UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2022

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 001-13545 (Prologis, Inc.) 001-14245 (Prologis, L.P.)



Prologis, Inc.
Prologis, L.P.
(Exact name of registrant as specified in its charter)

Maryland (Prologis, Inc.) **Delaware (Prologis, L.P.)** **(State or other jurisdiction of incorporation or organization)**	**94-3281941 (Prologis, Inc.)** **94-3285362 (Prologis, L.P.)** **(I.R.S. Employer Identification No.)**
Pier 1, Bay 1, San Francisco, California **(Address or principal executive offices)**	**94111** **(Zip Code)**

(415) 394-9000
(Registrants' telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

	Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Prologis, Inc.	Common Stock, $0.01 par value	PLD	New York Stock Exchange
Prologis, L.P.	3.000% Notes due 2026	PLD/26	New York Stock Exchange
Prologis, L.P.	2.250% Notes due 2029	PLD/29	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days.

Prologis, Inc.	Yes	☒	No	☐
Prologis, L.P.	Yes	☒	No	☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter periods that the registrant was required to submit such files).

Prologis, Inc.	Yes	☒	No	☐
Prologis, L.P.	Yes	☒	No	☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer", "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Prologis, Inc.:

Large accelerated filer	☒	Accelerated filer	☐	Non-accelerated filer	☐	Smaller reporting company	☐	Emerging growth company	☐

Prologis, L.P.:

Large accelerated filer	☐	Accelerated filer	☐	Non-accelerated filer	☒	Smaller reporting company	☐	Emerging growth company	☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

Prologis, Inc.	Yes	☐	No	☒
Prologis, L.P.	Yes	☐	No	☒

The number of shares of Prologis, Inc.'s common stock outstanding at October 24, 2022, was approximately 923,076,000.

EXPLANATORY NOTE

This report combines the quarterly reports on Form 10-Q for the period ended September 30, 2022, of Prologis, Inc. and Prologis, L.P. Unless stated otherwise or the context otherwise requires, references to "Prologis, Inc." or the "Parent" mean Prologis, Inc. and its consolidated subsidiaries; and references to "Prologis, L.P." or the "Operating Partnership" or the "OP" mean Prologis, L.P., and its consolidated subsidiaries. The terms "the Company," "Prologis," "we," "our" or "us" means the Parent and the OP collectively.

The Parent is a real estate investment trust (a "REIT") and the general partner of the OP. At September 30, 2022, the Parent owned 97.27% common general partnership interest in the OP and substantially all of the preferred units in the OP. The remaining 2.73% common limited partnership interests are owned by unaffiliated investors and certain current and former directors and officers of the Parent.

We operate the Parent and the OP as one enterprise. The management of the Parent consists of the same members as the management of the OP. These members are officers of the Parent and employees of the OP or one of its subsidiaries. As sole general partner, the Parent has control of the OP through complete responsibility and discretion in the day-to-day management and therefore, consolidates the OP for financial reporting purposes. Because the only significant asset of the Parent is its investment in the OP, the assets and liabilities of the Parent and the OP are the same on their respective financial statements.

We believe combining the quarterly reports on Form 10-Q of the Parent and the OP into this single report results in the following benefits:

- enhances investors' understanding of the Parent and the OP by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation as a substantial portion of the Company's disclosure applies to both the Parent and the OP; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

It is important to understand the few differences between the Parent and the OP in the context of how we operate the Company. The Parent does not conduct business itself, other than acting as the sole general partner of the OP and issuing public equity from time to time. The OP holds substantially all the assets of the business, directly or indirectly. The OP conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Parent, which are contributed to the OP in exchange for partnership units, the OP generates capital required by the business through the OP's operations, incurrence of indebtedness and issuance of partnership units to third parties.

The presentation of noncontrolling interests, stockholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the Parent and those of the OP. The differences in the presentations between stockholders' equity and partners' capital result from the differences in the equity and capital issuances in the Parent and in the OP.

The preferred stock, common stock, additional paid-in capital, accumulated other comprehensive income (loss) and distributions in excess of net earnings of the Parent are presented as stockholders' equity in the Parent's consolidated financial statements. These items represent the common and preferred general partnership interests held by the Parent in the OP and are presented as general partner's capital within partners' capital in the OP's consolidated financial statements. The common limited partnership interests held by the limited partners in the OP are presented as noncontrolling interest within equity in the Parent's consolidated financial statements and as limited partners' capital within partners' capital in the OP's consolidated financial statements.

To highlight the differences between the Parent and the OP, separate sections in this report, as applicable, individually discuss the Parent and the OP, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the Parent and the OP, this report refers to actions or holdings as being actions or holdings of Prologis.

PROLOGIS

INDEX

			Page Number
PART I.	**Financial Information**		
	Item 1.	Financial Statements	**1**
		Prologis, Inc.:	
		Consolidated Balance Sheets – September 30, 2022 and December 31, 2021	**1**
		Consolidated Statements of Income – Three and Nine Months Ended September 30, 2022 and 2021	**2**
		Consolidated Statements of Comprehensive Income – Three and Nine Months Ended September 30, 2022 and 2021	**3**
		Consolidated Statements of Equity – Three and Nine Months Ended September 30, 2022 and 2021	**4**
		Consolidated Statements of Cash Flows – Nine Months Ended September 30, 2022 and 2021	**5**
		Prologis, L.P.:	
		Consolidated Balance Sheets – September 30, 2022 and December 31, 2021	**6**
		Consolidated Statements of Income – Three and Nine Months Ended September 30, 2022 and 2021	**7**
		Consolidated Statements of Comprehensive Income – Three and Nine Months Ended September 30, 2022 and 2021	**8**
		Consolidated Statements of Capital – Three and Nine Months Ended September 30, 2022 and 2021	**9**
		Consolidated Statements of Cash Flows – Nine Months Ended September 30, 2022 and 2021	**10**
		Prologis, Inc. and Prologis, L.P.:	
		Notes to the Consolidated Financial Statements	**11**
		Note 1. General	**11**
		Note 2. Real Estate	**12**
		Note 3. Unconsolidated Entities	**13**
		Note 4. Assets Held for Sale or Contribution	**15**
		Note 5. Debt	**15**
		Note 6. Noncontrolling Interests	**18**
		Note 7. Long-Term Compensation	**18**
		Note 8. Earnings Per Common Share or Unit	**19**
		Note 9. Financial Instruments and Fair Value Measurements	**21**
		Note 10. Business Segments	**24**
		Note 11. Supplemental Cash Flow Information	**26**
		Note 12. Acquisition of Duke	**26**
		Reports of Independent Registered Public Accounting Firm	**28**
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	**30**
	Item 3.	Quantitative and Qualitative Disclosures About Market Risk	**50**
	Item 4.	Controls and Procedures	**51**
PART II.	**Other Information**		
	Item 1.	Legal Proceedings	**51**
	Item 1A.	Risk Factors	**51**
	Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	**51**
	Item 3.	Defaults Upon Senior Securities	**51**
	Item 4.	Mine Safety Disclosures	**52**
	Item 5.	Other Information	**52**
	Item 6.	Exhibits	**52**

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

PROLOGIS, INC.

CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands, except per share data)

	September 30, 2022	December 31, 2021
ASSETS		
Investments in real estate properties	$ 55,954,870	$ 53,005,190
Less accumulated depreciation	8,558,576	7,668,187
Net investments in real estate properties	47,396,294	45,337,003
Investments in and advances to unconsolidated entities	8,659,129	8,610,958
Assets held for sale or contribution	614,356	669,688
Net investments in real estate	56,669,779	54,617,649
Cash and cash equivalents	636,282	556,117
Other assets	3,639,468	3,312,454
Total assets	**$ 60,945,529**	**$ 58,486,220**
LIABILITIES AND EQUITY		
Liabilities:		
Debt	$ 18,139,299	$ 17,715,054
Accounts payable and accrued expenses	1,318,378	1,252,767
Other liabilities	1,881,531	1,776,189
Total liabilities	21,339,208	20,744,010
Equity:		
Prologis, Inc. stockholders' equity:		
Series Q preferred stock at stated liquidation preference of $50 per share; $0.01 par value; 1,279 shares issued and outstanding and 100,000 preferred shares authorized at September 30, 2022 and December 31, 2021	63,948	63,948
Common stock; $0.01 par value; 740,411 shares and 739,827 shares issued and outstanding at September 30, 2022 and December 31, 2021, respectively	7,404	7,398
Additional paid-in capital	35,606,319	35,561,608
Accumulated other comprehensive loss	(71,626)	(878,253)
Distributions in excess of net earnings	(312,945)	(1,327,828)
Total Prologis, Inc. stockholders' equity	35,293,100	33,426,873
Noncontrolling interests	4,313,221	4,315,337
Total equity	39,606,321	37,742,210
Total liabilities and equity	**$ 60,945,529**	**$ 58,486,220**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, INC.

CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	**2021**	**2022**	**2021**
Revenues:				
Rental	$ 1,151,846	$ 1,037,281	$ 3,322,159	$ 3,073,700
Strategic capital	594,752	141,448	884,916	390,796
Development management and other	4,294	4,320	15,025	17,711
Total revenues	1,750,892	1,183,049	4,222,100	3,482,207
Expenses:				
Rental	284,707	256,607	830,846	779,624
Strategic capital	130,555	52,389	239,418	146,938
General and administrative	87,903	66,970	245,663	219,344
Depreciation and amortization	401,450	390,806	1,200,410	1,181,117
Other	7,004	4,413	28,214	15,051
Total expenses	911,619	771,185	2,544,551	2,342,074
Operating income before gains on real estate transactions, net	839,273	411,864	1,677,549	1,140,133
Gains on dispositions of development properties and land, net	74,678	139,406	390,686	500,410
Gains on other dispositions of investments in real estate, net	1,019	214,390	585,854	358,180
Operating income	914,970	765,660	2,654,089	1,998,723
Other income (expense):				
Earnings from unconsolidated entities, net	84,925	91,818	241,481	231,286
Interest expense	(63,884)	(63,638)	(188,241)	(203,331)
Foreign currency and derivative gains and interest and other income, net	171,832	63,326	364,623	142,859
Losses on early extinguishment of debt, net	-	-	(18,895)	(187,453)
Total other income (expense)	192,873	91,506	398,968	(16,639)
Earnings before income taxes	1,107,843	857,166	3,053,057	1,982,084
Income tax expense	(38,669)	(59,435)	(117,725)	(134,347)
Consolidated net earnings	1,069,174	797,731	2,935,332	1,847,737
Less net earnings attributable to noncontrolling interests	53,710	74,193	157,690	156,676
Net earnings attributable to controlling interests	1,015,464	723,538	2,777,642	1,691,061
Less preferred stock dividends	1,531	1,531	4,600	4,614
Net earnings attributable to common stockholders	**$ 1,013,933**	**$ 722,007**	**$ 2,773,042**	**$ 1,686,447**
Weighted average common shares outstanding – Basic	740,719	739,439	740,585	739,217
Weighted average common shares outstanding – Diluted	766,372	764,945	766,019	764,644
Net earnings per share attributable to common stockholders – Basic	**$ 1.37**	**$ 0.98**	**$ 3.74**	**$ 2.28**
Net earnings per share attributable to common stockholders – Diluted	**$ 1.36**	**$ 0.97**	**$ 3.72**	**$ 2.27**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	**2021**	**2022**	**2021**
Consolidated net earnings	$ 1,069,174	$ 797,731	$ 2,935,332	$ 1,847,737
Other comprehensive income:				
Foreign currency translation gains, net	239,062	48,708	761,102	201,881
Unrealized gains on derivative contracts, net	24,902	3,748	67,230	13,379
Comprehensive income	1,333,138	850,187	3,763,664	2,062,997
Net earnings attributable to noncontrolling interests	(53,710)	(74,193)	(157,690)	(156,676)
Other comprehensive income attributable to noncontrolling interests	(6,829)	(1,242)	(21,705)	(5,427)
Comprehensive income attributable to common stockholders	**$ 1,272,599**	**$ 774,752**	**$ 3,584,269**	**$ 1,900,894**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, INC.

CONSOLIDATED STATEMENTS OF EQUITY
(Unaudited)
(In thousands)

Three Months Ended September 30, 2022 and 2021

	Preferred Stock	Common Stock Number of Shares	Common Stock Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non-controlling Interests	Total Equity
Balance at July 1, 2022	$ 63,948	740,360	$ 7,404	$ 35,573,940	$ (328,761)	$ (740,764)	$ 4,298,171	$ 38,873,938
Consolidated net earnings	-	-	-	-	-	1,015,464	53,710	1,069,174
Effect of equity compensation plans	-	23	-	15,496	-	-	26,754	42,250
Capital contributions	-	-	-	-	-	-	838	838
Redemption of noncontrolling interests	-	28	-	1,357	-	-	(3,874)	(2,517)
Foreign currency translation gains, net	-	-	-	-	232,919	-	6,143	239,062
Unrealized gains on derivative contracts, net	-	-	-	-	24,216	-	686	24,902
Reallocation of equity	-	-	-	15,526	-	-	(15,526)	-
Dividends ($0.79 per common share) and other distributions	-	-	-	-	-	(587,645)	(53,681)	(641,326)
Balance at September 30, 2022	**$ 63,948**	**740,411**	**$ 7,404**	**$ 35,606,319**	**$ (71,626)**	**$ (312,945)**	**$ 4,313,221**	**$ 39,606,321**

	Preferred Stock	Common Stock Number of Shares	Common Stock Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non-controlling Interests	Total Equity
Balance at July 1, 2021	$ 63,948	739,020	$ 7,390	$ 35,432,843	$ (1,035,120)	$ (2,363,348)	$ 4,375,091	$ 36,480,804
Consolidated net earnings	-	-	-	-	-	723,538	74,193	797,731
Effect of equity compensation plans	-	17	-	11,141	-	-	17,017	28,158
Capital contributions	-	-	-	-	-	-	3,017	3,017
Redemption of noncontrolling interests	-	286	3	12,540	-	-	(45,149)	(32,606)
Issuance of units related to acquisitions	-	-	-	-	-	-	130,416	130,416
Foreign currency translation gains, net	-	-	-	-	47,576	-	1,132	48,708
Unrealized gains on derivative contracts, net	-	-	-	-	3,638	-	110	3,748
Reallocation of equity	-	-	-	70,153	-	-	(70,153)	-
Dividends ($0.63 per common share) and other distributions	-	-	-	(6)	-	(468,179)	(234,317)	(702,502)
Balance at September 30, 2021	**$ 63,948**	**739,323**	**$ 7,393**	**$ 35,526,671**	**$ (983,906)**	**$ (2,107,989)**	**$ 4,251,357**	**$ 36,757,474**

Nine Months Ended September 30, 2022 and 2021

	Preferred Stock	Common Stock Number of Shares	Common Stock Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non-controlling Interests	Total Equity
Balance at January 1, 2022	$ 63,948	739,827	$ 7,398	$ 35,561,608	$ (878,253)	$ (1,327,828)	$ 4,315,337	$ 37,742,210
Consolidated net earnings	-	-	-	-	-	2,777,642	157,690	2,935,332
Effect of equity compensation plans	-	349	4	36,613	-	-	87,153	123,770
Capital contributions	-	-	-	-	-	-	11,921	11,921
Redemption of noncontrolling interests	-	235	2	10,929	-	-	(63,436)	(52,505)
Foreign currency translation gains, net	-	-	-	-	741,234	-	19,868	761,102
Unrealized gains on derivative contracts, net	-	-	-	-	65,393	-	1,837	67,230
Reallocation of equity	-	-	-	(2,821)	-	-	2,821	-
Dividends ($2.37 per common share) and other distributions	-	-	-	(10)	-	(1,762,759)	(219,970)	(1,982,739)
Balance at September 30, 2022	**$ 63,948**	**740,411**	**$ 7,404**	**$ 35,606,319**	**$ (71,626)**	**$ (312,945)**	**$ 4,313,221**	**$ 39,606,321**

	Preferred Stock	Common Stock Number of Shares	Common Stock Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Earnings	Non-controlling Interests	Total Equity
Balance at January 1, 2021	$ 63,948	739,381	$ 7,394	$ 35,488,634	$ (1,193,739)	$ (2,394,690)	$ 4,353,033	$ 36,324,580
Consolidated net earnings	-	-	-	-	-	1,691,061	156,676	1,847,737
Effect of equity compensation plans	-	(403)	(5)	24,443	-	-	61,580	86,018
Capital contributions	-	-	-	-	-	-	7,378	7,378
Redemption of noncontrolling interests	-	345	4	15,135	-	-	(153,312)	(138,173)
Consolidation of other venture	-	-	-	-	-	-	25,759	25,759
Issuance of units related to acquisitions	-	-	-	-	-	-	130,416	130,416
Foreign currency translation gains, net	-	-	-	-	196,820	-	5,061	201,881
Unrealized gains on derivative contracts, net	-	-	-	-	13,013	-	366	13,379
Reallocation of equity	-	-	-	(1,510)	-	-	1,510	-
Dividends ($1.89 per common share) and other distributions	-	-	-	(31)	-	(1,404,360)	(337,110)	(1,741,501)
Balance at September 30, 2021	**$ 63,948**	**739,323**	**$ 7,393**	**$ 35,526,671**	**$ (983,906)**	**$ (2,107,989)**	**$ 4,251,357**	**$ 36,757,474**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Nine Months Ended September 30,	
	2022	**2021**
Operating activities:		
Consolidated net earnings	$ 2,935,332	$ 1,847,737
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Straight-lined rents and amortization of above and below market leases	(107,565)	(109,043)
Equity-based compensation awards	140,022	84,416
Depreciation and amortization	1,200,410	1,181,117
Earnings from unconsolidated entities, net	(241,481)	(231,286)
Operating distributions from unconsolidated entities	316,299	311,284
Decrease (increase) in operating receivables from unconsolidated entities	(480,588)	18,036
Amortization of debt discounts and debt issuance costs, net	6,875	6,632
Gains on dispositions of development properties and land, net	(390,686)	(500,410)
Gains on other dispositions of investments in real estate, net	(585,854)	(358,180)
Unrealized foreign currency and derivative gains, net	(239,645)	(150,443)
Losses on early extinguishment of debt, net	18,895	187,453
Deferred income tax expense	23,714	10,049
Decrease (increase) in accounts receivable and other assets	143,333	(223,658)
Increase in accounts payable and accrued expenses and other liabilities	109,752	206,272
Net cash provided by operating activities	2,848,813	2,279,976
Investing activities:		
Real estate development	(2,231,821)	(1,770,353)
Real estate acquisitions	(2,232,354)	(1,196,994)
Tenant improvements and lease commissions on previously leased space	(262,177)	(233,853)
Property improvements	(117,563)	(98,874)
Proceeds from dispositions and contributions of real estate	1,721,993	2,817,943
Investments in and advances to unconsolidated entities	(192,335)	(454,918)
Return of investment from unconsolidated entities	58,528	56,993
Proceeds from the settlement of net investment hedges	45,033	-
Payments on the settlement of net investment hedges	(771)	(16,513)
Net cash used in investing activities	(3,211,467)	(896,569)
Financing activities:		
Proceeds from issuance of common stock	-	743
Dividends paid on common and preferred stock	(1,762,759)	(1,404,360)
Noncontrolling interests contributions	11,921	7,378
Noncontrolling interests distributions	(219,970)	(337,110)
Settlement of noncontrolling interests	(52,505)	(138,173)
Tax paid with shares withheld	(25,427)	(18,434)
Debt and equity issuance costs paid	(31,912)	(22,008)
Net proceeds from (payments on) credit facilities	60,357	(70,200)
Repurchase of and payments on debt	(886,746)	(2,201,383)
Proceeds from the issuance of debt	3,394,353	2,824,754
Net cash provided by (used in) financing activities	487,312	(1,358,793)
Effect of foreign currency exchange rate changes on cash	(44,493)	(37,629)
Net increase (decrease) in cash and cash equivalents	80,165	(13,015)
Cash and cash equivalents, beginning of period	556,117	598,086
Cash and cash equivalents, end of period	**$ 636,282**	**$ 585,071**

See Note 11 for information on noncash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, L.P.

