VOLVO

SECOND QUARTER 2025

Martin Lundstedt

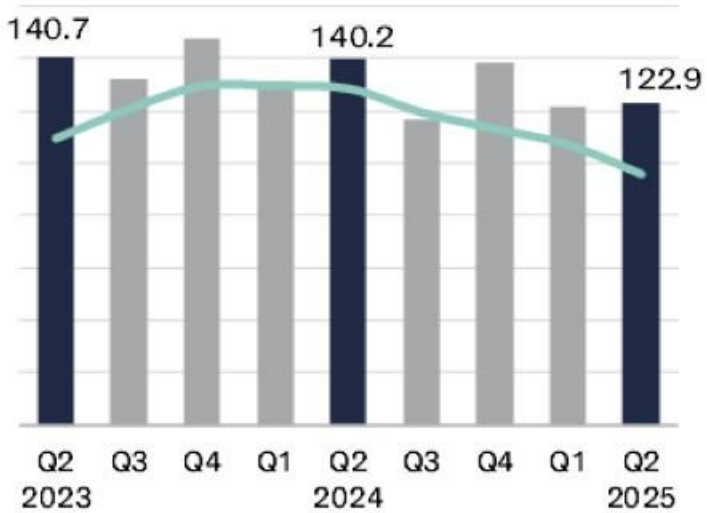
President and CEO

VOLVO GROUP

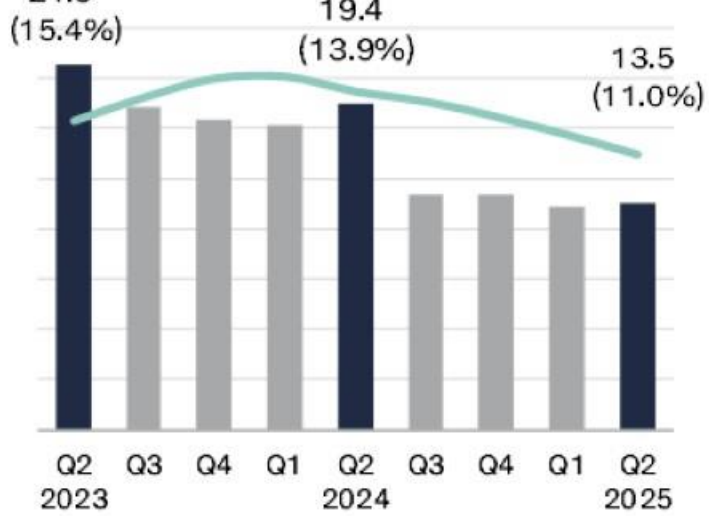
Second quarter highlights

- Net sales amounted to SEK 122.9 bn (140.2) with SEK -10.4 bn in FX impact
- Adjusted operating income reached SEK 13.5 bn (19.4), corresponding to a margin of 11.0% (13.9)
- One-time items adjusted for:
  - Transformation to ZEV vehicles SEK -4.5 bn
  - Establishment of Coretura JV SEK +1.0 bn
- Operating cash flow in Industrial Operations amounted to SEK 2.9 bn (9.1)
- Net cash position in Industrial Operations amounted to SEK 43.1 bn (59.3)
- ROCE 25.7% (41.3) in Industrial Operations
- EPS SEK 3.64 (7.65)

