VOLVO

FOURTH QUARTER 2025

Martin Lundstedt

President and CEO

VOLVO GROUP

Fourth quarter highlights

- Net sales amounted to SEK 123.8 bn (138.4) and were flat adjusted for FX and the divestment of SDLG
- Adjusted operating income reached SEK 12.8 bn (14.0), corresponding to a margin of 10.3% (10.1)
- Operating cash flow in Industrial Operations amounted to SEK 19.3 bn (24.3)
- Net cash position in Industrial Operations amounted to SEK 63.0 bn (85.9)
- Industrial Operations ROCE amounted to 25.3% (35.8)
- EPS SEK 4.73 (5.28)

NET SALES
SEK bn*



ADJUSTED OPERATING INCOME
SEK bn (margin)*

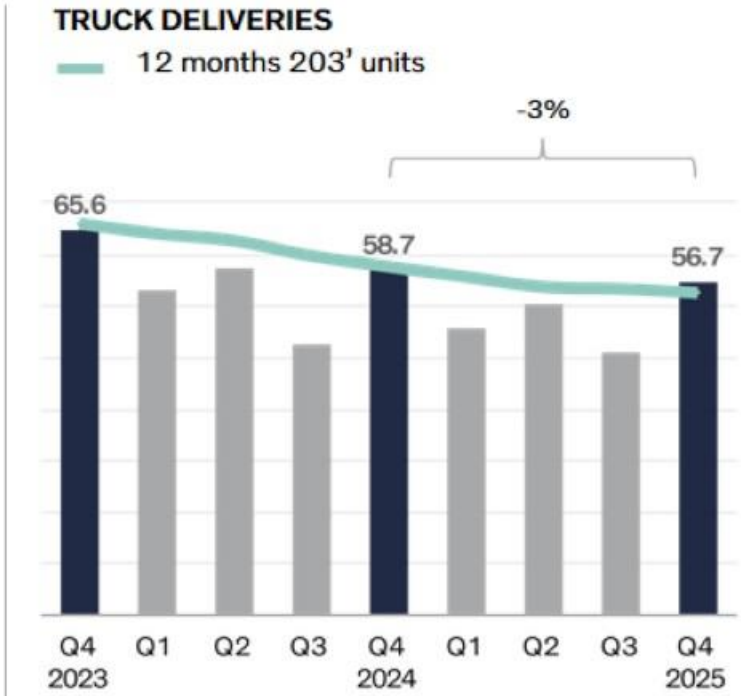


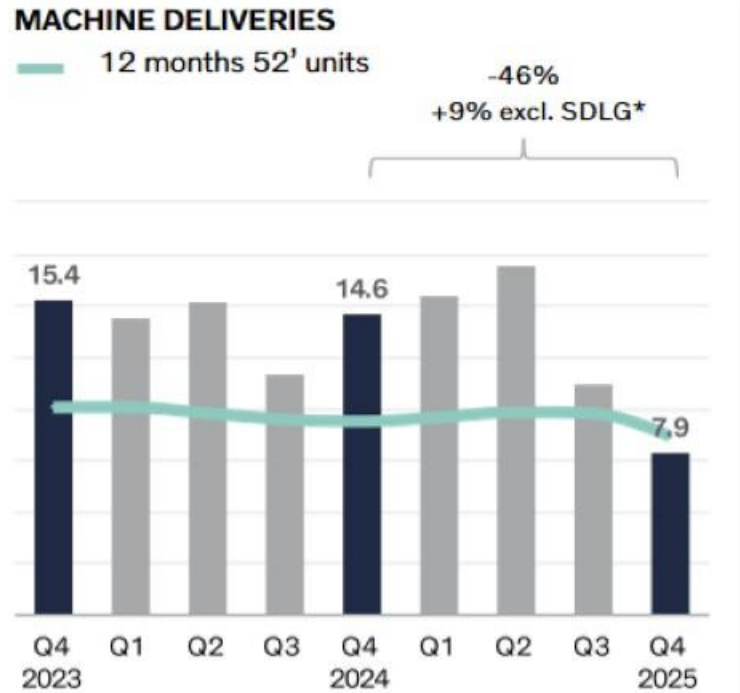
**For information on adjustments, see note 6 in the quarterly report*