CONSOLIDATED BALANCE SHEETS
(Unaudited)
(In thousands)

	September 30, 2022	December 31, 2021
ASSETS		
Investments in real estate properties	$ 55,954,870	$ 53,005,190
Less accumulated depreciation	8,558,576	7,668,187
Net investments in real estate properties	47,396,294	45,337,003
Investments in and advances to unconsolidated entities	8,659,129	8,610,958
Assets held for sale or contribution	614,356	669,688
Net investments in real estate	56,669,779	54,617,649
Cash and cash equivalents	636,282	556,117
Other assets	3,639,468	3,312,454
Total assets	**$ 60,945,529**	**$ 58,486,220**
LIABILITIES AND CAPITAL		
Liabilities:		
Debt	$ 18,139,299	$ 17,715,054
Accounts payable and accrued expenses	1,318,378	1,252,767
Other liabilities	1,881,531	1,776,189
Total liabilities	21,339,208	20,744,010
Capital:		
Partners' capital:		
General partner – preferred	63,948	63,948
General partner – common	35,229,152	33,362,925
Limited partners – common	606,557	557,097
Limited partners – Class A common	383,123	360,702
Total partners' capital	36,282,780	34,344,672
Noncontrolling interests	3,323,541	3,397,538
Total capital	39,606,321	37,742,210
Total liabilities and capital	**$ 60,945,529**	**$ 58,486,220**

The accompanying notes are an integral part of these Consolidated Financial Statements

PROLOGIS, L.P.

CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per unit amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	**2021**	**2022**	**2021**
Revenues:				
Rental	$ 1,151,846	$ 1,037,281	$ 3,322,159	$ 3,073,700
Strategic capital	594,752	141,448	884,916	390,796
Development management and other	4,294	4,320	15,025	17,711
Total revenues	1,750,892	1,183,049	4,222,100	3,482,207
Expenses:				
Rental	284,707	256,607	830,846	779,624
Strategic capital	130,555	52,389	239,418	146,938
General and administrative	87,903	66,970	245,663	219,344
Depreciation and amortization	401,450	390,806	1,200,410	1,181,117
Other	7,004	4,413	28,214	15,051
Total expenses	911,619	771,185	2,544,551	2,342,074
Operating income before gains on real estate transactions, net	839,273	411,864	1,677,549	1,140,133
Gains on dispositions of development properties and land, net	74,678	139,406	390,686	500,410
Gains on other dispositions of investments in real estate, net	1,019	214,390	585,854	358,180
Operating income	914,970	765,660	2,654,089	1,998,723
Other income (expense):				
Earnings from unconsolidated entities, net	84,925	91,818	241,481	231,286
Interest expense	(63,884)	(63,638)	(188,241)	(203,331)
Foreign currency and derivative gains and interest and other income, net	171,832	63,326	364,623	142,859
Losses on early extinguishment of debt, net	-	-	(18,895)	(187,453)
Total other income (expense)	192,873	91,506	398,968	(16,639)
Earnings before income taxes	1,107,843	857,166	3,053,057	1,982,084
Income tax expense	(38,669)	(59,435)	(117,725)	(134,347)
Consolidated net earnings	1,069,174	797,731	2,935,332	1,847,737
Less net earnings attributable to noncontrolling interests	24,979	54,406	79,257	109,768
Net earnings attributable to controlling interests	1,044,195	743,325	2,856,075	1,737,969
Less preferred unit distributions	1,531	1,531	4,600	4,614
Net earnings attributable to common unitholders	**$ 1,042,664**	**$ 741,794**	**$ 2,851,475**	**$ 1,733,355**
Weighted average common units outstanding – Basic	753,616	751,558	753,515	751,773
Weighted average common units outstanding – Diluted	766,372	764,945	766,019	764,644
Net earnings per unit attributable to common unitholders – Basic	**$ 1.37**	**$ 0.98**	**$ 3.74**	**$ 2.28**
Net earnings per unit attributable to common unitholders – Diluted	**$ 1.36**	**$ 0.97**	**$ 3.72**	**$ 2.27**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, L.P.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Unaudited)
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	**2021**	**2022**	**2021**
Consolidated net earnings	$ 1,069,174	$ 797,731	$ 2,935,332	$ 1,847,737
Other comprehensive income:				
Foreign currency translation gains, net	239,062	48,708	761,102	201,881
Unrealized gains on derivative contracts, net	24,902	3,748	67,230	13,379
Comprehensive income	1,333,138	850,187	3,763,664	2,062,997
Net earnings attributable to noncontrolling interests	(24,979)	(54,406)	(79,257)	(109,768)
Other comprehensive loss attributable to noncontrolling interests	470	336	955	493
Comprehensive income attributable to common unitholders	**$ 1,308,629**	**$ 796,117**	**$ 3,685,362**	**$ 1,953,722**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, L.P.

CONSOLIDATED STATEMENTS OF CAPITAL
(Unaudited)
(In thousands)

Three Months Ended September 30, 2022 and 2021

	General Partner				Limited Partners				Non-controlling Interests	Total Capital
	Preferred		Common		Common		Class A Common			
	Units	Amount	Units	Amount	Units	Amount	Units	Amount		
Balance at July 1, 2022	1,279	$ 63,948	740,360	$ 34,511,819	12,662	$ 590,224	8,595	$ 374,526	$ 3,333,421	$ 38,873,938
Consolidated net earnings	-	-	-	1,015,464	-	17,736	-	10,995	24,979	1,069,174
Effect of equity compensation plans	-	-	23	15,496	131	26,754	-	-	-	42,250
Capital contributions	-	-	-	-	-	-	-	-	838	838
Redemption of limited partners units	-	-	28	1,357	(45)	(3,874)	-	-	-	(2,517)
Foreign currency translation gains (losses), net	-	-	-	232,919	-	4,069	-	2,544	(470)	239,062
Unrealized gains on derivative contracts, net	-	-	-	24,216	-	422	-	264	-	24,902
Reallocation of capital	-	-	-	15,526	-	(15,878)	-	352	-	-
Distributions ($0.79 per common unit) and other	-	-	-	(587,645)	-	(12,896)	-	(5,558)	(35,227)	(641,326)
Balance at September 30, 2022	**1,279**	**$ 63,948**	**740,411**	**$ 35,229,152**	**12,748**	**$ 606,557**	**8,595**	**$ 383,123**	**$ 3,323,541**	**$ 39,606,321**

	General Partner				Limited Partners				Non-controlling Interests	Total Capital
	Preferred		Common		Common		Class A Common			
	Units	Amount	Units	Amount	Units	Amount	Units	Amount		
Balance at July 1, 2021	1,279	$ 63,948	739,020	$ 32,041,765	12,231	$ 530,326	8,595	$ 346,967	$ 3,497,798	$ 36,480,804
Consolidated net earnings	-	-	-	723,538	-	11,971	-	7,816	54,406	797,731
Effect of equity compensation plans	-	-	17	11,141	125	17,017	-	-	-	28,158
Capital contributions	-	-	-	-	-	-	-	-	3,017	3,017
Redemption of limited partners units	-	-	286	12,543	(523)	(45,149)	-	-	-	(32,606)
Issuance of units related to acquisitions	-	-	-	-	1,031	130,416	-	-	-	130,416
Foreign currency translation gains (losses), net	-	-	-	47,576	-	954	-	514	(336)	48,708
Unrealized gains on derivative contracts, net	-	-	-	3,638	-	71	-	39	-	3,748
Reallocation of capital	-	-	-	70,153	-	(71,466)	-	1,313	-	-
Distributions ($0.63 per common unit) and other	-	-	-	(468,185)	-	(9,660)	-	(5,559)	(219,098)	(702,502)
Balance at September 30, 2021	**1,279**	**$ 63,948**	**739,323**	**$ 32,442,169**	**12,864**	**$ 564,480**	**8,595**	**$ 351,090**	**$ 3,335,787**	**$ 36,757,474**

Nine Months Ended September 30, 2022 and 2021

	General Partner				Limited Partners				Non-controlling Interests	Total Capital
	Preferred		Common		Common		Class A Common			
	Units	Amount	Units	Amount	Units	Amount	Units	Amount		
Balance at January 1, 2022	1,279	$ 63,948	739,827	$ 33,362,925	12,354	$ 557,097	8,595	$ 360,702	$ 3,397,538	$ 37,742,210
Consolidated net earnings	-	-	-	2,777,642	-	48,415	-	30,018	79,257	2,935,332
Effect of equity compensation plans	-	-	349	36,617	969	87,153	-	-	-	123,770
Capital contributions	-	-	-	-	-	-	-	-	11,921	11,921
Redemption of limited partners units	-	-	235	10,931	(575)	(63,436)	-	-	-	(52,505)
Foreign currency translation gains (losses), net	-	-	-	741,234	-	12,763	-	8,060	(955)	761,102
Unrealized gains on derivative contracts, net	-	-	-	65,393	-	1,126	-	711	-	67,230
Reallocation of capital	-	-	-	(2,821)	-	2,514	-	307	-	-
Distributions ($2.37 per common unit) and other	-	-	-	(1,762,769)	-	(39,075)	-	(16,675)	(164,220)	(1,982,739)
Balance at September 30, 2022	**1,279**	**$ 63,948**	**740,411**	**$ 35,229,152**	**12,748**	**$ 606,557**	**8,595**	**$ 383,123**	**$ 3,323,541**	**$ 39,606,321**

	General Partner				Limited Partners				Non-controlling Interests	Total Capital
	Preferred		Common		Common		Class A Common			
	Units	Amount	Units	Amount	Units	Amount	Units	Amount		
Balance at January 1, 2021	1,279	$ 63,948	739,381	$ 31,907,599	12,142	$ 523,954	8,595	$ 345,553	$ 3,483,526	$ 36,324,580
Consolidated net earnings	-	-	-	1,691,061	-	28,645	-	18,263	109,768	1,847,737
Effect of equity compensation plans	-	-	(403)	24,438	1,210	61,580	-	-	-	86,018
Capital contributions	-	-	-	-	-	-	-	-	7,378	7,378
Redemption of limited partners units	-	-	345	15,139	(1,519)	(153,312)	-	-	-	(138,173)
Consolidation of other venture	-	-	-	-	-	-	-	-	25,759	25,759
Issuance of units related to acquisitions	-	-	-	-	1,031	130,416	-	-	-	130,416
Foreign currency translation gains (losses), net	-	-	-	196,820	-	3,424	-	2,130	(493)	201,881
Unrealized gains on derivative contracts, net	-	-	-	13,013	-	226	-	140	-	13,379
Reallocation of capital	-	-	-	(1,510)	-	(169)	-	1,679	-	-
Distributions ($1.89 per common unit) and other	-	-	-	(1,404,391)	-	(30,284)	-	(16,675)	(290,151)	(1,741,501)
Balance at September 30, 2021	**1,279**	**$ 63,948**	**739,323**	**$ 32,442,169**	**12,864**	**$ 564,480**	**8,595**	**$ 351,090**	**$ 3,335,787**	**$ 36,757,474**

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, L.P.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Nine Months Ended September 30,	
	2022	**2021**
Operating activities:		
Consolidated net earnings	$ 2,935,332	$ 1,847,737
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Straight-lined rents and amortization of above and below market leases	(107,565)	(109,043)
Equity-based compensation awards	140,022	84,416
Depreciation and amortization	1,200,410	1,181,117
Earnings from unconsolidated entities, net	(241,481)	(231,286)
Operating distributions from unconsolidated entities	316,299	311,284
Decrease (increase) in operating receivables from unconsolidated entities	(480,588)	18,036
Amortization of debt discounts and debt issuance costs, net	6,875	6,632
Gains on dispositions of development properties and land, net	(390,686)	(500,410)
Gains on other dispositions of investments in real estate, net	(585,854)	(358,180)
Unrealized foreign currency and derivative gains, net	(239,645)	(150,443)
Losses on early extinguishment of debt, net	18,895	187,453
Deferred income tax expense	23,714	10,049
Decrease (increase) in accounts receivable and other assets	143,333	(223,658)
Increase in accounts payable and accrued expenses and other liabilities	109,752	206,272
Net cash provided by operating activities	2,848,813	2,279,976
Investing activities:		
Real estate development	(2,231,821)	(1,770,353)
Real estate acquisitions	(2,232,354)	(1,196,994)
Tenant improvements and lease commissions on previously leased space	(262,177)	(233,853)
Property improvements	(117,563)	(98,874)
Proceeds from dispositions and contributions of real estate	1,721,993	2,817,943
Investments in and advances to unconsolidated entities	(192,335)	(454,918)
Return of investment from unconsolidated entities	58,528	56,993
Proceeds from the settlement of net investment hedges	45,033	-
Payments on the settlement of net investment hedges	(771)	(16,513)
Net cash used in investing activities	(3,211,467)	(896,569)
Financing activities:		
Proceeds from issuance of common partnership units in exchange for contributions from Prologis, Inc.	-	743
Distributions paid on common and preferred units	(1,818,509)	(1,451,319)
Noncontrolling interests contributions	11,921	7,378
Noncontrolling interests distributions	(164,220)	(290,151)
Redemption of common limited partnership units	(52,505)	(138,173)
Tax paid with shares of the Parent withheld	(25,427)	(18,434)
Debt and equity issuance costs paid	(31,912)	(22,008)
Net proceeds from (payments on) credit facilities	60,357	(70,200)
Repurchase of and payments on debt	(886,746)	(2,201,383)
Proceeds from the issuance of debt	3,394,353	2,824,754
Net cash provided by (used in) financing activities	487,312	(1,358,793)
Effect of foreign currency exchange rate changes on cash	(44,493)	(37,629)
Net increase (decrease) in cash and cash equivalents	80,165	(13,015)
Cash and cash equivalents, beginning of period	556,117	598,086
Cash and cash equivalents, end of period	**$ 636,282**	**$ 585,071**

See Note 11 for information on noncash investing and financing activities and other information.

The accompanying notes are an integral part of these Consolidated Financial Statements.

PROLOGIS, INC. AND PROLOGIS, L.P.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1. GENERAL

Business. Prologis, Inc. (or the "Parent") commenced operations as a fully integrated real estate company in 1997, elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code" or "IRC"), and believes the current organization and method of operation will enable it to maintain its status as a REIT. The Parent is the general partner of Prologis, L.P. (or the "Operating Partnership" or "OP"). Through the OP, we are engaged in the ownership, acquisition, development and management of logistics facilities with a focus on key markets in 19 countries on four continents. We invest in real estate through wholly owned subsidiaries and other entities through which we co-invest with partners and investors. We maintain a significant level of ownership in these co-investment ventures, which may be consolidated or unconsolidated based on our level of control of the entity. Our current business strategy consists of two operating business segments: Real Estate Operations and Strategic Capital. Our Real Estate Operations segment represents the ownership and development of logistics properties. Our Strategic Capital segment represents the management of unconsolidated co-investment ventures and other ventures. See Note 10 for further discussion of our business segments. Unless otherwise indicated, the Notes to the Consolidated Financial Statements apply to both the Parent and the OP. The terms "the Company," "Prologis," "we," "our" or "us" means the Parent and OP collectively.

For each share of preferred or common stock the Parent issues, the OP issues a corresponding preferred or common partnership unit, as applicable, to the Parent in exchange for the contribution of the proceeds from the stock issuance. At September 30, 2022, the Parent owned a 97.27% common general partnership interest in the OP and substantially all of the preferred units in the OP. The remaining 2.73% common limited partnership interests, which include Class A common limited partnership units ("Class A Units") in the OP, are owned by unaffiliated investors and certain current and former directors and officers of the Parent. Each partner's percentage interest in the OP is determined based on the number of OP units held, including the number of OP units into which Class A Units are convertible, compared to total OP units outstanding at each period end and is used as the basis for the allocation of net income or loss to each partner. At the end of each reporting period, a capital adjustment is made in the OP to reflect the appropriate ownership interest for each of the common unitholders. These adjustments are reflected in the line items *Reallocation of Equity* in the Consolidated Statements of Equity of the Parent and *Reallocation of Capital* in the Consolidated Statements of Capital of the OP.

As the sole general partner of the OP, the Parent has complete responsibility and discretion in the day-to-day management and control of the OP and we operate the Parent and the OP as one enterprise. The management of the Parent consists of the same members as the management of the OP. These members are officers of the Parent and employees of the OP or one of its subsidiaries. As general partner with control of the OP, the Parent is the primary beneficiary and therefore consolidates the OP. Because the Parent's only significant asset is its investment in the OP, the assets and liabilities of the Parent and the OP are the same on their respective financial statements.

Basis of Presentation. The accompanying Consolidated Financial Statements are prepared in accordance with United States ("U.S.") generally accepted accounting principles ("GAAP") and are presented in our reporting currency, the U.S. dollar. Intercompany transactions with consolidated entities have been eliminated.

The accompanying unaudited interim financial information has been prepared according to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and note disclosures normally included in our annual financial statements prepared in accordance with GAAP have been condensed or omitted in accordance with such rules and regulations. Our management believes that the disclosures presented in these financial statements are adequate to make the information presented not misleading. In our opinion, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly the financial position and results of operations for both the Parent and the OP for the reported periods have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year. The accompanying unaudited interim financial information should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the SEC, and other public information.

NOTE 2. REAL ESTATE

Investments in real estate properties consisted of the following (dollars and square feet in thousands):

	Square Feet		Number of Buildings			
	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021
Operating properties:						
Buildings and improvements	461,668	444,413	2,365	2,310	$ 33,800,162	$ 32,159,514
Improved land					12,825,512	12,294,246
Development portfolio, including land costs:						
Prestabilized	7,464	6,325	21	16	903,862	710,091
Properties under development	36,756	28,638	101	83	2,537,938	2,019,249
Land (1)					2,677,988	2,519,590
Other real estate investments (2)					3,209,408	3,302,500
Total investments in real estate properties					55,954,870	53,005,190
Less accumulated depreciation					8,558,576	7,668,187
Net investments in real estate properties					**$ 47,396,294**	**$ 45,337,003**

(1) At September 30, 2022 and December 31, 2021, our land was comprised of6,579 and 6,227 acres, respectively.

(2) Included in other real estate investments were:(i) land parcels we own and lease to third parties; (ii) non-strategic real estate assets acquired that we do not intend to operate long-term; (iii) non-industrial real estate assets that we intend to redevelop into industrial properties; and (iv) costs associated with potential acquisitions and future development projects, including purchase options on land.

Acquisitions

The following table summarizes our real estate acquisition activity (dollars and square feet in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Number of operating properties	9	15	22	26
Square feet	1,952	3,910	3,746	6,023
Acres of land	590	685	1,796	1,391
Acquisition cost of net investments in real estate, excluding other real estate investments (1)	$ 314,736	$ 707,209	$ 1,562,962	$ 1,572,074
Acquisition cost of other real estate investments	$ 33,627	$ 50,502	$ 636,841	$ 224,309

(1) Included in the three and nine months ended September 30, 2021, is our acquisition of additional ownership interest in certain unconsolidated other ventures that we acquired from our partners and subsequently resulted in the consolidation of the real estate assets.

On October 3, 2022, we completed the acquisition of Duke Realty Corporation (“Duke Realty”) and Duke Realty Limited Partnership (“Duke Realty OP”) (collectively “Duke” or the “Duke Transaction”). The Duke Transaction was completed for approximately $23 billion through the issuance of equity based on the value of the Prologis common stock issued using the closing price on September 30, 2022 and the assumption of debt. The Duke portfolio was primarily comprised of logistics real estate assets, including approximately 480 industrial operating properties, aggregating 142 million square feet, which were highly complementary to our U.S. portfolio in terms of product quality, location and growth potential. The portfolio also included properties under development, land for future development and investments in other ventures. For further information on the Duke Transaction see Note 12.

Dispositions

The following table summarizes our dispositions of net investments in real estate that include contributions to unconsolidated co-investment ventures and dispositions to third parties (dollars and square feet in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Dispositions of development properties and land, net(2)				
Number of properties	7	12	18	31
Square feet	1,203	2,876	4,966	12,337
Net proceeds	$ 168,601	$ 368,131	$ 846,350	$ 1,814,331
Gains on dispositions of development properties and land, net	$ 74,678	$ 139,406	$ 390,686	$ 500,410
Other dispositions of investments in real estate, net				
Number of properties	-	31	102	74
Square feet	-	5,806	8,676	12,060
Net proceeds (1)	$ -	$ 738,396	$ 1,264,280	$ 1,334,168
Gains on other dispositions of investments in real estate, net(1)	$ 1,019	$ 214,390	$ 585,854	$ 358,180

(1) Included in the three and nine months ended September 30, 2021, is the sale of our ownership interest in an unconsolidated other venture.