NET SALES
SEK bn*



ADJUSTED OPERATING INCOME
SEK bn (margin)*



**For information on adjustments, see note 6 in the Quarterly report*

VOLVO GROUP

Volume development



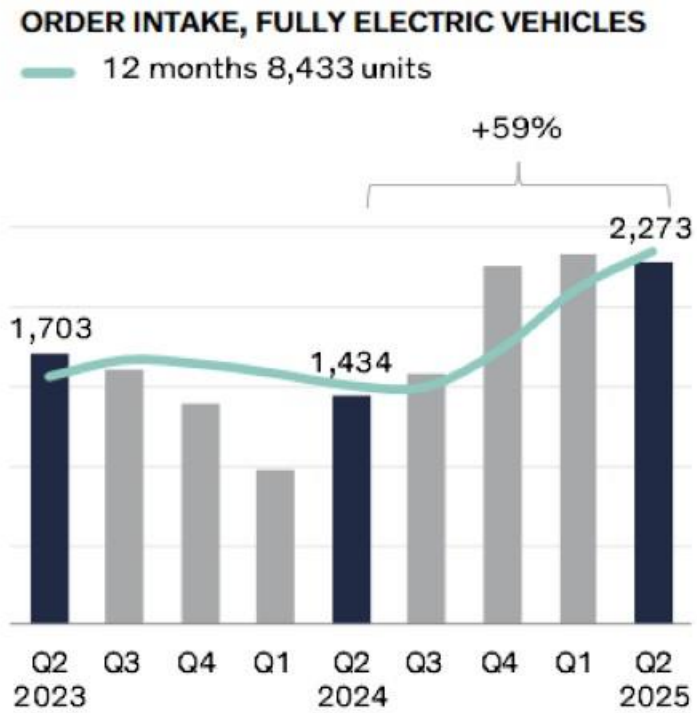


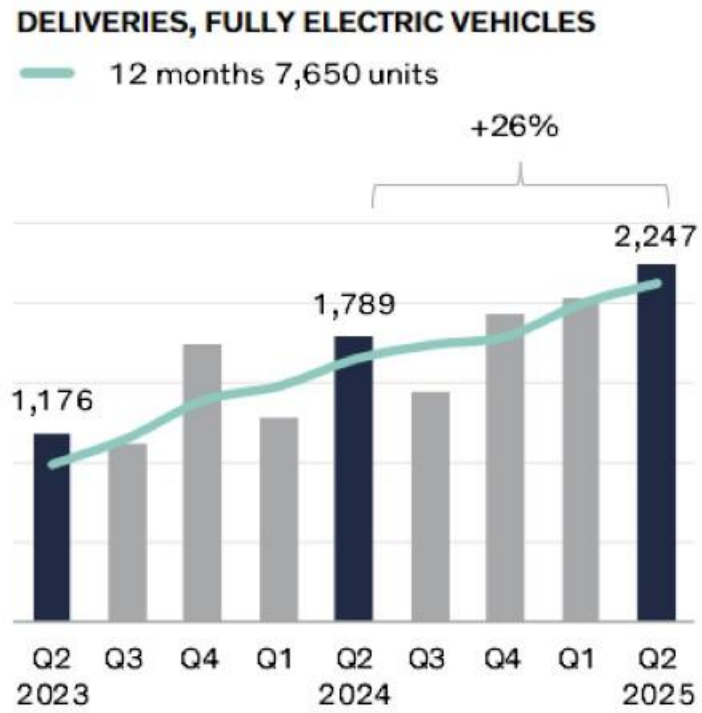


VOLVO GROUP

Electrification progress





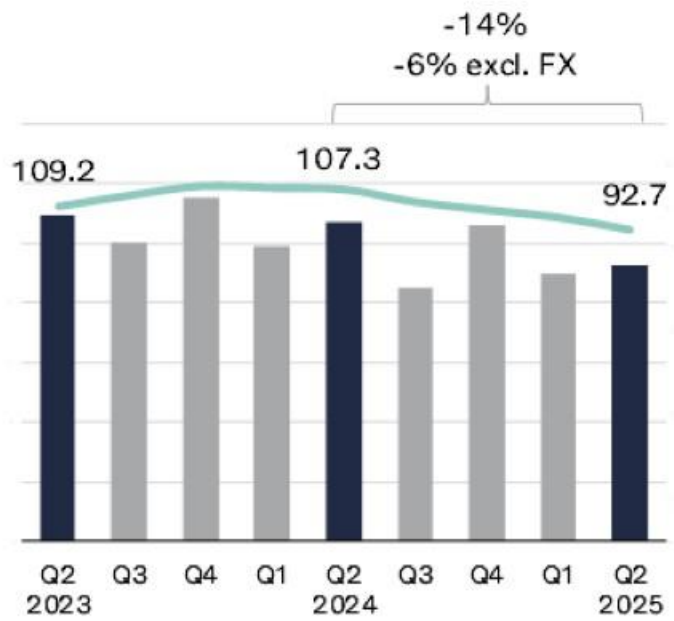


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Vehicle sales development

VEHICLE SALES

SEK bn — 12 months SEK 374 bn



YoY GROWTH %

-9% TRUCKS	2% CONSTRUCTION EQUIPMENT
1% BUSES	18% VOLVO PENTA

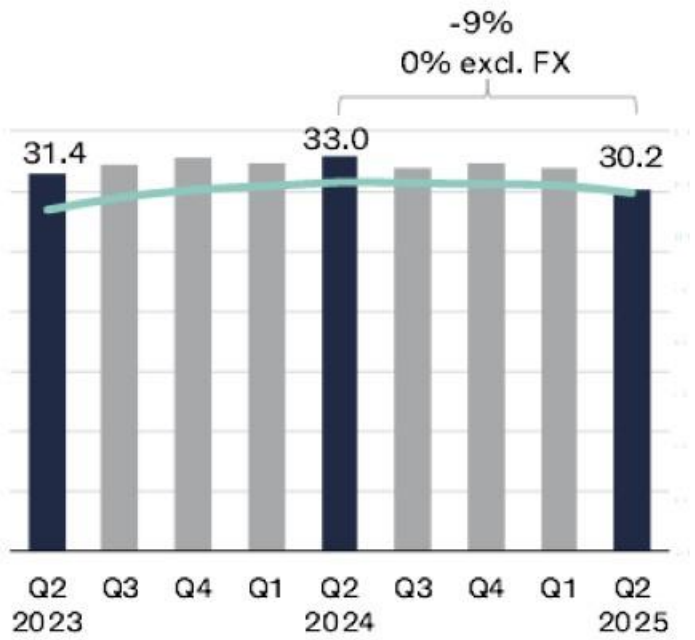
All figures are excluding FX



VOLVO GROUP

Service sales development

SERVICE SALES (incl. Financial Services)
SEK bn — 12 months SEK 126 bn

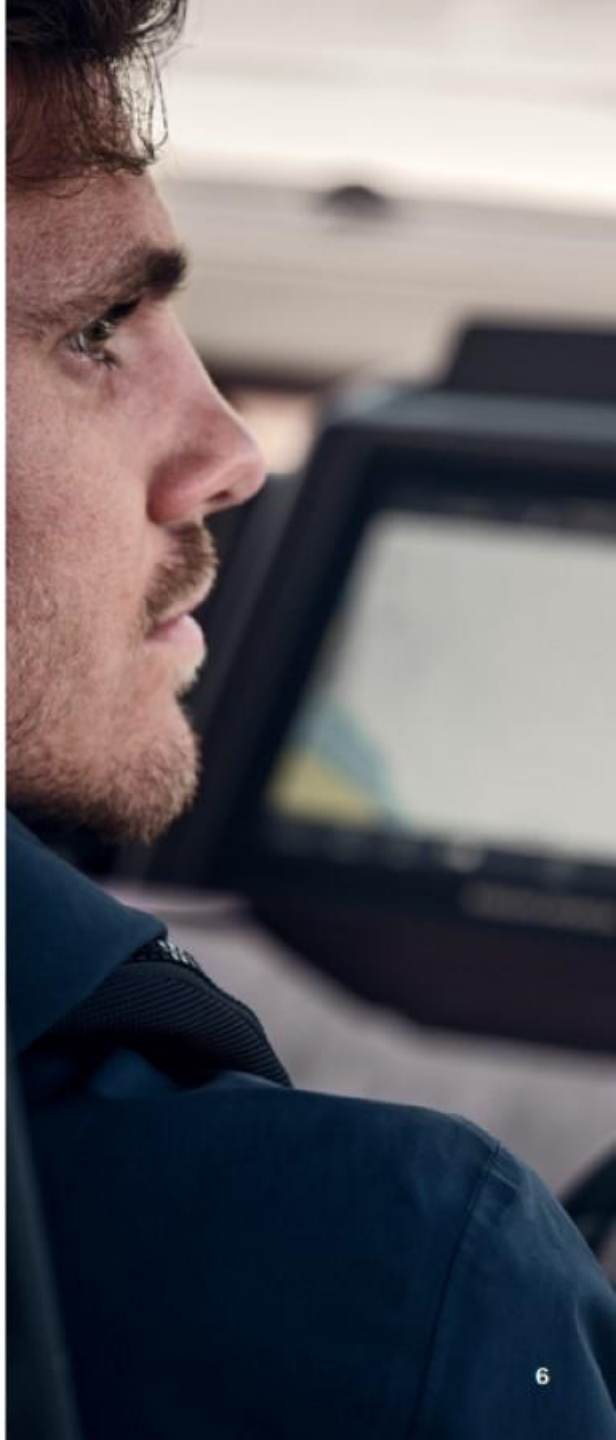


Q2 2024 including Arquus. YoY growth excluding Arquus was +2%

YoY GROWTH %

→ 2% TRUCKS	→ 0% CONSTRUCTION EQUIPMENT	→ 1% BUSES
→ -2% VOLVO PENTA	→ 6% VFS	

All figures are excluding FX



Group news

- Volvo Group and Daimler Truck launched Coretura, setting a new industry standard for software defined vehicles
- Volvo Group receives EU innovation support for CarbonSmart Initiative



Trucks news

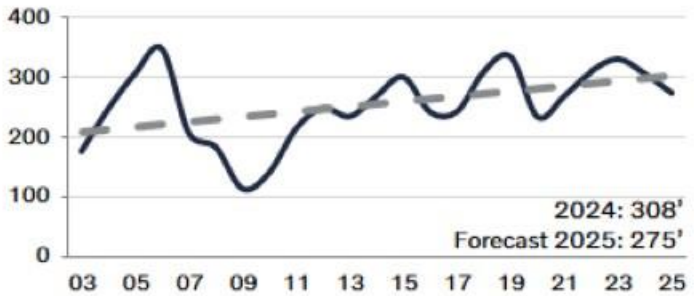
- Mack Trucks launched their all-new regional haul truck, Mack Anthem
- Volvo Autonomous Solutions achieves milestone with over 1 million tonnes hauled autonomously at Brønnøy Kalk



TRUCKS

Market environment

NORTH AMERICA HD

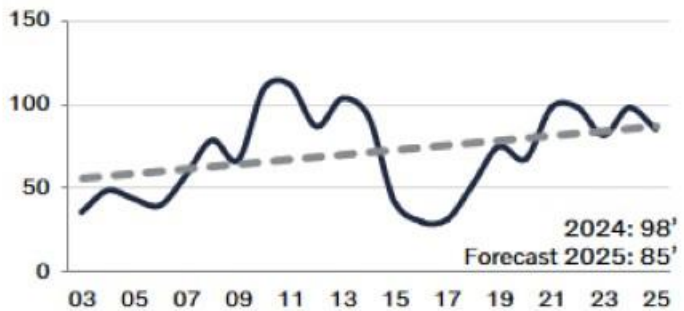


EUROPE HD

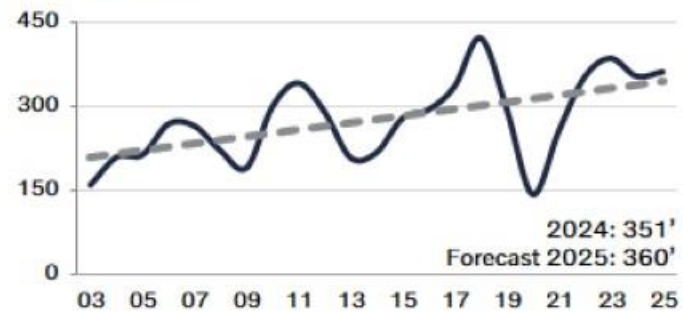




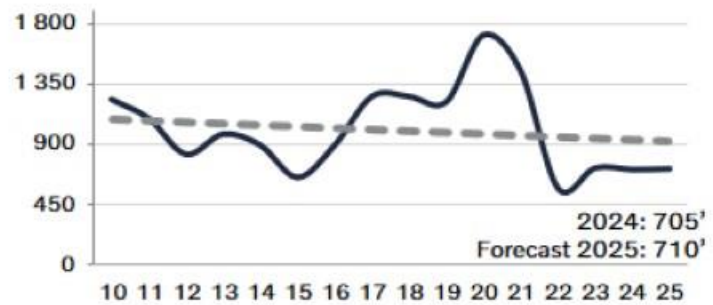
BRAZIL HD



INDIA HD+MD



CHINA HD+MD



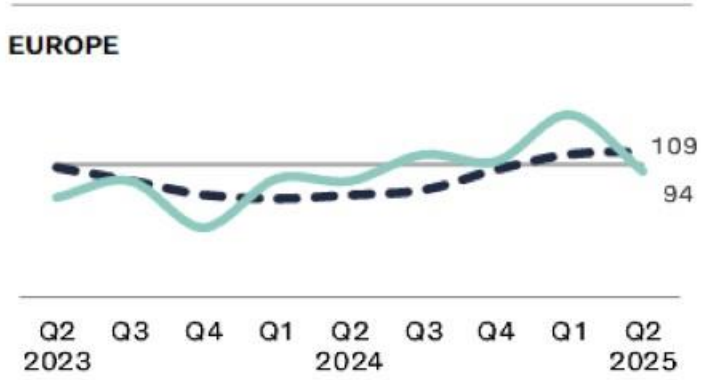
TRUCKS – MEDIUM- AND HEAVY-DUTY

Book to bill

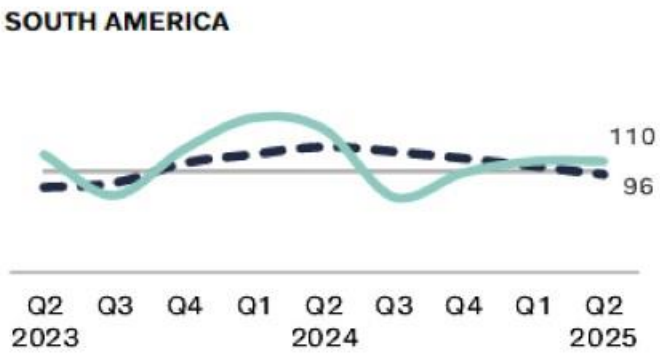
Medium- and heavy-duty trucks book to bill 89% in the quarter and 100% 12 months rolling