VOLVO GROUP

Volume development





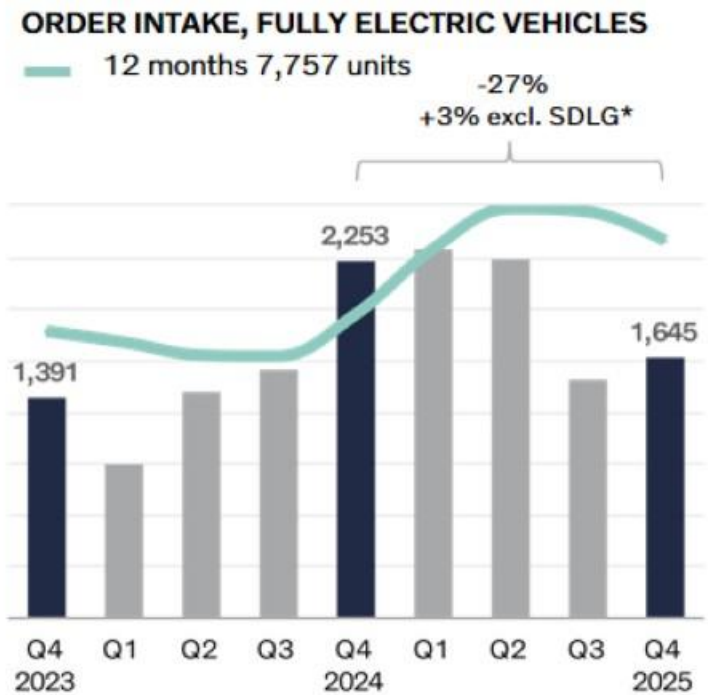


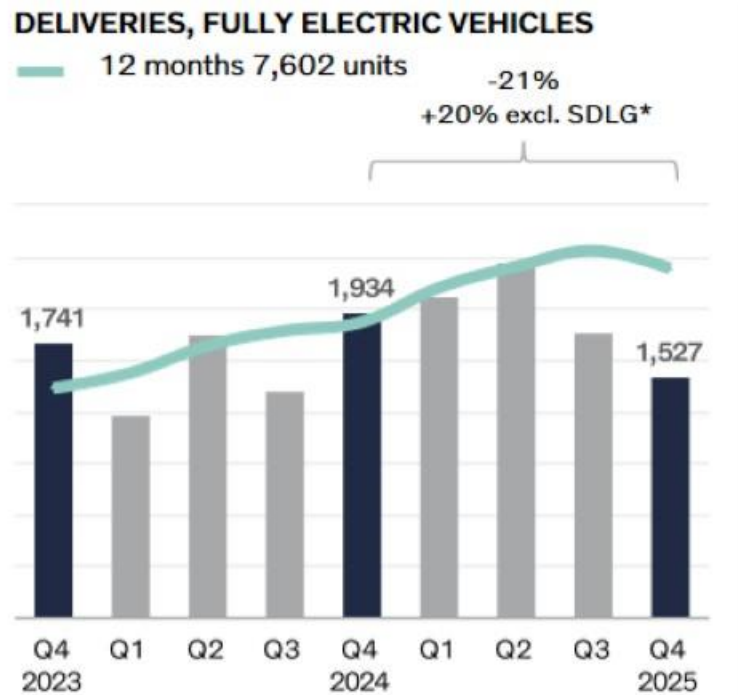
*SDLG was divested Sep 1, 2025

VOLVO GROUP

Electrification progress







*SDLG was divested Sep 1, 2025

VOLVO GROUP

Vehicle and machine sales development

VEHICLE SALES

SEK bn — 12 months SEK 355 bn



YoY GROWTH %

-4% TRUCKS	13%* CONSTRUCTION EQUIPMENT
28% BUSES	18% VOLVO PENTA

All figures are excluding FX

*SDLG was divested Sep. 1, 2025: -9% excl. FX and incl. SDLG

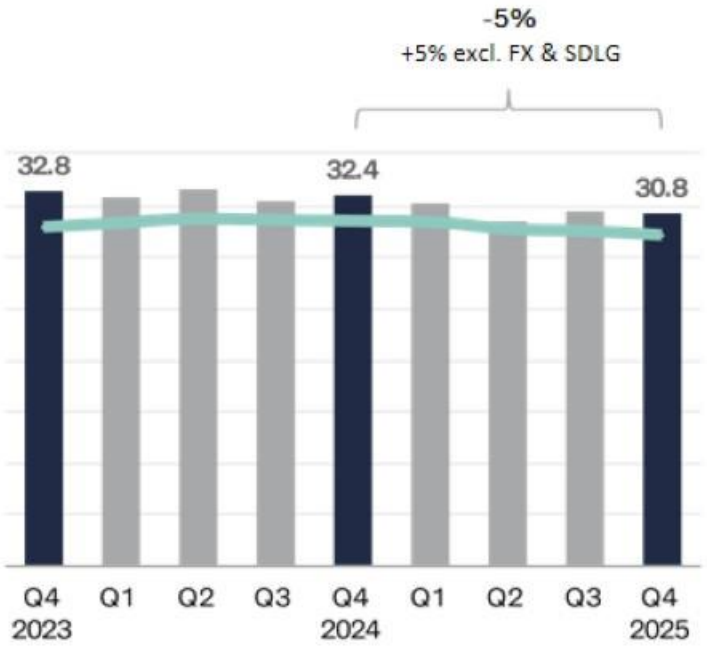


VOLVO GROUP

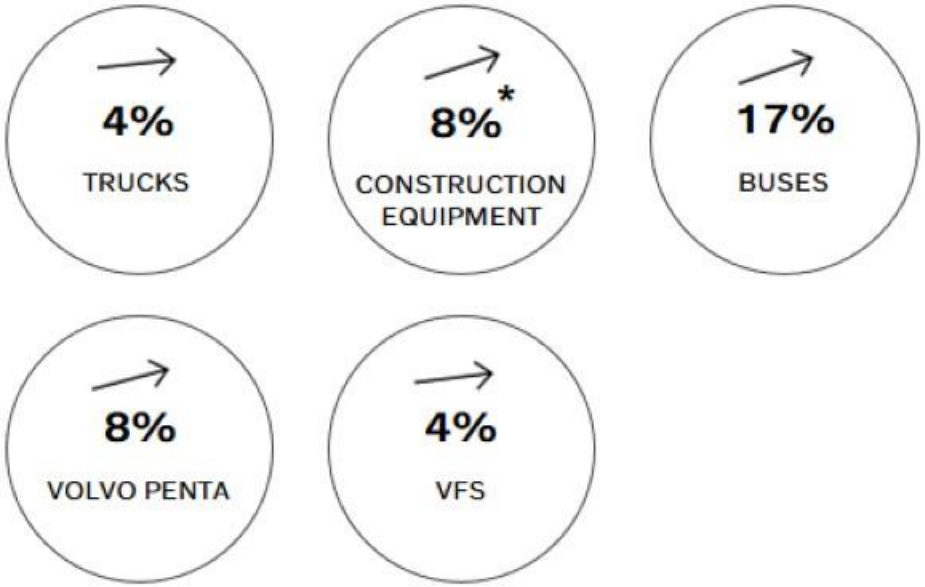
Service sales development

SERVICE SALES (Incl. Financial Services)

SEK bn — 12 months SEK 124 bn

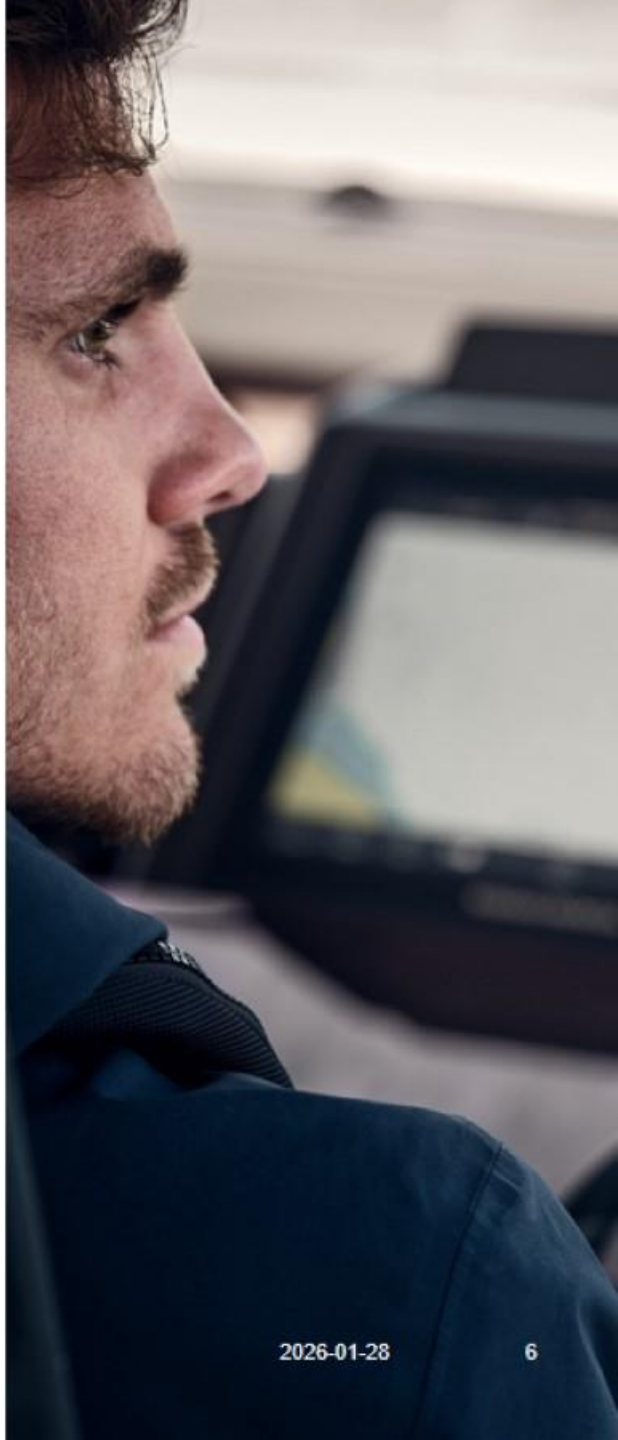


YoY GROWTH %



All figures are excluding FX

*SDLG was divested Sep. 1, 2025: 0% excl. FX and incl. SDLG



Trucks news

- Volvo Trucks market leader in Europe for the second consecutive year.
- Volvo Trucks has delivered 125 all-new VNL trucks to Highlight Motor Group in Canada. The largest order in the country to date for Volvo's new flagship model.
- The first all-new Mack Pioneer was delivered to a customer in October.
- Volvo Autonomous Solutions and Waabi successfully integrated the Waabi Driver with the Volvo VNL Autonomous.

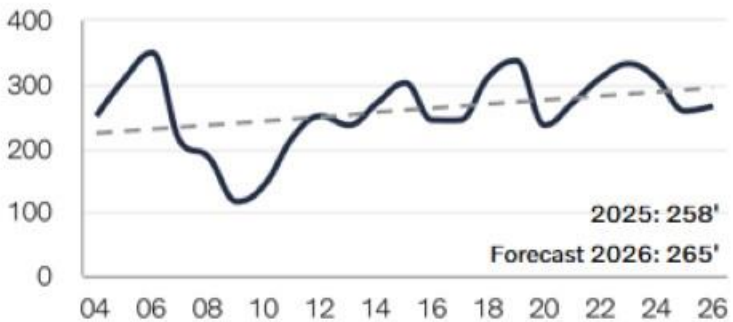


TRUCKS

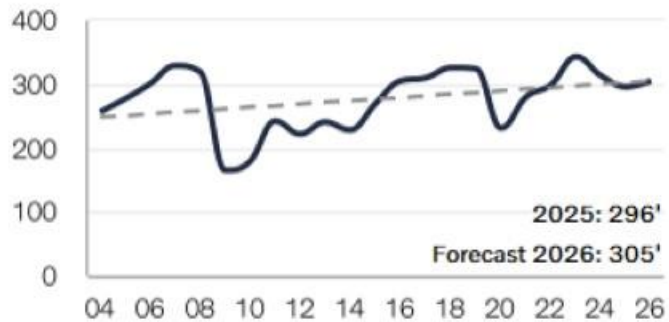
Market environment



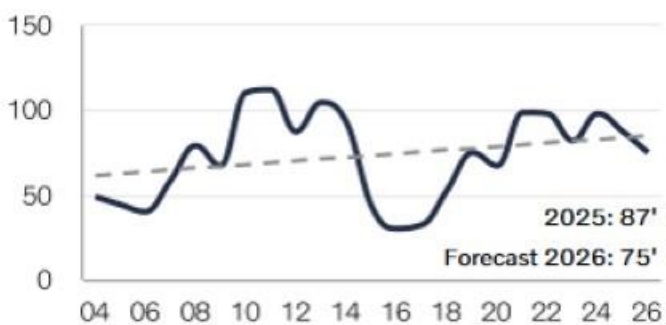
NORTH AMERICA HD*



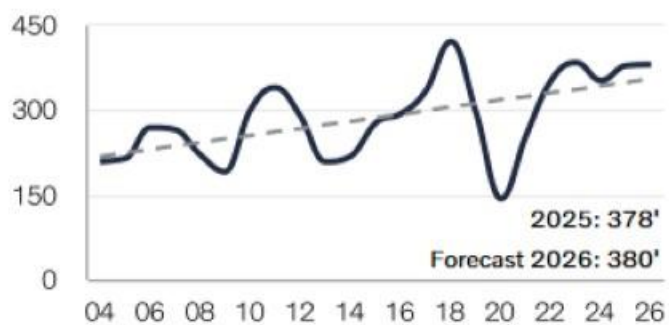
EUROPE HD



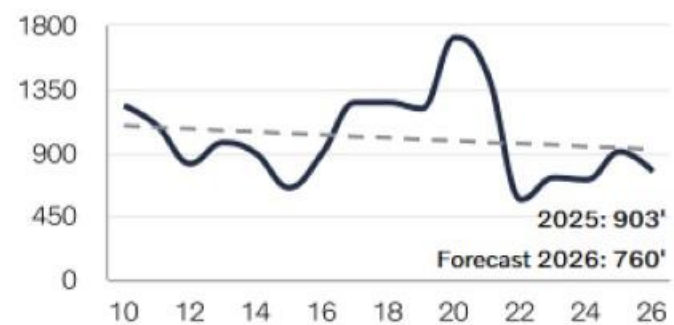
BRAZIL HD



INDIA HD+MD



CHINA HD+MD



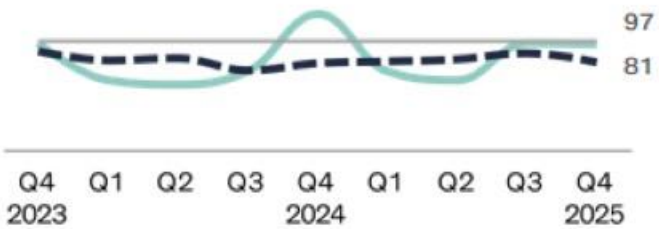
*The North American FY26 forecast is subject to a large degree of uncertainty