(2) The gains we recognize in *Gains on Dispositions of Development Properties and Land, Net* are primarily driven by the contribution of newly developed properties to our unconsolidated co-investment ventures and occasionally sales to a third party.

Leases

We recognized lease right-of-use assets of $531.0 million and $459.4 million within *Other Assets* and lease liabilities of $526.7 million and $448.4 million within *Other Liabilities*, for land and office space leases in which we are the lessee, on the Consolidated Balance Sheets at September 30, 2022 and December 31, 2021, respectively.

NOTE 3. UNCONSOLIDATED ENTITIES

Summary of Investments

We have investments in entities through a variety of ventures. We co-invest in entities that own multiple properties with partners and investors and we provide asset management and property management services to these entities, which we refer to as co-investment ventures. These entities may be consolidated or unconsolidated depending on the structure, our partner's participation and other rights and our level of control of the entity. This note details our investments in unconsolidated co-investment ventures, which are related parties and accounted for using the equity method of accounting. See Note 6 for more detail regarding our consolidated investments that are not wholly owned.

We also have investments in other ventures, generally with one partner, which we account for using the equity method. We refer to our investments in both unconsolidated co-investment ventures and other ventures, collectively, as unconsolidated entities.

The following table summarizes our investments in and advances to unconsolidated entities (in thousands):

	September 30, 2022	December 31, 2021
Unconsolidated co-investment ventures	$ 7,864,132	$ 7,825,455
Other ventures	794,997	785,503
Total	**$ 8,659,129**	**$ 8,610,958**

Unconsolidated Co-Investment Ventures

The following table summarizes the *Strategic Capital Revenues* we recognized in the Consolidated Statements of Income related to our unconsolidated co-investment ventures (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Recurring fees	$ 115,902	$ 100,167	$ 344,945	$ 288,049
Transactional fees	19,805	14,399	54,553	53,476
Promote revenue (1)	456,038	1,570	475,552	13,821
Total strategic capital revenues from unconsolidated co-investment ventures (2)	**$ 591,745**	**$ 116,136**	**$ 875,050**	**$ 355,346**

(1) Includes promote revenue earned from Prologis European Logistics Fund ("PELF") in September 2022

(2) These amounts exclude strategic capital revenues from other ventures.

The following table summarizes the key property information, financial position and operating information of our unconsolidated co-investment ventures on a U.S. GAAP basis (not our proportionate share) and the amounts we recognized in the Consolidated Financial Statements related to these ventures (dollars and square feet in millions):

	U.S.		Other Americas (1)		Europe		Asia		Total	
At:	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022 (2)	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021
Key property information:										
Ventures	1	1	2	2	2	2	3	3	**8**	**8**
Operating properties	738	732	261	254	988	818	208	203	**2,195**	**2,007**
Square feet	123	122	58	56	219	198	84	82	**484**	**458**
Financial position:										
Total assets ($)	12,407	11,619	3,521	3,349	21,154	18,373	8,980	10,746	**46,062**	**44,087**
Third-party debt ($)	3,468	3,069	1,150	1,052	4,740	3,737	3,505	4,157	**12,863**	**12,015**
Total liabilities ($)	4,141	3,717	1,237	1,116	6,766	5,619	3,910	4,685	**16,054**	**15,137**
Our investment balance ($) (3)	2,385	2,393	859	840	3,929	3,712	691	880	**7,864**	**7,825**
Our weighted average ownership (4)	26.5 %	27.0 %	40.4 %	40.8 %	30.5 %	30.9 %	15.2 %	15.1 %	**27.2 %**	**26.9 %**

	U.S.		Other Americas (1)		Europe		Asia		Total	
Operating Information:	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021	Sep 30, 2022	Sep 30, 2021
For the three months ended:										
Total revenues ($)	297	260	97	81	342	348	152	164	**888**	**853**
Net earnings ($)	73	152	35	28	113	84	34	49	**255**	**313**
Our earnings from unconsolidated co-investment ventures, net ($)	20	40	12	9	41	27	5	8	**78**	**84**
For the nine months ended:										
Total revenues ($)	874	771	282	234	1,052	1,029	478	483	**2,686**	**2,517**
Net earnings ($)	213	255	99	86	344	253	100	120	**756**	**714**
Our earnings from unconsolidated co-investment ventures, net ($)	58	68	34	31	111	81	16	20	**219**	**200**

(1) Prologis Brazil Logistics Venture ("PBLV") and our other Brazilian joint ventures are combined as one venture for the purpose of this table.

(2) In September 2022, PELF acquired a real estate portfolio that primarily included 125 industrial operating properties.

(3) Prologis' investment balance is presented at our adjusted basis. The difference between our ownership interest of a venture's equity and our investment balance at September 30, 2022 and December 31, 2021, results principally from four types of transactions: (i) deferred gains from the contribution of property to a venture prior to January 1, 2018; (ii) recording additional costs associated with our investment in the venture; (iii) receivables, principally for fees and promotes ($642.6 million and $149.5 million, respectively); and (iv) customer security deposits retained subsequent to property contributions to Nippon Prologis REIT, Inc.

(4) Represents our weighted average ownership interest in all unconsolidated co-investment ventures based on each entity's contribution of total assets before depreciation, net of other liabilities.

Equity Commitments Related to Certain Unconsolidated Co-Investment Ventures

At September 30, 2022, our outstanding equity commitments were $295.0 million, principally for Prologis China Logistics Venture. The equity commitments expire from 2023 to 2028 if they have not been previously called. Typically, equity commitments are used for future development and acquisitions in the unconsolidated co-investment ventures.

NOTE 4. ASSETS HELD FOR SALE OR CONTRIBUTION

We had investments in certain real estate properties that met the criteria to be classified as held for sale or contribution at September 30, 2022 and December 31, 2021. At the time of classification, these properties were expected to be sold to third parties or were recently stabilized and expected to be contributed to unconsolidated co-investment ventures within twelve months. The amounts included in *Assets Held for Sale or Contribution* represented real estate investment balances and the related assets and liabilities.

Assets held for sale or contribution consisted of the following (dollars and square feet in thousands):

	September 30, 2022	December 31, 2021
Number of operating properties	20	14
Square feet	3,958	5,486
Total assets held for sale or contribution	$ 614,356	$ 669,688
Total liabilities associated with assets held for sale or contribution – included in *Other Liabilities*	$ 7,178	$ 10,631

NOTE 5. DEBT

All debt is incurred by the OP or its consolidated subsidiaries. The following table summarizes our debt (dollars in thousands):

	September 30, 2022			December 31, 2021		
	Weighted Average		Amount	Weighted Average		Amount
	Interest Rate (1)	Term (2)	Outstanding (3)	Interest Rate (1)	Term (2)	Outstanding (3)
Credit facilities	1.4%	2.2	$ 520,446	0.8%	1.6	$ 491,393
Senior notes	1.8%	10.8	15,747,632	1.7%	11.6	14,981,690
Term loans and unsecured other	1.4%	5.5	1,377,246	0.5%	4.2	1,825,195
Secured mortgage	2.4%	3.4	493,975	5.1%	4.7	416,776
Total	**1.8%**	**10.0**	**$ 18,139,299**	**1.6%**	**10.4**	**$ 17,715,054**

(1) The weighted average interest rates presented represent the effective interest rates (including amortization of debt issuance costs and noncash premiums or discounts) at the end of the period for the debt outstanding and include the impact of designated interest rate swaps, which effectively fix the interest rate on certain variable rate debt.

(2) The weighted average term represents the remaining maturity in years on the debt outstanding at period end.

(3) We borrow in the functional currencies of the countries where we invest. Included in the outstanding balances were borrowings denominated in the following currencies:

	September 30, 2022			December 31, 2021		
	Weighted Average Interest Rate	Amount Outstanding	% of Total	Weighted Average Interest Rate	Amount Outstanding	% of Total
British pound sterling	2.2 %	$ 1,143,856	6.3 %	2.1 %	$ 1,376,807	7.8 %
Canadian dollar	3.9 %	441,252	2.4 %	2.7 %	283,773	1.6 %
Euro	1.2 %	7,618,592	42.0 %	1.0 %	7,408,407	41.8 %
Japanese yen	0.9 %	2,857,718	15.8 %	0.9 %	2,878,542	16.2 %
U.S. dollar	2.7 %	6,077,881	33.5 %	2.6 %	5,767,525	32.6 %
Total	**1.8 %**	**$ 18,139,299**	**100.0 %**	**1.6 %**	**$ 17,715,054**	**100.0 %**

Credit Facilities

In June, we terminated our global senior credit facility (the "2019 Global Facility") and entered into the 2022 Global Facility with a borrowing capacity of up to $3.0 billion (subject to currency fluctuations). We also upsized our second global senior credit facility (the "2021 Global Facility"), increasing its borrowing capacity up to $2.0 billion (subject to currency fluctuations). We may draw on both facilities in British pounds sterling, Canadian dollars, euro, Japanese yen, Mexican pesos and U.S. dollars on a revolving basis. During the recast of both facilities, we modified the base rate of the aggregate lender commitments in U.S. dollars from the U.S. dollar London Inter-bank Offered Rate to the Secured Overnight Financing Rate. The 2021 Global Facility is scheduled to initially mature in April 2024 and the 2022 Global Facility in June 2026; however, we can extend the maturity date for each facility by six months on two occasions, subject to the payment of extension fees. We have the ability to increase the 2021 Global Facility to $2.5 billion and the 2022 Global Facility to $4.0 billion, subject to currency fluctuations and obtaining additional lender commitments.

We also have a Japanese yen revolver (the "Yen Credit Facility") with total commitments of ¥55.0 billion ($380.2 million at September 30, 2022). We have the ability to increase the borrowing capacity of the Yen Credit Facility to ¥75.0 billion ($518.5 million at September 30, 2022), subject to obtaining additional lender commitments. The Yen Credit Facility is initially scheduled to mature in July 2024; however, we may extend the maturity date for one year, subject to the payment of extension fees.

We refer to the 2021 Global Facility, the 2022 Global Facility and the Yen Credit Facility, collectively, as our "Credit Facilities." Pricing for the Credit Facilities, including the spread over the applicable benchmark and the rates applicable to facility fees and letter of credit fees, varies based on the public debt ratings of the OP.

Liquidity

The following table summarizes information about our available liquidity at September 30, 2022 (in millions):

Aggregate lender commitments		
Credit Facilities	$	5,248
Less:		
Borrowings outstanding		520
Outstanding letters of credit		25
Current availability	**$**	**4,703**
Cash and cash equivalents		636
Total liquidity	**$**	**5,339**

Senior Notes

The following table summarizes the issuances of senior notes during the nine months ended September 30, 2022 (principal in thousands):

	Aggregate Principal		Issuance Date Weighted Average		
Issuance Date	Borrowing Currency	USD (1)	Interest Rate (2)	Term (3)	Maturity Dates
January	£ 60,000	$ 80,932	2.1%	20.0	December 2041
February (4)	€ 1,550,000	$ 1,768,240	1.0%	8.5	February 2024 – 2034
July	¥ 30,964,500	$ 226,588	1.4%	15.5	July 2027 – 2042
September (4)	$ 650,000	$ 650,000	4.6%	10.3	January 2033
Total		**$ 2,725,760**	**2.0%**	**9.8**	

(1) The exchange rate used to calculate into U.S. dollars was the spot rate at the settlement date.

(2) The weighted average interest rate represents the fixed or variable interest rates of the related debt at the issuance date.

(3) The weighted average term represents the remaining maturity in years on the related debt at the issuance date.

(4) A portion of net proceeds from the issuance of these notes were used to finance green projects eligible under our green bond framework.

On October 6, 2022, we completed an exchange offer and consent solicitation for nine series of Duke's senior notes for an aggregate amount of $3.4 billion, with $3.2 billion, or 96%, of the aggregate principal amount being validly tendered for exchange. The validly tendered senior notes were exchanged for notes issued by the OP. As a result of the consent solicitation, we have no separate remaining financial reporting obligations or financial covenants associated with the senior notes assumed in the Duke Transaction. All other terms of the assumed Duke senior notes remained substantially the same.

Term Loans

In July 2022, we paid down our existing term loan in Canada of CAD $170.5 million ($133.5 million) and entered into a new term loan in Canada ("2022 Canadian Term Loan") for CAD $300.0 million ($218.2 million at September 30, 2022), bearing interest at the Canada Dollar Offered Rate ("CDOR") plus a spread over the applicable benchmark and maturing in August 2025, however, we can extend the maturity date by one year on two occasions, subject to the payment of extension fees. As the CDOR interest rate will transition to the Canadian Overnight Repo Rate Average ("CORRA") prior to June 30, 2024, we anticipate modifying the interest rate on this loan prior to this transition and do not expect it to have a material impact on our Consolidated Financial Statements.

Long-Term Debt Maturities

Scheduled principal payments due on our debt for the remainder of 2022 and for each year through the period ended December 31, 2026, and thereafter were as follows at September 30, 2022 (in thousands):

	Unsecured				
Maturity	Credit Facilities	Senior Notes	Term Loans and Other	Secured Mortgage	Total
2022 (1)	$ -	$ 292,440	$ 3	$ 1,714	$ 294,157
2023 (1)	-	-	-	177,547	177,547
2024 (2)	377,162	292,440	-	93,519	763,121
2025 (3)	-	34,565	219,421	134,100	388,086
2026 (4)	143,284	887,279	587,672	3,466	1,621,701
Thereafter	-	14,322,660	574,649	74,629	14,971,938
Subtotal	520,446	15,829,384	1,381,745	484,975	18,216,550
Unamortized premiums (discounts), net	-	(6,306)	-	9,781	3,475
Unamortized debt issuance costs, net	-	(75,446)	(4,499)	(781)	(80,726)
Total	**$ 520,446**	**$ 15,747,632**	**$ 1,377,246**	**$ 493,975**	**$ 18,139,299**

(1) We expect to repay the amounts maturing in the next twelve months with cash generated from operations, proceeds from dispositions of real estate properties, or as necessary, with additional borrowings.

(2) Included in the 2024 maturities is the 2021 Global Facility and Yen Credit Facility that can be extended until 2025.

(3) Included in the 2025 maturities is the 2022 Canadian Term Loan that can be extended until 2027.

(4) Included in the 2026 maturities is the 2022 Global Facility that can be extended until 2027.

Financial Debt Covenants

Our senior notes, term loans and Credit Facilities outstanding at September 30, 2022 were subject to certain financial covenants under their related documents. At September 30, 2022, we were in compliance with all of our financial debt covenants.

Guarantee of Finance Subsidiary Debt

We have finance subsidiaries as part of our operations in Europe (Prologis Euro Finance LLC), Japan (Prologis Yen Finance LLC) and the U.K. (Prologis Sterling Finance LLC) in order to mitigate our foreign currency risk by borrowing in the currencies in which we invest. These entities are 100% indirectly owned by the OP and all unsecured debt issued or to be issued by each entity is or will be fully and unconditionally guaranteed by the OP. There are no restrictions or limits on the OP's ability to obtain funds from its subsidiaries by dividend or loan. In reliance on Rule 13-01 of Regulation S-X, the separate financial statements of Prologis Euro Finance LLC, Prologis Yen Finance LLC and Prologis Sterling Finance LLC are not provided.

NOTE 6. NONCONTROLLING INTERESTS

Prologis, L.P.

We report noncontrolling interests related to several entities we consolidate but of which we do not own 100% of the equity. These entities include two real estate partnerships that have issued limited partnership units to third parties. Depending on the specific partnership agreements, these limited partnership units are redeemable for cash or, at our option, shares of the Parent's common stock, generally at a rate of one share of common stock to one limited partnership unit We also consolidate certain entities in which we do not own 100% of the equity but the equity of these entities is not exchangeable into our common stock.

Prologis, Inc.

The noncontrolling interests of the Parent include the noncontrolling interests described above for the OP, as well as the limited partnership units in the OP that are not owned by the Parent. The outstanding limited partnership units receive quarterly cash distributions equal to the quarterly dividends paid on our common stock pursuant to the terms of the applicable partnership agreements.

The following table summarizes these entities (dollars in thousands):

	Our Ownership Percentage		Noncontrolling Interests		Total Assets		Total Liabilities	
	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021	Sep 30, 2022	Dec 31, 2021
Prologis U.S. Logistics Venture	55.0%	55.0%	$ 3,194,303	$ 3,264,337	$ 7,253,012	$ 7,397,195	$ 161,778	$ 147,545
Other consolidated entities (1)	various	various	129,238	133,201	1,626,849	1,453,236	231,979	162,598
Prologis, L.P.			**3,323,541**	**3,397,538**	**8,879,861**	**8,850,431**	**393,757**	**310,143**
Limited partners in Prologis, L.P. (2)(3)			989,680	917,799	-	-	-	-
Prologis, Inc.			**$ 4,313,221**	**$ 4,315,337**	**$ 8,879,861**	**$ 8,850,431**	**$ 393,757**	**$ 310,143**

(1) Includes two partnerships that have issued limited partnership units to third parties, as discussed above, along with various other consolidated entities. The limited partnership units outstanding at September 30, 2022 and December 31, 2021 were exchangeable into cash or, at our option, 0.3 million shares of the Parent's common stock.

(2) We had 8.6 million Class A Units that were convertible into 8.1 million and 8.0 million limited partnership units of the OP at September 30, 2022 and December 31, 2021, respectively.

(3) There were limited partnership units in the OP, excluding the Class A Units, that were exchangeable into cash or, at our option, 8.2 million and 8.4 million shares of the Parent's common stock, at September 30, 2022 and December 31, 2021, respectively. Also included are the vested OP Long-Term Incentive Plan Units ("LTIP Units") associated with our long-term compensation plans of 4.5 million and 4.0 million shares of the Parent's common stock at September 30, 2022 and December 31, 2021, respectively. See further discussion of LTIP Units in Note 7.

NOTE 7. LONG-TERM COMPENSATION

Equity-Based Compensation Plans and Programs

Prologis Outperformance Plan ("POP")

We have allocated participation points or a percentage of the compensation pool to participants under our POP corresponding to three-year performance periods beginning every January 1. The fair value of the awards is measured at the grant date and amortized over the period from the grant date to the date at which the awards vest, which ranges from three to ten years. The performance hurdle ("Outperformance Hurdle") at the end of the initial three-year performance period requires our three-year compound annualized total stockholder return ("TSR") to exceed a threshold set at the three-year compound annualized TSR for the Morgan Stanley Capital International ("MSCI") US REIT Index for the same period plus 100 basis points. If the Outperformance Hurdle is met, a compensation pool will be formed equal to 3% of the excess value created, subject to a maximum as defined by each performance period. POP awards cannot be paid at a time when we meet the outperformance hurdle yet our absolute TSR is negative. If after seven years our absolute TSR has not been positive, the awards will be forfeited

We granted participation points for the 2022 – 2024 performance period in January 2022, with a fair value of $80.4 million using a Monte Carlo valuation model that assumed a risk-free interest rate of 1.0% and an expected volatility of 31.0% for Prologis and 29.0% for the MSCI US REIT Index. The 2022 – 2024 performance period has an absolute maximum cap of $100 million. If an award is earned at the end of the initial three-year performance period, then 20% of the POP award is paid at the end of the initial performance period and the remaining 80% is subject to additional seven-year cliff vesting. The 20% that is paid at the end of the initial three-year performance period is subject to an additional three-year holding requirement. Awards are in the form of common stock, restricted stock units, POP LTIP Units and LTIP Units.

The Outperformance Hurdle was met for the 2019 – 2021 performance period, which resulted in awards of $100.0 million being earned at December 31, 2021 and awarded in January 2022. Additionally, awards of $35.7 million were earned at December 31, 2021 and awarded in January 2022 for prior performance periods related to the compensation pool in excess of the initial award based on the terms of the POP awards granted prior to 2018. The tables below include POP awards that were earned but are unvested, while any vested awards are reflected within the Consolidated Statements of Equity and Capital. The initial grant date fair value derived using a Monte Carlo valuation model was used in determining the grant date fair value per unit in the tables below.

Other Equity-Based Compensation Plans and Programs

Our other equity-based compensation plans and programs include (i) the Prologis Promote Plan ("PPP"); (ii) the annual long-term incentive ("LTI") equity award program ("Annual LTI Award"); and (iii) the annual bonus exchange program. Awards under these plans and programs may be issued in the form of restricted stock units ("RSUs") or LTIP Units at the participant's election. RSUs and LTIP Units are valued based on the market price of the Parent's common stock on the date the award is granted and the grant date value is charged to compensation expense over the service period.