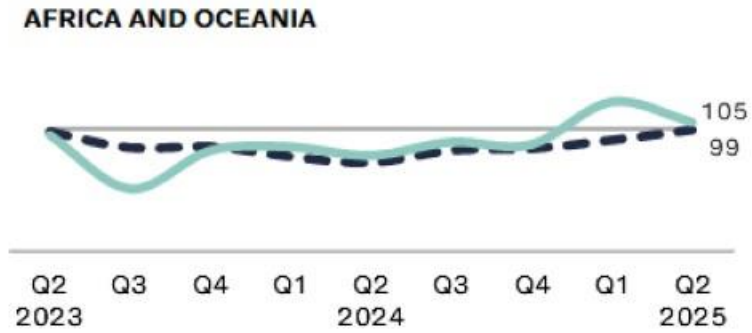


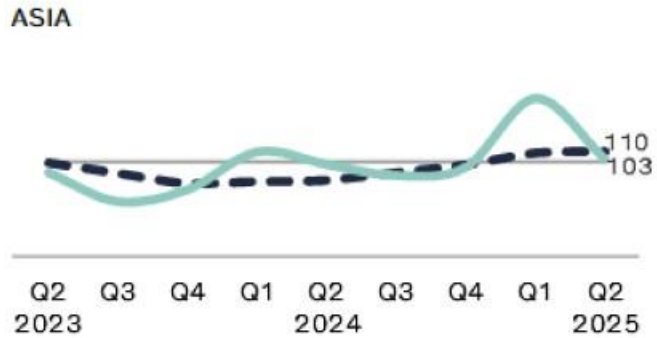










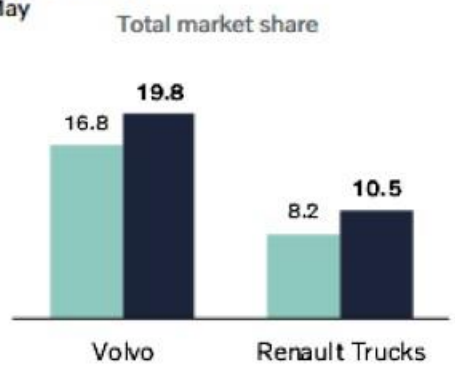


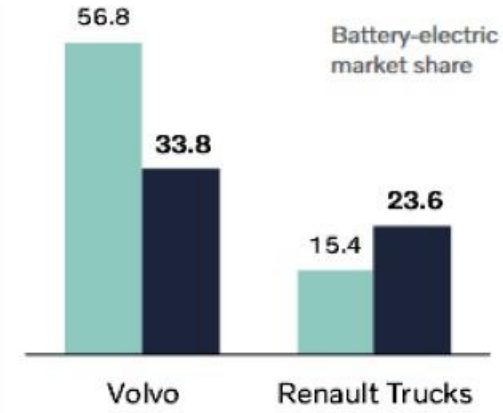
TRUCKS

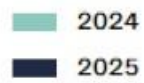
Heavy-duty truck market shares



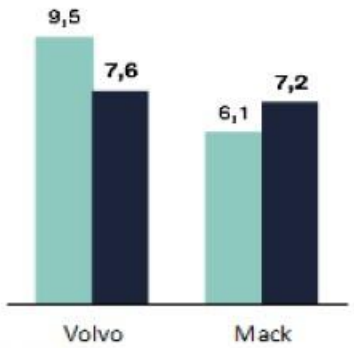
EUROPE (EU29)
YTD May



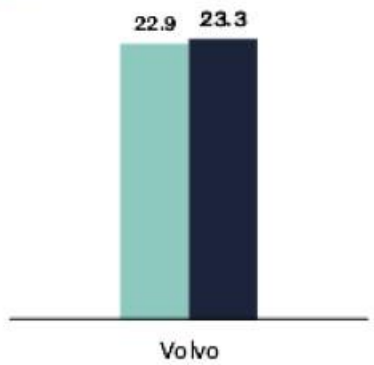




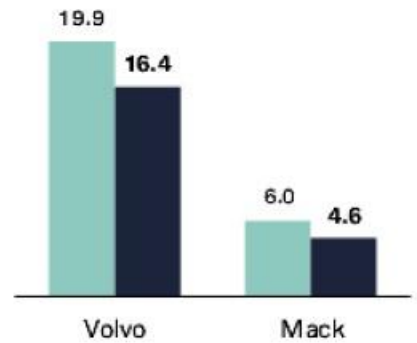
NORTH AMERICA
YTD June



BRAZIL
YTD June



AUSTRALIA
YTD June



Construction Equipment news

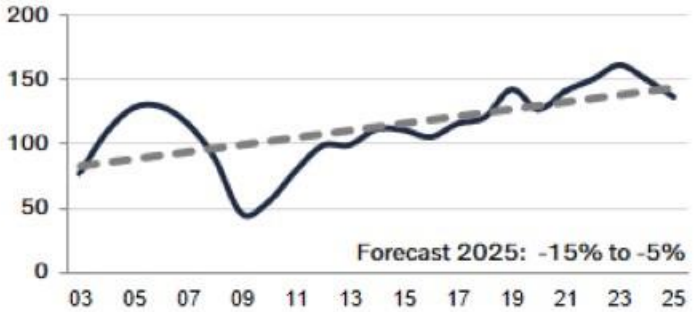
- Crawler excavator production footprint investments in South Korea, Sweden and the US to strengthen the regional value chains
- Retail expansion in Europe through Swecon acquisition
- Business operations in China being refocused and SDLG holding being divested



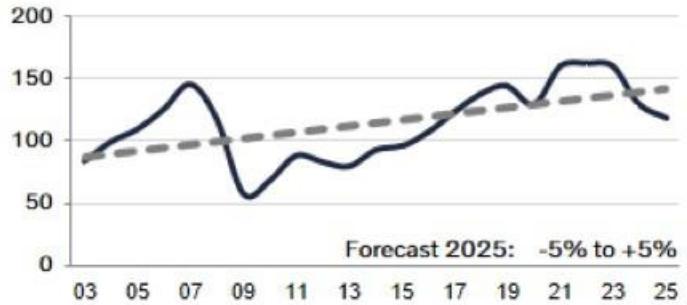
CONSTRUCTION EQUIPMENT

Market environment

NORTH AMERICA

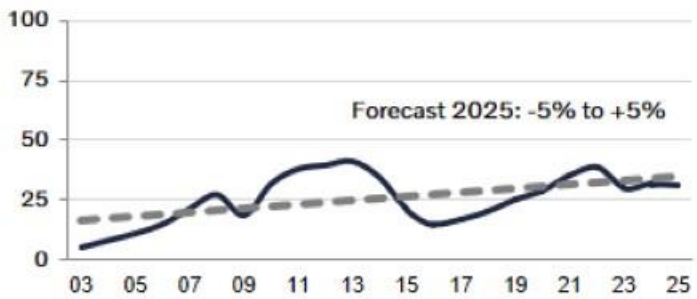


EUROPE

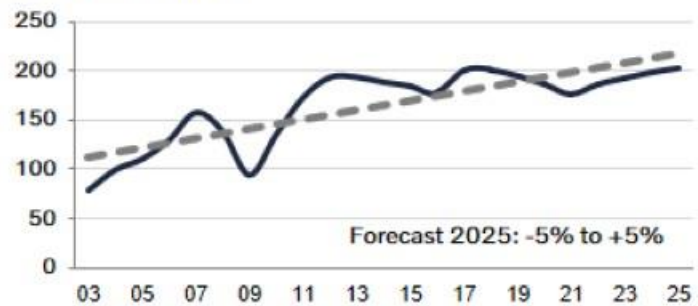




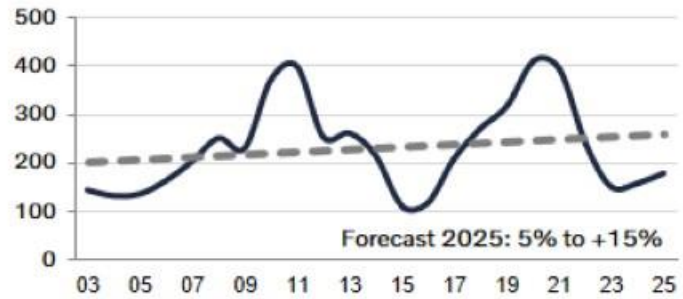
SOUTH AMERICA



ASIA (excl. CHINA)