TRUCKS – MEDIUM- AND HEAVY DUTY

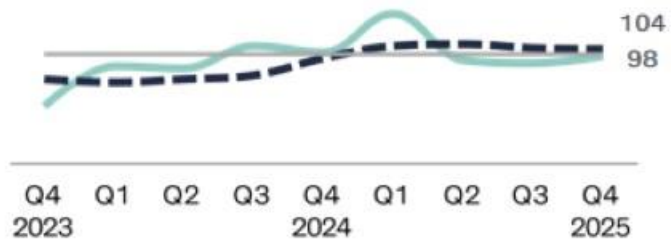
Book to bill

Medium- and heavy-duty trucks book to bill 94% in the quarter and 94% 12 months rolling

NORTH AMERICA



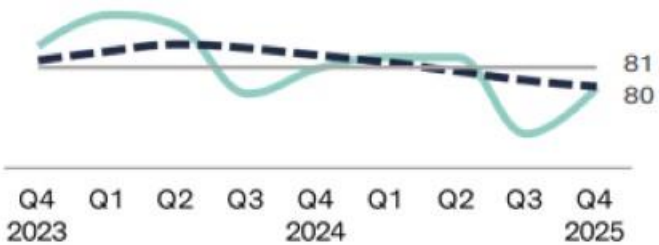
EUROPE



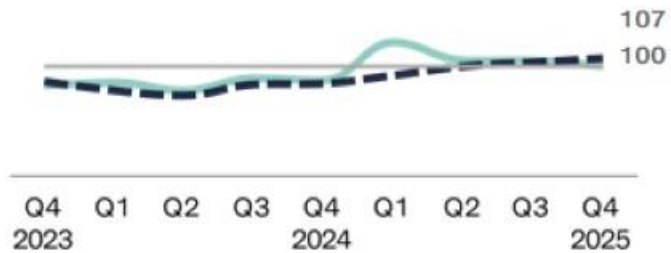


Book to Bill, %
Book to Bill 12M, %
Base line, 100%

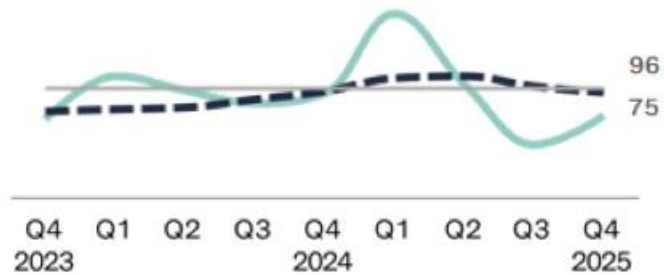
SOUTH AMERICA



AFRICA AND OCEANIA



ASIA

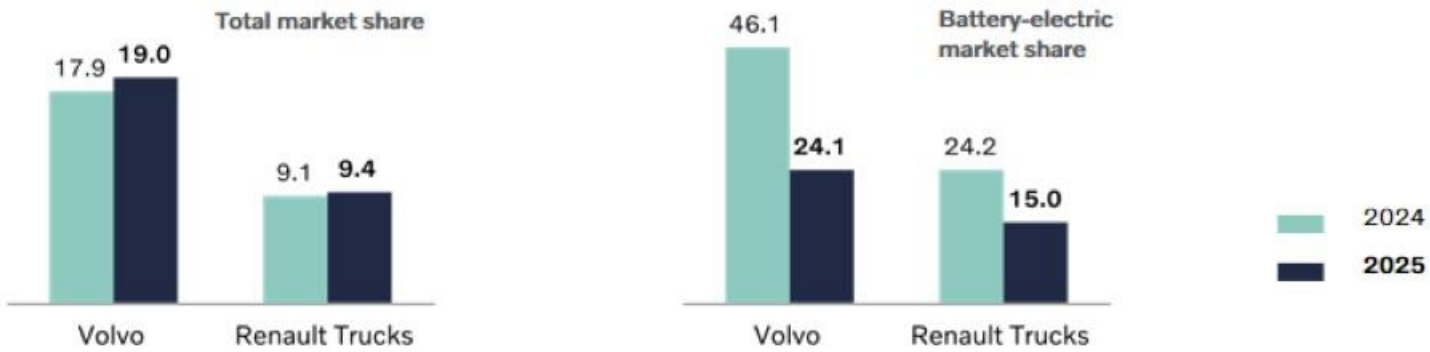


TRUCKS

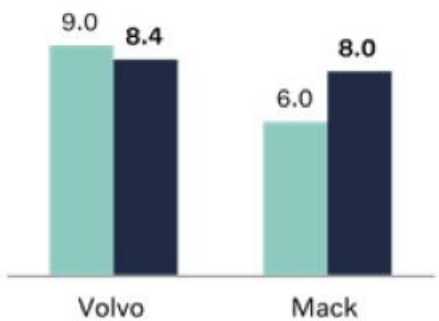
Heavy-duty truck market shares



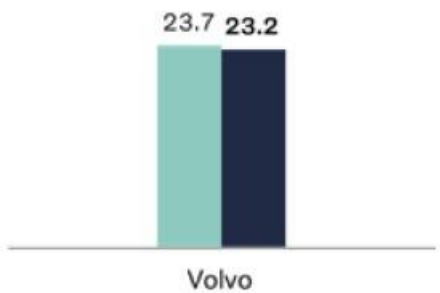
EUROPE (EU29)
YTD December



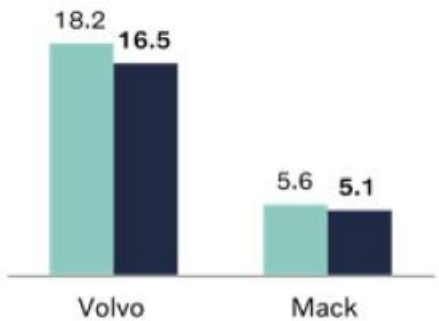
NORTH AMERICA
YTD December



BRAZIL
YTD December



AUSTRALIA
YTD December



Construction Equipment news

- Eskilstuna, Sweden was selected as the location for the new crawler excavator assembly plant serving European markets.
- Swecon acquisition closing expected on January 31, 2026.