Summary of Award Activity

RSUs

The following table summarizes the activity for RSUs for the nine months ended September 30, 2022 (units in thousands):

	Unvested RSUs	Weighted Average Grant Date Fair Value
Balance at January 1, 2022	1,237	$ 87.87
Granted	538	121.73
Vested and distributed	(433)	92.58
Forfeited	(38)	120.32
Balance at September 30, 2022	**1,304**	**$ 99.33**

LTIP Units

The following table summarizes the activity for LTIP Units for the nine months ended September 30, 2022 (units in thousands):

	Unvested LTIP Units	Weighted Average Grant Date Fair Value
Balance at January 1, 2022	3,317	$ 61.65
Granted	988	95.90
Vested LTIP Units	(838)	88.75
Balance at September 30, 2022	**3,467**	**$ 64.85**

NOTE 8. EARNINGS PER COMMON SHARE OR UNIT

We determine basic earnings per share or unit based on the weighted average number of shares of common stock or units outstanding during the period. We compute diluted earnings per share or unit based on the weighted average number of shares or units outstanding combined with the incremental weighted average effect from all outstanding potentially dilutive instruments.

The computation of our basic and diluted earnings per share and unit was as follows (in thousands, except per share and unit amounts):

Prologis, Inc.	Three Months Ended September 30, 2022	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2022	Nine Months Ended September 30, 2021
Net earnings attributable to common stockholders – Basic	$ 1,013,933	$ 722,007	$ 2,773,042	$ 1,686,447
Net earnings attributable to exchangeable limited partnership units(1)	28,792	19,890	78,648	47,131
Adjusted net earnings attributable to common stockholders – Diluted	**$ 1,042,725**	**$ 741,897**	**$ 2,851,690**	**$ 1,733,578**
Weighted average common shares outstanding – Basic	740,719	739,439	740,585	739,217
Incremental weighted average effect on exchange of limited partnership units(1)	21,230	20,421	21,246	20,860
Incremental weighted average effect of equity awards	4,423	5,085	4,188	4,567
Weighted average common shares outstanding – Diluted(2)	**766,372**	**764,945**	**766,019**	**764,644**
Net earnings per share attributable to common stockholders:				
Basic	**$ 1.37**	**$ 0.98**	**$ 3.74**	**$ 2.28**
Diluted	**$ 1.36**	**$ 0.97**	**$ 3.72**	**$ 2.27**

Prologis, L.P.	Three Months Ended September 30, 2022	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2022	Nine Months Ended September 30, 2021
Net earnings attributable to common unitholders	$ 1,042,664	$ 741,794	$ 2,851,475	$ 1,733,355
Net earnings attributable to Class A Units	(10,995)	(7,816)	(30,018)	(18,263)
Net earnings attributable to common unitholders – Basic	1,031,669	733,978	2,821,457	1,715,092
Net earnings attributable to Class A Units	10,995	7,816	30,018	18,263
Net earnings attributable to exchangeable other limited partnership units	61	103	215	223
Adjusted net earnings attributable to common unitholders – Diluted	**$ 1,042,725**	**$ 741,897**	**$ 2,851,690**	**$ 1,733,578**
Weighted average common partnership units outstanding – Basic	753,616	751,558	753,515	751,773
Incremental weighted average effect on exchange of Class A Units	8,034	8,003	8,017	8,005
Incremental weighted average effect on exchange of other limited partnership units	299	299	299	299
Incremental weighted average effect of equity awards of Prologis, Inc.	4,423	5,085	4,188	4,567
Weighted average common units outstanding – Diluted(2)	**766,372**	**764,945**	**766,019**	**764,644**
Net earnings per unit attributable to common unitholders:				
Basic	**$ 1.37**	**$ 0.98**	**$ 3.74**	**$ 2.28**
Diluted	**$ 1.36**	**$ 0.97**	**$ 3.72**	**$ 2.27**

(1) Earnings allocated to the exchangeable OP units not held by the Parent have been included in the numerator and exchangeable common units have been included in the denominator for the purpose of computing diluted earnings per share for all periods as the per share and unit amount is the same.

(2) Our total weighted average potentially dilutive shares and units outstanding consisted of the following:

	Three Months Ended September 30, 2022	Three Months Ended September 30, 2021	Nine Months Ended September 30, 2022	Nine Months Ended September 30, 2021
Class A Units	8,034	8,003	8,017	8,005
Other limited partnership units	299	299	299	299
Equity awards	6,557	6,965	6,309	6,863
Prologis, L.P.	**14,890**	**15,267**	**14,625**	**15,167**
Common limited partnership units	12,897	12,119	12,930	12,556
Prologis, Inc.	**27,787**	**27,386**	**27,555**	**27,723**

NOTE 9. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS

Derivative Financial Instruments

In the normal course of business, our operations are exposed to market risks, including the effect of changes in foreign currency exchange rates and interest rates. We may enter into derivative financial instruments to offset these underlying market risks. There have been no significant changes in our policy or strategy from what was disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021.

The following table presents the fair value of our derivative financial instruments recognized within *Other Assets* and *Other Liabilities* on the Consolidated Balance Sheets (in thousands):

	September 30, 2022		December 31, 2021	
	Asset	Liability	Asset	Liability
Undesignated derivatives				
Foreign currency contracts				
Forwards				
Brazilian real	$ 30	$ 341	$ 664	$ -
British pound sterling	59,394	-	5,361	3,492
Canadian dollar	16,113	-	2,856	1,790
Chinese renminbi	1,190	-	-	550
Euro	97,207	-	40,484	136
Japanese yen	59,983	-	23,341	-
Swedish krona	9,534	-	3,773	201
Designated derivatives				
Foreign currency contracts				
Net investment hedges				
British pound sterling	65,527	-	9,158	2,683
Canadian dollar	37,678	-	5,410	823
Interest rate swaps				
Cash flow hedges				
Euro	40,052	-	-	-
Total fair value of derivatives	**$ 386,708**	**$ 341**	**$ 91,047**	**$ 9,675**

Undesignated Derivative Financial Instruments

Foreign Currency Contracts

The following table summarizes the activity of our undesignated foreign currency contracts for the nine months ended September 30 (in millions, except for weighted average forward rates and number of active contracts):

	2022						2021					
	CAD	EUR	GBP	JPY	Other	Total	CAD	EUR	GBP	JPY	Other	Total
Notional amounts at January 1 ($)	175	749	383	250	105	**1,662**	163	474	207	252	66	**1,162**
New contracts ($)	124	603	251	175	81	**1,234**	219	362	166	77	47	**871**
Matured, expired or settled contracts ($)	(49)	(753)	(274)	(78)	(105)	**(1,259)**	(199)	(120)	(115)	(58)	(45)	**(537)**
Notional amounts at September 30 ($)	**250**	**599**	**360**	**347**	**81**	1,637	**183**	**716**	**258**	**271**	**68**	1,496
Weighted average forward rate at September 30	**1.28**	**1.20**	**1.32**	**108.59**			**1.26**	**1.23**	**1.37**	**103.19**		
Active contracts at September 30	**96**	**89**	**89**	**99**			**73**	**87**	**69**	**78**		

The following table summarizes the undesignated derivative financial instruments exercised and associated realized and unrealized gains (losses) in *Foreign Currency and Derivative Gains and Interest and Other Income, Net* in the Consolidated Statements of Income (in millions, except for number of exercised contracts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Exercised contracts	55	61	124	135
Realized gains (losses) on the matured, expired or settled contracts	$ 94	$ (2)	$ 124	$ (11)
Unrealized gains on the change in fair value of outstanding contracts	$ 48	$ 35	$ 151	$ 75

Designated Derivative Financial Instruments

Changes in the fair value of derivatives that are designated as net investment hedges of our foreign operations and cash flow hedges are recorded in *Accumulated Other Comprehensive Income (Loss) ("AOCI/L")* and reflected within the Other Comprehensive Income (Loss) table below.

Foreign Currency Contracts

The following table summarizes the activity of our foreign currency contracts designated as net investment hedges for the nine months ended September 30 (in millions, except for weighted average forward rates and number of active contracts):

	2022				2021		
	BRL	CAD	GBP	Total	CAD	GBP	Total
Notional amounts at January 1 ($)	-	535	432	**967**	377	135	**512**
New contracts ($)	44	599	317	**960**	535	300	**835**
Matured, expired or settled contracts ($)	(44)	(535)	(300)	**(879)**	(299)	-	**(299)**
Notional amounts at September 30 ($)	**-**	**599**	**449**	**1,048**	**613**	**435**	**1,048**
Weighted average forward rate at September 30	**-**	**1.29**	**1.31**		**1.26**	**1.38**	
Active contracts at September 30	**-**	**7**	**4**		**7**	**4**	

Interest Rate Swaps

The following table summarizes the activity of our interest rate swaps designated as cash flow hedges for the nine months ended September 30 (in millions):

	2022			2021		
	EUR	USD	Total	EUR	USD	Total
Notional amounts at January 1 ($)	165	-	**165**	165	250	**415**
New contracts ($)	1,004	250	**1,254**	-	-	**-**
Matured, expired or settled contracts ($)	(722)	(250)	**(972)**	-	(250)	**(250)**
Notional amounts at September 30 ($)	**447**	**-**	**447**	**165**	**-**	**165**

Designated Nonderivative Financial Instruments

The following table summarizes our debt and accrued interest, designated as a hedge of our net investment in international subsidiaries at the quarter ended (in millions):

	September 30, 2022	December 31, 2021
British pound sterling	$ 1,195	$ 624

The following table summarizes the unrealized gains (losses) in *Foreign Currency and Derivative Gains and Interest and Other Income, Net* on the remeasurement of the unhedged portion of our debt and accrued interest, including euro and British pound sterling denominated debt (in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Unrealized gains on the unhedged portion	$ 36	$ 30	$ 85	$ 73

Other Comprehensive Income (Loss)

The change in *Other Comprehensive Income (Loss)* in the Consolidated Statements of Comprehensive Income during the periods presented was due to the translation into U.S. dollars from the consolidation of the financial statements of our consolidated subsidiaries whose functional currency is not the U.S. dollar. The change in fair value of the effective portion of our derivative financial instruments that have been designated as net investment hedges and cash flow hedges and the translation of the hedged portion of our debt, as discussed above, are also included in *Other Comprehensive Income (Loss)*.

The following table presents these changes in *Other Comprehensive Income (Loss)* (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Derivative net investment hedges	$ 74,341	$ 25,549	$ 134,798	$ 11,090
Debt designated as nonderivative net investment hedges	105,726	15,118	247,195	(3,715)
Cumulative translation adjustment	58,995	8,041	379,109	194,506
Total foreign currency translation gains, net	$ 239,062	$ 48,708	$ 761,102	$ 201,881
Cash flow hedges (1)	$ 16,818	$ 872	$ 45,764	$ 8,246
Our share of derivatives from unconsolidated co-investment ventures	8,084	2,876	21,466	5,133
Total unrealized gains on derivative contracts, net	$ 24,902	$ 3,748	$ 67,230	$ 13,379
Total change in other comprehensive income	**$ 263,964**	**$ 52,456**	**$ 828,332**	**$ 215,260**

(1) We estimate an additional expense of $1.1 million will be reclassified to *Interest Expense* over the next 12 months from September 30, 2022, due to the amortization of previously settled derivatives designated as cash flow hedges.

Fair Value Measurements

There have been no significant changes in our policy from what was disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021.

Fair Value Measurements on a Recurring Basis

At September 30, 2022 and December 31, 2021, other than the derivatives discussed previously, we had no significant financial assets or financial liabilities that were measured at fair value on a recurring basis in the Consolidated Financial Statements. All of our derivatives held at September 30, 2022 and December 31, 2021, were classified as Level 2 of the fair value hierarchy.

Fair Value Measurements on Nonrecurring Basis

Acquired properties and assets we expect to sell or contribute are significant nonfinancial assets that met the criteria to be measured at fair value on a nonrecurring basis. At September 30, 2022 and December 31, 2021, we estimated the fair value of our properties using Level 2 or Level 3 inputs from the fair value hierarchy. See more information on our acquired properties in Notes 2 and assets held for sale or contribution in Note 4.

Fair Value of Financial Instruments

At September 30, 2022 and December 31, 2021, the carrying amounts of certain financial instruments, including cash and cash equivalents, accounts and notes receivable, accounts payable and accrued expenses were representative of their fair values. The differences in the fair value of our debt from the carrying value in the table below were the result of differences in interest rates or borrowing spreads that were available to us at September 30, 2022 and December 31, 2021, as compared with those in effect when the debt was issued or assumed, including reduced borrowing spreads due to our improved credit ratings. The fair value of the senior notes decreased during the nine months ended September 30, 2022 due to the increase in bond yields in the market as compared to the weighted average interest rates on our senior notes. The senior notes and secured mortgage debt may contain prepayment penalties or yield maintenance provisions that could make the cost of refinancing the debt at lower rates exceed the benefit that would be derived from doing so. We evaluate this on an on-going basis based on market conditions and other factors.

The following table reflects the carrying amounts and estimated fair values of our debt (in thousands):

	September 30, 2022		December 31, 2021	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Credit Facilities	$ 520,446	$ 520,446	$ 491,393	$ 491,429
Senior notes	15,747,632	12,650,101	14,981,690	15,151,781
Term loans and unsecured other	1,377,246	1,378,948	1,825,195	1,835,569
Secured mortgage	493,975	470,808	416,776	437,215
Total	**$ 18,139,299**	**$ 15,020,303**	**$ 17,715,054**	**$ 17,915,994**

NOTE 10. BUSINESS SEGMENTS

Our current business strategy includes two operating segments: Real Estate Operations and Strategic Capital. We generate revenues, earnings, net operating income and cash flows through our segments, as follows:

- **Real Estate Operations.** This operating segment represents the ownership and development of operating properties and is the largest component of our revenue and earnings. We collect rent from our customers through operating leases, including reimbursements for the majority of our property operating costs. Each operating property is considered to be an individual operating segment with similar economic characteristics; these properties are combined within the reportable business segment based on geographic location. Our Real Estate Operations segment also includes development activities that lead to rental operations, including land held for development and properties currently under development, and other real estate investments. Within this line of business, we utilize the following: (i) our land bank; (ii) the development and leasing expertise of our local teams; and (iii) our customer relationships.

- **Strategic Capital.** This operating segment represents the management of unconsolidated co-investment ventures. We generate strategic capital revenues primarily from our unconsolidated co-investment ventures through asset management and property management services and we earn additional revenues by providing leasing, acquisition, construction, development, financing and disposition services. Depending on the structure of the venture and the returns provided to our partners, we also earn revenues through promotes periodically during the life of a venture or upon liquidation. Each unconsolidated co-investment venture we manage is considered to be an individual operating segment with similar economic characteristics; these ventures are combined within the reportable business segment based on geographic location.

Reconciliations are presented below for: (i) each reportable business segment's revenues from external customers to *Total Revenues*; (ii) each reportable business segment's net operating income from external customers to *Operating Income* and *Earnings Before Income Taxes*; and (iii) each reportable business segment's assets to *Total Assets*. Our chief operating decision makers rely primarily on net operating income and similar measures to make decisions about allocating resources and assessing segment performance. The applicable components of *Total Revenues*, *Operating Income*, *Earnings Before Income Taxes* and *Total Assets* are allocated to each reportable business segment's revenues, net operating income and assets. Items that are not directly assignable to a segment, such as certain corporate income and expenses, are not allocated but reflected as reconciling items.

The following reconciliations are presented in thousands:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2022	2021	2022	2021
Revenues:				
Real estate operations segment:				
U.S.	$ 1,102,418	$ 992,583	$ 3,187,756	$ 2,939,364
Other Americas	23,774	24,791	69,136	74,179
Europe	13,437	11,912	37,145	44,140
Asia	16,511	12,315	43,147	33,728
Total real estate operations segment	1,156,140	1,041,601	3,337,184	3,091,411
Strategic capital segment:				
U.S.	53,973	60,319	155,474	130,172
Other Americas	13,344	10,679	57,809	40,817
Europe	503,764	45,325	599,076	136,589
Asia	23,671	25,125	72,557	83,218
Total strategic capital segment	594,752	141,448	884,916	390,796
Total revenues	**1,750,892**	**1,183,049**	**4,222,100**	**3,482,207**
Segment net operating income:				
Real estate operations segment:				
U.S. (1)	828,144	746,710	2,384,060	2,190,308
Other Americas	17,068	18,341	50,010	55,165
Europe	7,758	6,089	13,592	26,754
Asia	11,459	9,441	30,462	24,509
Total real estate operations segment	864,429	780,581	2,478,124	2,296,736
Strategic capital segment:				
U.S. (1)	(16,055)	31,397	33,930	55,051
Other Americas	7,410	7,518	43,657	32,072
Europe	461,701	34,088	528,323	102,537
Asia	11,141	16,056	39,588	54,198
Total strategic capital segment	464,197	89,059	645,498	243,858
Total segment net operating income	1,328,626	869,640	3,123,622	2,540,594
Reconciling items:				
General and administrative expenses	(87,903)	(66,970)	(245,663)	(219,344)
Depreciation and amortization expenses	(401,450)	(390,806)	(1,200,410)	(1,181,117)
Gains on dispositions of development properties and land, net	74,678	139,406	390,686	500,410
Gains on other dispositions of investments in real estate, net	1,019	214,390	585,854	358,180
Operating income	**914,970**	**765,660**	**2,654,089**	**1,998,723**
Earnings from unconsolidated entities, net	84,925	91,818	241,481	231,286
Interest expense	(63,884)	(63,638)	(188,241)	(203,331)
Foreign currency and derivative gains and interest and other income, net	171,832	63,326	364,623	142,859
Losses on early extinguishment of debt, net	-	-	(18,895)	(187,453)
Earnings before income taxes	**$ 1,107,843**	**$ 857,166**	**$ 3,053,057**	**$ 1,982,084**

	September 30, 2022	December 31, 2021
Segment assets:		
Real estate operations segment:		
U.S.	$ 45,767,065	$ 44,136,140
Other Americas	1,740,423	1,148,371
Europe	1,633,021	1,837,800
Asia	1,045,584	965,854
Total real estate operations segment	50,186,093	48,088,165
Strategic capital segment: (2)		
U.S.	11,029	11,984
Europe	25,280	25,280
Asia	215	299
Total strategic capital segment	36,524	37,563
Total segment assets	50,222,617	48,125,728
Reconciling items:		
Investments in and advances to unconsolidated entities	8,659,129	8,610,958
Assets held for sale or contribution	614,356	669,688
Cash and cash equivalents	636,282	556,117
Other assets	813,145	523,729
Total reconciling items	10,722,912	10,360,492
Total assets	**$ 60,945,529**	**$ 58,486,220**

(1) This includes compensation and personnel costs for employees who were located in the U.S. but also support other geographies.

(2) Represents management contracts and goodwill recorded in connection with business combinations associated with the Strategic Capital segment. Goodwill was $25.3 million at September 30, 2022 and December 31, 2021.

NOTE 11. SUPPLEMENTAL CASH FLOW INFORMATION

Our significant noncash investing and financing activities for the nine months ended September 30, 2022 and 2021 included the following:

- We recognized lease right-of-use assets and lease liabilities related to leases in which we are the lessee within*Other Assets* and *Other Liabilities* on the Consolidated Balance Sheets, including any new leases, renewals and modifications of $150.4 million in 2022 and $32.7 million in 2021 for both assets and liabilities.
- We capitalized $26.5 million and $19.4 million in 2022 and 2021, respectively, of equity-based compensation expense.
- We received $393.2 million and $299.4 million in 2022 and 2021, respectively, of ownership interests in certain unconsolidated co-investment ventures as a portion of our proceeds from the contribution of properties to these entities, as disclosed in Note 3.
- We issued 0.2 million and 0.3 million shares in 2022 and 2021, respectively, of the Parent's common stock upon redemption of an equal number of common limited partnership units in the OP.
- We issued 1.0 million common limited partnership units for $130.4 million to our partner and assumed debt of $215.3 million in our acquisition of additional ownership interest in and subsequent consolidation of two unconsolidated other ventures in 2021.
- We formed an unconsolidated venture by contributing $10.0 million of land in 2021.

We paid $188.9 million and $224.7 million for interest, net of amounts capitalized, during the nine months ended September 30, 2022 and 2021, respectively.