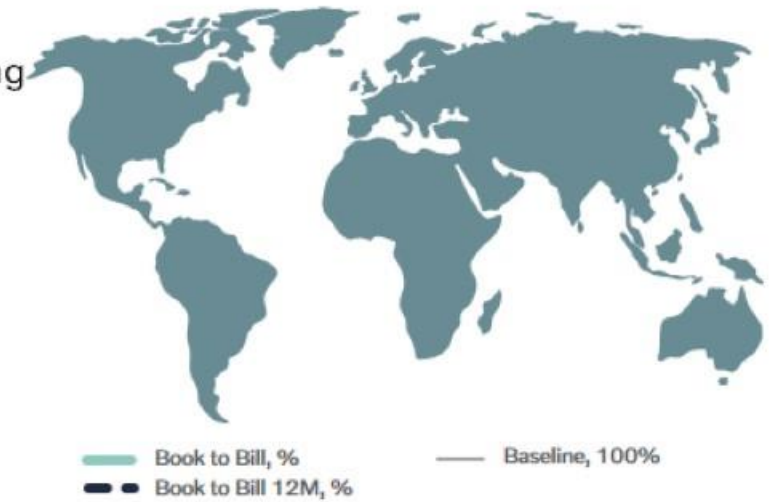
CHINA



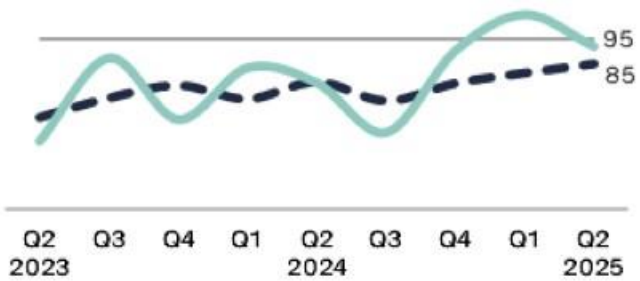
CONSTRUCTION EQUIPMENT

Book to bill

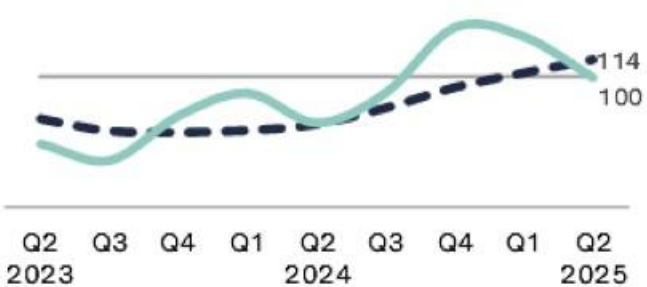
Construction equipment book to bill 98% in the quarter and 102% 12 months rolling



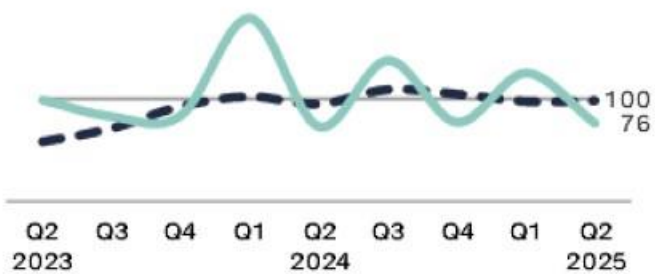
NORTH AMERICA



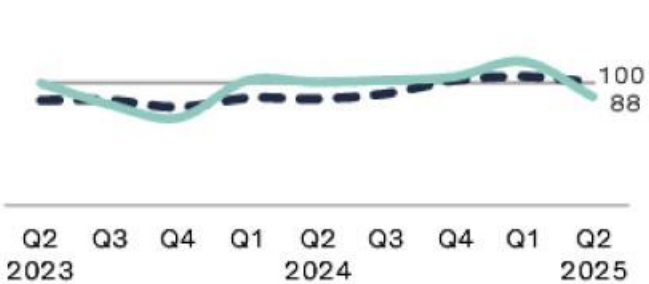
EUROPE



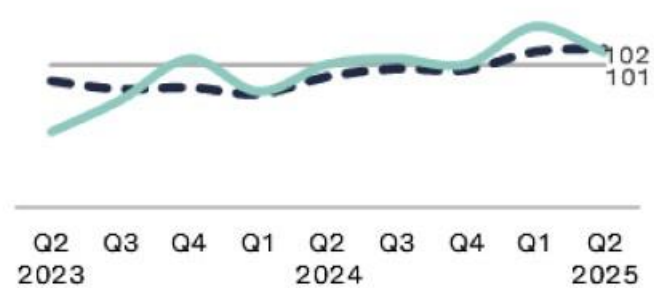
SOUTH AMERICA



AFRICA AND OCEANIA



ASIA



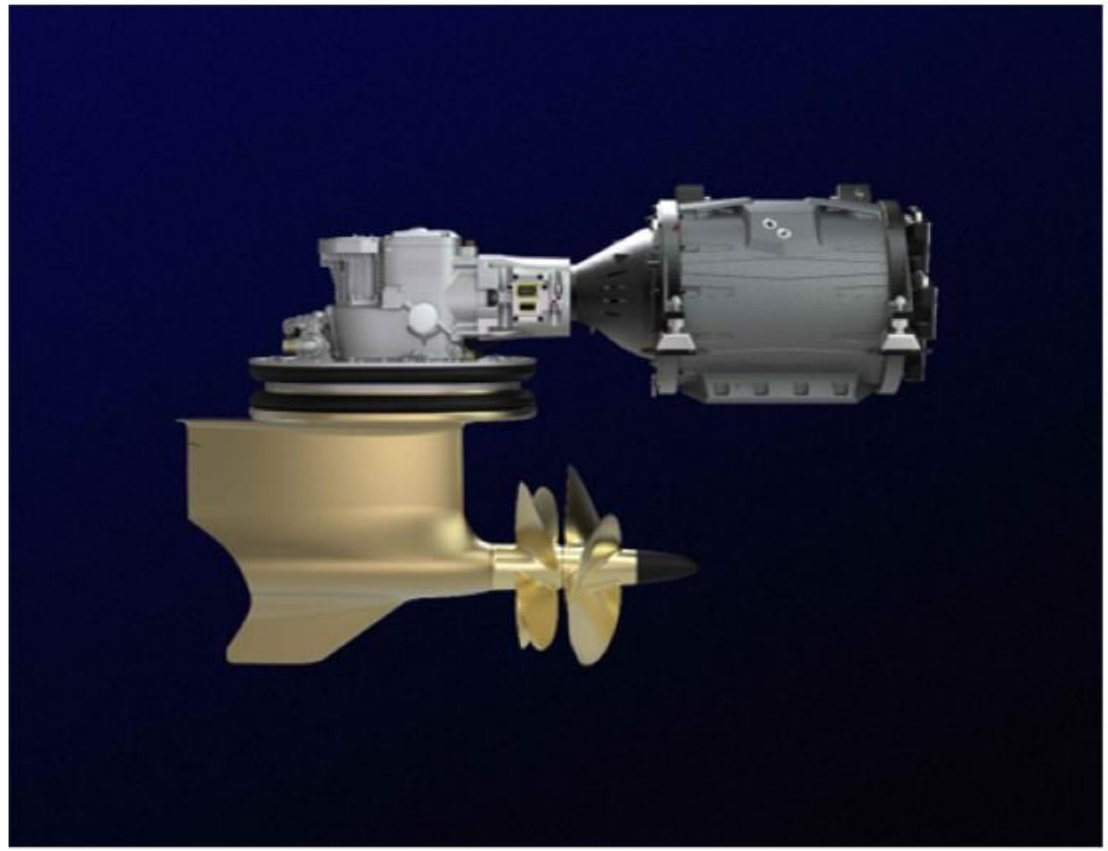
Buses

- Prevost started deliveries of coaches to New York MTA out of Saint-Claire, Canada
- Production start of Volvo electric bi-articulated bus chassis in Curitiba, Brazil
- Book to bill 64% in the quarter and 97% 12 m rolling