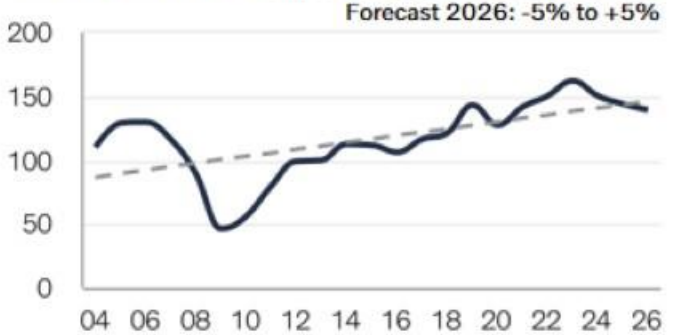
CONSTRUCTION EQUIPMENT

Market environment



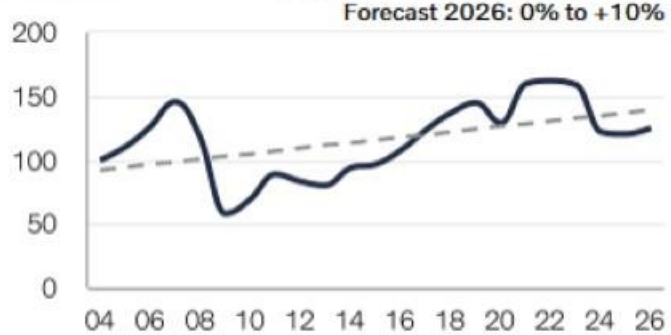
NORTH AMERICA*

2025 Year-to-date November: -2%
Forecast 2026: -5% to +5%



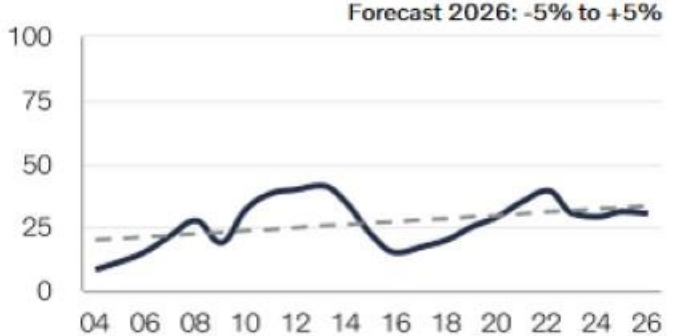
EUROPE

2025 Year-to-date November: -1%
Forecast 2026: 0% to +10%



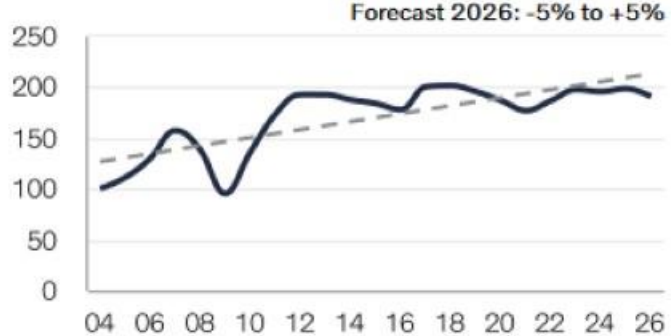
SOUTH AMERICA

2025 Year-to-date November: +10%
Forecast 2026: -5% to +5%



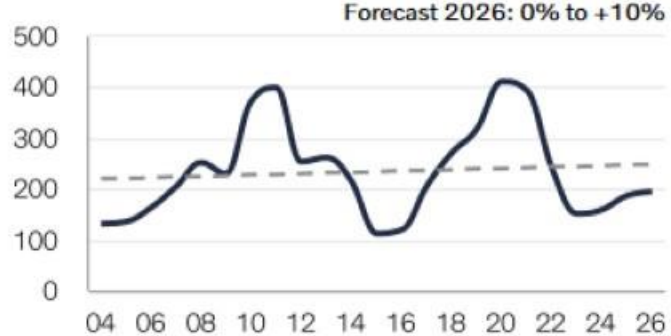
ASIA (excl. CHINA)

2025 Year-to-date November: +3%
Forecast 2026: -5% to +5%



CHINA

2025 Year-to-date November: +20%
Forecast 2026: 0% to +10%



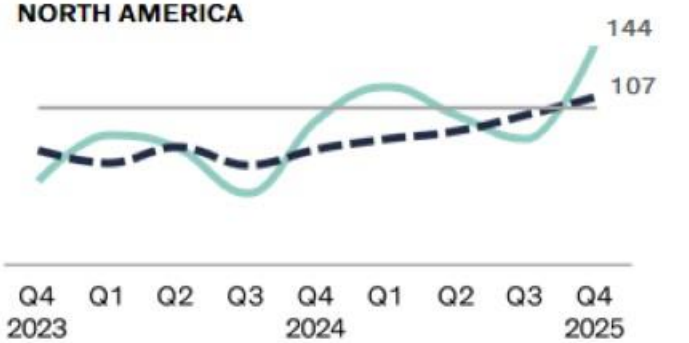
*The North American FY26 forecast is subject to a large degree of uncertainty

CONSTRUCTION EQUIPMENT

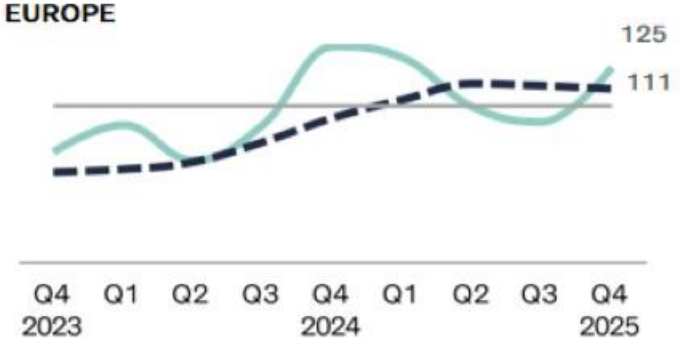
Book to bill

Construction equipment book to bill 118% in the quarter and 104% 12 months rolling

NORTH AMERICA

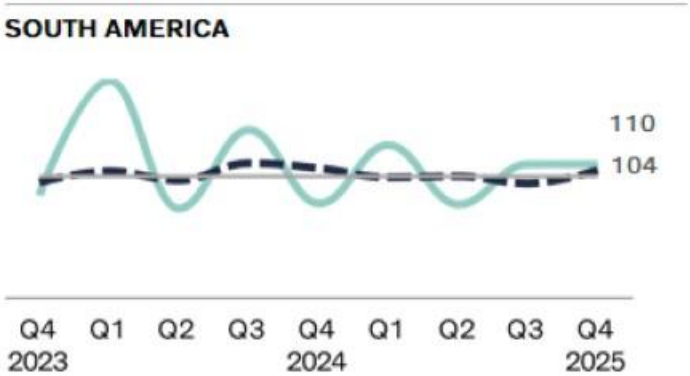


EUROPE

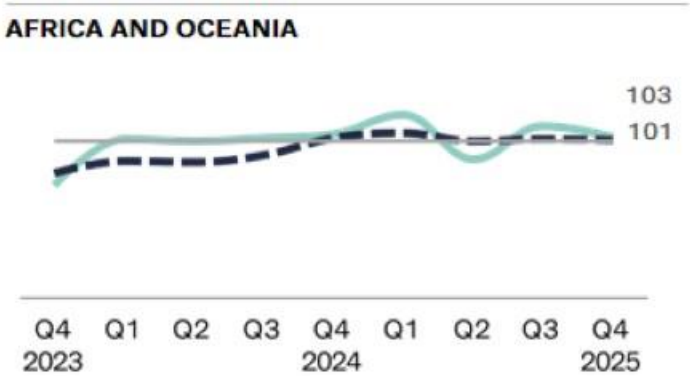




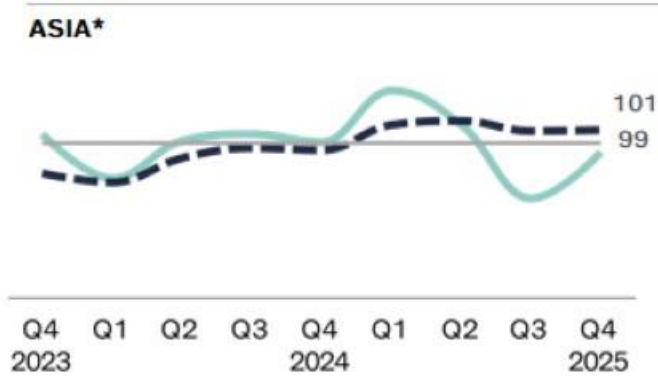
SOUTH AMERICA



AFRICA AND OCEANIA



ASIA*



*SDLG was divested Sep 1, 2025

Buses

- Volvo Buses secured an order from Vy Buss in Borås, Sweden for 73 electric buses. The order comprises city and intercity buses, including 46 articulated buses.
- Book to bill 91% in the quarter and 98% 12 months rolling.



Volvo Penta

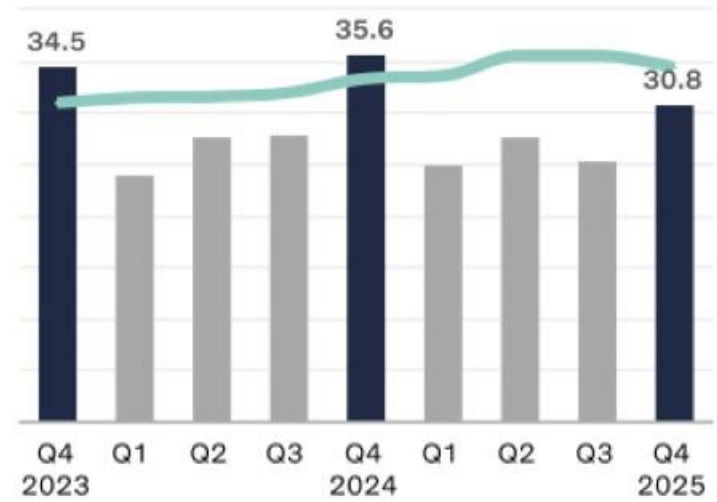
- Volvo Penta launched its first natural gas engine, G17, to strengthen the lower-emission power generation offer, to meet global energy demand driven by datacenters, utilities and other mission-critical infrastructure
- The Volvo Penta IPS Professional Platform made strong inroads in the yacht segment with several OEM orders.
- Book to bill 109% in the quarter and 102% 12 months rolling.