We paid $85.3 million and $85.0 million for income taxes, net of refunds, during the nine months ended September 30, 2022 and 2021, respectively.

NOTE 12. ACQUISITION OF DUKE

On October 3, 2022, we completed the acquisition of Duke. The purchase price consideration was determined based upon a fixed exchange ratio, with each issued and outstanding share of Duke Realty common stock and common unit of Duke Realty OP converting

automatically into the right to receive 0.475 of a newly issued share of Prologis, Inc. common stock or common unit of Prologis, L.P., as applicable. We issued approximately 183 million shares of Prologis, Inc. common stock and 2 million common limited partnership units in the OP in the Duke Transaction. After consideration of all applicable factors pursuant to the business combination accounting rules, we concluded the transaction will be treated as an asset acquisition and as a result the transaction costs will be capitalized to the basis of the acquired properties. The total acquisition price was approximately $23 billion through the issuance of equity based on the value of the Prologis, Inc. common stock issued using the closing price on September 30, 2022 and the assumption of debt.

Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors
Prologis, Inc.:

Results of Review of Interim Financial Information

We have reviewed the consolidated balance sheet of Prologis, Inc. and subsidiaries (the Company) as of September 30, 2022, the related consolidated statements of income, comprehensive income, and equity for the three-month and nine-month periods ended September 30, 2022 and 2021, the related consolidated statements of cash flows for the nine-month periods ended September 30, 2022 and 2021, and the related notes (collectively, the consolidated interim financial information). Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial information for it to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of December 31, 2021, and the related consolidated statements of income, comprehensive income, equity, and cash flows for the year then ended (not presented herein); and in our report dated February 9, 2022, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2021, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This consolidated interim financial information is the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our reviews in accordance with the standards of the PCAOB. A review of consolidated interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ KPMG LLP

Denver, Colorado
October 27, 2022

Report of Independent Registered Public Accounting Firm

To the Partners of Prologis, L.P. and the Board of Directors of Prologis, Inc.:

Results of Review of Interim Financial Information

We have reviewed the consolidated balance sheet of Prologis, L.P. and subsidiaries (the Operating Partnership) as of September 30, 2022, the related consolidated statements of income, comprehensive income, and capital for the three-month and nine-month periods ended September 30, 2022 and 2021, the related consolidated statements of cash flows for the nine-month periods ended September 30, 2022 and 2021, and the related notes (collectively, the consolidated interim financial information). Based on our reviews, we are not aware of any material modifications that should be made to the consolidated interim financial information for it to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Operating Partnership as of December 31, 2021, and the related consolidated statements of income, comprehensive income, capital, and cash flows for the year then ended (not presented herein); and in our report dated February 9, 2022, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2021, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This consolidated interim financial information is the responsibility of the Operating Partnership's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our reviews in accordance with the standards of the PCAOB. A review of consolidated interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ KPMG LLP

Denver, Colorado
October 27, 2022

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following should be read in conjunction with the Consolidated Financial Statements and related Notes included in Item 1 of this report and our Annual Report on Form 10-K for the year ended December 31, 2021, as filed with the United States ("U.S.") Securities and Exchange Commission ("SEC").

The statements in this report that are not historical facts are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which we operate as well as management's beliefs and assumptions. Such statements involve uncertainties that could significantly impact our financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," and "estimates" including variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, acquisition and development activity, contribution and disposition activity, general conditions in the geographic areas where we operate, our debt, capital structure and financial position, our ability to earn revenues from co-investment ventures, form new co-investment ventures and the availability of capital in existing or new co-investment ventures — are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and therefore actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) international, national, regional and local economic and political climates and conditions; (ii) changes in global financial markets, interest rates and foreign currency exchange rates; (iii) increased or unanticipated competition for our properties; (iv) risks associated with acquisitions, dispositions and development of properties, including the integration of the operations of significant real estate portfolios; (v) maintenance of Real Estate Investment Trust ("REIT") status, tax structuring and changes in income tax laws and rates; (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings; (vii) risks related to our investments in our co-investment ventures, including our ability to establish new co-investment ventures; (viii) risks of doing business internationally, including currency risks; (ix) environmental uncertainties, including risks of natural disasters; (x) risks related to the coronavirus ("COVID-19") pandemic; and (xi) those additional factors discussed under Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2021. We undertake no duty to update any forward-looking statements appearing in this report except as may be required by law.

Prologis, Inc. is a self-administered and self-managed REIT and is the sole general partner of Prologis, L.P. through which it holds substantially all of its assets. We operate Prologis, Inc. and Prologis, L.P. as one enterprise and, therefore, our discussion and analysis refers to Prologis, Inc. and its consolidated subsidiaries, including Prologis, L.P. We invest in real estate through wholly owned subsidiaries and other entities through which we co-invest with partners and investors. We have a significant ownership interest in the co-investment ventures, which may be consolidated or unconsolidated based on our level of control of the entity.

We operate and manage our business on an owned and managed ("O&M") basis and therefore evaluate the operating performance of the properties for our O&M portfolio, which includes our consolidated properties and properties owned by our unconsolidated co-investment ventures. We make operating decisions based on our total O&M portfolio, as we manage the properties without regard to their ownership. We also evaluate our results based on our proportionate economic ownership of each property included in the O&M portfolio ("our share") to reflect our share of the financial results of the O&M portfolio.

Included in our discussion below are references to funds from operations ("FFO") and net operating income ("NOI"), neither of which are U.S. generally accepted accounting principles ("GAAP"). See below for a reconciliation of *Net Earnings Attributable to Common Stockholders/Unitholders* in the Consolidated Statements of Income to our FFO measures and a reconciliation of NOI to *Operating Income,* the most directly comparable GAAP measures.

Throughout this discussion, we reflect amounts in U.S. dollars, our reporting currency. Included in these amounts are consolidated and unconsolidated investments denominated in foreign currencies, principally the British pound sterling, Canadian dollar, euro and Japanese yen that are impacted by fluctuations in exchange rates when translated to U.S. dollars. We mitigate our exposure to foreign currency fluctuations by investing outside the U.S. through co-investment ventures, borrowing in the functional currency of our subsidiaries and utilizing derivative financial instruments.

MANAGEMENT'S OVERVIEW

Prologis is the global leader in logistics real estate with a focus on high-barrier, high growth markets. We own, manage and develop well-located, high-quality logistics facilities in 19 countries across four continents. Our portfolio focuses on the world's most vibrant centers of commerce and our scale across these locations allows us to respond to our customers' diverse logistics requirements. Our teams actively manage our portfolio and provide comprehensive real estate services, including leasing, property management, development, acquisitions and dispositions. We invest in new logistics properties principally through our development activity and third-party acquisitions. Our property dispositions and contributions allow us to recycle capital and contribute to self-funding our development and acquisition activities. While the majority of our properties in the United States ("U.S.") are wholly owned, we hold a significant ownership interest in co-investment ventures in both the U.S. and internationally. Partnering with the world's largest institutional

investors through co-investment ventures allows us to enhance and diversify our real estate returns as well as mitigate our exposure to foreign currency movements.

The long-term trends of e-commerce adoption and supply chain resiliency are driving requirements for increased warehouse space to store and distribute goods. This has led to customer demand that has outpaced supply and driven meaningful rent growth in our markets. We believe this demand is driven by three primary factors: (i) customer supply chains re-positioning to address the significant shift to e-commerce and service expectations; (ii) overall consumption and household growth; and (iii) our customers' desire for more supply chain resiliency. With the inventory-to-sales ratio below pre-pandemic levels, our customers not only need to build inventories to address this shortfall, but also build additional safety stock. We believe these forces will keep demand strong for the long-term.

The scale of our 1.0 billion square foot portfolio allows us to focus on innovative ways to meet our customers' needs through Prologis Essentials. This business includes product and service solutions for our customers' operations, workforce, energy, transportation and digital needs. Our integrated suite of solutions allows our customers to benefit from our global scale, leveraging our strategic partnerships with vendors and local expertise to obtain services and products more efficiently. We use our proprietary data, analytics and our customer experience teams to provide our customers actionable insights that impact their operations.

Our long-standing dedication to Environmental Stewardship, Social Responsibility and Governance ("ESG") strengthens our relationships with our customers, investors, employees and the communities in which we do business. The principles of ESG are an important aspect of our business strategy, delivering a strategic business advantage while positively impacting the environment. Our investment in sustainable building design and energy solutions allows us to assist our customers with their sustainability performance and make progress on our own goals and objectives. This includes new development and redevelopment of buildings to specifications that align with leading sustainable building standards and implementation of energy solutions such as solar power and LED lighting. We also are facilitating the introduction of electric vehicle ("EV") fleets in logistics by making long-term investments in our portfolio and talent to provide charging as a service at our facilities. In June 2022, we announced a new commitment to achieve net zero emissions across our entire value chain by 2040, which encompasses scope 1, 2 and 3 emissions. Our commitment uses the Science Based Target initiative's Net Zero Standard and includes the following interim milestones: (i) 1 gigawatt of solar generation capacity, supported by storage, by 2025; (ii) carbon neutral construction by 2025; and (iii) net zero operations for scope 1 and 2 emissions by 2030.

On October 3, 2022, we acquired Duke Realty Corporation and Duke Realty Limited Partnership (collectively "Duke") through a merger transaction that we refer to as the "Duke Transaction" and is fully detailed in Note 12 to our Consolidated Financial Statements. The Duke portfolio was primarily comprised of logistics real estate assets, including approximately 480 industrial operating properties, totaling 142 million square feet, which were highly complementary to our U.S. portfolio in terms of product quality, location and growth potential. The portfolio also included properties under development, land for future development and investments in other ventures. The acquisition expanded our presence in target markets such as New Jersey, Chicago, Dallas, Atlanta, South Florida and Southern California. The total acquisition price was approximately $23 billion through the issuance of equity based on the value of the Prologis, Inc. common stock issued using the closing price on September 30, 2022 and the assumption of debt. As a result of the closely aligned portfolios and similar business strategy, we integrated the Duke properties while adding minimal property management and general and administrative ("G&A") expenses due to our ability to scale. Since the Duke Transaction closed after quarter-end, the following discussion of our financial condition and operating results does not include Duke.

At September 30, 2022, our total O&M portfolio at 100%, including properties and development projects, totaled $108.0 billion (based on gross book value and total expected investment ("TEI") at completion) across 1.0 billion square feet (97 million square meters) and four continents. Our share of the total O&M portfolio was $68.9 billion. We lease modern logistics facilities to a diverse base of approximately 5,800 customers.

Our business comprises two operating segments: Real Estate Operations and Strategic Capital.

Below is information summarizing consolidated activity within our segments (in millions):



(1) NOI from Real Estate Operations is calculated directly from our Consolidated Financial Statements as *Rental Revenues* and *Development Management and Other Revenues* less *Rental Expenses* and *Other Expenses.* NOI from Strategic Capital is calculated directly from our Consolidated Financial Statements as *Strategic Capital Revenues* less *Strategic Capital Expenses.*

(2) A developed property moves into the operating portfolio when it meets our definition of stabilization, which is the earlier of when a property that was developed has been completed for one year, is contributed to a co-investment venture following completion or is 90% occupied. Amounts represent our TEI, which includes the estimated cost of development or expansion, land, construction and leasing costs.

Real Estate Operations

Rental. Rental operations comprise the largest component of our operating segments and generally contribute 85% to 90% of our consolidated revenues, earnings and FFO. We collect rent from our customers through operating leases, including reimbursements for the majority of our property operating costs. For leases that commenced during the nine months ended September 30, 2022, within the consolidated operating portfolio, the weighted average lease term was 68 months. We expect to generate internal growth by increasing rents, maintaining high occupancy rates and controlling expenses. The primary driver of our revenue growth, outside of the Duke Transaction, will be rolling in-place leases to current market rents as leases expire, as discussed further below. We believe our active portfolio management, combined with the skills of our property, leasing, maintenance, capital, energy, sustainability and risk management teams allow us to maximize NOI across our portfolio. Substantially all of our consolidated rental revenue, NOI and cash flows from rental operations are generated in the U.S.

Development. Given the scarcity of modern logistics facilities in our target markets, our development business provides the opportunity to build to the requirements of our current and future customers while deepening our market presence. We believe we have a competitive advantage due to (i) the strategic locations of our global land bank and redevelopment sites; (ii) the development expertise of our local teams; (iii) the depth of our customer relationships; (iv) our ability to integrate sustainable design features and practices that result in cost-savings and operational efficiencies for our customers; and (v) our procurement capabilities that allow us to secure construction materials that are in high demand at lower cost. Successful development and redevelopment efforts provide significant earnings growth as projects are leased, generate income and increase the net asset value of our Real Estate Operations segment. Generally, we develop properties in the U.S. for long-term hold and outside the U.S. for contribution to our unconsolidated co-investment ventures.

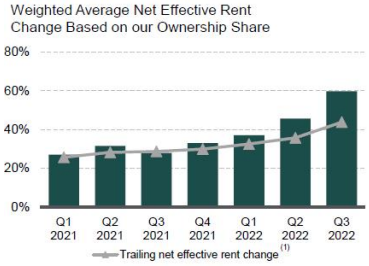
Strategic Capital

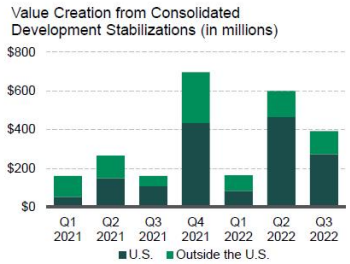
Our strategic capital segment allows us to partner with many of the world's largest institutional investors. Our strategic capital business is capitalized principally through private and public equity of which 95% is either in perpetual open-ended or long-term ventures or our two publicly traded vehicles (Nippon Prologis REIT, Inc. in Japan and FIBRA Prologis in Mexico). We align our interests with our partners by holding significant ownership interests in all of our eight unconsolidated co-investment ventures (ranging from 15% to 50%). This structure allows us to reduce our exposure to foreign currency movements for investments outside the U.S.

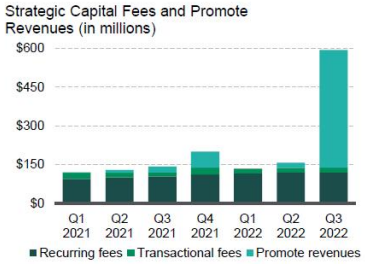
This segment produces durable, long-term cash flows and generally contributes 10% to 15% of our recurring consolidated revenues, earnings and FFO, all while requiring minimal capital other than our investment in the venture. We generate strategic capital revenues from our unconsolidated co-investment ventures, principally through asset management and property management services. Asset management fees are primarily driven by the quarterly valuation of the real estate properties owned by the respective ventures. We earn additional revenues by providing leasing, acquisition, construction management, development and disposition services. In certain ventures, we also have the ability to earn revenues through incentive fees ("promotes" or "promote revenues") periodically during the life of a venture, upon liquidation of a venture or upon stabilization of individual venture assets based primarily on the total return of the investments over certain financial hurdles. We plan to grow this business and increase revenues by increasing our assets under management in existing or new ventures. The majority of strategic capital revenues are generated outside the U.S.

FUTURE GROWTH

We believe that the quality and scale of our global portfolio, our ability to build out our global land bank, our strategic capital business, the expertise of our team, the depth of our customer relationships and the strength of our balance sheet are differentiators that allow us to drive organic growth in revenues, NOI, earnings, FFO and cash flows.







(1) Calculated using the trailing twelve months immediately prior to the period ended.

- **Rent Growth**. We expect rents in our markets to continue to grow due to the increasing demand for well-located logistics real estateDue to strong market rent growth over the last several years, our in-place leases have considerable upside potential to drive future organic NOI growth. We estimate that our net effective lease mark-to-market is approximately 62%, which represents the growth rate from in-place rents to current market rents based on our weighted average ownership of the O&M portfolio at September 30, 2022. Therefore, even if there was no additional rent growth in the future, we expect our lease renewals to translate into significant increases in future income. We have experienced positive rent change on rollover (comparing the net effective rent ("NER") of the new lease to the prior lease for the same space) in every quarter since 2013.

- **Value Creation from Development.** A successful development and redevelopment program requires sourcing well-located land and redevelopment sites through acquisition opportunities, including our innovative approach with Covered Land Plays, which are income-producing assets acquired with the intention to redevelop for higher and better use as industrial properties. Our investment in the development portfolio was $3.4 billion at September 30, 2022. We believe that the carrying value of our global land bank is meaningfully below its current fair value. Based on our current estimates, our consolidated land, including options and Covered Land Plays, has the potential to support the development of $29.7 billion ($33.2 billion on an O&M basis) of TEI of new logistics space. The global nature of our development program provides a wide landscape of opportunities to pursue based on our judgement of market conditions, opportunities and risks.

  Due to the strategic nature of our global land bank, development expertise of our teams and strength of our customer relationships, we expect to create value as we build new properties. We measure the estimated value creation of a development project as the stabilized value above our TEI. As properties are completed and leased, we expect to realize the value creation principally through gains realized through contributions of these properties to unconsolidated co-investment ventures and increases in the NOI of the consolidated portfolio.

- **Strategic Capital Advantages.** We continue to raise capital to support the long-term growth of the co-investment ventures while maintaining our own substantial investments in these vehicles. At September 30, 2022, the gross book value of the operating portfolio held by our eight unconsolidated co-investment ventures was $45.9 billion across 481 million square feet.

- **Balance Sheet Strength.** At September 30, 2022, the weighted average remaining maturity of our consolidated debt was 10 years and the weighted average effective interest rate was 1.8%, primarily as a result of our refinancing activities over the last several years. Through our refinancing activities we have substantially addressed all our debt maturities through 2026 and have taken advantage of previously low interest rates. At September 30, 2022, we had total available liquidity of $5.3 billion. We continue to maintain low leverage as a percentage of our real estate investments and our market capitalization. As a result of our low leverage, available liquidity and investment capacity in the co-investment ventures, we have significant capacity to capitalize on value-added investment opportunities as they arise.

- **Economies of Scale from Growth**. We have scalable systems and infrastructure in place to grow both our consolidated and O&M portfolios with limited incremental G&A expense. We believe we can continue to grow NOI and strategic capital revenues organically and through accretive development and acquisition activity while further reducing G&A as a percentage of our investments in real estate. The acquisition of the Duke portfolio is a key example of this where we increased our O&M portfolio and expect minimal increases to G&A expenses.

- **Staying "Ahead of What's Next™"**. We are focused on creating value beyond real estate by enhancing our customers' experience, leveraging our scale to obtain procurement savings and innovating through data analytics and digitization efforts. Through Prologis Essentials we support our customers through service and product offerings, including innovative solutions to operations, transport, digital, energy, and workforce challenges that can make our customers' decision process easier and their enterprise more efficient. Additionally, we invest in sustainable logistics building design features and practices, such as the addition of solar panels, energy storage, LED lighting and EV charging, that also allows us to assist our customers with their sustainability objectives.

SUMMARY OF 2022

Our financial condition and operating results were strong during the nine months ended September 30, 2022. Our customers continue to seek available space across our markets and our teams report healthy demand. Our O&M operating portfolio occupancy was 97.8% at September 30, 2022 and rent change on leases commenced was 47.1% based on our ownership share during the nine months ended September 30, 2022. We are closely monitoring the macro environment where ongoing inflation, steeply rising interest rates and the war and energy crisis in Europe are pressuring the global economy. We expect to be prudent as we evaluate capital deployment activities, including a focus on build-to-suit developments and a pause on contributions into our open-ended funds in the near term. We believe we are well-positioned in our portfolio to organically grow revenues given the increase in market rents and our high lease mark-to-market. However, we will be cautious as we manage our business in this uncertain environment.