Volvo Penta

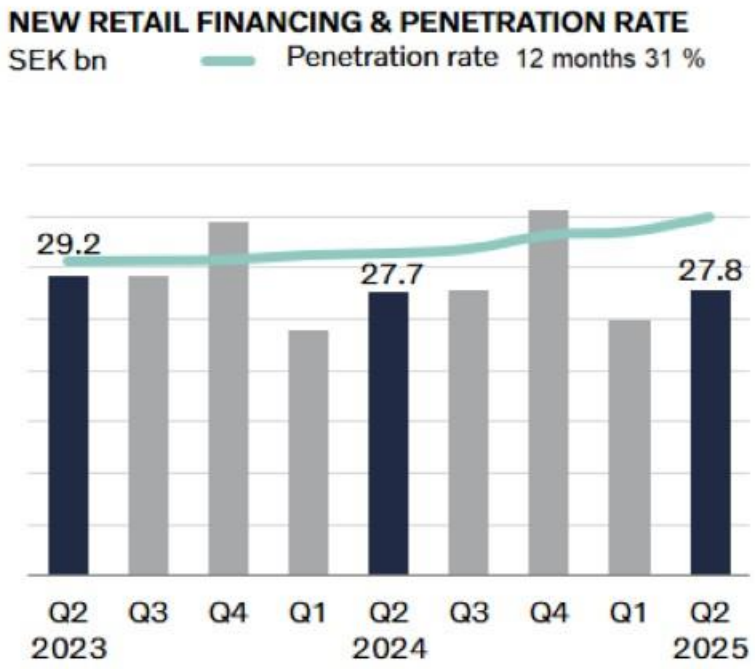
- Announcement of fully electric marine propulsion range on IPS platform with introduction of new IPS900E model
- Book to bill 77% in the quarter and 107% in 12 m rolling