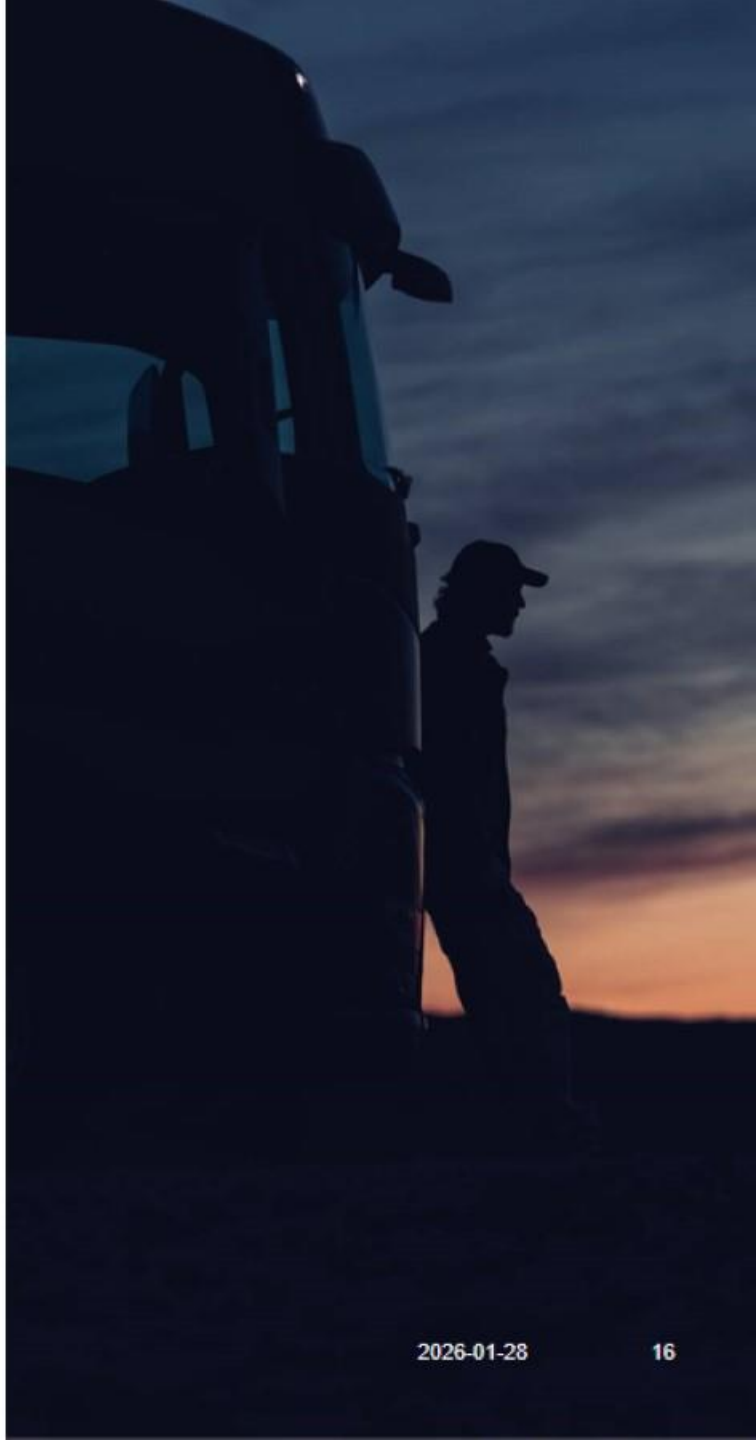


Financial Services

- Continued portfolio growth with stable new retail financing, adjusted for currency.
- Penetration rate on a solid level at 30% for FY 2025.
- Deepening collaboration with Group brands with emphasis on insurance offers to enhance the total offer for customers.

