least in part to matters with which the Eligible Participant was involved while he or she was an employee or other service provider of the Company or any of its affiliates, or with which the Eligible Participant has knowledge. The Eligible Participant must render such cooperation in a timely fashion and provide Company personnel and counsel with the full benefit of the Eligible Participant's knowledge with respect to any such matter, and must be reasonably available for interviews, depositions, or court appearances at the request of the Company or its counsel. If the Eligible Participant receives a complaint or subpoena or other legal process relating to the Company or a request for interview or to provide information concerning any existing, potential or threatened claims against the Company, the Eligible Participant must give written notice to the Company within seven days of receipt and prior to the Eligible Participant's response to any such process or communication, unless prohibited by applicable law. The Eligible Participant must cooperate with the |

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| | Company in good faith to ensure that its trade secrets and other confidential and proprietary information are not disclosed, either intentionally or inadvertently. |
| Company Equity Awards | If the Eligible Participant has a Qualifying Termination, and pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for the following Company Equity Award benefits:<br><br>(a) Time-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest solely based on the continued service of the Eligible Participant (i.e., time-vesting awards), after taking into account any accelerated vesting of outstanding time-based equity awards as of July 1, 2021 in connection with the Eligible Participant's Separation from Service (as provided for in Appendix A or C or other Company policies, as applicable), will be eligible to continue vesting in accordance with their original vesting schedule; provided that to the extent a Company Equity Award is scheduled to vest more frequently than annually, any continued vesting date not falling on an anniversary of the grant date of such Company Equity Award shall be deemed to fall on the next following anniversary of such grant date, until the Company Equity Award is completely vested.<br><br>Notwithstanding the above, in the event that the Eligible Participant terminates service for reason of Qualifying Retirement, and the Eligible Participant has outstanding time-based equity awards as of July 1, 2021, then those outstanding awards will be eligible for pro-rata acceleration in addition to the continued vesting set forth in the paragraph above. The pro-rata acceleration will be determined for each such award as follows: (i) the product of (A) the aggregate number of shares of stock underlying the award, multiplied by (B) the Eligible Participant's number of full months of service since the date of grant, divided by the total number of months of vesting to which the award is subject (e.g., thirty-six months if the vesting schedule of the award is three years), minus (ii) any shares issued on previous vesting dates of the award. The result shall be rounded up to the nearest whole share of stock. Any remaining shares after the pro-rata acceleration is applied will not be forfeited and will continue to vest on the original vesting date(s) in accordance with the ELTIP.<br><br>(b) Performance-Based Awards. All Company Equity Awards that are unvested as of the date prior to the Eligible Participant's Separation Date and vest based on the achievement of performance targets over a given performance period, other than any AIP Shares, will remain outstanding and eligible to vest, based solely on the achievement of the applicable Company performance targets for the applicable performance period. Following the end of each applicable performance period, the Company will determine the number of shares subject to such Company Equity Awards earned based on actual Company achievement of the performance goals pursuant to the terms of the applicable award agreements, and such Company Equity Awards will be settled in accordance with the terms and conditions of the applicable award agreement, on the date that similar awards held by other participants are settled. |