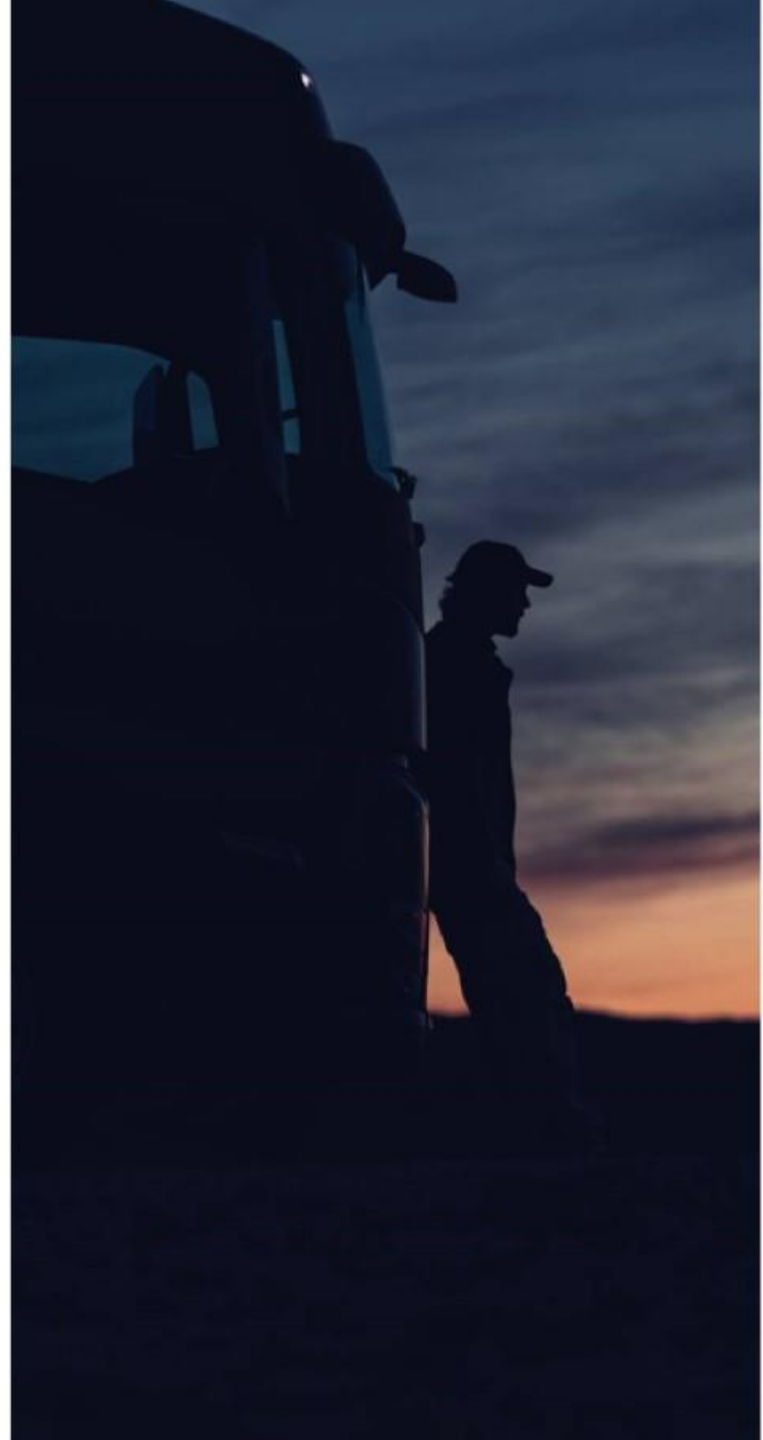


Financial Services

- Stable portfolio performance
- Portfolio growth
- Growing penetration

NEW RETAIL FINANCING & PENETRATION RATE





VOLVO

SECOND QUARTER 2025

Mats Backman

EVP and CFO

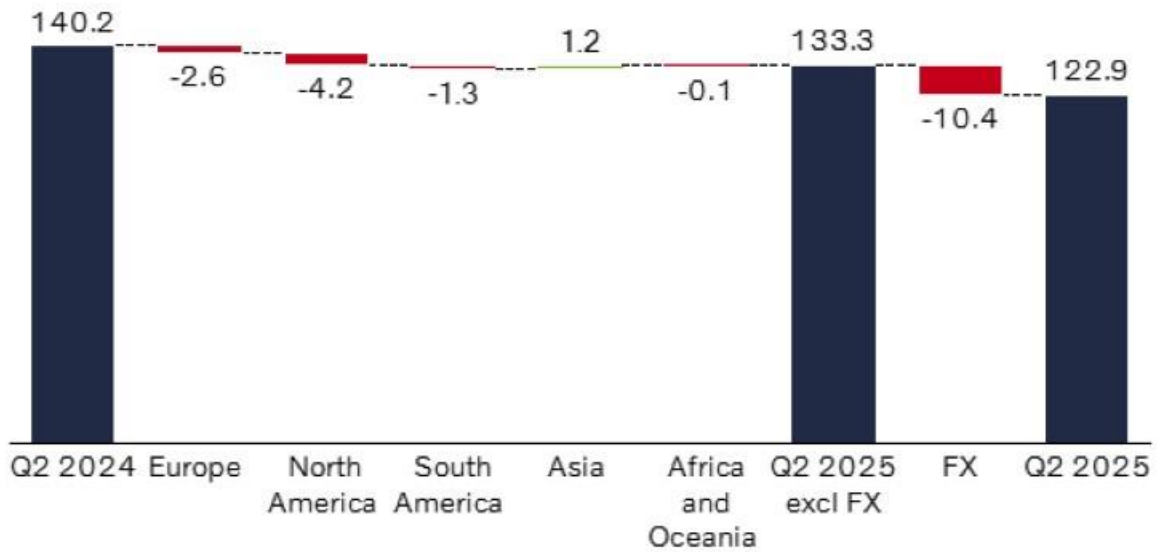
VOLVO GROUP

Net sales per market





NET SALES
SEK bn



VOLVO GROUP

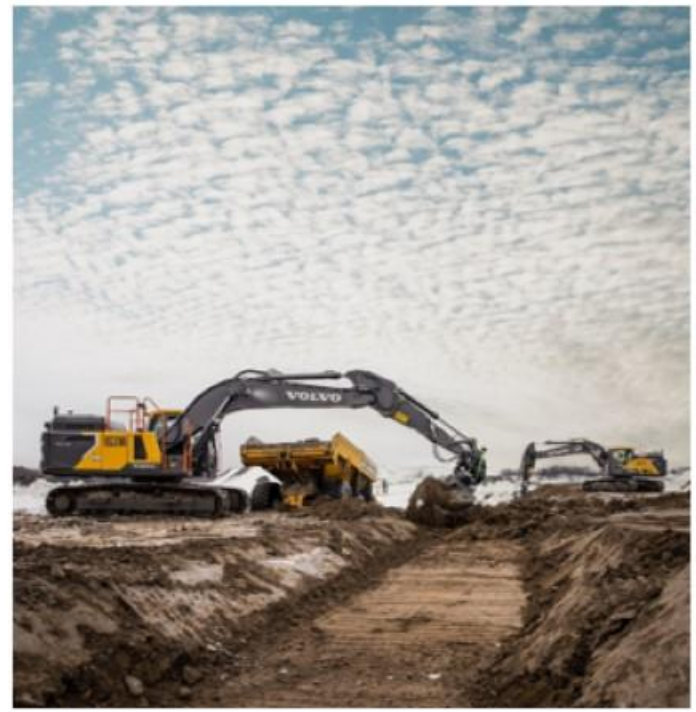
Adjusted operating income contributors

ADJUSTED OPERATING INCOME
SEK bn



+ Operating expenses
+ Service business

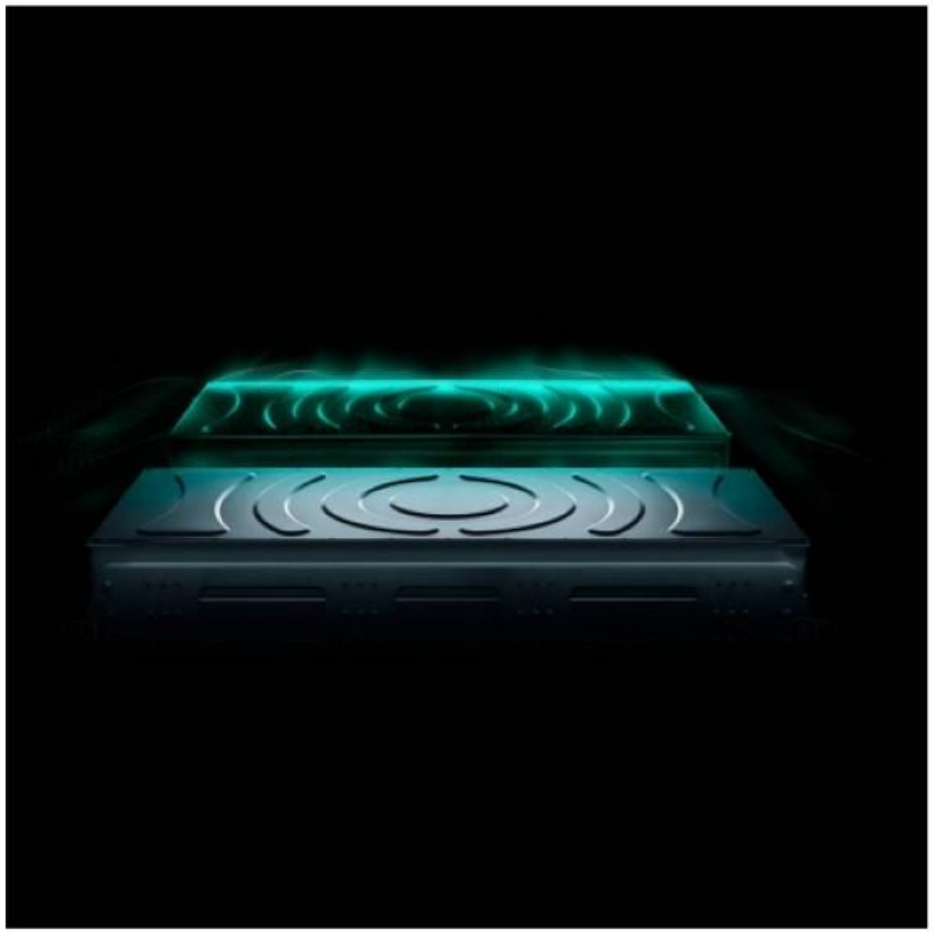
- Volumes
- Brand, market and product mix
- Tariff costs



Adjustment items

Adjustment of operating income, net SEK -3.5 bn:

1. **One-time ZEV transformation cost SEK -4.5 bn**
   - Compensation payments SEK -2.9 bn, whereof cash flow impact in Q2 SEK -1.9 bn
   - Impairment of battery-electric assets SEK -1.6 bn
2. **Coretura joint venture SEK 1.0 bn**
   - Gain from divesting 50% shares and remeasurement of remaining shares to fair value, whereof SEK 0.5 bn cash flow impact in Q2

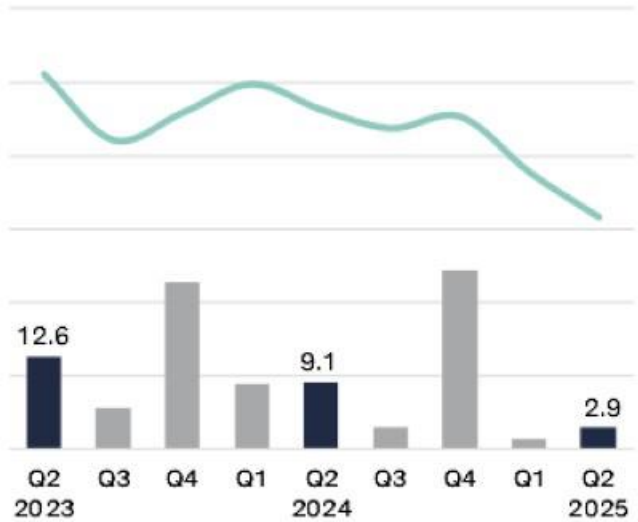


VOLVO GROUP

Cash flow, net financial position and ROCE in Industrial Operations

OPERATING CASH FLOW

SEK bn — 12 months SEK 31.6 bn



ROCE

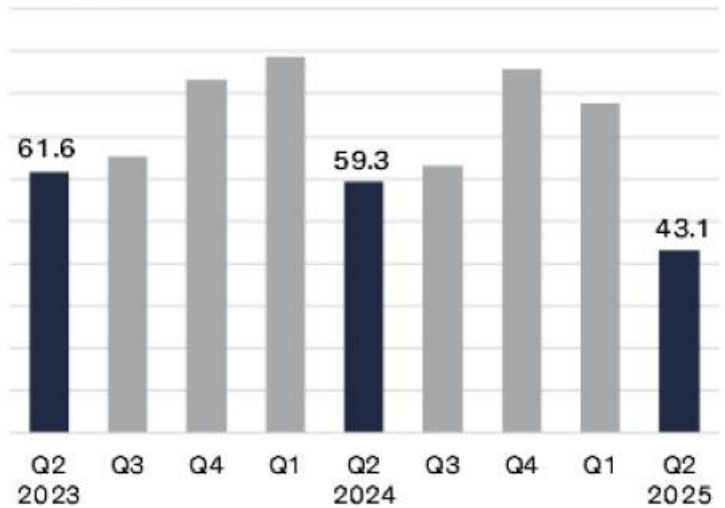
% 12 months



NET FINANCIAL POSITION

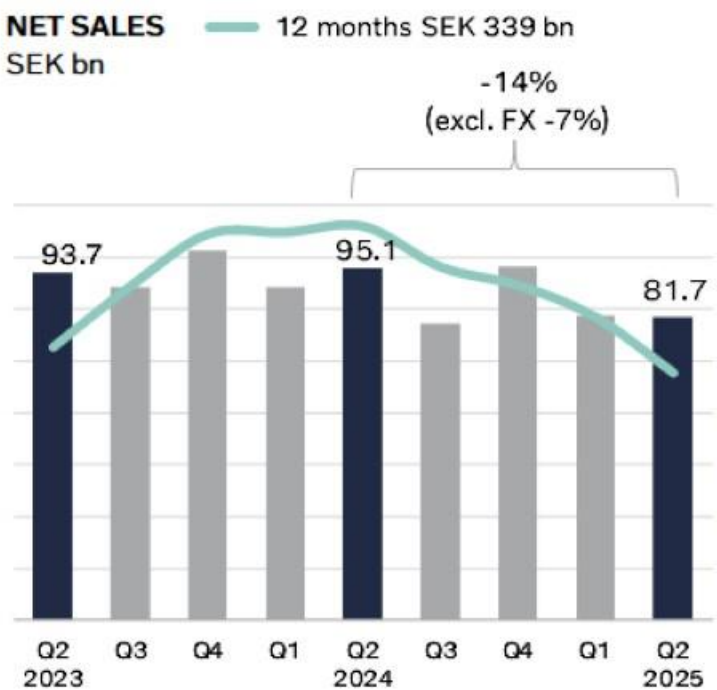
(Excl. pensions and lease liabilities)