During the nine months ended September 30, 2022, we completed the following significant activities as previously described in the Notes to the Consolidated Financial Statements:

- We generated net proceeds of $2.1 billion and realized net gains of $977 million, principally from the contribution of properties to our unconsolidated co-investment venture in Europe and dispositions of non-strategic assets to third parties in the U.S.
- We earned promotes aggregating $476 million ($372 million net of related strategic capital expenses), primarily during the third quarter of 2022 from the third-party investors in Prologis European Logistics Fund ("PELF") in Europe.
- With the strengthening of the U.S. dollar against the foreign currencies in which we operate, we realized net gains upon settlement of undesignated derivative instruments that offset the negative impact of the translation of our earnings to U.S. dollars.
- In June, we terminated our global senior credit facility (the "2019 Global Facility") and entered into the 2022 Global Facility with a borrowing capacity of up to $3.0 billion and an extended initial maturity date of June 2026. We also upsized our second global senior credit facility (the "2021 Global Facility"), increasing its borrowing capacity up to $2.0 billion. This resulted in increasing our total borrowing capacity under both facilities to $5.0 billion and modifying the base rate of the aggregate lender commitments in U.S. dollars from the U.S. dollar London Inter-bank Offered Rate to the Secured Overnight Financing Rate. At September 30, 2022, we had total available liquidity of $5.3 billion, with aggregate availability under our credit facilities of $4.7 billion and unrestricted cash balances of $636 million.
- We issued $2.7 billion of senior notes (principal in millions):

	Aggregate Principal			Issuance Date Weighted Average		
Issuance Date	Borrowing Currency		USD (1)	Interest Rate (2)	Term (3)	Maturity Dates
January	£	60	$ 81	2.1%	20.0	December 2041
February (4)	€	1,550	$ 1,768	1.0%	8.5	February 2024 – 2034
July	¥	30,965	$ 227	1.4%	15.5	July 2027 – 2042
September (4)	$	650	$ 650	4.6%	10.3	January 2033
Total			**$ 2,726**	**2.0%**	**9.8**	

(1) The exchange rate used to calculate into U.S. dollars was the spot rate at the settlement date.

(2) The weighted average interest rate represents the fixed or variable interest rates of the related debt at the issuance date.

(3) The weighted average term represents the remaining maturity in years on the related debt at the issuance date.

(4) A portion of the net proceeds from the issuance of these notes were used to finance green projects eligible under our green bond framework.

On October 3, 2022, we completed the Duke Transaction for approximately $23 billion through the issuance of equity and the assumption of debt. See Note 12 to our Consolidated Financial Statements for more information on this transaction.

RESULTS OF OPERATIONS – NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

We evaluate our business operations based on the NOI of our two operating segments: Real Estate Operations and Strategic Capital. NOI by segment is a non-GAAP performance measure that is calculated using revenues and expenses directly from our financial statements. We consider NOI by segment to be an appropriate supplemental measure of our performance because it helps management and investors understand our operating results.

Below is a reconciliation of our NOI by segment to *Operating Income* per the Consolidated Financial Statements for the nine months ended September 30 (in millions). Each segment's NOI is reconciled to line items in the Consolidated Financial Statements as provided in the related discussion below.

	2022	2021
Real Estate Operations – NOI	$ 2,478	$ 2,297
Strategic Capital – NOI	645	244
General and administrative expenses	(246)	(219)
Depreciation and amortization expenses	(1,200)	(1,181)
Operating income before gains on real estate transactions, net	1,677	1,141
Gains on dispositions of development properties and land, net	391	500
Gains on other dispositions of investments in real estate, net	586	358
Operating income	**$ 2,654**	**$ 1,999**

See Note 10 to the Consolidated Financial Statements for more information on our segments and a reconciliation of each business segment's NOI to *Operating Income* and *Earnings Before Income Taxes.*

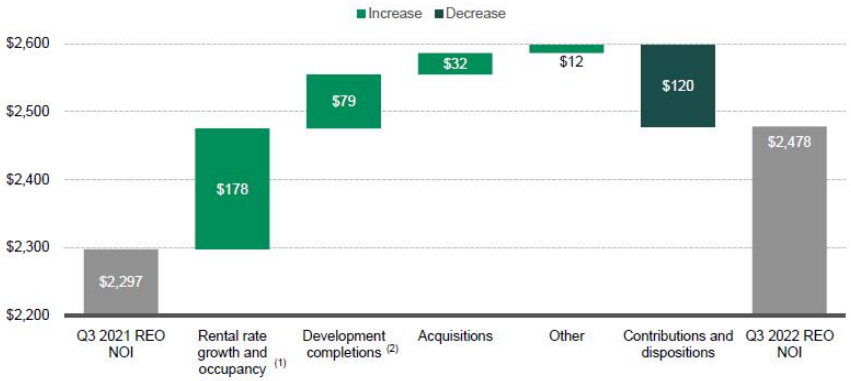
Real Estate Operations

This operating segment principally includes rental revenue and rental expenses recognized from our consolidated properties. We allocate the costs of our property management and leasing functions to the Real Estate Operations segment through *Rental Expenses* and the Strategic Capital segment through *Strategic Capital Expenses* based on the square footage of the relative portfolios. In addition, this segment is impacted by our development, acquisition and disposition activities.

Below are the components of Real Estate Operations NOI for the nine months ended September 30, derived directly from line items in the Consolidated Financial Statements (in millions):

	2022	2021
Rental revenues	$ 3,322	$ 3,074
Development management and other revenues	15	18
Rental expenses	(831)	(780)
Other expenses	(28)	(15)
Real Estate Operations – NOI	**$ 2,478**	**$ 2,297**

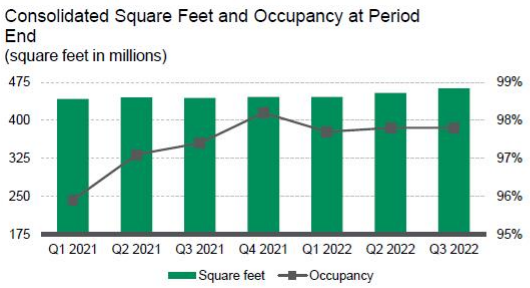
The change in Real Estate Operations ("REO") NOI for the nine months ended September 30, 2022 compared to the same period in 2021 of $181 million was impacted by the following activities (in millions):

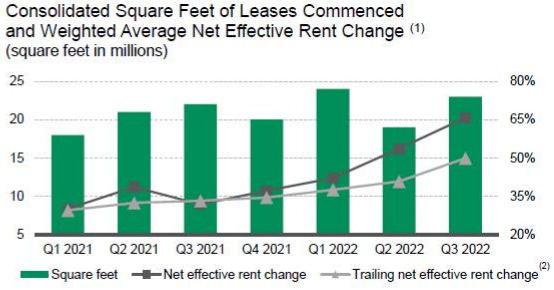


(1) During both periods, we experienced positive rental rate growth. Rental rate growth is a combination of higher rental rates on rollover of leases (or rent change) and contractual rent increases on existing leases. If a lease has a contractual rent increase driven by a metric that is not known at the time the lease commences, such as the consumer price index or a similar metric, the rent increase is not included in rent leveling and therefore impacts the rental revenue we recognize. Significant rent change during both periods continues to be a key driver in increasing rental income. See below for key metrics on rent change on rollover and occupancy for the consolidated operating portfolio.

(2) We calculate changes in NOI from development completions period over period by comparing the change in NOI generated on the pool of developments that completed on or after January 1, 2021 through September 30, 2022.

Below are key operating metrics of our consolidated operating portfolio.





(1) Consolidated square feet of leases commenced and weighted average net effective rent change were calculated for leases with initial terms of one year or greater.

(2) Calculated using the trailing twelve months immediately prior to the period ended.

Development Activity

The following table summarizes consolidated development activity for the nine months ended September 30 (dollars and square feet in millions):

	2022	2021
Starts:		
Number of new development buildings during the period	75	57
Square feet	26	20
TEI	$ 3,838	$ 2,576
Percentage of build-to-suits based on TEI	36.4 %	49.4 %
Stabilizations:		
Number of development buildings stabilized during the period	52	44
Square feet	16	12
TEI	$ 2,004	$ 1,371
Percentage of build-to-suits based on TEI	46.8 %	40.1 %
Weighted average stabilized yield (1)	6.0 %	5.9 %
Estimated value at completion	$ 3,159	$ 1,958
Estimated weighted average margin (2)	57.6 %	42.8 %
Estimated value creation	$ 1,155	$ 587

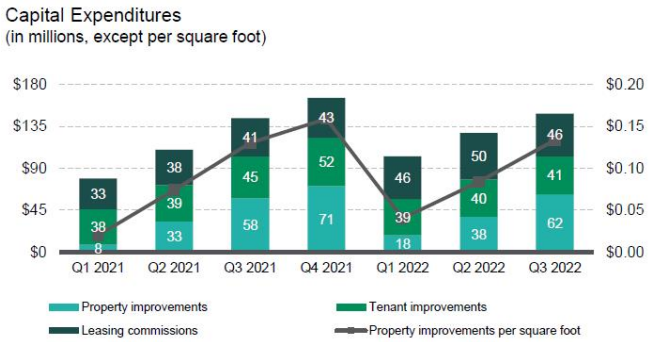
(1) We calculate the weighted average stabilized yield as estimated NOI assuming stabilized occupancy divided by TEI.

(2) Estimated weighted average margin is calculated on development properties as estimated value creation, less estimated closing costs and taxes, if any, on properties expected to be sold or contributed, divided by TEI.

At September 30, 2022, the consolidated development portfolio, including properties under development and pre-stabilized properties, was expected to be completed before May 2024 with a TEI of $6.2 billion and was 45.8% leased. Our investment in the development portfolio was $3.4 billion at September 30, 2022, leaving $2.8 billion remaining to be spent.

Capital Expenditures

We capitalize costs incurred in improving and leasing our operating properties as part of the investment basis or within other assets. The following graph summarizes capitalized expenditures, excluding development costs, and property improvements per average square foot of our consolidated operating properties during each quarter:



Strategic Capital

This operating segment includes revenues from asset management and property management services performed, transactional services for acquisition, disposition and leasing activity and promote revenue earned from the unconsolidated entities. Revenues associated with the Strategic Capital segment fluctuate because of changes in the size of the portfolios through acquisitions and dispositions, the fair value of the properties and other transactional activity including foreign currency exchange rates and timing of promotes. These revenues are reduced by the direct costs associated with the asset and property-level management expenses for the properties owned by these ventures. We allocate the costs of our property management and leasing functions to the Strategic Capital segment through *Strategic Capital Expenses* and to the Real Estate Operations segment through *Rental Expenses* based on the

square footage of the relative portfolios. For further details regarding the key property information and summarized financial condition and operating results of our unconsolidated co-investment ventures, refer to Note 3 to the Consolidated Financial Statements.

Below are the components of Strategic Capital NOI for the nine months ended September 30, derived directly from the line items in the Consolidated Financial Statements (in millions):

	2022	2021
Strategic capital revenues	$ 885	$ 391
Strategic capital expenses	(240)	(147)
Strategic Capital – NOI	**$ 645**	**$ 244**

Below is additional detail of our Strategic Capital revenues, expenses and NOI for the nine months ended September 30 (in millions):

	U.S. [1]		Other Americas		Europe		Asia		Total	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Strategic capital revenues ($)										
Recurring fees [2]	133	99	33	28	129	114	59	58	**354**	**299**
Transactional fees [3]	17	9	7	5	17	18	14	25	**55**	**57**
Promote revenue [4]	5	22	18	8	453	5	-	-	**476**	**35**
Total strategic capital revenues ($)	155	130	58	41	599	137	73	83	**885**	**391**
Strategic capital expenses ($) [4]	(121)	(75)	(14)	(9)	(71)	(34)	(34)	(29)	**(240)**	**(147)**
Strategic Capital – NOI ($)	**34**	**55**	**44**	**32**	**528**	**103**	**39**	**54**	**645**	**244**

(1) The U.S. expenses include compensation and personnel costs for employees who are based in the U.S. but also support other geographies.

(2) Recurring fees include asset management and property management fees. The increase in fees is primarily due to higher asset management fees driven by the increases in the fair value of the properties based on third party valuations.

(3) Transactional fees include leasing commissions and acquisition, disposition, development and other fees.

(4) We generally earn promote revenue directly from third-party investors in the co-investment ventures based on the cumulative returns of the venture over a three-year period or the stabilization of individual development projects owned by the venture. An increase in asset valuations in the co-investment ventures is one of the significant drivers of returns that can translate into earning future promote revenues. Included above is promote revenue earned from PELF in September 2022. Approximately 40% of the promote earned by us from the co-investment ventures is paid to our employees as a combination of cash and stock-based awards pursuant to the terms of the PPP and expensed through *Strategic Capital Expenses*, as vested.

G&A Expenses

G&A expenses were $246 million and $219 million for the nine months ended September 30, 2022 and 2021, respectively. G&A expenses increased in 2022 as compared to 2021, primarily due to higher compensation expenses. We capitalize certain internal costs, including salaries and related expenses, that are incremental and directly related to our development and building improvement activities.

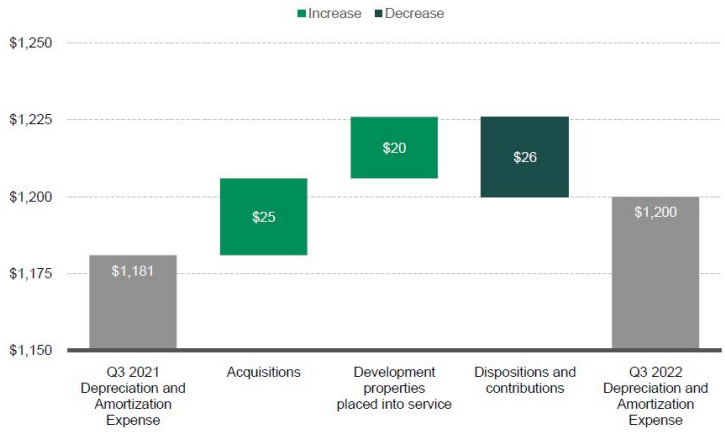
The following table summarizes capitalized G&A for the nine months ended September 30 (dollars in millions):

	2022	2021
Building and land development activities	$ 79	$ 70
Operating building improvements and other	32	21
Total capitalized G&A expenses	**$ 111**	**$ 91**
Capitalized salaries and related costs as a percent of total salaries and related costs	23.0%	21.6%

Depreciation and Amortization Expenses

Depreciation and amortization expenses were $1.2 billion for the nine months ended September 30, 2022 and 2021.

The change in depreciation and amortization expenses during thenine months ended September 30, 2022 from the same period in 2021 of approximately $19 million was impacted by the following activities (in millions):



Gains on Real Estate Transactions, Net

Gains on the disposition of development properties and land were $391 million and $500 million for the nine months ended September 30, 2022 and 2021, respectively, and primarily included gains from the contribution of properties we developed to our unconsolidated co-investment ventures in Europe and Japan. Gains on other dispositions of investments in real estate were $586 million and $358 million for the nine months ended September 30, 2022 and 2021, respectively, which included sales of non-strategic operating properties both in 2022 and 2021. Sales of non-strategic operating properties for 2022 primarily occurred in the U.S. in the first quarter and 2021 included the sale of our ownership interest in one of our other unconsolidated ventures. We utilized the proceeds from these transactions primarily to fund our development activities during both periods. See Note 2 to the Consolidated Financial Statements for further information on these transactions.

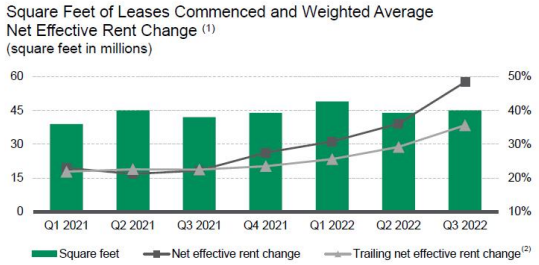
Our Owned and Managed ("O&M") Operating Portfolio

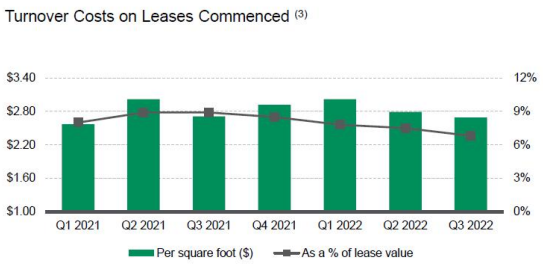
We manage our business and review our operating fundamentals on an O&M basis, which includes our consolidated properties and properties owned by our unconsolidated co-investment ventures. We believe reviewing the fundamentals this way allows management to understand the entire impact to the financial statements, as it will affect both the Real Estate Operations and Strategic Capital segments, as well as the net earnings we recognize from our unconsolidated co-investment ventures based on our ownership. We do not control the unconsolidated co-investment ventures for purposes of GAAP and the presentation of the ventures' operating information does not represent a legal claim.

Our O&M operating portfolio does not include our development portfolio, value-added properties, non-industrial properties or properties we do not have the intent to hold long-term that are classified as either held for sale or within other real estate investments. Value-added properties are properties we have either acquired at a discount and believe we could provide greater returns post-stabilization or properties we expect to repurpose to a higher and better use. See below for information on our O&M operating portfolio (square feet in millions):

	September 30, 2022			December 31, 2021		
	Number of Properties	Square Feet	Percentage Occupied	Number of Properties	Square Feet	Percentage Occupied
Consolidated	2,361	463	97.8%	2,300	446	98.2%
Unconsolidated	2,167	481	97.8%	1,987	456	97.3%
Total	**4,528**	**944**	**97.8%**	**4,287**	**902**	**97.7%**

Below are the key leasing metrics of our O&M operating portfolio.





(1) Square feet of leases commenced and weighted average net effective rent change were calculated for leases with initial terms of one year or greater. We retained approximately 70% or more of our customers, based on the total square feet of leases commenced during these periods.

(2) Calculated using the trailing twelve months immediately prior to the period ended.

(3) Turnover costs include external leasing commissions and tenant improvements and represent the obligations incurred in connection with the lease commencement for leases greater than one year.

Same Store Analysis

Our same store metrics are non-GAAP financial measures, which are commonly used in the real estate industry and expected from the financial community, on both a net effective and cash basis. We evaluate the performance of the operating properties we own and manage using a “same store” analysis because the population of properties in this analysis is consistent from period to period, which allows us and investors to analyze our ongoing business operations. We determine our same store metrics on property NOI, which is calculated as rental revenue less rental expense for the applicable properties in the same store population for both consolidated and unconsolidated properties based on our ownership interest, as further defined below.

We define our same store population for the three months ended September 30, 2022 as the properties in our O&M operating portfolio, including the property NOI for both consolidated properties and properties owned by the unconsolidated co-investment ventures, at January 1, 2021 and owned throughout the same three-month period in both 2021 and 2022. We believe the drivers of property NOI for the consolidated portfolio are generally the same for the properties owned by the ventures in which we invest and therefore we evaluate the same store metrics of the O&M portfolio based on Prologis’ ownership in the properties (“Prologis Share”). The same store population excludes properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the period (January 1, 2021) and properties acquired or disposed of to third parties during the period. To derive an appropriate measure of period-to-period operating performance, we remove the effects of foreign currency exchange rate movements by using the reported period-end exchange rate to translate from local currency into the U.S. dollar for both periods.

As non-GAAP financial measures, the same store metrics have certain limitations as an analytical tool and may vary among real estate companies. As a result, we provide a reconciliation of *Rental Revenues* less *Rental Expenses* ("Property NOI") (from our Consolidated Financial Statements prepared in accordance with U.S. GAAP) to our Same Store Property NOI measures, as follows for the three months ended September 30 (dollars in millions):

	2022	2021	Percentage Change
Reconciliation of Consolidated Property NOI to Same Store Property NOI measures:			
Rental revenues	$ 1,152	$ 1,037	
Rental expenses	(285)	(256)	
Consolidated Property NOI	**867**	**781**	
Adjustments to derive same store results:			
Property NOI from consolidated properties not included in same store portfolio and other adjustments (1)	(144)	(106)	
Property NOI from unconsolidated co-investment ventures included in same store portfolio (1)(2)	615	565	
Third parties' share of Property NOI from properties included in same store portfolio (1)(2)	(502)	(467)	
Prologis Share of Same Store Property NOI – Net Effective (2)	**$ 836**	**$ 772**	**8.3%**
Consolidated properties straight-line rent and fair value lease adjustments included in same store portfolio (3)	(17)	(21)	
Unconsolidated co-investment ventures straight-line rent and fair value lease adjustments included in same store portfolio (3)	(9)	(13)	
Third parties' share of straight-line rent and fair value lease adjustments included in same store portfolio (2)(3)	8	10	
Prologis Share of Same Store Property NOI – Cash (2)(3)	**$ 818**	**$ 748**	**9.3%**

(1) We exclude properties held for sale to third parties, along with development properties that were not stabilized at the beginning of the period and properties acquired or disposed of to third parties during the period. We also exclude net termination and renegotiation fees to allow us to evaluate the growth or decline in each property's rental revenues without regard to one-time items that are not indicative of the property's recurring operating performance. Net termination and renegotiation fees represent the gross fee negotiated to allow a customer to terminate or renegotiate their lease, offset by the write-off of the asset recorded due to the adjustment to straight-line rents over the lease term. Same Store Property NOI is adjusted to include an allocation of property management expenses for our consolidated properties based on the property management services provided to each property (generally, based on a percentage of revenues). On consolidation, these amounts are eliminated and the actual costs of providing property management and leasing services are recognized as part of our consolidated rental expense.