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| | applicable award agreements, and such Company Equity Awards will be settled in accordance with the terms and conditions of the applicable award agreement, on the date that similar awards held by other participants are settled.<br><br>(c) Notwithstanding the above, in the event of the Eligible Participant's termination due to death, all Company Equity Awards that are eligible to continue vesting pursuant to the ELTIP will become immediately vested on the date of the Eligible Participant's death. For Company Equity Awards that are performance-based awards, any such accelerated vesting will be based on target achievement of the applicable performance targets. All such Company Equity Awards will be settled through the vesting and issuance or delivery of shares of Stock within sixty (60) days after the applicable vesting date, subject to an effective Separation Agreement and Release.<br><br>For the avoidance of doubt, any continued vesting of Company Equity Awards pursuant to the ELTIP, other than Company Equity Awards that were outstanding prior to July 1, 2021 to the extent they were eligible for accelerated or continued vesting in accordance with the applicable appendix as in effect prior to July 1, 2021, shall be subject to the Eligible Participant satisfying the Release/Certification Requirements set forth herein.<br><br>For the avoidance of doubt, the ELTIP (including any continued or accelerated vesting benefits provided under the ELTIP) shall not apply to the performance-based Company Equity Award that was granted on April 1, 2018 to the CEO, which award shall be subject to the applicable terms and conditions set forth in the award agreement and Appendix A. |
| Health Benefits | Pursuant and subject to the terms and conditions of the Plan, the Eligible Participant will be eligible for Company-subsidized health care coverage or payments in lieu thereof at COBRA rates, to be determined at the Plan Administrator's sole discretion, for the period during which the Eligible Participant is eligible to continue vesting in any Company Equity Awards pursuant to the ELTIP. Notwithstanding the foregoing, no Eligible Participant will be eligible for continued health care coverage under the Company's group health plans, or payments in lieu thereof, to the extent that the Eligible Participant is no longer eligible for or participates in continuation coverage under COBRA. If the Eligible Participant is eligible to continue vesting in any Company Equity Awards pursuant to the ELTIP and the Eligible Participant is no longer eligible for COBRA continuation coverage under the Company's group health plans and is not covered under any other group health plan, the Eligible Participant will be eligible to receive prorated payments, calculated using COBRA rates, on the first vesting date of each year that unvested Company Equity Awards vest pursuant to the ELTIP. Each prorated payment will be determined by multiplying the monthly COBRA rate at the time the Eligible Participant is no longer covered under COBRA by a fraction, the numerator of which is the number of full months between the later of the COBRA coverage end date and the most recent Company Equity Award vesting date and the denominator of which is the number of full months between the COBRA coverage end date and the last vesting date under the ELTIP. |

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| | For the avoidance of doubt, no benefits shall be provided pursuant to this section to the extent that they would result in a duplication of benefits, as determined by the Plan Administrator. |

PayPal Holdings, Inc.
Executive Change in Control and Severance Plan
Form Letter Agreement for Executives with Individual Separation Protection Agreements

Employee Name
Employee Address

Re: The PayPal Holdings, Inc. Executive Change in Control and Severance Plan

Dear [Employee Name]:

This letter agreement ("**Letter Agreement**") relates to the PayPal Holdings, Inc. Executive Change in Control and Severance Plan (the "**Plan**").

Through this Letter Agreement, you are being offered the opportunity to become a participant in the Plan (a "**Participant**"), and thereby to be eligible to receive the severance benefits set forth therein. A copy of the Plan is attached to this Letter Agreement. You should read it carefully and become comfortable with its terms and conditions, and those set forth below.

By signing below, you will be acknowledging and agreeing to the following provisions:

(a) that you have received and reviewed a copy of the Plan;

(b) that capitalized terms not defined in this Letter Agreement will have the meaning assigned to them in the Plan;

(c) that participation in the Plan requires that you agree irrevocably and voluntarily to the terms of the Plan and the terms set forth below; and

(d) that you have had the opportunity to carefully evaluate this opportunity, and desire to participate in the Plan according to the terms and conditions set forth herein.

Subject to the foregoing, we invite you to become a Participant in the Plan. Your participation in the Plan will be effective upon your signing and returning this Letter Agreement to the Company.

NOW, THEREFORE, you and the Company (hereinafter referred to as "the parties") hereby AGREE as follows:

1. The Company and you have previously entered into that certain offer letter dated as of [ • ] and as thereafter supplemented and amended from time to time (the "**Employment Agreement**").

2. If you incur a Qualifying Termination, you will receive the Severance Benefits set forth in Section 5 of the Plan (the "Severance Benefits").

3. As a condition of receiving the Severance Benefits (other than any Accrued Amounts), you must (i) execute and accept the terms and conditions of, and the effectiveness of, a Separation Agreement and Release and such Release must become irrevocable within sixty (60) days following your Separation Date, (ii) comply with the terms and conditions of the Plan and (iii) promptly resign from any position as an officer, director or fiduciary of the Company or any Company-related entity.

4. In consideration of becoming eligible to receive the Severance Benefits provided under the terms and conditions of the Plan, you agree to waive any and all rights, benefits, and privileges to severance benefits that you might otherwise be entitled to receive under the Employment Agreement or any other plan or arrangement.