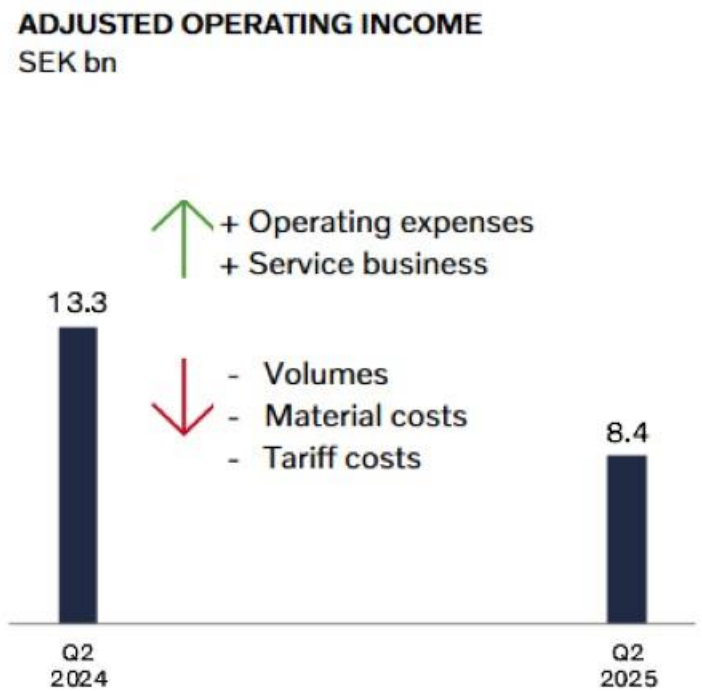
SEK bn

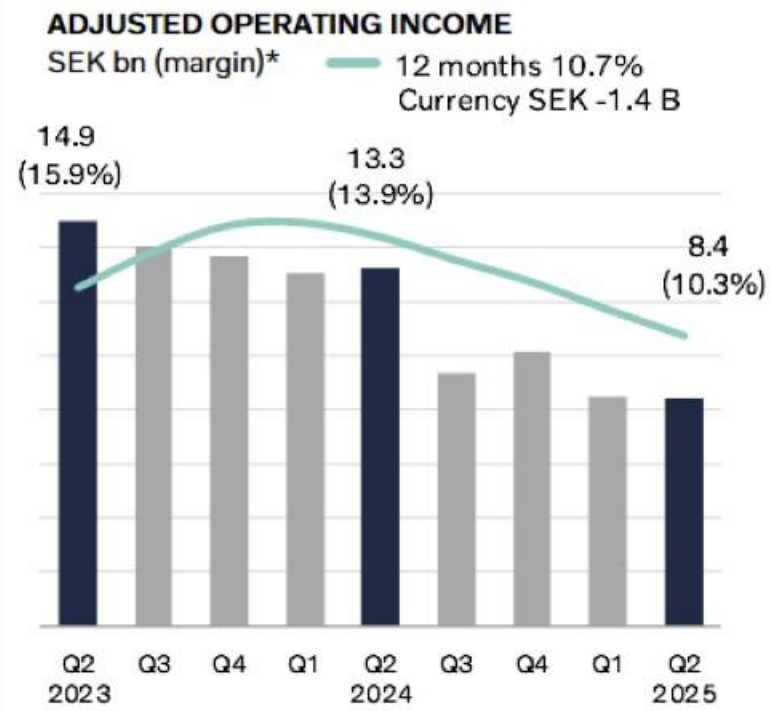


Trucks

Net sales and adjusted operating income





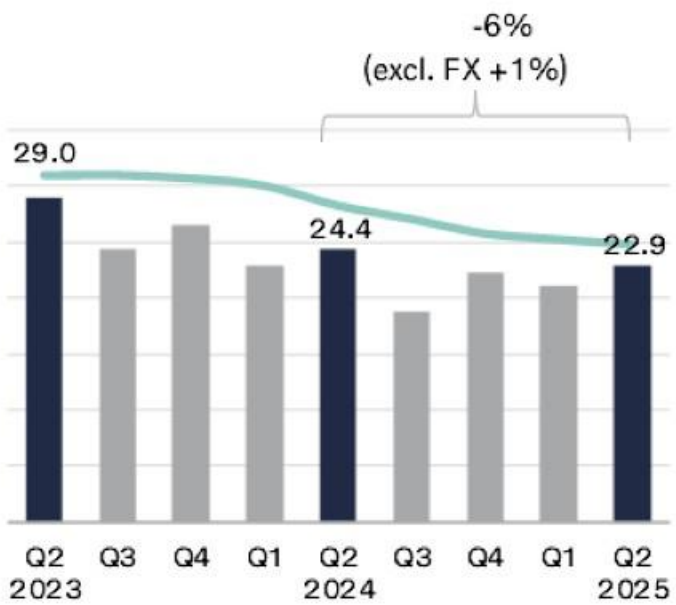


**For information on adjustments, see note 6 in the Quarterly report*

Construction Equipment

Net sales and adjusted operating income

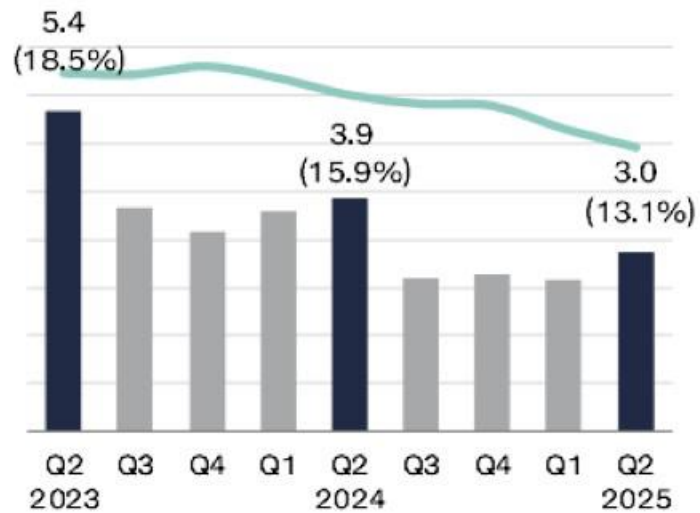
NET SALES — 12 months SEK 85 bn
SEK bn



ADJUSTED OPERATING INCOME
SEK bn



ADJUSTED OPERATING INCOME
SEK bn (margin)* — 12 months 12.6%
Currency SEK -534 M

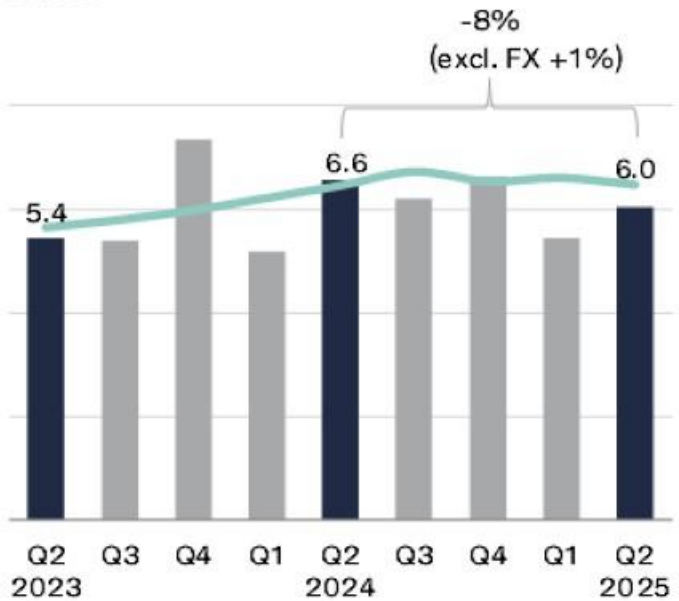


**For information on adjustments, see note 6 in the Quarterly report*

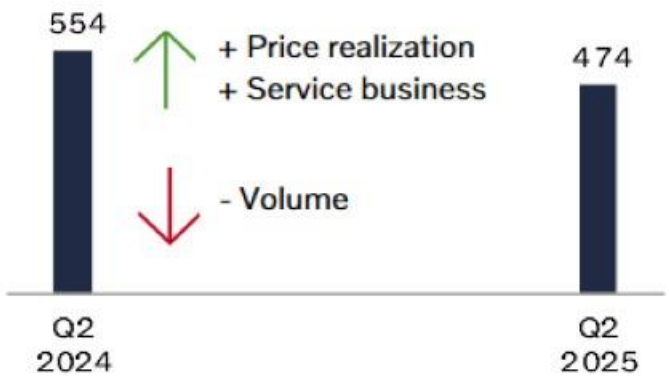
Buses

Net sales and adjusted operating income

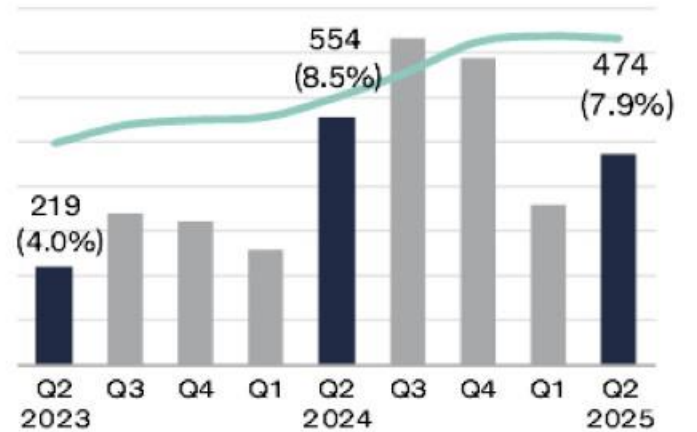
NET SALES — 12 months SEK 24 bn
SEK bn



ADJUSTED OPERATING INCOME
SEK M



ADJUSTED OPERATING INCOME
SEK M (margin)* — 12 months 9.3%
Currency SEK -113 M



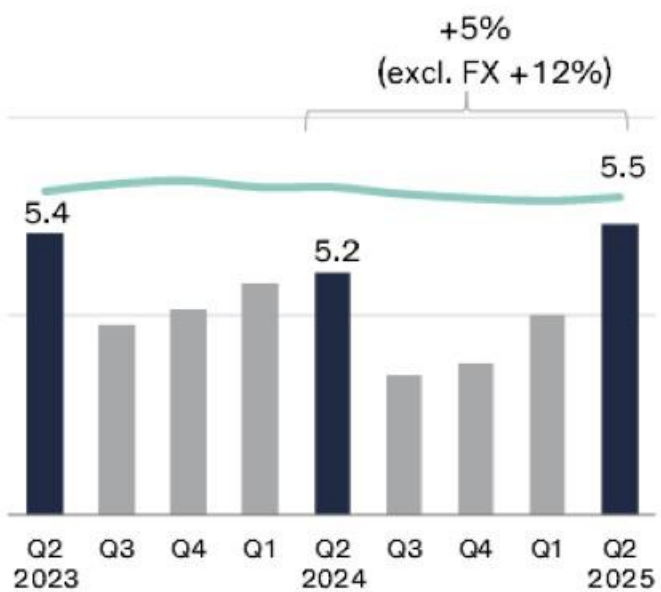
All numbers restated to exclude Nova Bus which is now included in segment 'Group Functions and other'

**For information on adjustments, see note 6 in the Quarterly report*

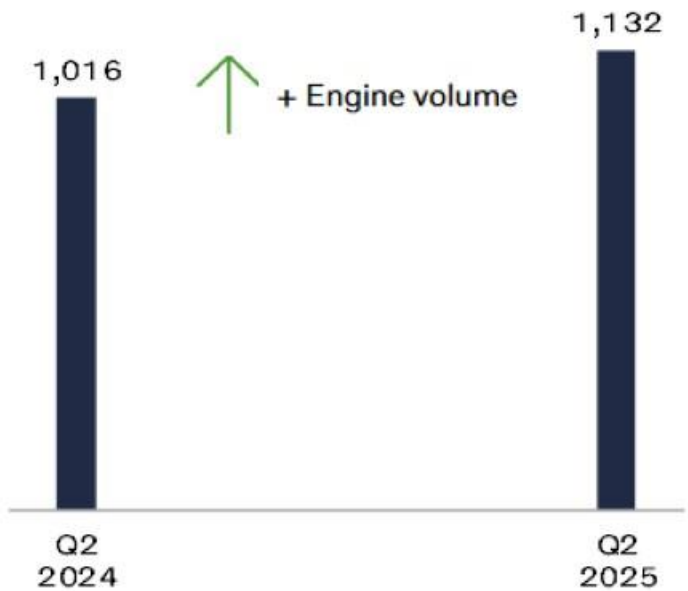
Volvo Penta

Net sales and adjusted operating income

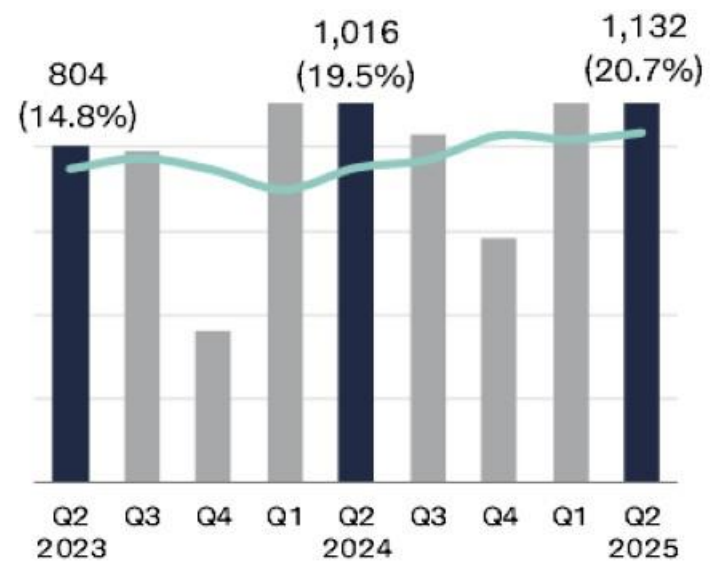
NET SALES — 12 months SEK 20 bn