NEW RETAIL FINANCING & PENETRATION RATE





VOLVO

FOURTH QUARTER 2025

Mats Backman

EVP and CFO

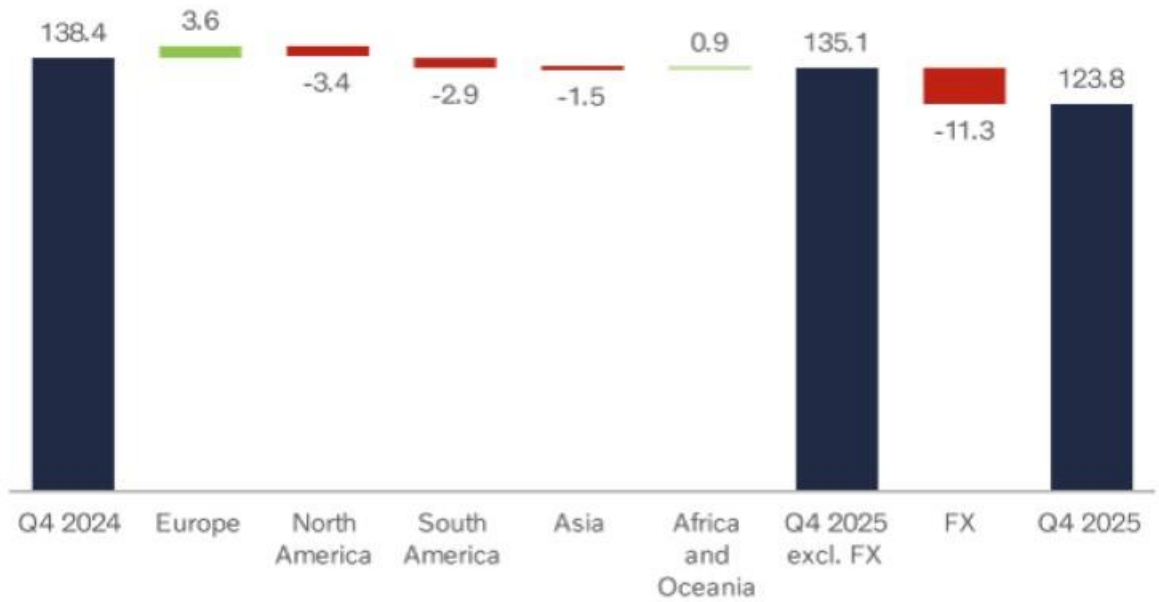
VOLVO GROUP

Net sales per market





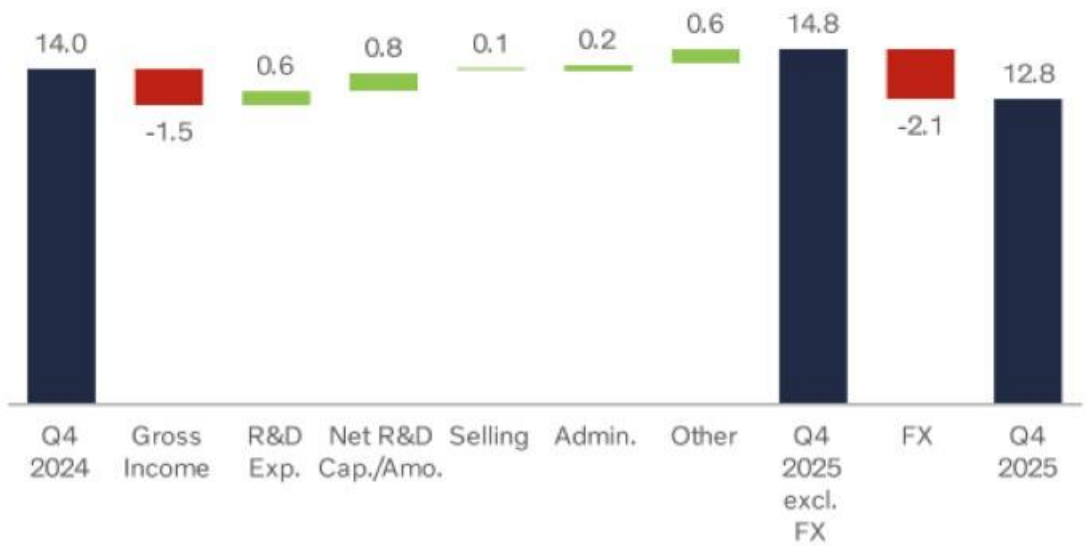
NET SALES
SEK bn



VOLVO GROUP

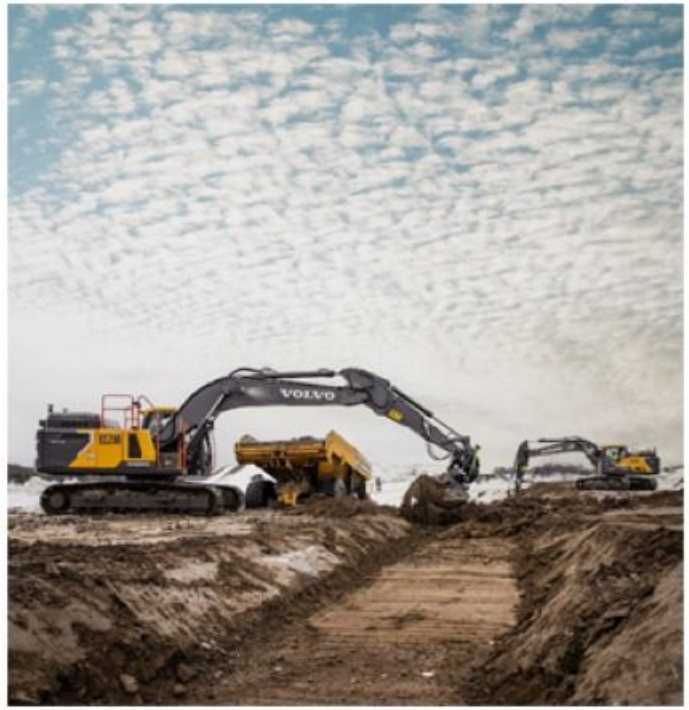
Adjusted operating income contributors

ADJUSTED OPERATING INCOME
SEK bn



+ Service business
+ Operating expenses
+ JV business

- US tariff costs
- Material costs
- Under absorption in US manufacturing system

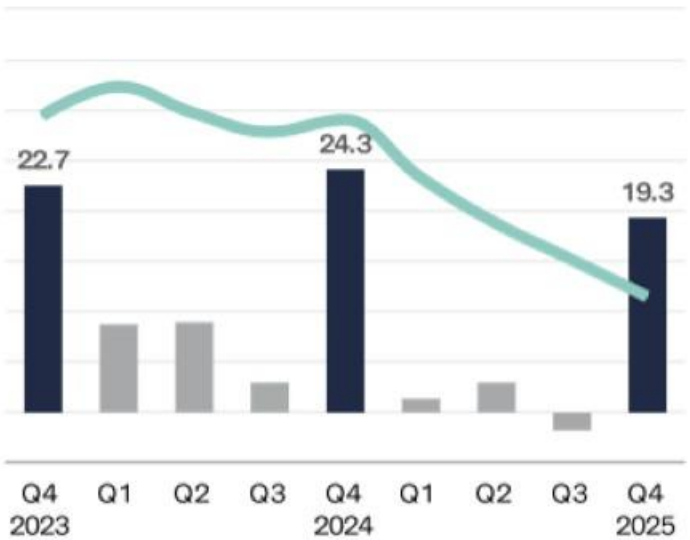


VOLVO GROUP

Cash flow, net financial position and ROCE in Industrial Operations

OPERATING CASH FLOW

SEK bn — 12 months SEK 21.8 bn



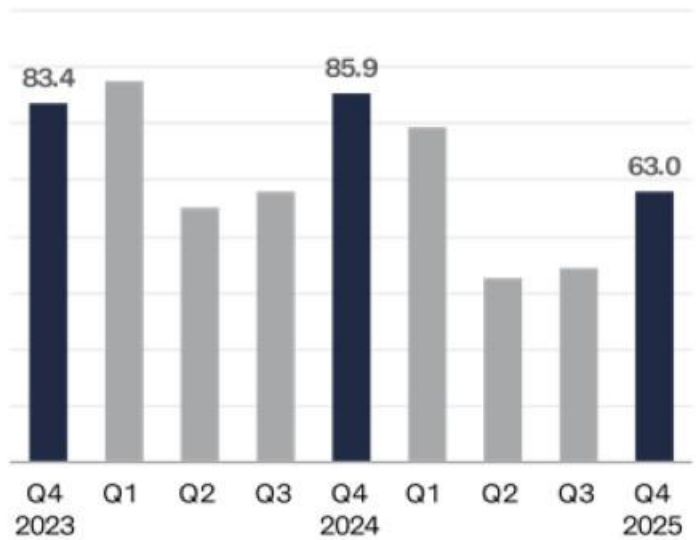
ROCE

% 12 months



NET FINANCIAL POSITION

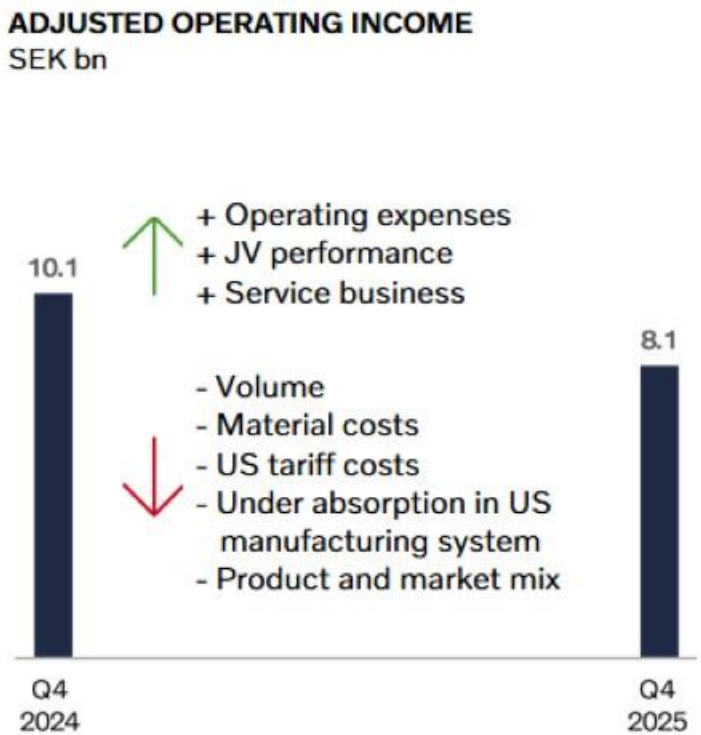
(Excl. pensions and lease liabilities)
SEK bn

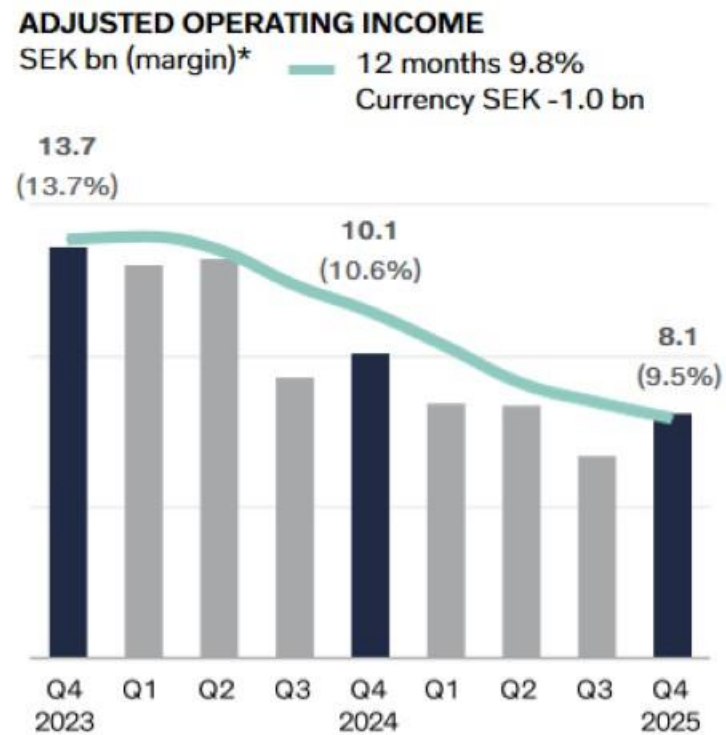


Trucks

Net sales and adjusted operating income





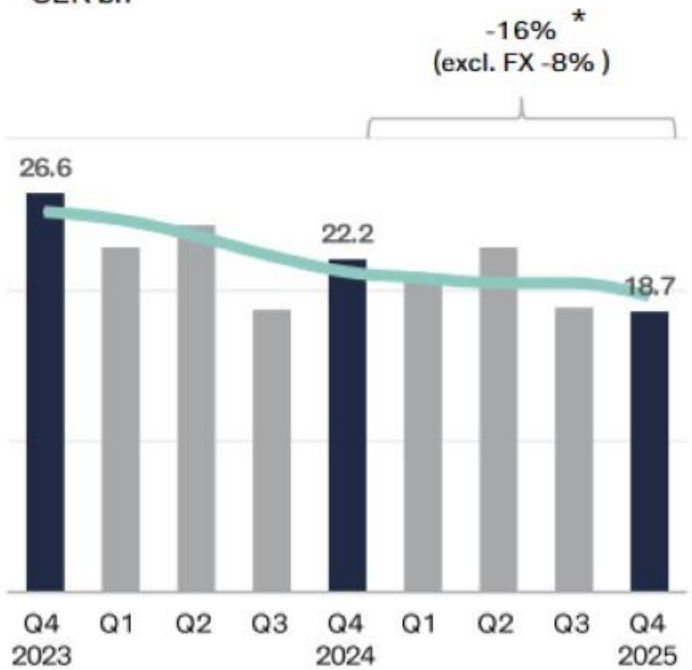


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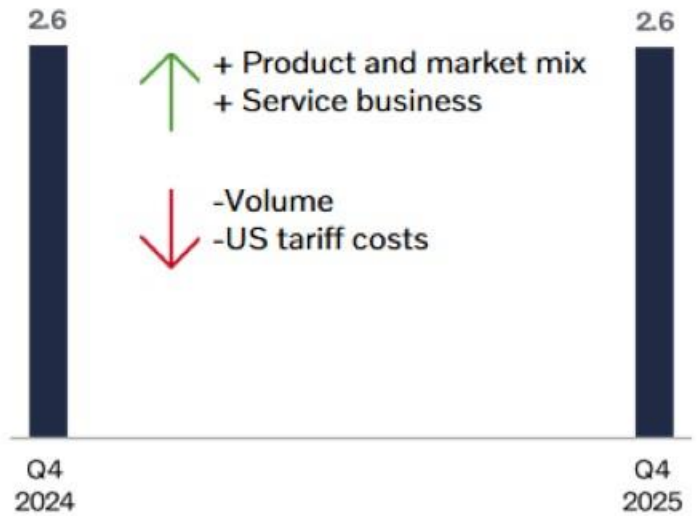
Construction Equipment