5. You understand that the waiver set forth in Section 4 above is irrevocable for so long as this Letter Agreement is in effect, and that this Letter Agreement and the Plan set forth the entire agreement between the parties with respect to any subject matter covered herein.

6. Notwithstanding anything herein to the contrary, if a Change in Control occurs while you are a Participant in the Plan, in no event will your status as a Participant in the Plan end prior to the end of the twenty-four (24) month period beginning on a Change in Control regardless of when any written notification is given to you terminating your participation in the Plan (including any written notification given prior to such Change in Control).

7. Your participation in the Plan will continue in effect following any Qualified Termination that occurs while you are a Participant in the Plan with respect to all rights and obligations accruing as a result of such termination.

8. You recognize and agree that your execution of this Letter Agreement results in your enrollment and participation in the Plan, that you agree to be bound by the terms and conditions of the Plan and this Letter Agreement, and that you understand that this Letter Agreement may not be terminated, modified or amended in any manner that is adverse to you, without your consent.

**PayPal Holdings, Inc.**

By _____

**ACCEPTED AND AGREED TO** this __ day of _____, _____.

_____
Your Name (printed)

_____
Your Signature

PayPal Holdings, Inc.
Executive Change in Control and Severance Plan
Form Consent for Executives with Previous Individual Separation Protection Agreements

Employee Name
Employee Address

Re: Amendment to PayPal Holdings, Inc. Executive Change in Control and Severance Plan

Dear [Employee Name]:

This letter agreement ("**Letter Agreement**") relates to the PayPal Holdings, Inc. Executive Change in Control and Severance Plan (the "**Plan**").

PayPal Holdings, Inc. (the "Company") amended the Plan, effective as of July 1, 2021. A copy of the Plan, as amended and restated, is attached to this Letter Agreement. You should read it carefully and become comfortable with its terms and conditions.

By signing below, you acknowledge and agree that:

(a) you have received and reviewed a copy of the Plan, as amended and restated; and

(b) you affirmatively consent to the Plan, as amended and restated.

**PayPal Holdings, Inc.**

By _____

**ACCEPTED AND AGREED TO** this __ day of _____, _____.

_____
Your Name (printed)

_____
Your Signature

**Exhibit 31.01**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER,**
**AS REQUIRED BY SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002.**

I, Daniel H. Schulman, certify that:

1. I have reviewed this report on Form 10-Q of PayPal Holdings, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

*/s/ Daniel H. Schulman*

Daniel H. Schulman
*President, Chief Executive Officer and Director*
*(Principal Executive Officer)*

Date: November 8, 2021

**Exhibit 31.02**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER,**
**AS REQUIRED BY SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002.**

I, John D. Rainey, certify that:

1. I have reviewed this report on Form 10-Q of PayPal Holdings, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ *John D. Rainey*

John D. Rainey

*Chief Financial Officer and Executive Vice President, Global Customer Operations*

*(Principal Financial Officer)*

Date: November 8, 2021

**Exhibit 32.01**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER,**
**AS REQUIRED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.**

I, Daniel H. Schulman, hereby certify pursuant to 18 U.S.C. Section 1350 adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

(i) The accompanying quarterly report on Form 10-Q for the quarter ended September 30, 2021 fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and

(ii) The information contained in such report fairly presents, in all material respects, the financial condition and results of operations of PayPal Holdings, Inc.

*/s/ Daniel H. Schulman*
Daniel H. Schulman
*President, Chief Executive Officer and Director*
*(Principal Executive Officer)*

Date: November 8, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of this report.

**Exhibit 32.02**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER,**
**AS REQUIRED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002.**

I, John D. Rainey, hereby certify pursuant to 18 U.S.C. Section 1350 adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

(i) The accompanying quarterly report on Form 10-Q for the quarter ended September 30, 2021 fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and

(ii) The information contained in such report fairly presents, in all material respects, the financial condition and results of operations of PayPal Holdings, Inc.

*/s/ John D. Rainey*
John D. Rainey
*Chief Financial Officer and Executive Vice President, Global Customer Operations*
*(Principal Financial Officer)*

Date: November 8, 2021

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of this report.