(2) We include the Property NOI for the same store portfolio for both consolidated properties and properties owned by the co-investment ventures based on our investment in the underlying properties. In order to calculate our share of Same Store Property NOI from the co-investment ventures in which we own less than 100%, we use the co-investment ventures' underlying Property NOI for the same store portfolio and apply our ownership percentage at September 30, 2022 to the Property NOI for both periods, including the properties contributed during the period. We adjust the total Property NOI from the same store portfolio of the co-investment ventures by subtracting the third parties' share of both consolidated and unconsolidated co-investment ventures.

During the periods presented, certain wholly owned properties were contributed to a co-investment venture and are included in the same store portfolio. Neither our consolidated results nor those of the co-investment ventures, when viewed individually, would be comparable on a same store basis because of the changes in composition of the respective portfolios from period to period (e.g. the results of a contributed property are included in our consolidated results through the contribution date and in the results of the venture subsequent to the contribution date based on our ownership interest at the end of the period). As a result, only line items labeled "Prologis Share of Same Store Property NOI" are comparable period over period.

(3) We further remove certain noncash items (straight-line rent and amortization of fair value lease adjustments) included in the financial statements prepared in accordance with U.S. GAAP to reflect a Same Store Property NOI – Cash measure.

We manage our business and compensate our executives based on the same store results of our O&M portfolio at 100% as we manage our portfolio on an ownership blind basis. We calculate those results by including 100% of the properties included in our same store portfolio.

Other Components of Income (Expense)

Earnings from Unconsolidated Entities, Net

We recognized net earnings from unconsolidated entities, which are accounted for using the equity method, of $241 million and $231 million for the nine months ended September 30, 2022 and 2021, respectively.

The earnings we recognize can be impacted by: (i) variances in revenues and expenses of each venture; (ii) the size and occupancy rate of the portfolio of properties owned by each venture; (iii) gains or losses from the dispositions of properties and extinguishment of debt; (iv) our ownership interest in each venture; and (v) fluctuations in foreign currency exchange rates used to translate our share of net earnings to U.S. dollars.

See the discussion of our unconsolidated entities above in the Strategic Capital segment discussion and in Note 3 to the Consolidated Financial Statements for a further breakdown of our share of net earnings recognized.

Interest Expense

The following table details our net interest expense for the nine months ended September 30 (dollars in millions):

	2022	2021
Gross interest expense	$ 223	$ 227
Amortization of debt discount and debt issuance costs, net	6	6
Capitalized amounts	(41)	(30)
Net interest expense	**$ 188**	**$ 203**
Weighted average effective interest rate during the period	1.6 %	1.7 %

See Note 5 to the Consolidated Financial Statements and the Liquidity and Capital Resources section below, for further discussion of our debt and borrowing costs.

Foreign Currency and Derivative Gains and Interest and Other Income, Net

We recognized foreign currency and derivative gains and interest and other income, net, of $365 million and $143 million for the nine months ended September 30, 2022 and 2021, respectively.

We are exposed to foreign currency exchange risk related to investments in and earnings from our foreign investments. We primarily hedge our foreign currency risk related to our investments by borrowing in the currencies in which we invest thereby providing a natural hedge. We have issued debt in a currency that is not the same functional currency of the borrowing entity and have designated a portion of the debt as a nonderivative net investment hedge. We recognize the remeasurement and settlement of the translation adjustment on the unhedged portion of the debt and accrued interest in unrealized gains or losses. We may use derivative financial instruments to manage foreign currency exchange rate risk related to our earnings. We recognize the change in fair value of the undesignated derivative contracts in unrealized gains and losses. Upon settlement of these transactions, we recognize realized gains or losses.

The following table details our foreign currency and derivative gains (losses), net for the nine months ended September 30 (in millions):

	2022	2021
Realized foreign currency and derivative gains (losses), net:		
Gains (losses) on the settlement of undesignated derivatives	$ 124	$ (11)
Gains (losses) on the settlement of transactions with third parties	1	(1)
Total realized foreign currency and derivative gains (losses), net	125	(12)
Unrealized foreign currency and derivative gains, net:		
Gains on the change in fair value of undesignated derivatives and unhedged debt	235	148
Gains on remeasurement of certain assets and liabilities	5	2
Total unrealized foreign currency and derivative gains, net	240	150
Total foreign currency and derivative gains, net	**$ 365**	**$ 138**

See Note 9 to the Consolidated Financial Statements for more information about our derivative and nonderivative transactions.

Income Tax Expense

We recognize income tax expense related to our taxable REIT subsidiaries and in the local, state and foreign jurisdictions in which we

operate. Our current income tax expense (benefit) fluctuates from period to period based primarily on the timing of our taxable income, including gains on the disposition of properties and fees earned from the co-investment ventures. Deferred income tax expense (benefit) is generally a function of the period's temporary differences and the utilization of net operating losses generated in prior years that had been previously recognized as deferred income tax assets in taxable subsidiaries.

The following table summarizes our income tax expense (benefit) for the nine months ended September 30 (in millions):

	2022	2021
Current income tax expense:		
Income tax expense	$ 93	$ 65
Income tax expense on dispositions	1	56
Income tax expense on dispositions related to acquired tax liabilities	-	3
Total current income tax expense	94	124
Deferred income tax expense (benefit):		
Income tax expense	24	13
Income tax benefit on dispositions related to acquired tax liabilities	-	(3)
Total deferred income tax expense	24	10
Total income tax expense	**$ 118**	**$ 134**

Net Earnings Attributable to Noncontrolling Interests

This amount represents the third-party investors' share of the earnings generated in consolidated entities in which we do not own 100% of the equity, reduced by the third-party share of fees or promotes payable to us and earned during the period. We had net earnings attributable to noncontrolling interests of $158 million and $157 million for the nine months ended September 30, 2022 and 2021, respectively. Included in these amounts were $78 million and $47 million for the nine months ended September 30, 2022 and 2021, of net earnings attributable to the common limited partnership unitholders of Prologis, L.P. The third quarter of 2021 included the sale of non-strategic operating properties in our consolidated co-investment venture in the U.S.

See Note 6 to the Consolidated Financial Statements for further information on our noncontrolling interests.

Other Comprehensive Income (Loss)

The key driver of changes in *Accumulated Other Comprehensive Income (Loss) ("AOCI/L")* during the nine months ended September 30, 2022 and 2021, was the currency translation adjustment derived from changes in exchange rates during both periods primarily on our net investments in real estate outside the U.S. and the borrowings we issue in the functional currencies of the countries where we invest. These borrowings serve as a natural hedge of our foreign investments. In addition, we use derivative financial instruments, such as foreign currency forward and option contracts to manage foreign currency exchange rate risk related to our foreign investments, that when designated the change in fair value is included in *AOCI/L*.

See Note 9 to the Consolidated Financial Statements for more information on changes in other comprehensive income (loss) and about our derivative and nonderivative transactions.

RESULTS OF OPERATIONS – THREE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

Except as separately discussed above, the changes in comprehensive income attributable to common stockholders and unitholders and its components for the three months ended September 30, 2022, as compared to the three months ended September 30, 2021, are similar to the changes for the nine-month periods ended on the same dates.

LIQUIDITY AND CAPITAL RESOURCES

Overview

We consider our ability to generate cash from operating activities, distributions from our co-investment ventures, contributions and dispositions of properties and available financing sources to be adequate to meet our anticipated future development, acquisition, operating, debt service, dividend and distribution requirements.

Given the uncertain macro environment and the impact on real estate valuations, we expect to be cautious as we evaluate capital deployment activities, including a focus on build-to-suit developments and a pause on contributions in the near term.

Near-Term Principal Cash Sources and Uses

In addition to dividends and distributions, we expect our primary cash needs will consist of the following:

- completion of the development and leasing of the properties in our consolidated development portfolio (at September 30, 2022, 12 properties in our development portfolio were 45.8% leased with a current investment of $3.4 billion and a TEI of $6.2 billion when completed and leased, leaving $2.8 billion of estimated additional required investment);
- development of new properties that we may hold for long-term investment or subsequently contribute to unconsolidated co-investment ventures, including the acquisition of land;
- the acquisition of other real estate investments that we acquire with the intention of redeveloping into industrial properties;
- capital expenditures and leasing costs on properties in our operating portfolio;
- repayment of debt and scheduled principal payments of $294 million in the remainder of 2022 and $178 million in 2023;
- additional investments in current and future unconsolidated co-investment ventures and other ventures; and
- the acquisition of operating properties or portfolios of operating properties (depending on market and other conditions) for direct, long-term investment in our consolidated portfolio (this might include acquisitions from our co-investment ventures). In October 2022, we completed the Duke Transaction for approximately $23 billion through the issuance of equity and the assumption of debt.

We expect to fund our cash needs principally from the following sources (subject to market conditions):

- net cash flow from property operations;
- fees earned for services performed on behalf of co-investment ventures, including promotes like the one we earned as of September 30, 2022 that we will receive in the fourth quarter;
- distributions received from co-investment ventures;
- proceeds from contributions of properties to current or future co-investment ventures;
- proceeds from the disposition of properties or other investments to third parties;
- available unrestricted cash balances ($636 million at September 30, 2022);
- borrowing capacity under our current credit facility arrangements ($4.7 billion available at September 30, 2022); and
- proceeds from the issuance of debt.

Long-term, we may also voluntarily repurchase our outstanding debt or equity securities (depending on prevailing market conditions, our liquidity, contractual restrictions and other factors) through cash purchases, open-market purchases, privately negotiated transactions, tender offers or otherwise. We may also fund our cash needs from the issuance of equity securities, subject to market conditions, and through the sale of a portion of our investments in co-investment ventures.

Debt

The following table summarizes information about our consolidated debt by currency (dollars in millions):

	September 30, 2022			December 31, 2021		
	Weighted Average Interest Rate	Amount Outstanding	% of Total	Weighted Average Interest Rate	Amount Outstanding	% of Total
British pound sterling	2.2 %	$ 1,144	6.3 %	2.1 %	$ 1,377	7.8 %
Canadian dollar	3.9 %	441	2.4 %	2.7 %	284	1.6 %
Euro	1.2 %	7,618	42.0 %	1.0 %	7,408	41.8 %
Japanese yen	0.9 %	2,858	15.8 %	0.9 %	2,879	16.2 %
U.S. dollar	2.7 %	6,078	33.5 %	2.6 %	5,767	32.6 %
Total debt (1)	**1.8 %**	**$ 18,139**	**100.0 %**	**1.6 %**	**$ 17,715**	**100.0 %**

(1) The weighted average remaining maturity for total debt outstanding at September 30, 2022 and December 31, 2021 was 10 years.

Our credit ratings at September 30, 2022, were A3 from Moody's with a stable outlook and A from Standard & Poor's with a stable outlook. These ratings allow us to borrow at an advantageous interest rate. Adverse changes in our credit ratings could negatively impact our business and, in particular, our refinancing and other capital market activities, our ability to manage debt maturities, our future growth and our development and acquisition activity. A securities rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the rating organization.

At September 30, 2022, we were in compliance with all of our financial debt covenants. These covenants include a number of customary financial covenants, such as maintaining debt service coverage ratios, leverage ratios and fixed charge coverage ratios.

See Note 5 to the Consolidated Financial Statements for further discussion on our debt.

Equity Commitments Related to Certain Co-Investment Ventures

Certain co-investment ventures have equity commitments from us and our venture partners. Our venture partners fulfill their equity commitment with cash. We may fulfill our equity commitment through contributions of properties or cash.

The following table summarizes the remaining equity commitments at September 30, 2022 (dollars in millions):

	Equity Commitments (1)			
	Prologis	Venture Partners	Total	Expiration Date
Prologis Targeted U.S. Logistics Fund	$ -	$ 1,644	$ 1,644	2024 – 2025 (2)
Prologis European Logistics Fund	-	193	193	2025 (2)
Prologis China Logistics Venture	262	1,372	1,634	2023 – 2028
Prologis Brazil Logistics Venture	33	133	166	2026
Total	**$ 295**	**$ 3,342**	**$ 3,637**	

(1) The equity commitments for the co-investment ventures that operate in a different functional currency than the U.S. dollar were calculated using the foreign currency exchange rate at September 30, 2022.

(2) Venture partners have the option to cancel their equity commitment starting 18 months after the initial commitment date.

See the Cash Flow Summary below for more information about our investment activity in our co-investment ventures.

Cash Flow Summary

The following table summarizes our cash flow activity for the nine months ended September 30(in millions):

	2022	2021
Net cash provided by operating activities	$ 2,849	$ 2,280
Net cash used in investing activities	$ (3,211)	$ (897)
Net cash provided by (used in) financing activities	$ 487	$ (1,359)
Net increase (decrease) in cash and cash equivalents, including the effect of foreign currency exchange rates on cash	$ 80	$ (13)

Operating Activities

Cash provided by and used in operating activities, exclusive of changes in receivables and payables, was impacted by the following significant activities during the nine months ended September 30, 2022 and 2021:

- **Real estate operations.** We receive the majority of our operating cash through the net revenues of our Real Estate Operations segment, including the recovery of our operating costs. Cash flows generated by the Real Estate Operations segment are impacted by our acquisition, development and disposition activities, which are drivers of NOI recognized. See the Results of Operations section above for further explanation of our Real Estate Operations segment. The revenues from this segment include noncash adjustments for straight-lined rents and amortization of above and below market leases of $108 million and $109 million in 2022 and 2021, respectively.

- **Strategic capital.** We also generate operating cash through our Strategic Capital segment by providing asset management and property management and other services to our unconsolidated co-investment ventures. See the Results of Operations section above for the key drivers of the net revenues from our Strategic Capital segment. Included in *Strategic Capital Revenues* is the

third-party investors' share that is owed for promotes, which is recognized in operating activities in the period the cash is received, generally the quarter after the revenue is recognized. We expect to receive cash for the promote we earned as of September 30, 2022 in the fourth quarter.

- **G&A expenses and equity-based compensation awards.** We incurred $246 million and $219 million of G&A expenses in 2022 and 2021, respectively. We recognized equity-based, noncash compensation expenses of $140 million and $84 million in 2022 and 2021, respectively, which were recorded to *Rental Expenses* in the Real Estate Operations segment, *Strategic Capital Expenses* in the Strategic Capital segment and *G&A Expenses.*

- **Operating distributions from unconsolidated entities.** We received $316 million and $311 million of distributions as a return on our investment from the cash flows generated from the operations of our unconsolidated entities in 2022 and 2021, respectively.

- **Cash paid for interest, net of amounts capitalized.** We paid interest, net of amounts capitalized, of $189 million and $225 million in 2022 and 2021, respectively.

- **Cash paid for income taxes, net of refunds.** We paid income taxes, net of refunds, of $85 million in both 2022 and 2021.

Investing Activities

Cash provided by investing activities is driven by proceeds from the sale of real estate assets that include the contribution of properties we developed to our unconsolidated co-investment ventures as well as the sale of operating properties. Cash used in investing activities is primarily driven by our capital deployment activities of investing in real estate development, acquisitions and capital expenditures as discussed above. Acquisition activity includes land for future development, operating properties and other real estate assets. See Note 2 to the Consolidated Financial Statements for further information on these activities. In addition, the following significant transactions also impacted our cash used in and provided by investing activities during the nine months ended September 30, 2022 and 2021:

- **Investments in and advances to our unconsolidated entities.** We invested cash in our unconsolidated entities that represented our proportionate share, of $192 million and $455 million in 2022 and 2021, respectively. The ventures used the funds for the acquisition of properties, development and repayment of debt. See Note 3 to the Consolidated Financial Statements for more detail on our unconsolidated co-investment ventures.

- **Return of investment from unconsolidated entities.** We received distributions from unconsolidated entities as a return of investment of $59 million and $57 million in 2022 and 2021, respectively. Included in these amounts were distributions from venture activities including proceeds from property sales, debt refinancing and the redemption of our investment in certain unconsolidated entities.

- **Net proceeds from (payments on) the settlement of net investment hedges.** We received $44 million and paid $17 million for the settlement of net investment hedges in 2022 and 2021, respectively. See Note 9 to the Consolidated Financial Statements for further information on our derivative transactions.

Financing Activities

Cash provided by and used in financing activities is principally driven by proceeds from and payments on credit facilities and other debt, along with dividends paid on common and preferred stock and noncontrolling interest contributions and distributions.

Our repurchase of and payments on debt and proceeds from the issuance of debt consisted of the following activity for the nine months ended September 30 (in millions):

	2022	2021
Repurchase of and payments on debt (including extinguishment costs)		
Regularly scheduled debt principal payments and payments at maturity	$ 594	$ 6
Secured mortgage debt	159	301
Senior notes	-	1,644
Term loans	134	250
Total	**$ 887**	**$ 2,201**
Proceeds from the issuance of debt		
Secured mortgage debt	$ 259	$ 207
Senior notes	2,716	2,618
Term loans	419	-
Total	**$ 3,394**	**$ 2,825**

Unconsolidated Co-Investment Venture Debt

We had investments in and advances to our unconsolidated co-investment ventures of $7.9 billion at September 30, 2022. These ventures had total third-party debt of $12.9 billion at September 30, 2022 with a weighted average remaining maturity of 7 years and weighted average interest rate of 2.8%. The weighted average loan-to-value ratio for all unconsolidated co-investment ventures was 26.7% at September 30, 2022 based on gross book value. Loan-to-value, a non-GAAP measure, was calculated as the percentage of total third-party debt to the gross book value of real estate for each venture and weighted based on the cumulative gross book value of all unconsolidated co-investment ventures.

At September 30, 2022, we did not guarantee any third-party debt of the unconsolidated co-investment ventures.

Dividend and Distribution Requirements

Our dividend policy on our common stock is to distribute a percentage of our cash flow to ensure that we will meet the dividend requirements of the IRC, relative to maintaining our REIT status, while still allowing us to retain cash to fund our capital deployment and other investment activities.

Under the IRC, REITs may be subject to certain federal income and excise taxes on undistributed taxable income.

We paid quarterly cash dividends of $0.79 and $0.63 per common share in each of the first three quarters of 2022 and 2021, respectively. Our future common stock dividends, if and as declared, may vary and will be determined by the Board based upon the circumstances prevailing at the time, including our financial condition, operating results and REIT distribution requirements, and may be adjusted at the discretion of the Board during the year.

We make distributions on the common limited partnership units outstanding at the same per unit amount as our common stock dividend. The Class A Units in the OP are entitled to a quarterly distribution equal to $0.64665 per unit so long as the common units receive a quarterly distribution of at least $0.40 per unit. We paid a quarterly cash distribution of $0.64665 per Class A Unit in each of the first three quarters of 2022 and 2021.

At September 30, 2022, our Series Q preferred stock had an annual dividend rate of 8.54% per share and the dividends are payable quarterly in arrears.

Pursuant to the terms of our preferred stock, we are restricted from declaring or paying any dividend with respect to our common stock unless and until all cumulative dividends with respect to the preferred stock have been paid and sufficient funds have been set aside for dividends that have been declared for the relevant dividend period with respect to the preferred stock.

Other Commitments

On an ongoing basis, we are engaged in various stages of negotiations for the acquisition or disposition of individual properties or portfolios of properties.

NEW ACCOUNTING PRONOUNCEMENTS

See Note 1 to the Consolidated Financial Statements.

FUNDS FROM OPERATIONS ATTRIBUTABLE TO COMMON STOCKHOLDERS/UNITHOLDERS (“FFO”)

FFO is a non-GAAP financial measure that is commonly used in the real estate industry. The most directly comparable GAAP measure to FFO is net earnings.

The National Association of Real Estate Investment Trusts (“NAREIT”) defines FFO as earnings computed under GAAP to exclude historical cost depreciation and gains and losses from the sales net of any related tax, along with impairment charges, of previously depreciated properties. We also exclude the gains on revaluation of equity investments upon acquisition of a controlling interest and the gain recognized from a partial sale of our investment, as these are similar to gains from the sales of previously depreciated properties. We exclude similar adjustments from our unconsolidated entities and the third parties’ share of our consolidated co-investment ventures.