Net sales and adjusted operating income

NET SALES — 12 months SEK 82 bn
SEK bn



ADJUSTED OPERATING INCOME
SEK bn



ADJUSTED OPERATING INCOME
SEK bn (margin)** — 12 months 13.3%
Currency SEK -653 M

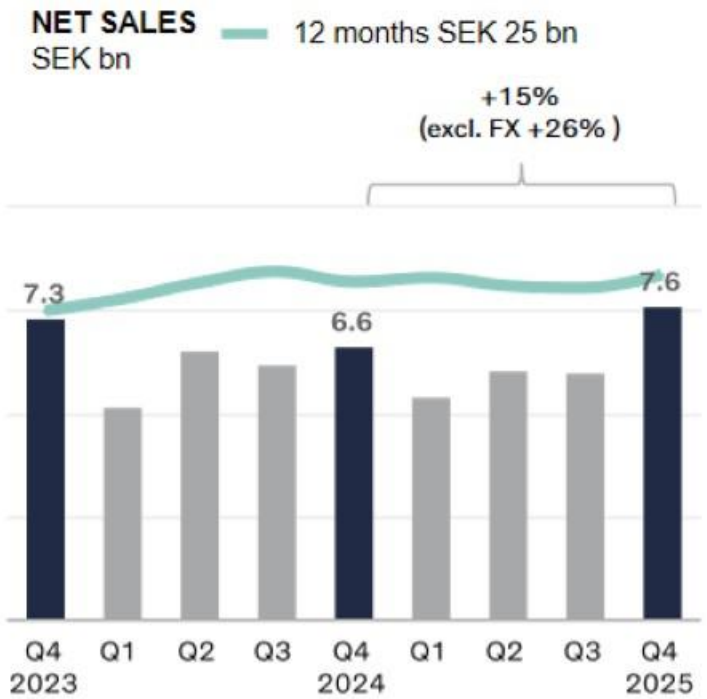


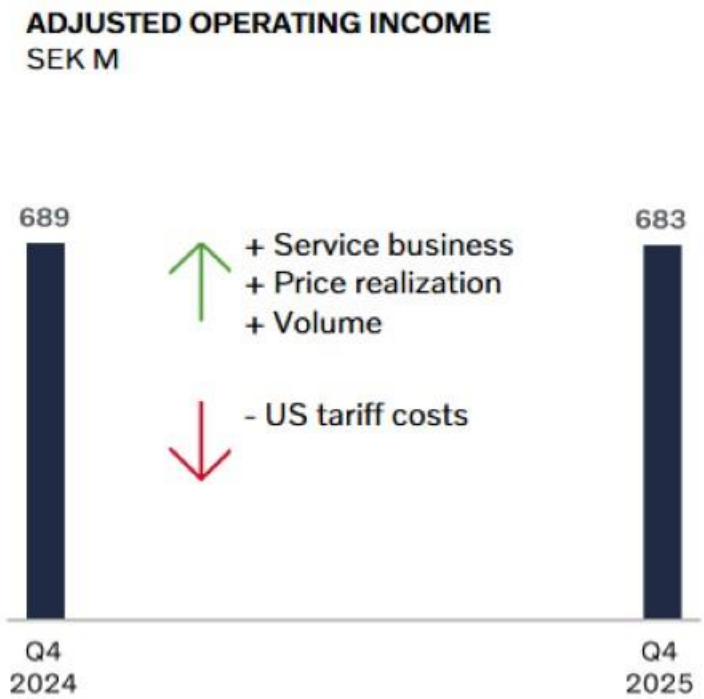
*SDLG was divested Sep 1, 2025
+2% excl. SDLG and +12% excl. SDLG and FX

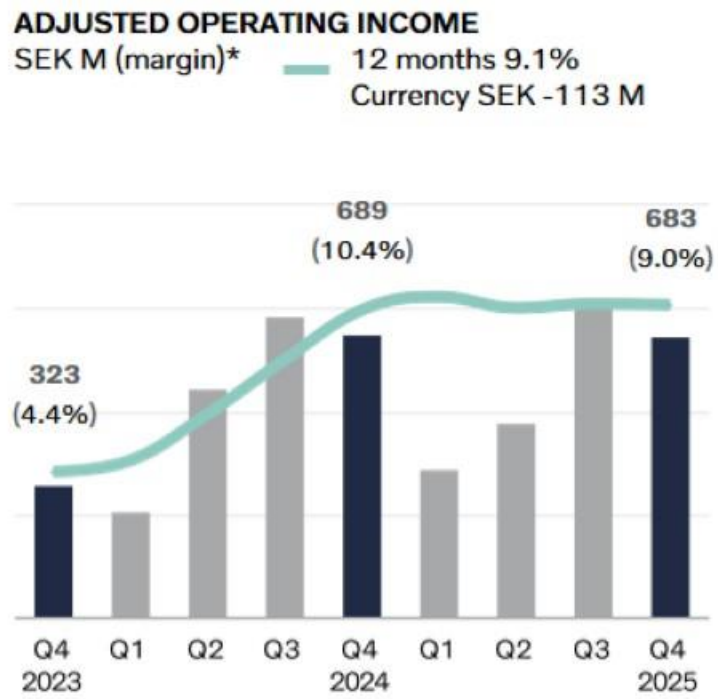
***For information on adjustments, see note 6 in the quarterly report*

Buses

Net sales and adjusted operating income





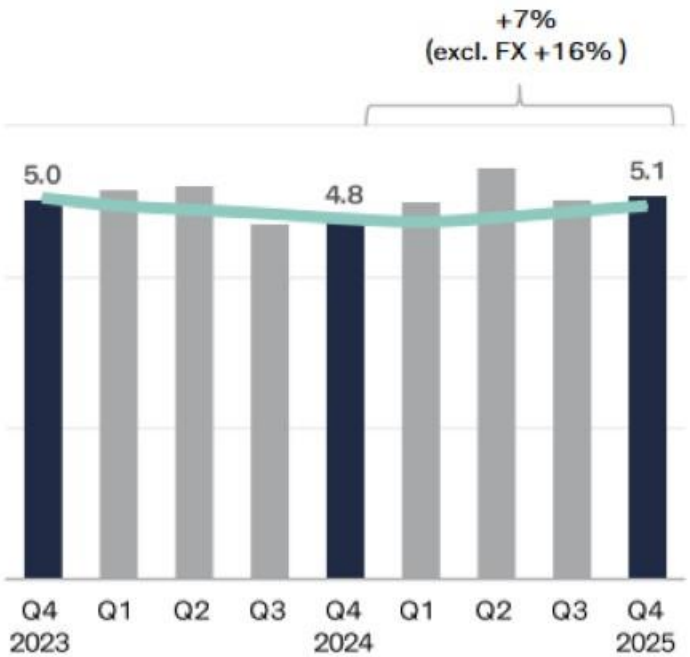


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Volvo Penta

Net sales and adjusted operating income

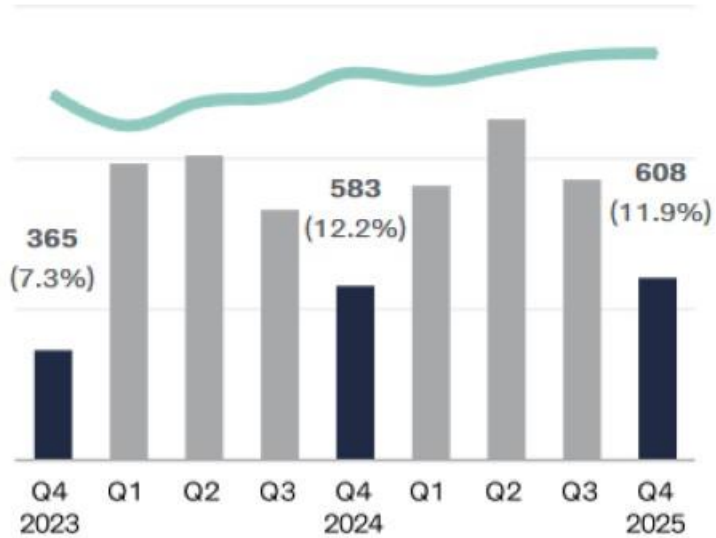
NET SALES — 12 months SEK 21 bn
SEK bn



ADJUSTED OPERATING INCOME
SEK M



ADJUSTED OPERATING INCOME
SEK M (margin)* — 12 months 17.4%
Currency SEK -337 M



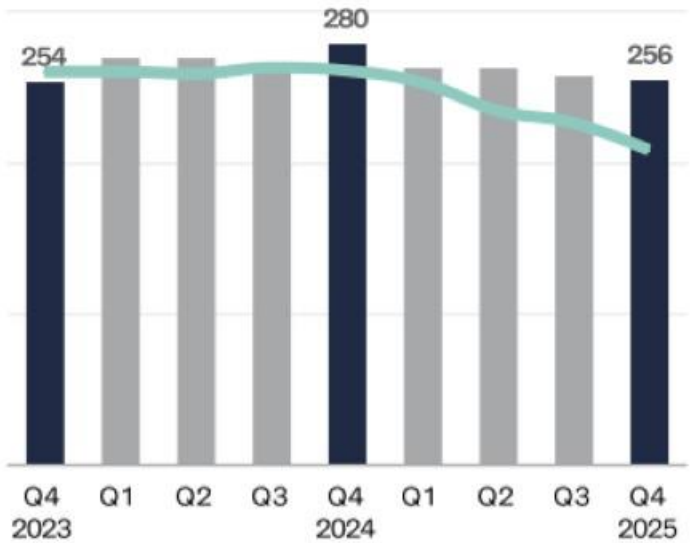
**For information on adjustments, see note 6 in the quarterly report*