SEK bn



ADJUSTED OPERATING INCOME
SEK M



ADJUSTED OPERATING INCOME
SEK M (margin)* — 12 months 17.4%
Currency SEK -237 M



**For information on adjustments, see note 6 in the Quarterly report*

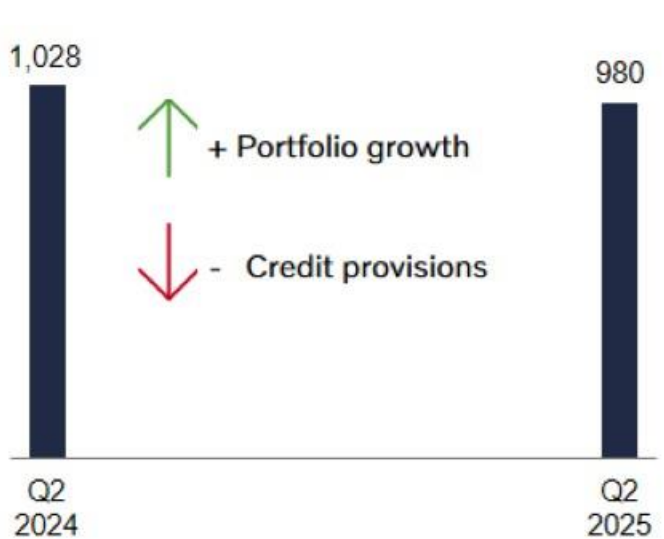
Financial Services

Credit portfolio and profitability

CREDIT PORTFOLIO & ROE*



ADJUSTED OPERATING INCOME



ADJUSTED OPERATING INCOME *



As of Q1 2025, the equity ratio has been increased from 8.0% to 10.0%

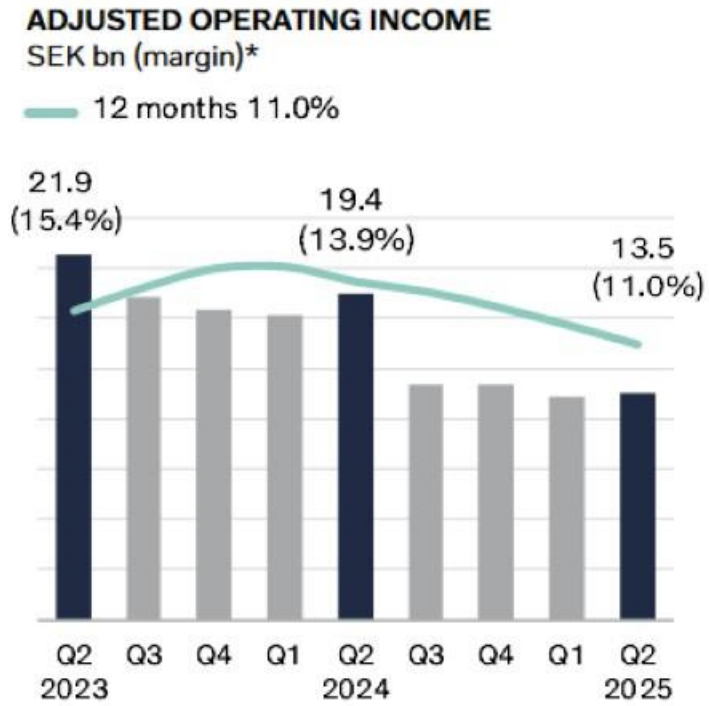
All figures exclude activity related to Russia and Belarus
For information on adjustments, see note 6 in the quarterly report

VOLVO GROUP

Second quarter highlights

- Net sales amounted to SEK 122.9 bn (140.2) with SEK -10.4 bn in FX impact
- Adjusted operating income reached SEK 13.5 bn (19.4), corresponding to a margin of 11.0% (13.9)
- One-time items adjusted for:
  - Transformation to ZEV vehicles SEK -4.5 bn
  - Establishment of Coretura JV SEK +1.0 bn
- Operating cash flow in Industrial Operations amounted to SEK 2.9 bn (9.1)
- Net cash position in Industrial Operations amounted to SEK 43.1 bn (59.3)
- ROCE 25.7% (41.3) in Industrial Operations
- EPS SEK 3.64 (7.65)





For information on adjustments, see note 6 in the Quarterly report


VOLVO
QUESTIONS AND ANSWERS

VOLVO