Our FFO Measures

Our FFO measures begin with NAREIT’s definition and we make certain adjustments to reflect our business and the way that management plans and executes our business strategy. While not infrequent or unusual, the additional items we adjust for in calculating *FFO, as modified by Prologis* and *Core FFO*, both as defined below, are subject to significant fluctuations from period to period. Although these items may have a material impact on our operations and are reflected in our financial statements, the removal of

the effects of these items allows us to better understand the core operating performance of our properties over the long term. These items have both positive and negative short-term effects on our results of operations in inconsistent and unpredictable directions that are not relevant to our long-term outlook.

We calculate our FFO measures, as defined below, based on our proportionate ownership share of both our unconsolidated and consolidated ventures. We reflect our share of our FFO measures for unconsolidated ventures by applying our average ownership percentage for the period to the applicable reconciling items on an entity by entity basis. We reflect our share for consolidated ventures in which we do not own 100% of the equity by adjusting our FFO measures to remove the noncontrolling interests share of the applicable reconciling items based on our average ownership percentage for the applicable periods.

These FFO measures are used by management as supplemental financial measures of operating performance and we believe that it is important that stockholders, potential investors and financial analysts understand the measures management uses. We do not use our FFO measures as, nor should they be considered to be, alternatives to net earnings computed under GAAP, as indicators of our operating performance, as alternatives to cash from operating activities computed under GAAP or as indicators of our ability to fund our cash needs.

We analyze our operating performance principally by the rental revenue of our real estate and the revenues from our strategic capital business, net of operating, administrative and financing expenses. This income stream is not directly impacted by fluctuations in the market value of our investments in real estate or debt securities.

FFO, as modified by Prologis attributable to common stockholders/unitholders ("FFO, as modified by Prologis")

To arrive at *FFO, as modified by Prologis*, we adjust the NAREIT defined FFO measure to exclude the impact of foreign currency related items and deferred tax, specifically:

- deferred income tax benefits and deferred income tax expenses recognized by our subsidiaries;
- current income tax expense related to acquired tax liabilities that were recorded as deferred tax liabilities in an acquisition, to the extent the expense is offset with a deferred income tax benefit in earnings that is excluded from our defined FFO measure; and
- foreign currency exchange gains and losses resulting from (i) debt transactions between us and our foreign entities, (ii) third-party debt that is used to hedge our investment in foreign entities, (iii) derivative financial instruments related to any such debt transactions, and (iv) mark-to-market adjustments associated with other derivative financial instruments.

We use *FFO, as modified by Prologis*, so that management, analysts and investors are able to evaluate our performance against other REITs that do not have similar operations or operations in jurisdictions outside the U.S.

Core FFO attributable to common stockholders/unitholders ("Core FFO")

In addition to *FFO, as modified by Prologis*, we also use *Core FFO.* To arrive at *Core FFO,* we adjust *FFO, as modified by Prologis*, to exclude the following recurring and nonrecurring items that we recognize directly in *FFO, as modified by Prologis*:

- gains or losses from the disposition of land and development properties that were developed with the intent to contribute or sell;
- income tax expense related to the sale of investments in real estate;
- impairment charges recognized related to our investments in real estate generally as a result of our change in intent to contribute or sell these properties;
- gains or losses from the early extinguishment of debt and redemption and repurchase of preferred stock; and
- expenses related to natural disasters.

We use *Core FFO*, including by segment and region, to: (i) assess our operating performance as compared to other real estate companies; (ii) evaluate our performance and the performance of our properties in comparison with expected results and results of previous periods; (iii) evaluate the performance of our management; (iv) budget and forecast future results to assist in the allocation of resources; (v) provide guidance to the financial markets to understand our expected operating performance; and (vi) evaluate how a specific potential investment will impact our future results.

Limitations on the use of our FFO measures

While we believe our modified FFO measures are important supplemental measures, neither NAREIT's nor our measures of FFO should be used alone because they exclude significant economic components of net earnings computed under GAAP and are,

therefore, limited as an analytical tool. Accordingly, these are only a few of the many measures we use when analyzing our business. Some of the limitations are:

- The current income tax expenses that are excluded from our modified FFO measures represent the taxes that are payable.
- Depreciation and amortization of real estate assets are economic costs that are excluded from FFO. FFO is limited, as it does not reflect the cash requirements that may be necessary for future replacements of the real estate assets. Furthermore, the amortization of capital expenditures and leasing costs necessary to maintain the operating performance of logistics facilities are not reflected in FFO.
- Gains or losses from property dispositions and impairment charges related to expected dispositions represent changes in value of the properties. By excluding these gains and losses, FFO does not capture realized changes in the value of disposed properties arising from changes in market conditions.
- The deferred income tax benefits and expenses that are excluded from our modified FFO measures result from the creation of a deferred income tax asset or liability that may have to be settled at some future point. Our modified FFO measures do not currently reflect any income or expense that may result from such settlement.
- The foreign currency exchange gains and losses that are excluded from our modified FFO measures are generally recognized based on movements in foreign currency exchange rates through a specific point in time. The ultimate settlement of our foreign currency-denominated net assets is indefinite as to timing and amount. Our FFO measures are limited in that they do not reflect the current period changes in these net assets that result from periodic foreign currency exchange rate movements.
- The gains and losses on extinguishment of debt or preferred stock that we exclude from our Core FFO, may provide a benefit or cost to us as we may be settling our obligation at less or more than our future obligation.
- The natural disaster expenses that we exclude from Core FFO are costs that we have incurred.

We compensate for these limitations by using our FFO measures only in conjunction with net earnings computed under GAAP when making our decisions. This information should be read with our complete Consolidated Financial Statements prepared under GAAP. To assist investors in compensating for these limitations, we reconcile our modified FFO measures to our net earnings computed under GAAP for nine months ended September 30 as follows (in millions):

	2022	2021
Reconciliation of net earnings attributable to common stockholders to FFO measures:		
Net earnings attributable to common stockholders	$ 2,773	$ 1,686
Add (deduct) NAREIT defined adjustments:		
Real estate related depreciation and amortization	1,163	1,149
Gains on other dispositions of investments in real estate, net of taxes	(591)	(331)
Reconciling items related to noncontrolling interests	4	-
Our share of reconciling items included in earnings related to unconsolidated entities	241	223
NAREIT defined FFO attributable to common stockholders/unitholders	**3,590**	**2,727**
Add (deduct) our modified adjustments:		
Unrealized foreign currency and derivative gains, net	(232)	(150)
Deferred income tax expense	24	10
Current income tax expense on dispositions related to acquired tax liabilities	-	3
Reconciling items related to noncontrolling interests	-	1
Our share of reconciling items included in earnings related to unconsolidated entities	(14)	(2)
FFO, as modified by Prologis attributable to common stockholders/unitholders	**3,368**	**2,589**
Adjustments to arrive at Core FFO:		
Gains on dispositions of development properties and land, net	(391)	(500)
Current income tax expense on dispositions	7	29
Losses on early extinguishment of debt and other, net	19	187
Reconciling items related to noncontrolling interests	5	7
Our share of reconciling items included in earnings related to unconsolidated entities	2	-
Core FFO attributable to common stockholders/unitholders	**$ 3,010**	**$ 2,312**

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to the impact of foreign exchange-related variability and earnings volatility on our foreign investments and interest rate changes. See our risk factors in Part 1, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2021. See also Note 9 in the Consolidated Financial Statements in Item 1 for more information about our foreign operations and derivative financial instruments.

We monitor our market risk exposures using a sensitivity analysis. Our sensitivity analysis estimates the exposure to market risk sensitive instruments assuming a hypothetical 10% adverse change in foreign currency exchange rates or interest rates at September 30, 2022. The results of the sensitivity analysis are summarized in the following sections. The sensitivity analysis is of limited predictive value. As a result, revenues and expenses, as well as our ultimate realized gains or losses with respect to foreign currency exchange rate and interest rate fluctuations will depend on the exposures that arise during a future period, hedging strategies at the time and the prevailing foreign currency exchange rates and interest rates.

Foreign Currency Risk

We are exposed to foreign currency exchange variability related to investments in and earnings from our foreign investments. Foreign currency market risk is the possibility that our results of operations or financial position could be better or worse than planned because of changes in foreign currency exchange rates. We primarily hedge our foreign currency risk by borrowing in the currencies in which we invest thereby providing a natural hedge. Additionally, we hedge our foreign currency risk by entering into derivative financial instruments that we designate as net investment hedges, as these amounts offset the translation adjustments on the underlying net assets of our foreign investments. At September 30, 2022, after consideration of our ability to borrow in the foreign currencies in which we invest and also derivative and nonderivative financial instruments as discussed in Note 9 to the Consolidated Financial Statements, we had minimal net equity denominated in a currency other than the U.S. dollar.

For the nine months ended September 30, 2022, $829 million or 20% of our total consolidated revenue was denominated in foreign currencies. We enter into other foreign currency contracts, such as forwards, to reduce fluctuations in foreign currency associated with the translation of the future earnings of our international subsidiaries. We have forward contracts that were not designated as hedges, denominated principally in British pound sterling, Canadian dollar, euro and Japanese yen and have an aggregate notional amount of $1.6 billion to mitigate risk associated with the translation of the future earnings of our subsidiaries denominated in these currencies. The gain or loss on settlement of these contracts is included in our earnings and offsets the lower or higher translation of earnings from our investments denominated in currencies other than the U.S. dollar. Although the impact to net earnings is mitigated through higher translated U.S. dollar earnings from these currencies, a weakening of the U.S. dollar against these currencies by 10% could result in a $164 million cash payment on settlement of these contracts.

Interest Rate Risk

We are also exposed to the impact of interest rate changes on future earnings and cash flows. To mitigate that risk, we generally borrow with fixed rate debt and we may use derivative instruments to fix the interest rate on our variable rate debt. At September 30, 2022, $16.1 billion of our debt bore interest at fixed rates and therefore the fair value of these instruments was affected by changes in market interest rates. At September 30, 2022, $2.1 billion of our debt bore interest at variable rates. The following table summarizes the future repayment of debt and scheduled principal payments at September 30, 2022 (dollars in millions):

	2022	2023	2024	2025	Thereafter	Total	Fair Value
Fixed rate debt (1)	**$ 2**	**$ 29**	**$ 240**	**$ 170**	**$ 15,690**	**$ 16,131**	**$ 12,935**
Weighted average interest rate (2)	4.9 %	3.5 %	1.4 %	3.2 %	1.9 %	1.9 %	
Variable rate debt							
Credit facilities	$ -	$ -	$ 377	$ -	$ 143	$ 520	$ 520
Term loans	-	-	-	218	761	979	978
Senior notes	292	-	146	-	-	438	438
Secured mortgage debt	-	149	-	-	-	149	149
Total variable rate debt	**$ 292**	**$ 149**	**$ 523**	**$ 218**	**$ 904**	**$ 2,086**	**$ 2,085**

(1) At September 30, 2022, we had one interest rate swap agreement to fix €150 million ($156 million) of our floating rate euro senior notes that is included in fixed rate debt.

(2) The weighted average interest rates represent the effective interest rates (including amortization of debt issuance costs and noncash premiums and discounts) at September 30, 2022 for the debt outstanding and include the impact of designated interest rate swaps, which effectively fix the interest rate on certain variable rate debt.

At September 30, 2022, the weighted average effective interest rate on our variable rate debt was 1.1%. Changes in interest rates can cause interest expense to fluctuate on our variable rate debt. On the basis of our sensitivity analysis, a 10% increase in interest rates on our average outstanding variable rate debt balances would result in additional annual interest expense of $2 million for the quarter ended September 30, 2022, which equates to a change in interest rates of 11 basis points on our average outstanding variable rate debt balances and 1 basis point on our average total debt portfolio balances.

ITEM 4. Controls and Procedures

Controls and Procedures (Prologis, Inc.)

Prologis, Inc. carried out an evaluation under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Securities and Exchange Act of 1934 (the "Exchange Act") at September 30, 2022. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

Changes in Internal Control over Financial Reporting

There have not been any changes in Prologis, Inc.'s internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, Prologis, Inc.'s internal control over financial reporting.

Controls and Procedures (Prologis, L.P.)

Prologis, L.P. carried out an evaluation under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c)) under the Exchange Act at September 30, 2022. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms.

Changes in Internal Control over Financial Reporting

There have not been any changes in Prologis, L.P.'s internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, Prologis, L.P.'s internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

Prologis and our unconsolidated entities are party to a variety of legal proceedings arising in the ordinary course of business. With respect to any such matters to which we are currently a party, the ultimate disposition of any such matters will not result in a material adverse effect on our business, financial position or results of operations.

ITEM 1A. Risk Factors

At September 30, 2022, no material changes had occurred in our risk factors as discussed in Item 1A. in our Annual Report on Form 10-K for the year ended December 31, 2021.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the quarterly period ended September 30, 2022, we issued less than 0.1 million shares of common stock of Prologis, Inc. in connection with the redemption of common units of Prologis, L.P. in reliance on the exemption from registration requirements of the Securities Act of 1933, as amended, afforded by Section 4(a)(2) thereof.

ITEM 3. Defaults Upon Senior Securities

None.

ITEM 4. Mine Safety Disclosures

Not Applicable.

ITEM 5. Other Information

None.

ITEM 6. Exhibits

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

INDEX TO EXHIBITS

Certain of the following documents are filed herewith. Certain other of the following documents that have been previously filed with the Securities and Exchange Commission ("SEC") and, pursuant to Rule 12-b-32, are incorporated herein by reference.

2.1	Letter Agreement, dated as of September 16, 2022, by and among the Prologis Parties and the DRE Parties (incorporated by reference to Exhibit 2.1 to Prologis' Current Form 8-K filed on September 16, 2022).
4.1	Form of Officers' Certificate related to the 4.625% Notes due 2033 (incorporated by reference to Exhibit 4.1 to Prologis' Current Report Form 8-K filed on September 15, 2022).
4.2	Form of 4.625% Notes due 2033 (incorporated by reference to Exhibit 4.2 to Prologis' Current Report Form 8-K filed on September 15, 2022).
10.1	Form of LTIP Unit Award Agreement (Omnibus 2022) (incorporated by reference to Exhibit 10.1 to Prologis' Current Report Form 8-K filed on September 27,2022).
15.1†	KPMG LLP Awareness Letter of Prologis, Inc.
15.2†	KPMG LLP Awareness Letter of Prologis, L.P.
22.1†	Subsidiary guarantors and issuers of guaranteed securities
31.1†	Certification of Chief Executive Officer of Prologis, Inc.
31.2†	Certification of Chief Financial Officer of Prologis, Inc.
31.3†	Certification of Chief Executive Officer for Prologis, L.P.
31.4†	Certification of Chief Financial Officer for Prologis, L.P.
32.1†	Certification of Chief Executive Officer and Chief Financial Officer of Prologis, Inc., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2†	Certification of Chief Executive Officer and Chief Financial Officer for Prologis, L.P., pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS†	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL Document.
101.SCH†	Inline XBRL Taxonomy Extension Schema
101.CAL†	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF†	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB†	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE†	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).
†	*Filed herewith*

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrants have duly caused this report to be signed on their behalf by the undersigned, thereunto duly authorized.

PROLOGIS, INC.

By: /s/ Timothy D. Arndt
Timothy D. Arndt
Chief Financial Officer

By: /s/ Lori A. Palazzolo
Lori A. Palazzolo
Managing Director and Chief Accounting Officer

PROLOGIS, L.P.
By: Prologis, Inc., its general partner

By: /s/ Timothy D. Arndt
Timothy D. Arndt
Chief Financial Officer

By: /s/ Lori A. Palazzolo
Lori A. Palazzolo
Managing Director and Chief Accounting Officer

Date: October 27, 2022

Exhibit 15.1

October 27, 2022

To the Board of Directors
Prologis, Inc.
San Francisco, California

Re: Registration Statement Nos. 333-237366 and 333-267431 on Form S-3; Registration Statement No. 333-266200 on Form S-4; and Registration Statement Nos. 333-42015, 333-78779, 333-90042, 333-100214, 333-144489, 333-177378, 333-178955, 333-181529 and 333-238012 on Form S-8.

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated October 27, 2022 related to our review of interim financial information.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

/s/ KPMG LLP

Denver, Colorado

Exhibit 15.2

October 27, 2022

To the Partners of Prologis, L.P. and the Board of Directors of Prologis, Inc.
San Francisco, California

Re: Registration Statement Nos. 333-237366 and 333-267431 on Form S-3; Registration Statement No. 333-267174 on Form S-4; and Registration Statement No. 333-100214 on Form S-8.

With respect to the subject registration statements, we acknowledge our awareness of the use therein of our report dated October 27, 2022 related to our review of interim financial information.

Pursuant to Rule 436 under the Securities Act of 1933 (the Act), such report is not considered part of a registration statement prepared or certified by an independent registered public accounting firm, or a report prepared or certified by an independent registered public accounting firm within the meaning of Sections 7 and 11 of the Act.

/s/ KPMG LLP

Denver, Colorado

Exhibit 22.1

GUARANTORS AND SUBSIDIARY ISSUERS OF GUARANTEED SECURITIES

Prologis, Inc. has fully and unconditionally guaranteed the following securities identified in the table below:

Subsidiary Issuer	Guaranteed Securities
Prologis, L.P.	3.000% Notes due 2026
	2.250% Notes due 2029
	3.875% Notes due 2028
	4.375% Notes due 2048

Prologis, L.P. has fully and unconditionally guaranteed the following securities identified in the table below:

Subsidiary Issuer	Guaranteed Securities
Prologis Euro Finance LLC	Floating Rate Notes due 2022
	Floating Rate Notes due 2024
	0.250% Notes due 2027
	0.375% Notes due 2028
	1.000% Notes due 2029
	1.875% Notes due 2029
	0.625% Notes due 2031
	0.500% Notes due 2032
	1.500% Notes due 2034
	1.000% Notes due 2035
	1.000% Notes due 2041
	1.500% Notes due 2049
Prologis Yen Finance LLC	0.652% Notes due 2025
	0.589% Notes due 2027
	0.448% Notes due 2028
	0.972% Notes due 2028
	0.850% Notes due 2030
	1.077% Notes due 2030
	0.564% Notes due 2031
	1.003% Notes due 2032
	1.222% Notes due 2035
	0.885% Notes due 2036
	1.470% Notes due 2038
	1.134% Notes due 2041
	1.600% Notes due 2050
	1.550% Notes due 2061

Exhibit 31.1

CERTIFICATION

I, Hamid R. Moghadam, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

   a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 27, 2022

/s/ Hamid R. Moghadam

Name: Hamid R. Moghadam
Title: Chief Executive Officer

Exhibit 31.2

CERTIFICATION

I, Timothy D. Arndt, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

   a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 27, 2022

/s/ Timothy D. Arndt
Name: Timothy D. Arndt
Title: Chief Financial Officer

Exhibit 31.3

CERTIFICATION

I, Hamid R. Moghadam, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, L.P.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

   a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 27, 2022

/s/ Hamid R. Moghadam
Name: Hamid R. Moghadam
Title: Chief Executive Officer

Exhibit 31.4

CERTIFICATION

I, Timothy D. Arndt, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Prologis, L.P.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

   a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

   b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

   c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

   d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

   a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

   b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: October 27, 2022

/s/ Timothy D. Arndt
Name: Timothy D. Arndt
Title: Chief Financial Officer

Exhibit 32.1

CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Prologis, Inc. ("the Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2022 (the "Report"), which accompanies these certifications, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 27, 2022

/s/ Hamid R. Moghadam

Name: Hamid R. Moghadam
Title: Chief Executive Officer

Dated: October 27, 2022

/s/ Timothy D. Arndt

Name: Timothy D. Arndt
Title: Chief Financial Officer

Exhibit 32.2

CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned officers of Prologis, L.P. ("the Company"), hereby certifies, to such officer's knowledge, that the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2022 (the "Report"), which accompanies these certifications, fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 27, 2022

/s/ Hamid R. Moghadam

Name: Hamid R. Moghadam
Title: Chief Executive Officer

Dated: October 27, 2022

/s/ Timothy D. Arndt

Name: Timothy D. Arndt
Title: Chief Financial Officer