Financial Services

Credit portfolio and profitability

CREDIT PORTFOLIO & ROE*

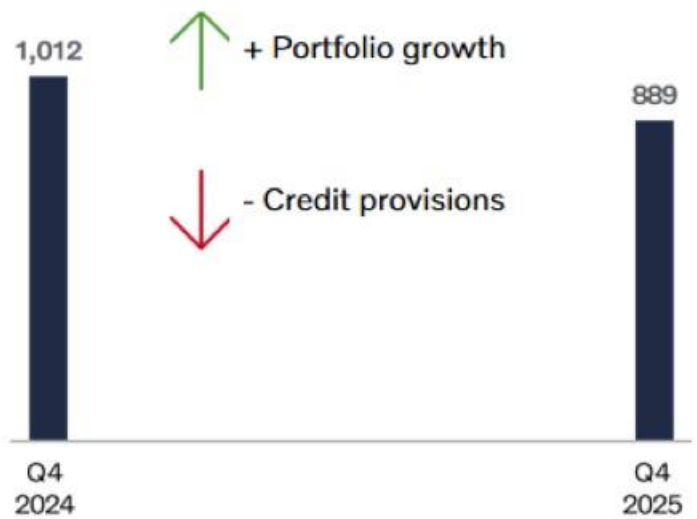
SEK bn — 12 months SEK 10.4%



*As from 25Q1, VFS equity ratio has been increased from 8 to10%

ADJUSTED OPERATING INCOME

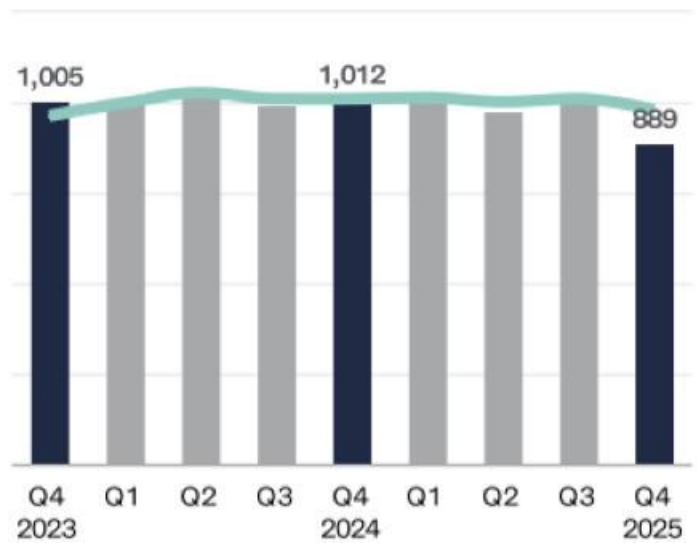
SEK M



ADJUSTED OPERATING INCOME**

SEK M — 12 months 3,916

Currency SEK bn -84 M



**For information on adjustments, see note 6 in the quarterly report

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Guidance 26Q1 and FY2026

- Given currency rates at the end of December the effect on operating income from net flows in foreign currency and the translation of operating income in foreign subsidiaries is expected to be approximately SEK -2 bn in Q1 2026.
- Net R&D capitalization/amortization effect on operating income approximately SEK 3 bn FY 2026 and SEK -1 bn for FY26 vs FY25.
- The tax rate estimated ~24% for FY 2026



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Full year 2025 highlights

- Net sales SEK 479 bn (527) -3% excl. FX & SDLG*
  - Vehicle sales decline -5% excl. FX & SDLG*
  - Service sales growth +2% excl. FX & SDLG*
- Gross income margin 25.3% (27.3)
- Adjusted operating income SEK 51bn (66) with an adjusted operating margin of 10.7% (12.5)
- Operating cash flow (IO) SEK 22 bn (45)
- ROCE 25.3% (35.8)

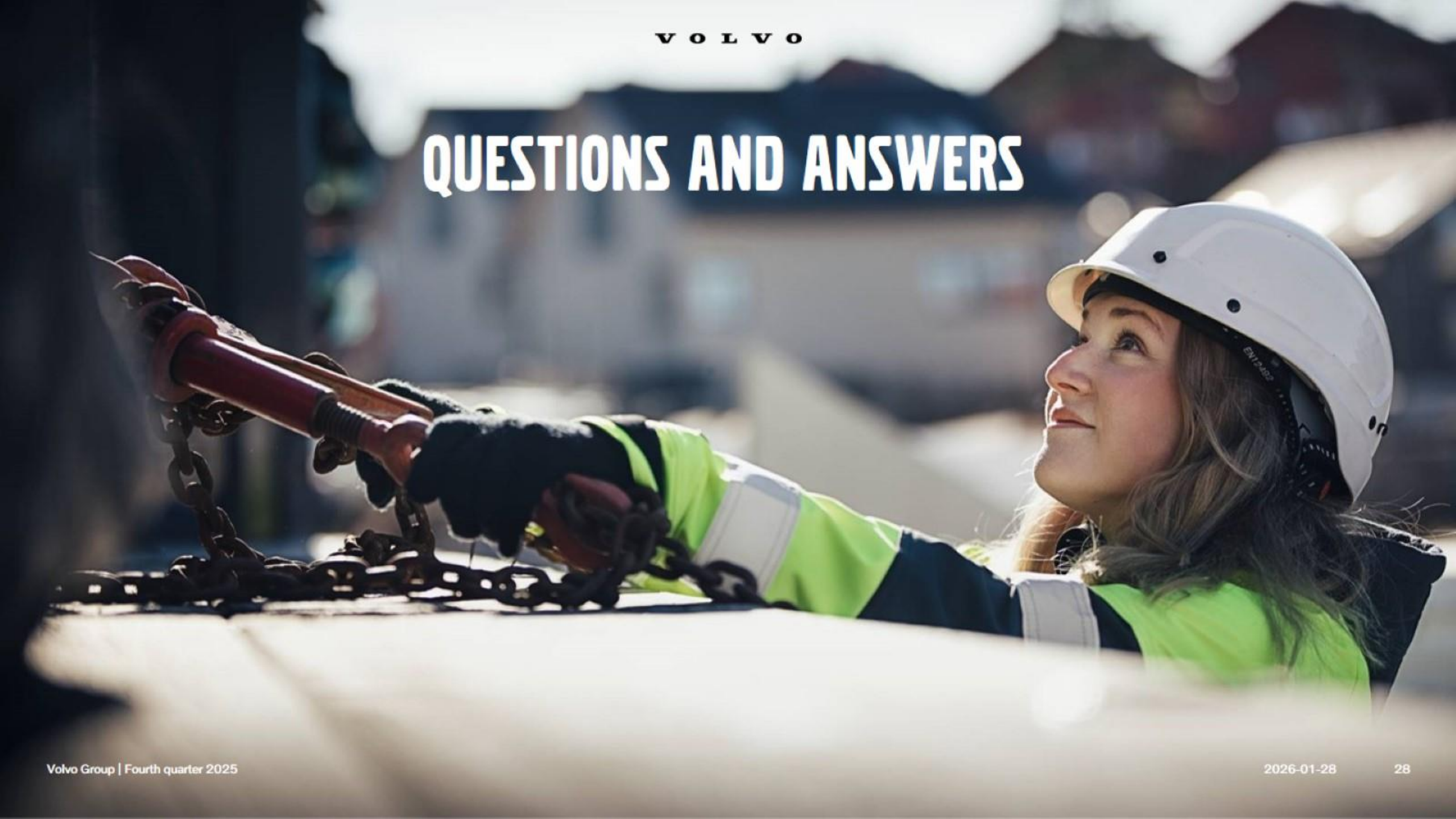
Proposed ordinary dividend of SEK 8.50 (8.00) and an extra dividend of SEK 4.50 (10.50)



*Percentage numbers shows YoY effect FX and SDLG adjusted

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QUESTIONS AND ANSWERS



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Capital Markets Day

- The next Capital Markets Day will be held in **Eskilstuna, Sweden on June 10**
- The CMD is coordinated with Epiroc holding their CMD on June 8-9 with bus transfer to Eskilstuna on June 9
- Those who would like to attend our event on site are kindly asked to contact Volvo Group Investor Relations at investorrelations@volvo.com



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